

Harald Grethe

# Effects of Including Agricultural Products in the Customs Union between Turkey and the EU



Harald Grethe

## **Effects of Including Agricultural Products in the Customs Union between Turkey and the EU**

The inclusion of agricultural products in the current customs union is one of the potential future steps on the road to further political and economic integration between Turkey and the EU. This book examines the effects of such integration of agricultural markets on the Turkish agricultural sector as well as on consumers and the Turkish budget. Results are compared to alternative options for Turkish agricultural policy. To this aim, a detailed partial equilibrium model of the Turkish agricultural sector is developed. The complete liberalization of the agricultural sector is found to lead to significant welfare gains compared to the maintenance of current policies. It appears that including agricultural products in the customs union results in similar results with few but significant exemptions.

Harald Grethe studied agricultural economics at the University of Göttingen. He received his PhD from the Institute of Agricultural Economics of the University of Göttingen, where he worked as research fellow on numerous research projects in the areas of regional trade integration, multilateral trade liberalization in the WTO process, Common Agricultural Policy of the EU, and concerns of developing countries in international agricultural trade. Currently, the author is an Assistant Professor for International Agricultural Trade and Development at Humboldt University of Berlin.

**Effects of Including Agricultural Products  
in the Customs Union between Turkey and the EU**

# *CeGE*-Schriften

Center for Globalization and Europeanization of the Economy  
Zentrum für Globalisierung und Europäisierung der Wirtschaft  
Georg-August-Universität Göttingen

## Band 9

Herausgegeben von Wolfgang Benner, Günter Gabisch,  
Jörg Gübefeldt, Helmut Hesse, Hans-Joachim Jarchow,  
Renate Ohr, Helga Pollak, Peter Rühmann, Hermann Sautter,  
Stefan Tangermann und Wilhelm H. Wacker

Verantwortlicher Herausgeber für diesen Band:  
Stefan Tangermann



**PETER LANG**

Frankfurt am Main · Berlin · Bern · Bruxelles · New York · Oxford · Wien

**Harald Grethe**

**Effects of  
Including Agricultural Products  
in the Customs Union between Turkey  
and the EU**

**A Partial Equilibrium Analysis for Turkey**



**PETER LANG**

**Europäischer Verlag der Wissenschaften**

**Bibliographic Information published by Die Deutsche Bibliothek**

Die Deutsche Bibliothek lists this publication in the Deutsche Nationalbibliografie; detailed bibliographic data is available in the internet at <<http://dnb.ddb.de>>.

Open Access: The online version of this publication is published on [www.peterlang.com](http://www.peterlang.com) and [www.econstor.eu](http://www.econstor.eu) under the international Creative Commons License CC-BY 4.0. Learn more on how you can use and share this work: <http://creativecommons.org/licenses/by/4.0>.



This book is available Open Access thanks to the kind support of ZBW – Leibniz-Informationszentrum Wirtschaft. Zugl.: Göttingen, Univ., Diss., 2003

D 7

ISSN 1617-741X

ISBN 3-631-51934-6

US-ISBN 0-8204-6538-0

ISBN 978-3-631-75692-8(eBook)

© Peter Lang GmbH

Europäischer Verlag der Wissenschaften

Frankfurt am Main 2004

All rights reserved.

All parts of this publication are protected by copyright. Any utilisation outside the strict limits of the copyright law, without the permission of the publisher, is forbidden and liable to prosecution. This applies in particular to reproductions, translations, microfilming, and storage and processing in electronic retrieval systems.

Printed in Germany 1 2 4 5 6 7

[www.peterlang.de](http://www.peterlang.de)

## ACKNOWLEDGEMENTS

Many people have contributed to this work; they are too numerous to be all mentioned here. The early investigative stages of my work were part of a FAO policy reform project located in Ankara. While working in Turkey, I was supported by many people in gathering information and understanding Turkish agriculture and agricultural policies. To all of them I want to express my thankfulness and my appreciation for their warm hospitality, which I enjoyed so much.

Tayfur Caglayan and his staff members at the Research Planning and Coordination Council of the Ministry of Agriculture and Rural Affairs (MARA) provided much support at the early stage of my work and Don McClatchy was an extremely supportive project leader. Selma Aytüre and Ayse Demirtas at MARA organized many meetings in Ankara, to which they also accompanied me. Many people at the Undersecretariat of Foreign Trade (UFT) provided information on agricultural trade policies. Special thanks are due to Fisun Aktug and her staff members at the General Directorate of EU Affairs (UFT) who helped me to understand the complex structure of preferential trade rules between Turkey and the EU. Ermine Kocerber from the State Institute of Statistics (SIS) and her staff members provided data as of then unpublished, and background information on how data is collected. Sezmen Alper and Buket Teumann at the Exporters' Union at Izmir organized meetings with many traders and processors of agricultural products and provided a great amount of information. Also, thanks are due to Halis Akder and other academics at Ankara whose experience and knowledge of the agricultural sector in Turkey was invaluable.

Later stages of my work were generously supported by the Deutsche Forschungsgemeinschaft. During this time I relied much on unpublished or out-of-print data at the SIS. Especially, Aysun Karabulut at the Agricultural Statistics Division and Özlem Sarica at the Income and Expenditures Division helped me enormously with collecting information, finding my way in SIS, and discussing availability, sample procedures, and reliability of data. I am grateful for their persistent willingness to accept my time-consuming, never-ending questions, and my "data-hunger". Mehmet Azgin at the UFT helped me several times by providing recent and historical data on Turkey's import tariff schedule. Special thanks are due to Ayse Uzmay at the agricultural faculty of the Aegean University in Izmir, who helped me a great deal with collecting data and more informal information from various sources not always easily accessible.

At the Institute of Agricultural Economics in Göttingen, Rainer Marggraf and Stephan v. Cramon-Taubadel made helpful comments as referee at an early stage of the work and as second supervisor, respectively. Jochen Meyer introduced me to econometrics in GAUSS, as did Martin Banse with programming TURKSIM in GAMS. I am grateful for their support. It was especially comforting to know that Martin was just one door away from mine, and in case of seemingly unsolvable "execution errors" it always helped to enter his room with a desperate expression on my face. Susanne Hagge supported me in the cumbersome task of data processing. And, during the last stage of the work, Stephan Nolte efficiently helped me with various small and large last minute problems. Martin Banse, Fritz Feger, and Andrea Wälzholz read parts of the manuscript. I am grateful for all their thorough comments and suggestions as well as their readiness for long and fruitful discussions throughout my time in Göttingen. Petra Geile and Ann Hartell both read the manuscript completely and thoroughly checked on language and editorial aspects. To all of them, and many others not listed here, I want to express my gratitude. Remaining errors, of course, are mine.

Special thanks are due to Stefan Tangermann my academic teacher, who supervised my dissertational work. I am grateful for his advice, constructive criticism, and support, and his enormous and sustained readiness to discuss and think things through continuously, which contributed a lot to such a pleasant time in Göttingen, also beyond the work on my thesis.

Final thanks to my wife Kathelijne, who took over a great deal of my share in family tasks, especially during the last year of my work on this project.

Bühren, December 2003

Harald Grethe



## PREFACE

While the European Union is in the process of implementing its largest round of enlargement ever, to include ten new Member countries from mainly Central Europe, consideration is already being given to the possibility of entering into accession negotiations with Turkey. For the time being it is plainly impossible to predict the future fate of a possible membership of Turkey in the European Union, but there is no doubt that this is a politically highly significant project for both sides. However, it is relatively safe to forecast that the economic relationships between Turkey and the European Union will in any case intensify in the years to come. One important factor in the economic links between Turkey and the EU is the Customs Union between the two sides, in force since 1996.

The Customs Union does not yet extend to agricultural products. However, significant parts of agricultural trade between the two partners are already covered by various forms of preferences. Moreover, the agreement that established the Customs Union requires both sides to work towards a progressive extension of such preferential treatment in the agriculture sector. It also, interestingly, commits Turkey to bringing its agricultural policies in line with the EU's Common Agricultural Policy where necessary to allow for a free flow of such preferential trade. All these commitments to make further progress on bilateral trade in agriculture, though, are not really firm, and a timetable was not established. Yet, it is well conceivable that the dynamics of progressing on the front of agricultural trade might intensify in the future, as one element of the ongoing process of strengthening the political and economic ties between Turkey and the European Union. The end point of a full inclusion of agriculture in the Customs Union is certainly one possible option in this process.

For Turkey, where agriculture plays an important role in the overall economy and for the social fabric in rural regions, such a development could have significant implications. Yet, what precisely the impacts of a full inclusion of agriculture in the Customs Union might be is a matter of debate. Would agriculture in Turkey come under strong pressure as a result of competition from farmers in the EU? Or are there gains to be made for Turkey's farmers, from gaining better access to the EU market? Which agricultural products would fall into which of these two alternative categories? How would the different regions in Turkey be affected? Would pressures arise to adjust agricultural policies in Turkey to those of the EU? And if so, what are the options? How would the overall economy fare?

Questions like these can only be answered on the basis of a careful empirical analysis, and the complexity of agricultural markets with the close substitution and complementarity relationships across products have to be considered as well as the specifics of price formation in the context of changing trade flows. At the same time the requirement of adopting appropriate policy measures has to be kept in mind, at both the domestic level in Turkey and in the context of the international commitments in the framework of the World Trade Organization.

In his doctoral dissertation that is published here, Harald Grethe has not shied away from the demanding task of including all these complexities in his analysis of the issues. He has dealt in a competent manner with both the quantitative analysis of the market and welfare implications and the ramifications for agricultural policy making and international trade policy. The research presented here is based on extensive knowledge of the situation on the spot in Turkey, and has benefited from the insights of the many colleagues in Turkey with whom Harald Grethe has cooperated. The concrete results achieved, but also the analytical approaches adopted should prove valuable in future decision making on these issues.

Paris, December 2003

Stefan Tangermann

## CONTENTS

List of Tables.....	15
List of Graphs.....	21
List of Figures .....	21
Abbreviations .....	23
Executive Summary .....	25
<b>1 INTRODUCTION.....</b>	<b>27</b>
<b>2 AGRICULTURAL MARKETS AND POLICIES IN TURKEY AND THE EUROPEAN UNION .....</b>	<b>31</b>
<b>2.1 Introductory Overview.....</b>	<b>31</b>
<b>2.2 Agricultural Markets and Product-Specific Support Policies .....</b>	<b>33</b>
2.2.1 Cereals.....	33
2.2.2 Other Crops .....	36
2.2.3 Fruit and Vegetables .....	39
2.2.4 Meat.....	45
2.2.5 Eggs and Milk .....	49
<b>2.3 Non-Product-Specific Agricultural Policies.....</b>	<b>52</b>
<b>3 DEVELOPMENT AND STATUS OF AGRICULTURAL TRADE RELATIONS BETWEEN TURKEY AND THE EUROPEAN UNION.....</b>	<b>53</b>
<b>3.1 Overview of Agricultural Trade between Turkey and the European Union .....</b>	<b>53</b>
<b>3.2 Agricultural Trade Preferences between Turkey and the European Union .....</b>	<b>57</b>
3.2.1 EU Preferences Granted for Agricultural Products Originating from Turkey .....	57
3.2.2 Turkish Preferences Granted for Agricultural Products Originating from the EU .....	63
3.2.3 Preferential Trade Arrangements for Non-Annex I Products.....	65

<b>4</b>	<b>FUTURE AGRICULTURAL TRADE RELATIONS BETWEEN TURKEY AND THE EU: THE POTENTIAL INCLUSION OF AGRICULTURE IN THE CUSTOMS UNION .....</b>	<b>69</b>
<b>4.1</b>	<b>Theoretical Aspects of a Customs Union in Agriculture between Turkey and the EU .....</b>	<b>69</b>
4.1.1	Comparative Static Effects.....	69
4.1.2	Dynamic Effects of Market Integration .....	71
<b>4.2</b>	<b>Previous Analytical Work on the Integration of Agricultural Markets between Turkey and the EU.....</b>	<b>72</b>
<b>4.3</b>	<b>Institutional Aspects of a Customs Union in Agriculture between Turkey and the EU.....</b>	<b>75</b>
4.3.1	Harmonization of Agricultural Price Policies and Prices .....	75
4.3.2	Harmonization of Other Agricultural Policies.....	76
4.3.3	WTO Aspects .....	77
4.3.3.1	Market Access .....	79
4.3.3.2	Export Competition .....	81
4.3.3.3	Domestic Support .....	84
<b>5</b>	<b>QUALIFICATION AND STRUCTURE OF THE TURKISH AGRICULTURAL SECTOR MODEL FOR POLICY ANALYSIS .....</b>	<b>89</b>
<b>5.1</b>	<b>Potential Modeling Tools for the Analysis of the Extension of the Customs Union and Justification of the Chosen Model .....</b>	<b>89</b>
<b>5.2</b>	<b>Overview of the Turkish Agricultural Sector Model.....</b>	<b>93</b>
<b>5.3</b>	<b>Integration into the International Trade Environment.....</b>	<b>102</b>
5.3.1	Basic Approach .....	102
5.3.2	The Generation of Border Prices and the Link to the Domestic Price Level in the Base Situation.....	104
5.3.3	The Generation of Border Prices and the Link to the Domestic Price Level in Simulations.....	107
<b>5.4</b>	<b>Farm Supply Model.....</b>	<b>108</b>
5.4.1	Plant Products.....	109
5.4.1.1	Basic Mechanisms .....	109
5.4.1.2	Additional Irrigation Area .....	110
5.4.2	Animal Products.....	112

<b>5.5</b>	<b>Feed Model</b> .....	114
<b>5.6</b>	<b>Processing Model</b> .....	115
<b>5.7</b>	<b>Demand Model</b> .....	115
<b>5.8</b>	<b>Welfare Calculations</b> .....	116
5.8.1	Welfare Changes at Farm Level.....	116
5.8.2	Welfare Changes at the Consumer Level.....	121
5.8.3	Welfare Changes at the Level of the Processing Industry .....	121
5.8.4	Budgetary Effects.....	121
<b>6</b>	<b>BEHAVIORAL PARAMETERS</b> .....	123
<b>6.1</b>	<b>Basic Approach</b> .....	123
<b>6.2</b>	<b>Supply Side</b> .....	124
6.2.1	Plant Products.....	124
6.2.1.1	Determination of Own Price Elasticities and Cost Shares of Variable Inputs .....	126
6.2.1.2	Determination of Cross Price Elasticities.....	129
6.2.2	Animal Products.....	131
<b>6.3</b>	<b>Demand Side</b> .....	133
6.3.1	Estimation of Income Elasticities from Expenditure Survey Data .....	133
6.3.1.1	Basic Considerations on the Use of Income Elasticity Estimates Based on Cross-Section Expenditure Data for Agricultural Sector Models.....	134
6.3.1.2	Data Set.....	138
6.3.1.3	Estimation Method and Results.....	149
6.3.2	Development of Elasticity-Matrices of Human Demand for Each Income Quintile.....	152
6.3.2.1	Determination of Income and Own Price Elasticities .....	153
6.3.2.2	Determination of Cross Price Elasticities.....	158
6.3.3	Development of Elasticity-Matrices of Feed Demand .....	158
6.3.4	Determination of Processing Demand Elasticities.....	159
<b>6.4</b>	<b>Estimation of Price Transmission Elasticities for Animal Products</b> .....	160

<b>7</b>	<b>DATA SET FOR MODEL CALIBRATION</b> .....	167
<b>7.1</b>	<b>Supply, Trade, and Demand</b> .....	167
7.1.1	Supply.....	167
7.1.1.1	Standard Approach.....	167
7.1.1.2	Specific Cases.....	167
7.1.2	Trade.....	170
7.1.3	Demand.....	171
7.1.3.1	Processing Demand, Seed Demand, and Waste.....	171
7.1.3.2	Feed Demand.....	171
7.1.3.3	Human Demand.....	173
<b>7.2</b>	<b>Domestic Prices, Trade Prices, and Margins</b> .....	175
7.2.1	Domestic Prices.....	175
7.2.2	Trade Prices.....	176
7.2.3	Margins.....	176
<b>7.3</b>	<b>Base Period Policies</b> .....	177
7.3.1	Tariffs.....	177
7.3.2	Export Subsidies.....	177
7.3.3	Producer Premiums.....	178
<b>8</b>	<b>PROJECTION SCENARIOS</b> .....	179
<b>8.1</b>	<b>World Market Prices</b> .....	180
<b>8.2</b>	<b>Shifters at the Supply Side</b> .....	182
<b>8.3</b>	<b>Shifters at the Demand Side</b> .....	183
<b>8.4</b>	<b>Development of the Southeast Anatolian Irrigation Project</b> .....	183
<b>8.5</b>	<b>Policies and Price Formation under the Status Quo and the Liberalization Scenario</b> .....	185
<b>8.6</b>	<b>Policies and Price Formation under the CU Scenario</b> .....	186

<b>9</b>	<b>RESULTS OF POLICY SIMULATIONS</b> .....	191
<b>9.1</b>	<b>Effects on Agricultural Prices, Production, and Consumption</b> .....	191
9.1.1	National Effects Aggregated per Product Group .....	191
9.1.2	National Effects per Product .....	197
9.1.3	Production Effects per Region and Consumption Effects per Income Quintile.....	201
<b>9.2</b>	<b>Effects on Trade</b> .....	203
<b>9.3</b>	<b>Welfare Effects</b> .....	206
9.3.1	Effects on Producer and Consumer Welfare.....	206
9.3.2	Effects on Budgetary Outlays and Revenue and Overall Welfare Effects.....	210
9.3.3	Effects on Welfare Distribution .....	213
9.3.3.1	Changes in Producer Surplus per Region.....	213
9.3.3.2	Change in Consumer Welfare per Income Group.....	218
<b>9.4</b>	<b>Impact of Changes in Farmgate-Wholesale Price Margins and the Real Exchange Rate</b> .....	219
<b>10</b>	<b>CONCLUSIONS</b> .....	223
<b>10.1</b>	<b>Liberalization of the Agricultural Sector</b> .....	223
<b>10.2</b>	<b>Extension of the Customs Union with the EU to Cover Agricultural Products</b> .....	226
	<b>REFERENCES</b> .....	229
	<b>ANNEX</b> .....	237
	<b>to Chapter 3</b>	
	Overview of Existing Preferences Granted by the EU for Agricultural Imports Originating in Turkey.....	239
	<b>to Chapter 5</b>	
	TURKSIM GAMS code.....	255
	<b>to Chapter 6</b>	
	Table A-6.1: Allen Substitution Elasticities of Area Allocation .....	285
	Tables A-6.2-10: Regional Price Elasticities of Area Allocation.....	286

Tables A-6.11-19: Regional Price Elasticities of Animal Supply .....	295
Table A-6.20: Allen Substitution Elasticities of Human Demand.....	297
Tables A-6.21-25: Compensated Price Elasticities of Human Demand per income quintile .....	298
Tables A-6.26-30: Allen Substitution Elasticities of Feed Demand.....	303
Tables A-6.31-35: Price Elasticities of Feed Demand.....	304
<b>to Chapter 7</b>	
Tables A-7.1-A-7.4 (Base data) .....	305
<b>to Chapter 8</b>	
Tables A-8.1-A-8.3 (price data for scenarios) .....	311
<b>to Chapter 9</b>	
Table A-9: Results per product .....	314
<b>other</b>	
Map of Production Regions in Turkey .....	315



## LIST OF TABLES

Table 2.1: Overview of the Agricultural Sectors in Turkey and the EU (bill. €, 1999/00) .....	31
Table 2.2: Comparison of Producer Support Estimates in Turkey and the EU .....	32
Table 2.3: Market Data for Cereals (1999/00) .....	34
Table 2.4: Cereal Farmgate Prices in Turkey and the EU (€/t) .....	36
Table 2.5: Market Data for Selected Crops (1999/00) .....	37
Table 2.6: Crop Prices in Turkey and the EU (€/t).....	38
Table 2.7: Market Data for Fruit (1999/00).....	40
Table 2.8: Market Data for Vegetables (1999/00).....	41
Table 2.9: Fruit and Vegetables Covered by the EU Entry Price System.....	42
Table 2.10: Turkish and EU Prices for Fruit and Vegetables Covered by the EU Entry Price System (€/t).....	43
Table 2.11: Prices for Olives and Olive Oil in Turkey and the EU (€/t) .....	45
Table 2.12: Market Data for Meat (1999/00) .....	46
Table 2.13: Meat Prices in Turkey and the EU (€/t) .....	47
Table 2.14: Market Data for Eggs and Dairy (1999/00) .....	49
Table 2.15: Egg and Dairy Prices in Turkey and the EU (€/t) .....	51
Table 3.1: Trade Overview of Turkey and the EU (bill. €).....	53
Table 3.2: Composition of Turkish Agricultural Imports by Origin (percent) .....	55
Table 3.3: Composition of Turkish Agricultural Exports by Destination (percent) .....	56
Table 3.4: Classification of Turkish Agricultural Exports to the EU According to the EU's Import Regime, 2001 (€1,000).....	59
Table 3.5: Fruits and Vegetables Subject to a Seasonal ad valorem Tariff .....	61
Table 3.6: TRQ for Turkish Exports to the EU, Utilisation of TRQ and Tariff Rates .....	62
Table 3.7: Selected TRQs for EU Exports to Turkey, Quota Utilization and Tariffs.....	64
Table 3.8: Preferences Granted by Turkey for Agricultural Imports Originating from the EU, 2002.....	65

Table 3.9: Trade of Table-2 and Non-Annex I Products between Turkey and the EU (mill. €) .....	67
Table 4.1: Comparative Static Effects of Free Trade and a CU on Turkish Agriculture (Grethe, 1999) .....	74
Table 4.2: Comparative Static Effects of a CU on Turkish Agriculture (Cakmak and Kasnakoglu, 2001) .....	75
Table 4.3: Agricultural Products for which EU Tariff Bindings in the WTO Exceed those of Turkey .....	80
Table 4.4: Comparison of Product Groups Specified by Turkey, the EU, and the WTO Modalities.....	82
Table 4.5: Turkish and EU Budgetary Outlays for Export Subsidies .....	83
Table 4.6: Implicit Export Subsidies, 2000 .....	83
Table 4.7: Bound and Notified EMS Compared to Alternative Calculations (percent of production value) .....	87
Table 5.1: Overview of Equations in the TURKSIM Core Model .....	96
Table 5.2: Product Coverage and Activities in TURKSIM.....	99
Table 5.3: Value Shares of Products Covered by TURKSIM (1999).....	101
Table 5.4: Parameters and Sets Used for Establishing a Link between Domestic and Border Price .....	105
Table 6.1: Own Price Elasticities, Cost Shares of Variable Inputs, and the Resulting Supply Elasticities with Respect to the Variable Input Prices .....	127
Table 6.2: Own Price Elasticities, Cost Shares of Variable Inputs and Feed, and the Resulting Supply Elasticities with Respect to the Variable Input Prices and the Feed Price.....	131
Table 6.3: Allen Elasticities of Cross Substitution in Production of Animal Products .....	133
Table 6.4: Products Covered by Demand Analysis.....	139
Table 6.5: Income and Total Expenditure Per Capita by Income Quintile (1994, mill. TL) .....	141
Table 6.6: Results of Estimation of Engel Curves .....	151
Table 6.7: Elasticities of Demand with Respect to Total Expenditures, Estimation Results .....	152
Table 6.8: Income Elasticities in TURKSIM .....	154

Table 6.9: Own Price Elasticities in TURKSIM .....	157
Table 6.10: Calculation of Processing Demand Elasticities of the Sunflower Seed Crushing Industry .....	160
Table 6.11: Processing Demand Elasticities.....	160
Table 6.12: Turkish Import, Border, and Domestic Prices for Beef (US\$/t)....	161
Table 6.13: Turkish Import, Border, and Domestic Prices for Dairy Products (US\$/t).....	163
Table 6.14: Estimation of Price Transmission Elasticities for Beef and Milk .....	165
Table 7.1: Number of Fruit Trees .....	168
Table 7.2: Tomato Paste Production Quantities and Prices, 1997-2001 .....	169
Table 7.3: Olive Oil Production Quantities, 1997-2001 .....	169
Table 7.4: Base Period Feed Demand .....	172
Table 7.5: Nutrient and Value Shares of Coarse Feed in Total Feed for Ruminants .....	173
Table 7.6: Total Expenditure and Food Expenditure per Income Quintile.....	174
Table 7.7: Products with Implicit Export Subsidies.....	177
Table 8.1: World Market Price Projections and Assumed Changes in Real World Market Prices for TURKSIM, 1996/98 to 2006 (percent) .....	181
Table 8.2: Growth Rates 1968 to 1998 and Assumed Productivity Shifter .....	182
Table 8.3: Classification of Products into Irrigation Indices.....	184
Table 8.4: Parameters irr_w.....	184
Table 8.5: Projections of Crop Pattern on Irrigated GAP Area (percent).....	185
Table 8.6: Assumptions on Policies and Price Formation under the CU Scenario.....	187
Table 9.1: Price, Production, and Consumption Changes: Status Quo Scenario (2006) Compared to the Base Situation (1997/99), (percent) .....	192
Table 9.2: Price and Production Changes at Farm Level: Liberalization and CU Scenarios Compared to the Status Quo Scenario (2006), (percent) .....	194

Table 9.3: Price and Consumption Changes at Wholesale Level: Liberalization and CU Scenarios Compared to the Status Quo Scenario (2006), (percent) .....	196
Table 9.4: Price, Production and Consumption Changes: Liberalization and CU Scenarios Compared to the Status Quo Scenario (2006), (percent) .....	198
Table 9.5: Changes in Feed Cost Indices (percent).....	200
Table 9.6: Changes in Prices and Quantities of Products of the Oil Seed Crushing Industry (percent).....	200
Table 9.7: Changes of Production Value, per Region (percent) .....	201
Table 9.8: Changes in Food Consumption Quantity and Expenditure, per Income Quintile (percent).....	203
Table 9.9: Net Trade by Product Group under Different Scenarios (mill. €) ...	204
Table 9.10: Net Trade, per Product (1,000 t).....	205
Table 9.11: Change in Total Producer Surplus and Consumer Welfare .....	207
Table 9.12: Change in Producer Surplus and Consumer Welfare, per Product .....	209
Table 9.13: Budgetary Revenue (mill. €) .....	210
Table 9.14: Total Welfare Effects (mill. €) .....	211
Table 9.15: Terms of Trade and Allocation Effect of a CU, (mill. €).....	212
Table 9.16: Calculation of the Allocation Effect of a CU, (mill. €).....	212
Table 9.17: Impact of Shifters on Terms of Trade Effect under a CU.....	213
Table 9.18: Change in Regional Producer Surplus (mill. € and percent of production value).....	214
Table 9.19: Distribution of Farms by Area and Region, 1991 .....	215
Table 9.20: Distribution of Changes in Producer Surplus for Wheat among Farm Size Groups (percent) .....	217
Table 9.21: Distribution of Farms, Area, and Ruminants, by Farm Size and Region, 1991 .....	217
Table 9.22: Change in Consumer Welfare by Income Quintile .....	218
Table 9.23: Effects of Decreasing Farmgate-Wholesale Price Margins, (mill. €).....	220
Table 9.24: Effects of Real Devaluation and Appreciation of the Turkish Lira.....	222

## ANNEX TABLES

Table A-6.1: Allen Substitution Elasticities of Area Allocation .....	285
Table A-6.2: Price Elasticities of Area Allocation, North Central.....	286
Table A-6.3: Price Elasticities of Area Allocation, Aegean.....	287
Table A-6.4: Price Elasticities of Area Allocation, Europe .....	288
Table A-6.5: Price Elasticities of Area Allocation, Mediterranean .....	289
Table A-6.6: Price Elasticities of Area Allocation, Northeast .....	290
Table A-6.7: Price Elasticities of Area Allocation, Southeast .....	291
Table A-6.8: Price Elasticities of Area Allocation, Black Sea.....	292
Table A-6.9: Price Elasticities of Area Allocation, East.....	293
Table A-6.10: Price Elasticities of Area Allocation, South Central.....	294
Table A-6.11: Price Elasticities of Animal Supply, North Central .....	295
Table A-6.12: Price Elasticities of Animal Supply, Aegean.....	295
Table A-6.13: Price Elasticities of Animal Supply, Europe.....	295
Table A-6.14: Price Elasticities of Animal Supply, Mediterranean.....	295
Table A-6.15: Price Elasticities of Animal Supply, Northeast.....	295
Table A-6.16: Price Elasticities of Animal Supply, Southeast.....	295
Table A-6.17: Price Elasticities of Animal Supply, Black Sea .....	296
Table A-6.18: Price Elasticities of Animal Supply, East .....	296
Table A-6.19: Price Elasticities of Animal Supply, South Central .....	296
Table A-6.20: Allen Substitution Elasticities of Human Demand .....	297
Table A-6.21: Compensated Price Elasticities of Human Demand, Quintile 1 .....	298
Table A-6.22: Compensated Price Elasticities of Human Demand, Quintile 2 .....	299
Table A-6.23: Compensated Price Elasticities of Human Demand, Quintile 3 .....	300
Table A-6.24: Compensated Price Elasticities of Human Demand, Quintile 4.....	301
Table A-6.25: Compensated Price Elasticities of Human Demand, Quintile 5.....	302
Table A-6.26: Allen Substitution Elasticities of Feed Demand, Milk .....	303

Table A-6.27: Allen Substitution Elasticities of Feed Demand, Sheep .....	303
Table A-6.28: Allen Substitution Elasticities of Feed Demand, Beef.....	303
Table A-6.29: Allen Substitution Elasticities of Feed Demand, Poultry .....	303
Table A-6.30: Allen Substitution Elasticities of Feed Demand, Eggs .....	303
Table A-6.31: Price Elasticities of Feed Demand, Milk .....	304
Table A-6.32: Price Elasticities of Feed Demand, Sheep .....	304
Table A-6.33: Price Elasticities of Feed Demand, Beef.....	304
Table A-6.34: Price Elasticities of Feed Demand, Poultry .....	304
Table A-6.35: Price Elasticities of Feed Demand, Eggs .....	304
Table A-7.1: Base Area and Production per Region and National Totals .....	305
Table A-7.2: Base Commodity Balances .....	307
Table A-7.3: Base Human Demand (1,000 t).....	308
Table A-7.4: Prices and Price Margins in the Base Period (in €/t) .....	309
Table A-8.1: Prices and Price Margins under the Status Quo Scenario (in €/t) .....	311
Table A-8.2: Prices and Price Margins under the Liberalisation Scenario (in €/t) .....	312
Table A-8.3: Prices and Price Margins under the Customs Union Scenario (in €/t) .....	313
Table A-9: Results per Product .....	314

## LIST OF GRAPHS

Graph 2.1: Ruminants in Turkey (1960-2002).....	48
Graph 5.1: Domestic Price Formation in Different Net Trade Situations.....	102
Graph 5.2: Domestic Price Formation in Different Net Trade Situations.....	103
Graph 5.3: Welfare Changes with Simultaneous Price Changes .....	117
Graph 5.4: Welfare Changes Resulting from an Abolition of a Quota System.....	118
Graph 5.5: Welfare Changes Resulting from a Change in the Quota System.....	119
Graph 6.1: Annual Wheat Consumption per Effective Household Member per Year, Region, and Income Quintile .....	142
Graph 6.2: Annual Sunflower Oil Consumption per Effective Household Member per Year, Region, and Income Quintile .....	143
Graph 6.3: Annual Olive Oil Consumption per Effective Household Member per Year, Region, and Income Quintile .....	144
Graph 6.4: Annual Beef Consumption per Effective Household Member per Year, Region, and Income Quintile .....	145
Graph 6.5: Annual Sheep Meat Consumption per Effective Household Member per Year, Region, and Income Quintile .....	146
Graph 6.6: Annual Poultry Consumption per Effective Household Member per Year, Region, and Income Quintile .....	147
Graph 6.7: Annual Milk Consumption per Effective Household Member per Year, Region and Income Quintile.....	148
Graph 6.8: Annual Egg Consumption per Effective Household Member per Year, Region, and Income Quintile .....	149
Graph 6.9: Turkish Border and Internal Wholesale Prices for Beef, 1985-1996 (US\$/t).....	162
Graph 6.10: Border Price and Internal Wholesale Price for Milk, 1989-2000 (US\$/t) .....	164

## LIST OF FIGURES

Figure 5.1: Schematic Overview of the Feed Model.....	114
Figure 6.1: Groups of Substitutes in Production .....	130





## ABBREVIATIONS

AMS	Aggregate Measure of Support
AoA	Agreement on Agriculture
CAP	Common Agricultural Policy
CEC	Central European Countries
CEEC-ASIM	Central and Eastern European Countries Agricultural Simulation Model
CGE	Computable General Equilibrium
CI	cropping intensity
cif	cost-insurance-freight
CN	Combined Nomenclature
CU	Customs Union
EMS	Equivalent Measure of Support
ESIM	European Simulation Model
EU	European Union
EUV	Export Unit Value
FAO	United Nations Food and Agriculture Organization
FAPRI	Food and Agricultural Policy Research Institute
FCI	feed cost index
fob	free on board
GAP	Southeastern Anatolia Project (Guneydogu Anadolu Projesi)
GATT	General Agreement on Tariffs and Trade
GDP	gross domestic product
IUV	Import Unit Value
MARA	Ministry of Agriculture and Rural Affairs
MFN	most favoured nation
MJ	Megajoule
MTM	Ministerial Trade Mandate model
NEL	Nettoenergie Laktation
OECD	Organization for Economic Co-operation and Development
OJ	Official Journal of the European Communities
PSE	Producer Support Estimate
SIS	State Institute of Statistics
SMP	skim milk powder

### **Abbreviations (continued)**

SPO	State Planning Organization
SWOPSIM	Static World Policy Simulation
TASM	Turkish Agricultural Sector Model
TASM	Turkish Agricultural Sector Model
TEAM	Turkish European Agricultural Model
TL	Turkish Lira
TMO	Turkish Grain Board (Toprak Mahsulleri Ofisi)
TRQ	tariff rate quota
TURKSIM	Turkish Simulation Model
UFT	Undersecretariat of Foreign Trade
US	United States
USDA	United States Department of Agriculture
WFM	World Food Model
WTO	World Trade Organization

## EXECUTIVE SUMMARY

This study analyzes alternative options for future Turkish agricultural policies in the context of agricultural trade relations between Turkey and the EU. Thus, initially, agricultural markets and market policies are compared between Turkey and the EU. It appears that although total producer support expressed as a share in domestic production value is higher in the EU than in Turkey, agricultural prices for most products receive more support in Turkey than in the EU. This is because the EU grants a significant share of its producer support as direct payments. Products for which market prices in Turkey significantly exceed those in the EU are cereals, tobacco, sunflower seed, tea, bovine meat, poultry meat, eggs, and dairy products. Some products such as sugar, tomato paste, and some fruit and vegetables are currently more protected in the EU than in Turkey.

Secondly, preferences currently in force are reviewed in detail and the significance of the remaining import barriers of the EU applied to imports originating from Turkey is investigated. Turkey established a customs union (CU) with the EU in January 1996. Agricultural trade is not covered by this CU but it is subject to extensive preferential trade rules. In 2001, more than 60 percent of Turkey's agricultural exports to the EU entered the EU market without import barriers. Another 36 percent were subject to reduced tariff rates. Remaining import barriers are moderate tariffs and the minimum entry price system for a few fruit and vegetables in certain calendar periods and high tariffs for meat, dairy products, cereals, olive oil, and some processed products.

Thirdly, the inclusion of all agricultural products in the CU between Turkey and the EU is analyzed quantitatively. Such a scenario is expected to lead to multiple simultaneous price changes on interdependent markets. In order to analyze the impact of such price changes on production, consumption, trade, and welfare, a partial equilibrium model of the Turkish agricultural sector, TURKSIM (Turkish Simulation Model), is developed. TURKSIM is a static comparative model comprising isoelastic behavioral functions of farm supply on a regional level, some processing activities as well as human, feed, and processing demand. Human demand is modelled on the level of income quintiles. International prices, as well as the development of macroeconomic variables and other supply and demand shifters consist of a set of exogenous parameters. In total, TURKSIM covers 42 products which account for more than 86 percent of the Turkish agricultural production value.

Income elasticities of demand for selected products and price transmission elasticities for animal products included in TURKSIM are own estimates. Other behavioral parameters in TURKSIM are set on the basis of the literature and plausibility considerations.

Three agricultural policy scenarios are analyzed with respect to their effects in the year 2006. First, a status quo scenario with largely unchanged policies provides a reference for comparison with other options. Secondly, a liberalization scenario is defined in which Turkey abolishes all market policies, e.g. tariffs, export subsidies, and coupled premiums. Thirdly a scenario with agriculture included in the CU with the EU is analyzed.

The complete liberalization of the agricultural sector is found to lead to significant static comparative welfare gains compared to the maintenance of current policies under the status quo scenario. For the year 2006 these welfare gains are estimated to amount to about €670 million, about 2.3 percent of projected agricultural production value or 0.4 percent of projected GDP. In the case of decreasing marketing margins due to increased competition, welfare gains could even be about €1,400 million. Additional dynamic gains are expected.

Although the liberalization of the agricultural sector leads to a more equal distribution of real income within the groups of agricultural producers and consumers, money is shifted from agricultural producers to food consumers and thus from rural to urban areas. It is shown, however, that in most cases price protection is not the most efficient and effective way to reduce rural poverty. Other policies such as targeted direct payments or investments in rural infrastructure and education are preferable.

It appears that for most products the option of an inclusion of agriculture in the CU with the EU is very similar to the option of complete liberalization of agricultural trade. This is because the EU has, in recent years, liberalized its agricultural markets significantly and is projected to continue to do so for many reasons including the WTO process, Eastern enlargement, and its interest in further liberalizing trade in the framework of bilateral agreements.

The total welfare gain under the CU scenario is about €200 million lower than under the liberalization scenario mainly because of higher sheep meat and milk product prices. Compared to a situation without a customs union, Turkey would gain only about €60 million of export revenue with export prices above world market level for some fruit and vegetables; and would lose about €50 million with import prices above world market level for milk products. Due to the relatively small difference of comparative static welfare effects between the total liberalization of the agricultural sector and the inclusion of agriculture in the CU, other factors, such as the self-binding effect of agriculture in the CU or the price Turkey may have to pay or receive from the EU for such a scenario, may be decisive for the future strategy pursued by the Turkish government.

## 1 INTRODUCTION

Turkey and the EU have proceeded on a path towards integration since the Association Agreement of 1963 in which a CU was already envisaged.<sup>1</sup> Trade preferences were established as part of the Association Agreement and have been extended in several rounds of negotiations since. The most far-reaching step on the path towards trade liberalization between Turkey and the EU was the establishment of a CU in January 1996. This CU, however, is limited to industrial products; agricultural products are not included. But a significant part of agricultural trade between Turkey and the EU is subject to preferential trade rules and thus partially or completely liberalized. In addition, the Customs Union Decision states "The Community and Turkey shall progressively improve, on a mutually advantageous basis, the preferential arrangements which they grant each other for their trade in agricultural products" (Art. 24, Customs Union Decision).<sup>2</sup> No time schedule is foreseen for this process, and Turkey's commitment to "...adjust its policy in such a way as to adopt the Common Agricultural Policy measures required to establish freedom of movement of agricultural products" remains rather nebulous as nothing is said about any specific measures or a timetable for adoption.

At the EU summit in Helsinki in December 1999, Turkey gained candidate status for full EU membership and the prospect of membership drew closer at the EU summit in Copenhagen in December 2002. The start of accession negotiations in 2005 seems possible if Turkey proceeds to fulfill the Copenhagen criteria which are a prerequisite for the start of negotiations. The effects of full membership on the Turkish agricultural sector have been analyzed in several studies after Turkey's application for full membership in 1987 (AKDER et al., 1990; MANEGOLD, 1988). These studies, of course, evaluated the aggregated welfare effects for Turkey positively as Turkey is a relatively poor country and would therefore contribute little to the EU budget. Further, due to its huge agricultural sector, Turkey would be a significant net receiver in agriculture. Full membership, however, seems distant even after the Copenhagen summit in 2002. Accession negotiations could take five to ten years and Turkey would become a full member only after 2010. At that point, the Common Agricultural Policy of the EU (CAP) will have changed radically compared to today due to various reasons. WTO negotiations on further multilateral liberalization of agricultural trade within the Doha Round are scheduled to be concluded in 2005 and will probably put considerable pressure on the CAP to

---

1 Agreement establishing an Association between the European Economic Community and Turkey. Official Journal of the European Communities (OJ) L 361, 31.12.1977.

2 OJ L35, 13.02.1996.

abolish export subsidies, lower tariff barriers, and decouple direct payments due to a possible abolition of the blue box provision. Furthermore, at that time the EU will probably have 27 members instead of today's 15, and the process of enlargement will put pressure on CAP reform as the cost of extending an unreformed CAP to new member states would be high (WEISE et al., 2002). Analyzing the effects of applying today's CAP to Turkey is therefore of little political interest.

But, as the Customs Union Decision does not provide a specific time frame for further liberalization of mutual agricultural trade, the speed of liberalization is open to negotiations between Turkey and the EU. Negotiations in recent years have been over minor adjustments, such as the extension of specific tariff rate quotas, the reduction of preferential tariffs, or the extension of tariff free periods. Beyond such stepped adjustments another policy option may be of interest to Turkish policy makers: extending the CU to cover agriculture, i.e. the complete liberalization of agricultural trade between Turkey and the EU without any funding of Turkish agricultural policy from the EU budget. Under such a scenario, Turkish prices for many products would change, and production and consumption would adjust to these new prices resulting in changes in Turkey's external trade. This would have effects on total welfare for Turkey as well as on income distribution among consumers and producers and among different income groups and regions.

The aim of this study is to analyze these effects from the Turkish perspective. This is done by a qualitative discussion of potential effects as well as a quantitative analysis using a partial agricultural sector model TURKSIM (Turkish Simulation Model) which is developed for this study. TURKSIM is designed for analyzing the effects of various policy scenarios on production, consumption, trade, and aggregated welfare as well as on income distribution in Turkey. Besides the assessment of a potential extension of the CU, the alternative policy scenarios of maintaining current agricultural policies and of liberalizing agricultural trade multilaterally are analyzed.

The study is organized as follows. Chapter 2 provides a survey of agricultural markets and policies in the EU and Turkey in order to make a first intuitive assessment of the possible effects of mutual trade liberalization and to provide information needed in later chapters. Chapter 3 presents development, volume, and structure of current agricultural trade between Turkey and the EU, and the trade preferences currently in force. Information on existing preferences is of special interest in order to assess the effects of a further cutback of agricultural trade barriers between Turkey and the EU. In Chapter 4, the possible effects of a CU in agriculture are discussed. After a short overview of the theoretical aspects of the formation of a CU and previous empirical work on agricultural trade

integration between Turkey and the EU, the possible economic effects of a CU on Turkish agriculture are discussed in detail. Assumptions are made on several aspects of economic effects, and against this background the modelling approach pursued in this study is discussed and justified. Chapter 5 gives a detailed description of the model developed and Chapter 6 describes the selection and partial estimation of behavioral parameters included in TURKSIM. In Chapter 7, the database used for model calibration is presented and projection scenarios are formulated and discussed in Chapter 8. In Chapter 9, results of the model analysis are presented and discussed in detail, and in Chapter 10, conclusions are drawn.





## 2 AGRICULTURAL MARKETS AND POLICIES IN TURKEY AND THE EUROPEAN UNION

### 2.1 Introductory Overview

The agricultural sector plays quite different roles in Turkey and the EU. In Turkey, the agricultural sector is a much more important part of the total economy in relative terms than in the EU, a typical difference between developing and industrialized economies. Table 2.1 gives an overview of agricultural production and trade for the average of the years 1999 and 2000.<sup>3</sup>

**Table 2.1: Overview of the Agricultural Sectors in Turkey and the EU**  
(bill. €, 1999/00)

	EU	Turkey
<b>Value of agricultural production</b>	245.1	32.7
<b>of which plant production (%)</b>	57.9%	72.5%
<b>of which animal production (%)</b>	42.1%	27.5%
<b>Agricultural GDP</b>	145.1	29.4
<b>% of total GDP</b>	1.8%	14.8%
<b>Agricultural employment (% of total)</b>	4.4%	40.8%
<b>Agricultural imports</b>	56.9	3.0
<b>% of agricultural production</b>	23.2%	9.0%
<b>Agricultural exports</b>	51.8	3.9
<b>% of agricultural production</b>	21.1%	11.8%
<b>Net agricultural trade</b>	-5.1	0.9

Sources: State Institute of Statistics (SIS) (various issues), *Statistical Yearbook of Turkey*; SIS (various issues) *Agricultural Structure*; OECD (2002a); European Commission (various issues), *The Agricultural Situation in the European Union*; Eurostat (various issues), *Intra- and Extra-EU Trade*; SIS (various issues), *External Trade Statistics*; own calculations.

Table 2.1 shows that the total value of agricultural production in the EU is about eight times as high as in Turkey. In the EU, animal products have a much higher share of the production value than in Turkey. The importance of agriculture in the total economy is much higher in Turkey, where agriculture covers about 15 percent of GDP and 41 percent of employment compared to only 2 and 4 percent, respectively, in the EU. Both the EU and Turkey are significant exporters and importers of agricultural products with the EU being in a net

---

3 Turkish value data converted from Turkish Lira (TL) to € throughout Chapters 2 and 3 by applying the nominal exchange rates of the respective years.

importing position whereas Turkey is a net exporter. Agricultural imports and exports as a percentage of the value of agricultural production are much higher in the EU than in Turkey indicating a higher degree of integration into the international trade environment.

Turkey, as well as the EU, traditionally heavily supports farmers through various policy instruments such as tariffs, export subsidies, administered prices, input subsidies, and other policies. Table 2.2 provides an overview of the producer support estimate (PSE) published by the OECD and expressed in absolute values as well as in shares of domestic production value for Turkey and the EU.

**Table 2.2: Comparison of Producer Support Estimates in Turkey and the EU\***

Year	Turkey			EU		
	% of domestic prod. value	PSE mill. €	Share of price support	% of domestic prod. value	PSE mill. €	Share of price support
1986	14%	2,617	72%	52%	88,329	88%
1987	18%	3,096	73%	39%	84,784	86%
1988	11%	1,860	54%	36%	81,880	84%
1989	16%	3,246	65%	36%	78,380	79%
1990	19%	4,590	79%	37%	93,455	81%
1991	26%	6,293	83%	44%	113,165	81%
1992	25%	5,679	79%	38%	95,487	77%
1993	21%	6,026	74%	37%	95,190	70%
1994	12%	2,581	37%	35%	94,761	64%
1995	12%	2,988	45%	35%	96,123	62%
1996	14%	3,910	56%	32%	91,727	56%
1997	24%	6,931	73%	32%	92,664	56%
1998	27%	9,393	82%	36%	102,330	63%
1999	23%	7,651	74%	39%	108,241	65%
2000	24%	8,521	86%	34%	97,244	59%
2001	15%	4,459	70%	35%	103,937	58%

\*PSE data for the EU and Turkey reported here deviates significantly from that previously published by OECD (e.g. OECD, 1998) and used in other publications of the author (e.g. Grethe and Uzmay, 2000). This can be partially explained by a change in the methodology of calculating total PSE. Also many changes of data on which the OECD bases its calculations contribute to deviations.

Sources: OECD (2002a); own calculations.

Table 2.2 shows that producer support in the EU was around 30 to 40 percent of production value in most years since the mid-eighties and, in absolute terms, peaked at €113 billion in 1991. In Turkey, at the end of a liberal phase of economic policy in the early eighties, producer support was around 15 to 20 percent through 1990. Afterwards, the PSE increased and was around 25 percent in recent years dropping to 15 percent in 2001. In absolute terms, the PSE was highest in 1998 at more than €9 billion. Overall the PSE was more volatile in Turkey than in the EU.

The share of total producer support received in the form of price support, also shown in Table 2.2, was close to 90 percent in the EU in the mid-eighties and declined to the current level of 58 percent in the year 2001. The decline in the years 1996 and 1997, which was not sustainable, was not policy induced, but due to exceptionally high world market prices for cereals in that period. The overall decline of the market price support component since the mid-eighties can be explained by the increasing share of direct payments to producers which were introduced with the MacSharry reform in 1992 and extended several times, most recently as part of the Agenda 2000 reform package. This trend is expected to continue under the Mid-term Review package proposed by the European Commission, and in the context of further CAP reform, will especially impact the dairy and sugar sectors.

In Turkey, a varying share of 37 to 86 percent of producer support was granted as price support since the mid-eighties. Non-market price support was mainly concentrated on input and credit subsidies. In recent years, an increasing share of support is granted in the form of direct payments to producers. A major step in this direction took place in 2001, when the share of direct payments increased from 4 percent in previous years to more than 20 percent in 2001.

## **2.2 Agricultural Markets and Product-Specific Support Policies**

### **2.2.1 Cereals**

Table 2.3 presents surveys of the Turkish and the EU market for cereals for the average of the years 1999 and 2000.<sup>4</sup> The EU is a net exporter for cereals as a product group as well as for wheat and barley, and a net importer of maize.<sup>5</sup> Wheat accounts for almost 50 percent of cereal production and barley for

---

4 Trade figures presented in Subchapter 2.2 include trade of first- and some second-stage processed products (like flour and pasta in the case of wheat) expressed as raw equivalent. This data is taken from FAO commodity balances (FAO, 2002a).

5 Net trade data in Chapters 2 and 3 is from trade statistics; stock changes are not taken into account.

another 25 percent. About half of cereal production is used for feed, and human consumption is about 115 kg per capita per year.

**Table 2.3: Market Data for Cereals (1999/00)**

	Wheat	Barley	Maize	Cereals
<b>EU</b>				
<b>Production (mill. t.)</b>	101.5	50.1	38.1	209.4
<b>Total human cons. (mill. t.)</b>	36.8	2.0	2.1	43.1
<b>Human cons. per capita (kg/year)</b>	97.9	0.5	5.6	114.6
<b>Feed (mill. t.)</b>	38.9	31.6	30.8	114.0
<b>Net trade (mill. t.)</b>	14.8	13.1	-1.1	28.2
<b>Turkey</b>				
<b>Production (mill. t.)</b>	19.5	7.9	2.2	28.8
<b>Total human cons. (mill. t.)</b>	12.6	1.0	1.1	14.4
<b>Human cons. per capita (kg/year)</b>	194.4	15.4	17.0	222.2
<b>Feed (mill. t.)</b>	1.0	4.7	1.7	7.7
<b>Net trade (mill. t.)</b>	2.1	0.2	-1.0	-0.2
<b>Turkey/EU in percent</b>				
<b>Production</b>	19.2%	15.8%	5.8%	13.8%
<b>Human cons. per capita</b>	198.7%	290.1%	303.9%	193.9%

Sources: FAO (2002a); own calculations.

Turkey is a net exporter of wheat and a net importer of maize. For barley and the product group of cereals, Turkey's trade position is close to zero. Wheat is the dominant crop and accounts for 68 percent of total cereal production. About one quarter of production is used for animal feed, and human consumption is at 222 kg per capita per year, almost twice as high as in the EU.

Several market-price supporting policies exist in Turkey and the EU. In the EU, cereal prices are protected by an intervention price system, tariffs, tariff rate quotas, and export subsidies.<sup>6</sup> The intervention price is at €101.31/t for all cereals and the European Commission has proposed a further cut of five percent in its Mid-term Review proposals. This is below current world market price

---

6 If not otherwise mentioned, all information on the specific parameters of the CAP (prices, premiums) in this chapter is from AgraEurope (London) Ltd. (2003).

levels and medium term projections and the intervention price will therefore probably be of little importance for EU market price formation in the future.

For high quality wheat and some other cereals, the tariff is adjusted every two weeks. Tariffs are determined by the difference between the world market prices and the intervention price, multiplied by 1.55. The resulting duty-paid import price is thus around €157/t. As a result the EU price level for high quality wheat will only exceed €157 if the world market price level is above that level. For lower wheat qualities, a tariff rate quota (TRQ) system has recently been established with a tariff of €12/t for in quota imports and prohibitive tariffs for imports exceeding the TRQ. Export subsidies are set such as to bridge the gap between EU and world market prices.

Cereal prices in Turkey are supported by an intervention price system, tariffs, and export subsidies. Intervention prices vary from year to year according to the political situation and the phase of the election cycle. Their impact on market prices, however, has declined in recent years as the quantity bought by the Turkish Grain Board (Toprak Mahsulleri Ofisi, TMO) has declined significantly and payments were often delayed so that, due to inflation, the real value of the payments was far below that announced at the time of harvest. Intervention prices for cereals in August 2002 were about €165/t for durum wheat, €145/t for common wheat, €138/t for corn and €103/t for barley (USDA, *GAIN Report No. TU 2033 of 06.08.2002*, p. 1). Turkey has bound high ad valorem tariffs for cereals between 45 and 180 percent in the WTO, while applied rates are usually much lower and vary over time. In addition to tariff barriers, Turkey frequently restricts wheat imports by limiting import licenses (USDA, *GAIN Report No. TU 2014 of 20.03.2002*, p. 7).

In order to evaluate the effects of price supporting policies, farmgate prices for cereals are compared between Turkey and the EU for 1990 and from 1995 to 2001 in Table 2.4. Turkish cereal prices were below EU levels in 1990 and 1995. From 1996 on, with increasing Turkish prices and decreasing EU prices, Turkish prices exceeded those of the EU. In 2001, Turkish prices were lowered, but still above EU level. The price decline of the year 2001 (expressed in €) has to be interpreted in the context of a sudden devaluation of the Turkish Lira in that year.

In addition to market price support cereal farmers in the EU receive direct payments per ha which are based on average regional historical yields. These payments, however, are not product specific as cereals and oilseeds as well as set asides of up to 30 percent of premium area are eligible to receive the same amount per ha. Direct payments are therefore described and discussed in

Subchapter 2.3. For durum wheat a supplementary product-specific payment of €344.5/ha applies.

**Table 2.4: Cereal Farmgate Prices in Turkey and the EU (€/t)**

	1990	1995	1996	1997	1998	1999	2000	2001
<b>Wheat</b>								
EU price	172	144	140	131	121	119	119	123
Turkish price	152	124	179	203	184	180	169	143
Turkish price in % of EU	88%	87%	128%	155%	153%	151%	142%	117%
<b>Barley</b>								
EU price	157	130	127	120	108	109	100	n.a.
Turkish price	124	107	141	136	131	133	138	n.a.
Turkish price in % of EU	79%	82%	111%	114%	122%	122%	138%	
<b>Maize</b>								
EU price	197	161	159	137	131	135	135	135
Turkish price	134	113	164	164	162	154	156	139
Turkish price in % of EU	68%	70%	103%	120%	124%	114%	115%	103%

n.a.: Not available.

Sources: OECD (2001a, 2002a); own calculations.

In recent years, Turkey has also introduced a system of direct payments to producers which are not product specific and are therefore discussed in Subchapter 2.3.

In the event of a CU, Turkey would thus have to lower its cereal prices to the current EU level which is projected to be at world market level in the future, assuming exchange rates close to €/US\$ parity. This could result in Turkey becoming a net importer due to higher demand and lower supply in contrast to the current balanced trade position for cereals. Human demand, however, is not expected to increase due to the already very high consumption level. Price elasticities of demand are low and income elasticities are estimated to be negative (see Chapter 6). But cereal demand in Turkey could increase in the future due to feed demand resulting from increasing demand for animal products driven by increasing income.

## 2.2.2 Other Crops

Table 2.5 presents market data for the average of the years 1999 and 2000 in the EU and Turkey for other selected crops than cereals.

**Table 2.5: Market Data for Selected Crops (1999/00)**

	Pulses	Oil-seeds	Vegetable oils <sup>a</sup>	Tobacco	Sugar	Cotton lint	Potatoes
<b>EU</b>							
<b>Production (mill. t.)</b>	4.6	26.3	11.7	0.4	16.6	0.5	49.6
<b>Human cons. (mill. t.)</b>	1.4	1.4	7.7	n.a.	12.1	n.a.	29.7
<b>Hum. cons. (kg/capita/year)</b>	3.7	3.7	20.5	n.a.	32.2	n.a.	79.0
<b>Feed (mill. t.)</b>	4.4	2.4	0.1	0.0	0.0	0.0	4.4
<b>Net trade (mill. t.)</b>	-1.3	-18.7	1.8	-0.2	4.1	-0.5	0.3
<b>Turkey</b>							
<b>Production (mill. t.)</b>	1.4	3.4	1.0	0.2	2.3	0.8	5.7
<b>Human cons. (mill. t.)</b>	0.8	0.3	1.1	n.a.	1.8	n.a.	4.6
<b>Hum. cons. (kg/capita/year)</b>	12.3	4.6	17.0	n.a.	27.8	n.a.	71.0
<b>Feed (mill. t.)</b>	0.3	3.8	0.0	0.0	0.0	0.0	0.0
<b>Net trade (mill. t.)</b>	0.1	-1.1	-0.5	0.1	0.6	-0.4	0.1
<b>Turkey/EU in percent</b>							
<b>Production</b>	30.4%	12.9%	8.5%	50.0%	13.9%	160.0%	11.5%
<b>Human cons. per capita</b>	331.6%	124.3%	82.9%		86.3%		89.9%

n.a.: Not available.

<sup>a</sup> Includes olive oil.

Sources: FAO (2002a); own calculations.

For pulses, the EU is a clear net importer whereas Turkey's net trade position is close to zero. Human consumption per capita is much higher in Turkey than in the EU and Turkish production is more than 30 percent of EU production. For oilseeds, both the EU and Turkey import a significant share of their domestic use. Per capita consumption of oilseeds (but not oils) is similar in Turkey and the EU. For vegetable oils the EU is a significant net exporter whereas Turkey is a net importer; per capita consumption is slightly lower in Turkey. Turkey's tobacco production is about 50 percent of EU tobacco production and Turkey is a net exporter whereas the EU is a net tobacco importer. For sugar, both Turkey and the EU are net exporters and per capita consumption is similar. The EU and Turkey are significant importers of cotton lint with Turkish production exceeding that of the EU significantly. For potatoes, the EU and Turkish net trade positions are close to zero and per capita consumption is similar.

For pulses, oilseeds, and cotton the EU applies no (or very low) tariffs. Prices are therefore at world market level. This is the case also for cotton in Turkey

which is currently included in the CU with the EU. For pulses and oilseeds, Turkey applies significant tariffs which seem to be redundant for pulses, as Turkey is a competitive exporter of pulses. For oilseeds, however, tariffs seem to provide some real price protection (see below). For tobacco, the EU applies tariffs between 10 and 20 percent. Turkey is providing high support to tobacco production through tariffs of 25 percent in 2002 (WTO bound level in 2004 is about 150 percent) and implicit export subsidies provided through budgetary losses of state trading enterprises (see Section 4.3.3.2). For sugar, both the EU and Turkey provide high protection through an intervention price system, high tariffs, and export subsidies (implicit in the case of Turkey, see Section 4.3.3.2), and both countries apply a supply control system with production quotas at farm level. For potatoes, protection is relatively low in Turkey and the EU and limited to tariffs.

In order to depict the effects of the various price support policies Table 2.6 presents price comparisons for selected crops for 1990 and from 1995 to 2001.

**Table 2.6: Crop Prices in Turkey and the EU (€/t)**

	1990	1995	1996	1997	1998	1999	2000	2001
<b>Sunflower seed</b>								
<b>EU price</b>	213	241	232	242	276	225	232	n.a.
<b>Turkish price</b>	261	301	339	375	378	379	364	n.a.
<b>Turkish price, % of EU</b>	122%	125%	147%	155%	137%	168%	157%	
<b>Tobacco</b>								
<b>EU price</b>	2,925	2,256	2,469	2,584	2,565	2,321	1,420	2,231
<b>Turkish price</b>		4,174	3,384	3,962	3,274	3,484	3,003	n.a.
<b>Turkish price, % of EU</b>		185%	137%	153%	128%	150%	211%	n.a.
<b>Sugar</b>								
<b>EU price</b>	531	632	632	632	632	632	632	632
<b>Turkish price</b>	315	370	354	504	590	600	603	595
<b>Turkish price, % of EU</b>	59%	59%	56%	80%	93%	95%	95%	94%

n.a.: Not available.

Sources: OECD (2001a); SIS (various issues), *Agricultural Structure*; AgraEurope (London) Ltd. (2003); European Communities (2002); own calculations.

Table 2.6 shows that sunflower seed prices in Turkey are significantly above EU level which is close to the world market level. This difference can only partially be explained by high tariffs (Turkey's applied tariff in 2001 was 27.9 percent). For tobacco, the Turkish price is significantly above the EU price which can be



explained by extremely high tariffs applied in Turkey and hidden export subsidies implicit in the losses of Turkish state enterprises (see Section 4.3.3.2). For sugar, the Turkish wholesale price is compared to the EU intervention price. Until 1997 the Turkish price was considerably below the EU price, but in recent years it has come closer, reaching about 95 percent of the EU level. Dependent on the world market price for sugar, which is highly volatile, the EU price is two to three times as high as the world market price.

In addition to price policies, the EU applies a product-specific premium for area allocated to pulses, based on an average regional yield during a base period, currently set at €72.5/t. For tobacco, the EU grants product-specific direct payments to producers of €2,146 to €4,130/t depending on variety and quality. The abolition of product-specific tobacco premiums in the EU is currently being discussed.

Turkey introduced a system of deficiency payments for soybeans and sunflower seed in the year 2000 (OECD, 2001b) and has granted a product premium for cotton in some years.

Due to large price differences, which cannot be fully explained by transportation costs and quality differences, prices for sunflower seed and tobacco are expected to decrease in Turkey if agriculture is included in the CU, while the sugar prices would slightly increase.

### **2.2.3 Fruit and Vegetables**

Table 2.7 presents a market survey for the average of the years 1999 and 2000 in the EU and Turkey for some fruits and fruit as a product group. The EU is a net importer of apples, citrus, hazelnuts, and fruit as a product group. Only for olive oil is the EU in a clear net-exporting situation. Turkey, on the other hand, is a net exporter for total fruit and in a net-exporting or balanced situation for all products covered by Table 2.7. Average fruit consumption per capita in the EU is significantly above the Turkish level, except for apples. Turkey is the world largest hazelnut exporter and Turkish production is more than three times that of the EU.

**Table 2.7: Market Data for Fruit (1999/00)**

	Apples	Citrus	Hazel-nuts	Olives	Olive oil	Fruit
<b>EU</b>						
<b>Production (mill. t.)</b>	10.4	10.3	0.14	10.0	2.01	60.2
<b>Human cons. (mill. t.)</b>	11.2	13.4	n.a.	9.9	1.60	68.0
<b>Hum. cons. (kg/capita/year)</b>	29.8	35.6	n.a.	26.3	4.26	180.9
<b>Feed (mill. t.)</b>	0.1	0.0	0.0	0.0	0.0	0.1
<b>Net trade (mill. t.)</b>	-1.8	-3.3	-0.14	0.1	0.07	-11.0
<b>Turkey</b>						
<b>Production (mill. t.)</b>	2.4	2.2	0.50	1.2	0.13	10.6
<b>Human cons. (mill. t.)</b>	2.1	1.5	n.a.	1.1	0.06	7.7
<b>Hum. cons. (kg/capita/year)</b>	32.4	23.1	n.a.	17.0	0.93	118.8
<b>Feed (mill. t.)</b>	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net trade (mill. t.)</b>	0.1	0.5	0.12	0.0	0.06	1.9
<b>Turkey/EU in percent</b>						
<b>Production</b>	23.1%	21.4%	357.1%	12.0%	6.5%	17.6%
<b>Human cons. per capita</b>	108.8%	65.0%		64.5%	21.8%	65.7%

n.a.: Not available.

Sources: FAO (2002a); own calculations.

Table 2.8 presents market surveys for the average of the years 1999 and 2000 in the EU and Turkey for some vegetables and vegetables as a product group.

Both, Turkey and the EU are net exporters of onions, tomatoes, and vegetables as a product group. Vegetable consumption per capita is almost twice as high in Turkey than in the EU, and even higher for onions and tomatoes. Relative to the size of its agricultural sector, Turkey is a large vegetable producer producing as much as 40 percent of the vegetable production of the EU.

In Turkey, fruit and vegetable production is little protected by tariffs and in some cases, by minor export subsidies. In addition, agricultural sales cooperatives provide some producer price support through their marketing activities as they often operate with significant losses covered by the public budget.

**Table 2.8: Market Data for Vegetables (1999/00)**

	Onions	Tomatoes	Vegetables
<b>EU</b>			
<b>Production (mill. t.)</b>	3.8	16.2	56.2
<b>Human cons. (mill. t.)</b>	3.3	12.8	46.4
<b>Hum. cons. (kg/capita/year)</b>	8.8	34.0	123.4
<b>Feed (mill. t.)</b>	0.0	0.3	2.1
<b>Net trade (mill. t.)</b>	0.2	1.6	1.0
<b>Turkey</b>			
<b>Production (mill. t.)</b>	2.4	7.3	22.6
<b>Human cons. (mill. t.)</b>	1.8	5.5	14.4
<b>Hum. cons. (kg/capita/year)</b>	27.8	84.9	222.2
<b>Feed (mill. t.)</b>	0.0	1.1	3.1
<b>Net trade (mill. t.)</b>	0.2	0.7	1.1
<b>Turkey/EU in percent</b>			
<b>Production</b>	63.2%	45.1%	40.2%
<b>Human cons. per capita</b>	316.5%	249.3%	180.1%

Sources: FAO (2002a); own calculations.

In the EU, on the other hand, protection is provided by tariffs, export subsidies for some products, a minimum import price system, and some domestic measures. Ad valorem tariffs for fruit and vegetables in the EU are typically in the range of 10 to 20 percent and vary seasonally for many products. Export subsidies are of similar magnitude: in the marketing year 2001/02 they varied from zero to €45/t (OJ, various issues). In addition, internal market prices for many fruits and vegetables that are considered particularly sensitive are protected by the entry price system, effectively establishing minimum import prices. If the entry prices are undercut, additional WTO bound specific tariffs are charged. Table 2.9 shows all fruit and vegetables and periods for which the EU has established entry prices.

If the cif import price of a shipment is below the entry price, the entry price system provides the possibility to gradually invoke specific tariffs, in addition to ad valorem tariffs. If the import comes in at an import price not more than 8 percent below the entry price, the additional tariff will equal the difference between import price and entry price. If the import price is more than 8 percent below the entry price the full WTO bound specific tariff, being much higher than the *ad valorem* tariff, will be charged. This "eight percent rule" is probably

a prohibitive import barrier for most imports below 92 percent of the entry price, because of the high level of the maximum specific tariffs.<sup>7</sup>

From an economic point of view, a minimum import price system implemented like the entry price system of the EU could be compared to a voluntary export restraint. In the case of the minimum import price system, the minimum import price implicitly defines a maximum import quantity. In the case of a voluntary export restraint, the import quantity agreed upon implicitly defines the market price in the importing country. In both cases an economic rent results from the export price being higher than the marginal costs of the exporting country.

**Table 2.9: Fruit and Vegetables Covered by the EU Entry Price System**

	<b>Product</b>	<b>Time period</b>
<b>Vegetables</b>	Artichokes	1 November – 30 June
	Courgettes	All year
	Cucumbers	All year
	Tomatoes	All year
<b>Fruit</b>	Sweet oranges	1 December – 31 May
	Clementines, Mandarins, Satsumas	1 November – end February
	Lemons	1 June – 31 May
	Apples	All year
	Pears	1 July – 30 April
	Apricots	1 June – 31 July
	Cherries	21 May – 10 August
	Peaches, Nectarines, Plums	11 June – 30 September
	Table grapes	21 July – 20 November

Source: Agra Europe (London) Ltd. (2003).

It is difficult to assess the restrictiveness of the entry price system for Turkish fruit and vegetable exports to the EU. Should Turkish farmgate prices be considerably below EU farmgate prices, one would expect the entry price system to be restrictive. As a first step, therefore, farmgate prices for selected entry price products are compared between the EU and Turkey in Table 2.10 for 1990 and the period 1995 to 2001.

7 For a detailed overview of the entry price system and its effects see Grethe and Tangermann (1999b).

**Table 2.10: Turkish and EU Prices for Fruit and Vegetables Covered by the EU Entry Price System (€/t)**

	1990	1995	1996	1997	1998	1999	2000	2001
<b>Table Tomatoes</b>								
Spanish price	400	285	306	446	485	469	641	495
Greek price	344	591	730	778	692	702	789	830
Turkish price	302	171	260	255	245	211	246	n.a.
Turk. price in % of S/G av.	81%	39%	50%	42%	42%	36%	34%	
<b>Cucumbers</b>								
Spanish price	439	382	428	359	348	401	396	553
Greek price	488	654	704	751	810	735	839	878
Turkish price	275	214	223	289	334	304	296	n.a.
Turk. price in % of S/G av.	59%	41%	39%	52%	58%	53%	48%	
<b>Table Grapes</b>								
Spanish price	505	527	390	575	485	456	437	455
Greek price	675	763	831	902	952	875	782	975
Turkish price	352	333	323	298	416	420	440	n.a.
Turk. price in % of S/G av.	60%	52%	53%	40%	58%	63%	72%	
<b>Apples</b>								
Spanish price	420	265	237	275	326	336	255	293
Greek price	293	413	356	402	415	468	442	553
Turkish price	227	293	258	264	314	334	389	n.a.
Turk. price in % of S/G av.	64%	87%	87%	78%	85%	83%	112%	
<b>Oranges</b>								
Spanish price	187	229	265	215	178	203	155	199
Greek price	268	299	313	247	251	257	279	343
Turkish price	227	256	273	238	223	255	272	n.a.
Turk. price in % of S/G av.	100%	97%	94%	103%	104%	111%	125%	
<b>Lemons</b>								
Spanish price	178	371	409	273	217	292	232	237
Greek price	367	463	507	445	409	415	439	420
Turkish price	226	352	407	378	461	420	472	n.a.
Turk. price in % of S/G av.	83%	84%	89%	105%	147%	119%	141%	
<b>Mandarins</b>								
Spanish price	170	290	338	264	274	267	300	285
Greek price	263	297	311	310	277	279	309	342
Turkish price	272	260	261	254	279	273	283	n.a.
Turk. price in % of S/G av.	126%	88%	80%	89%	101%	100%	93%	

n.a.: Not available.

Sources: SIS (various issues), *Agricultural Structure*; European Communities (2002); own calculations.

Table 2.10 shows that farmgate prices for tomatoes, cucumbers, and table grapes were significantly below the average farmgate prices of Spain and Turkey in the period covered. The comparison of farmgate prices for fruit and vegetables across countries, however, seems to be of little explanatory power with respect to political market barriers; even in a completely free trade situation within the EU, farmgate prices among countries differ greatly due to quality differences and transportation costs. For example, the cucumber price in Greece in the year 2000 was more than twice as high as in Spain. For apples and citrus fruit, Turkish and EU farmgate prices were roughly aligned in the period covered, but with significant deviations in some years, especially in the case of lemons.

Although Turkish farmgate prices are significantly below EU levels for some products in some years, the Turkish Undersecretariat of Foreign Trade reports that exporters of fruit and vegetables have no problems with EU entry price levels because domestic prices in Turkey have been higher than entry prices in recent years. This is because considerable marketing costs must be added to the farmgate prices in order to equal cif EU prices. In addition, only the more highly priced share of Turkey's production is eligible to enter the EU market due to quality issues. Traders confirm that on average, farmgate prices are at 40 percent (e.g. tomatoes) to 85 percent (e.g. potatoes) of fob Turkey prices, and quality and transportation cost differences could therefore explain existing price differences at farm level.

The preliminary conclusion drawn from traders' anecdotes and price comparison is that Turkey's advantage from abolishing the entry price system in the event of a CU would be small. A more detailed analysis of this topic should include the comparison of Turkey's fob export prices to third countries with EU entry prices on a monthly basis.

EU policies for fresh fruit and vegetables, other than price support, are limited to direct aid for producer organizations. In addition, some direct payments are granted for processing activities. For example, tomato paste producers get a subsidy of €313.6/t of tomatoes processed and producers of dried grapes get a direct payment varying from €880 and €3290/ha.<sup>8</sup>

Olive oil and olives are protected by high tariffs and export subsidies in the EU (in the marketing year 2001/02, however, no export subsidies were granted). In addition, producers receive direct premiums of €1322.5/t of olive oil (or the table olive equivalent). Also Turkey applies tariffs to imports of olives and olive oil, and export subsidies to olive oil. In order to evaluate the effect of price-

---

8 EC Reg. 1441/2002 in OJ L212, 08.08.2002.

supporting policies on olive oil and olives, EU and Turkish prices are compared in Table 2.11.

**Table 2.11: Prices for Olives and Olive Oil in Turkey and the EU (€/t)**

	1990	1995	1996	1997	1998	1999	2000	2001
<b>Olives</b>								
<b>Spanish price</b>	376	746	767	422	560	613	596	498
<b>Greek price</b>	908	1,051	1,154	1,246	1,145	1,146	1,247	1,324
<b>Turkish price</b>	798	694	748	656	687	886	883	n.a.
<b>Turk. price in % of S/G av.</b>	124%	77%	78%	79%	81%	101%	96%	
<b>Olive oil</b>								
<b>Spanish price</b>	n.a.	2,706	3,555	2,367	1,804	2,234	1,830	1,639
<b>Greek price</b>	3,017	2,660	3,663	2,824	2,187	2,242	2,172	2,187
<b>Turkish price</b>			4,315	3,128	2,485	3,025	3,931	n.a.
<b>Turk. price in % of S/G av.</b>			120%	121%	125%	135%	196%	

n.a.: Not available.

Sources: SIS (various issues), *Wholesale Price Statistics*; SIS (various issues), *Agricultural Structure*; European Communities (2002); own calculations.

Table 2.11 shows that EU farmgate prices for olives were extremely heterogeneous during the period covered. In most of the years covered, Greek prices were more than twice as high as those in Spain. Turkish prices were somewhere between the Greek and the Spanish price in most of the years. Olive oil prices in Turkey were above Greek as well as the Spanish levels from 1996 to 2000. This is somewhat surprising as Turkey was a net exporter in all those years and Turkish export subsidies were low (between €3.5 and €200/t in the period covered), so subsidies cannot explain the difference. One possible explanation could be the stage of price collection: EU prices are selling prices of olive oil producers and Turkish prices are wholesale prices. Depending on market structure, prices could, for example, cover different package sizes.

## 2.2.4 Meat

Table 2.12 presents market surveys for the average of the years 1999 and 2000 in the EU and Turkey for meat. The EU is a significant net exporter of bovine and poultry meat as well as total meat, but a net importer of sheep and goat meat. Turkey does not export or import significant quantities of meat. Turkish meat consumption per head is about 22 percent of the EU level, which is explained by the tremendous difference in income. Only for sheep meat does Turkish per capita consumption exceed that of the EU.

**Table 2.12: Market Data for Meat (1999/00)**

	<b>Bovine meat</b>	<b>Sheep and goat meat</b>	<b>Poultry</b>	<b>Total meat</b>
<b>EU</b>				
<b>Production (mill. t.)</b>	7.55	1.13	8.71	36.23
<b>Human cons. (mill. t.)</b>	7.19	1.30	7.80	34.22
<b>Hum. cons. (kg/capita/year)</b>	19.12	3.46	20.74	91.01
<b>Net trade (mill. t.)</b>	0.38	-0.23	0.80	2.03
<b>Turkey</b>				
<b>Production (mill. t.)</b>	0.37	0.37	0.56	1.31
<b>Human cons. (mill. t.)</b>	0.37	0.37	0.56	1.31
<b>Hum. cons. (kg/capita/year)</b>	5.71	5.71	8.64	20.22
<b>Net trade (mill. t.)</b>	0.00	0.00	0.00	0.00
<b>Turkey/EU in percent</b>				
<b>Production</b>	4.9%	32.7%	6.4%	3.6%
<b>Human cons. per capita</b>	29.9%	165.1%	41.7%	22.2%

Sources: FAO (2002a); own calculations.

In Turkey, meat markets are protected by prohibitive tariffs. In addition, Turkey has introduced an import ban on red meat and live animal imports due to the danger of a potential outbreak of foot and mouth disease in August 1996, which was partially lifted for breeding cattle in August 1999, but remains in force for meat and feeder and slaughter animals. Most observers assume this ban to be primarily motivated by protectionist aims (USDA, various issues). The EU markets for meat are protected by tariffs and export subsidies (except for sheep meat). Tariffs for poultry meat are around 35 percent ad valorem equivalent and tariffs for red meat are above 100 percent ad valorem equivalent. The intervention price system for bovine meat was abolished and was replaced in July 2002 by a system of private storage aid, which can be paid if market prices fall below 103 percent of the basic price (€2,224/t). In order to display the effects of market price support on domestic prices, EU and Turkish meat prices are compared in Table 2.13.



**Table 2.13: Meat Prices in Turkey and the EU (€/t)**

	1990	1995	1996	1997	1998	1999	2000	2001
<b>Bovine meat</b>								
<b>EU price</b>	2,734	2,671	2,291	2,374	2,400	2,256	2,324	2,045
<b>Turkish price</b>	2,312	3,003	2,419	2,838	3,716	3,820	3,729	2,437
<b>Turkish price in % of EU</b>	85%	112%	106%	120%	155%	169%	160%	119%
<b>Sheep meat</b>								
<b>EU price</b>	3,416	3,138	3,629	3,757	3,260	3,300	3,573	4,115
<b>Turkish price</b>	2,335	3,325	3,070	3,152	3,196	3,650	3,886	2,444
<b>Turkish price in % of EU</b>	68%	106%	85%	84%	98%	111%	109%	59%
<b>Poultry</b>								
<b>EU price</b>	1,163	992	1,090	1,073	1,007	911	977	1,040
<b>Turkish price</b>	1,374	1,332	1,172	1,212	1,526	1,387	1,296	1,023
<b>Turkish price in % of EU</b>	118%	134%	108%	113%	152%	152%	133%	98%

Sources: OECD (2002a); own calculations.

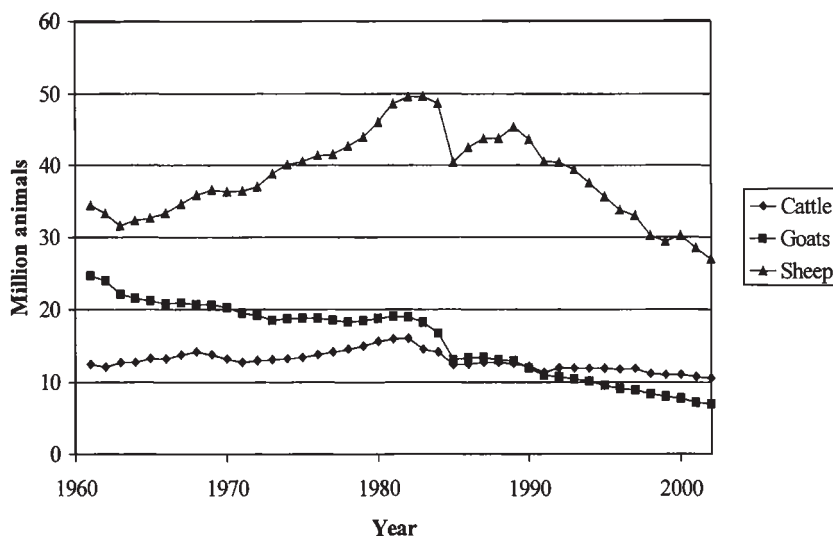
Prices for bovine meat in Turkey were close to the EU level until 1996 and greatly exceeded EU prices since. This is due to increasing Turkish prices on the one hand, and decreasing EU prices on the other. For sheep meat, the EU price was relatively stable around €3,500/t from 1990 to 2001 and the Turkish price was around the same level with a sharp drop in 2001. Also for poultry meat, the EU price level was relatively stable since 1990 at a level of €1000/t. The Turkish poultry meat price was about 10 to 50 percent above the EU level in that period with a sharp drop to the EU level in 2001. The significant price drop for all meats in 2001 expressed in € is to be interpreted against the background of a strong devaluation of the Turkish Lira during the Turkish financial crisis.

Both, sheep meat and beef producers in the EU receive several kinds of direct income payments which are coupled to actual numbers of animals kept. In the case of cattle, these premiums added up to about €3.8 billion in 1999, which is roughly equivalent to about 20 percent of the domestic market value of beef, or €500/t. In the case of sheep and goat meat, premiums added up to €1.9 billion in 1999, equivalent to about 46 percent of domestic market value or €1660/t.

In a CU, Turkish prices for poultry and bovine meat are expected to fall to the EU level and Turkey would become a net importer for these products. For sheep meat, the effect is expected to be of little significance as in recent years prices have been quite similar in Turkey and the EU.

Considering the very low consumption level of meat in Turkey currently, and the expected income growth and high income elasticities for meat (see Section 6.3.2), meat demand in Turkey is expected to rise significantly. In order to analyze the effects of a CU with the EU, the potential of the Turkish meat industry to keep pace with this demand development is of crucial importance. Poultry meat production is a more or less industrial production technology that can be expanded based on imported feed. Red meat production, however, is based on coarse feed, which competes for land with alternative uses.<sup>9</sup> In order to look at the Turkish production potential for red meat, Graph 2.1 presents the development of ruminant animal herds from 1960 to 2002.

**Graph 2.1: Ruminants in Turkey (1960-2002)**



Sources: FAO (2002a); own calculations.

Graph 2.1 shows that cattle herds have declined by 35 percent and aggregated sheep and goat herds have declined by 50 percent compared to the early eighties. This decline can partially be explained by political and socioeconomic problems in the southeastern part of Turkey (USDA, *GAIN Report TU 1034*, 21.08.2001, p. 2), and is therefore potentially reversible.

9 Coarse feed is used throughout this study to comprise feed from pasture as well as feed crops.

## 2.2.5 Eggs and Milk

Table 2.14 presents market surveys for the average of the years 1999 and 2000 in the EU and Turkey for eggs and dairy products.

**Table 2.14: Market Data for Eggs and Dairy (1999/00)**

	Eggs	Milk equivalent
<b>EU</b>		
<b>Production (mill. t.)</b>	5.32	126.25
<b>Human consumption (mill. t.)</b>	4.71	107.91
<b>Human consumption (kg/capita/year)</b>	12.53	286.99
<b>Feed (mill. t.)</b>	0.00	7.12
<b>Net trade (mill. t.)</b>	0.14	9.93
<b>Turkey</b>		
<b>Production (mill. t.)</b>	0.69	9.84
<b>Human consumption (mill. t.)</b>	0.61	9.54
<b>Human consumption (kg/capita/year)</b>	9.41	147.22
<b>Feed (mill. t.)</b>	0.00	n.a.
<b>Net trade (mill. t.)</b>	0.01	-0.09
<b>Turkey/EU in percent</b>		
<b>Production</b>	13.0%	7.8%
<b>Human consumption per capita</b>	75.1%	51.3%

n.a.: Not available.

Sources: FAO (2002a); own calculations.

The EU is a net exporter of eggs and dairy products whereas Turkey is a net importer of dairy products and has a trade balance for eggs close to zero. Human consumption per capita in the EU is higher than in Turkey, but the difference is not as distinct as for meat.

In the EU, eggs and dairy products are protected by tariffs with an ad valorem equivalent of about 50 percent for eggs and between 30 and 110 percent for various dairy products. Export subsidies and an intervention price system for butter and skim milk powder (SMP), together with a supply control system, add to the protection granted through tariffs. Under the intervention price system, prices for SMP and butter are fixed at €2,055/t and €3,282/t, respectively. These prices, after deduction of a processing margin, result in a milk target price of €310/t. As unrestricted farm supply in the EU would exceed domestic demand

much more than it currently does at this price, production quotas are allocated to member states and individual farmers in order to limit budgetary costs and comply with WTO commitments regarding export subsidies. Under the Agenda 2000 reform package, intervention prices are to be reduced by 15 percent in three annual steps from 2005 on, and compensatory payments of a final yearly amount of €17.24/t are foreseen. Further reform of the dairy market in the EU is currently under discussion.

In Turkey, dairy and egg prices are protected by high tariffs (between 67 and 150 percent for dairy products and 54.2 percent for eggs in 2002) and relatively low export subsidies.

In order to depict the effects of various price policies on market prices in the EU and Turkey, Table 2.15 compares prices for eggs, milk, butter, and SMP for 1990 and from 1995 to 2001. For eggs, the farmgate price in Turkey was significantly above the EU level from 1995 to 2001. For cows milk, on the other hand, the Turkish farmgate price was 10 to 30 percent below the EU level from 1990 to 2001, with the exemption of the years 1997 and 1998 in which Turkish prices were close to EU levels. In the event of market integration between Turkey and the EU, however, competition would not take place at the level of raw milk but rather for processed products like cheese, butter, and SMP. Therefore the prices of SMP and butter are compared, too, as these are, in contrast to cheese, relatively homogeneous products. For this comparison, the EU prices are the intervention prices and for Turkey, butter prices are from the SIS *Wholesale Price Statistics*. As no official SMP price data exists, prices are selling prices of two private dairy companies in Turkey. Prices for butter and SMP in Turkey exceeded those in the EU, sometimes by more than 100 percent in the years 1996 to 2000. If a synthetic milk price is calculated by weighting butter and SMP prices with their respective extraction shares, the Turkish price in recent years was about twice the EU price, while the milk price received by the farmer was lower. Various reasons could contribute to such high processing margins in Turkey: i) due to the low number of cows per farmer the cost of milk collection is higher than in the EU, ii) due to the low number of cows per household a considerable share of milk fat remains at the farm resulting in a low fat content of the milk delivered to the factory, iii) higher processing cost due to less developed technology, or iv) higher profit margins in the milk processing industry. Profit margins exceeding usual rates for paying entrepreneurs for their risk and production factors can only be explained by limited competition, that is some kind of cartel formation. This seems at least possible, as the Turkish market is largely isolated from international competition and the market structure for processed products is oligopolistic (AKSOY, 2000).

**Table 2.15: Egg and Dairy Prices in Turkey and the EU (€/t)**

	1990	1995	1996	1997	1998	1999	2000	2001
<b>Eggs</b>								
EU price	1,026	678	818	794	694	641	762	746
Turkish price	958	1,211	1,221	1,233	1,101	1,052	1,469	1,239
Turkish price in % of EU	93%	179%	149%	155%	159%	164%	193%	166%
<b>Milk (farmgate)</b>								
EU price	298	305	309	307	307	294	310	320
Turkish price	225	217	249	312	304	272	289	244
Turkish price in % of EU	76%	71%	81%	102%	99%	92%	93%	76%
<b>Butter</b>								
EU price	3,381	3,282	3,282	3,282	3,282	3,282	3,282	3,282
Turkish price			3,643	4,250	4,281	7,156	7,402	n.a.
Turkish price in % of EU			111%	130%	130%	218%	226%	
<b>SMP</b>								
EU price	1,991	2,055	2,055	2,055	2,055	2,055	2,055	2,055
Turkish price			2,488	4,490	4,624	3,869	4,407	n.a.
Turkish price in % of EU			121%	218%	225%	188%	214%	
<b>Synthetic milk price</b>								
EU price	330	331	331	331	331	331	331	331
Turkish price			387	596	609	667	727	
Turkish price in % of EU			117%	180%	184%	201%	219%	
<b>Processing margin</b>								
EU	32	27	23	24	25	37	22	12
Turkey			138	283	305	395	437	
Turkey in % of EU			602%	1182%	1229%	1065%	2021%	

n.a.: Not available.

Sources: OECD (2002a); AgraEurope (London) Ltd. (2003); SIS *Wholesale Price Statistics* (various issues); skim milk powder prices from private companies; own calculations.

The preliminary conclusion is that in the event of a CU, processed dairy products as well as eggs would be exported from the EU to Turkey due to higher prices in Turkey. For a more detailed analysis it would be important to obtain better price information, particularly for SMP, and to investigate the reasons for higher processing margins in Turkey.

### 2.3 Non-Product-Specific Agricultural Policies

In the past, Turkey has provided a high degree of support to farmers through subsidization of inputs such as fertilizer and credit subsidies. These policies, however, have been phased out (fertilizer subsidies in 2001, credit subsidies in 2000). Subsidies for pesticides and seed, however, were still in place in 2002. Most farmers in Turkey are exempt from income tax payments (OECD 2002b).

In 2001, Turkey started to implement a major World Bank-supported agricultural policy reform program to be completed by 2004 (OECD 2001c, 2002b). Under this program, all credit and input subsidies as well as price support provided through state enterprises and agricultural sales cooperatives (valued before reform at about \$5 billion US) are to be replaced by \$1.9 billion of direct income payments to farmers. These payments are set at \$81/ha and are limited to 20 ha per farmer. A major challenge for the implementation of such a system in a country like Turkey is the registration of farmers and agricultural area and the distribution of cash support; Turkey has about 4 million agricultural holdings (compared to 7 million in the EU) and the system of area registration is much less developed.

In addition to the product-specific policies discussed previously, agriculture in the EU is supported in various other ways. The largest budget share spent on a single policy is allocated to direct payments for cereals and oilseeds, which are no longer product specific since implementation of the Agenda 2000 reform package. These payments consume about 30 percent of the EU budget and are granted per ha grown with cereals, oilseeds, or set aside (up to 30 percent of area eligible for premium). The level of payments per ha is determined according to regional average yield in a base period and is currently at €63/t. Another large share of the EU budget (about 16 percent) is spent for the so-called second pillar of the CAP, which covers various policies summarized under rural development. This policy package includes such heterogeneous measures as agroenvironmental measures, investment aid, aid for less favoured areas, and early retirement schemes.<sup>10</sup> Furthermore, many EU member states provide significant support to the agricultural sector through tax exemptions and budgetary outlays for specific agricultural social security systems.

---

10 For a detailed overview of the second pillar and an outlook on future developments, see Grethe (2002).

### 3 DEVELOPMENT AND STATUS OF AGRICULTURAL TRADE RELATIONS BETWEEN TURKEY AND THE EUROPEAN UNION

#### 3.1 Overview of Agricultural Trade between Turkey and the European Union

The EU is the most important single trading partner of Turkey in total trade as well as in agricultural trade. Table 3.1 presents an overview of Turkish and EU external trade for the years 1989/90 and 1995 to 2001. Trade data reported is averaged for two calendar years, except single year data for 1995. This is because 1995 is the only pre-CU year of the full EU-15; the CU came into force January 1996. Before 1995, the EU had 12 member states. Therefore trade data for those years is less suitable for depicting a CU effect, as an increase in trade from 1996 on may also be due to the inclusion of the three new member states.

**Table 3.1: Trade Overview of Turkey and the EU (bill. €)**

	1989/90	1995	1996/97	1998/99	2000/01
<b>Turkey</b>					
Total exports	10.4	16.5	20.8	25.2	32.5
of which to EU	55.4%	46.0%	53.1%	56.9%	58.0%
Total imports	15.9	27.3	38.7	40.6	52.6
of which from EU	41.9%	32.5%	52.4%	52.6%	47.6%
Agricultural exports	2.5	3.3	4.1	3.8	4.3
of which to EU	38.0%	47.8%	44.1%	51.2%	48.7%
Agricultural imports	1.6	2.7	3.3	2.8	3.0
of which from EU	29.0%	30.3%	27.5%	27.6%	25.6%
<b>EU</b>					
Total exports	414.3	569.0	671.8	746.7	959.8
of which to Turkey	1.6%	2.4%	3.0%	2.9%	2.6%
Total imports	454.6	544.7	624.8	743.6	1,026.8
of which from Turkey	1.3%	1.7%	1.8%	1.9%	1.8%
Agricultural exports	33.7	43.4	48.0	49.0	55.7
of which to Turkey	1.4%	1.9%	1.9%	1.6%	1.4%
Agricultural imports	38.6	46.3	49.5	50.2	55.5
of which from Turkey	2.5%	3.4%	3.7%	3.9%	3.7%

Sources: SIS, *External Trade Statistics* (various issues); Eurostat, *Intra- and Extra-EU Trade* (various issues); FAO (2002a); own calculations.

Table 3.1 shows that Turkey's total exports tripled in the period from 1989/90 to 2000/01 from €10.4 billion to more than €32 billion. Over the entire period

Turkey had a trade deficit increasing from €5.5 billion in 1989/90 to more than €20 billion in 2000/01. About 46 to 58 percent of Turkey's total exports went to the EU and 33 to 53 percent of Turkey's total imports came from the EU. As for Turkish imports, where one would expect any effects from the CU in industrial products to be realized in 1996, such effects are not very distinct. On the one hand, the share of EU imports in total Turkish imports increased from about 33 percent in 1995 to more than 52 percent in the period 1996 to 1999. On the other hand, the share of the EU was already at 42 percent in 1989/90 (prior to Austria, Sweden, and Finland becoming EU members) and was only 48 percent in 2000/01.

Turkey has almost doubled its agricultural exports between 1989/90 and 2000/01 from €2.5 to €4.3 billion.<sup>11</sup> In all those years, Turkey had an agricultural trade surplus which varied between €0.6 billion in 1995 and €1.3 billion in 2000/01. The share of the EU in total agricultural trade of Turkey varied between 38 and 51 percent of Turkish exports and 26 to 30 percent of Turkish imports. Overall Turkey had a clear surplus in agricultural trade with the EU over the whole period.

The EU has more than doubled its total exports between 1989/90 and 2000/01 from €414 billion in 1989/90 to almost €960 billion in 2000/01. On average the EU had a balanced trade position with a slight export surplus in some years and an import deficit in others. Between 1.6 and 3 percent of EU exports went to Turkey and at the importing side Turkey's share varied between 1.3 and 1.9 percent.

The EU has also increased its agricultural exports and imports during the period presented here, but not as much as total trade. The EU had a declining deficit in agricultural trade between 1989/90 and 1998/99 and, for the first time in the period covered, a slight agricultural trade surplus in 2000/01. About 1.4 to 1.9 percent of EU agricultural exports went to Turkey and at the importing side, Turkey covered a share between 2.5 and 3.9 percent of agricultural imports.

Table 3.2 presents an overview of the composition of total Turkish agricultural imports as well as those originating from the EU.

---

11 Agricultural trade is defined throughout this chapter to include CN-Chapters 01-24, except Chapter 03 (fish), and CN-positions 41.01-03, 51.01-03, 52.01-03 (hides and skins, wool and cotton).



**Table 3.2: Composition of Turkish Agricultural Imports by Origin (percent)**

	1989/90		1995		1996/97		1998/99		2000/01	
	Total	EU	Total	EU	Total	EU	Total	EU	Total	EU
<b>Meat &amp; live animals</b>	3.8	4.4	11.3	5.9	2.4	6.6	0.8	1.8	1.0	2.5
<b>Dairy and eggs</b>	0.7	1.2	0.9	3.0	0.8	2.5	1.1	3.4	1.0	2.1
<b>Vegetables</b>	1.1	0.4	0.7	0.9	0.9	0.5	1.0	1.2	2.9	0.5
<b>Fruit</b>	0.6	0.5	1.3	0.6	1.4	0.3	2.1	0.6	1.7	0.7
<b>Cereals &amp; cereal prod.</b>	30.2	33.3	12.7	6.8	18.1	9.5	14.5	10.6	10.8	9.2
<b>Oilseeds</b>	2.1	1.5	6.4	4.7	6.8	2.8	9.4	3.7	7.4	4.3
<b>Fats &amp; oils</b>	16.2	14.3	17.2	11.5	12.6	6.8	14.5	11.4	11.5	7.6
<b>Sugars &amp; confectionery</b>	7.4	19.2	5.4	3.0	3.8	8.1	0.4	1.5	0.4	1.2
<b>Prep. of fruit &amp; veg.</b>	0.1	0.2	0.3	0.5	0.4	0.6	0.7	0.8	0.5	1.0
<b>Beverages &amp; spirits</b>	0.4	4.7	0.4	10.6	0.8	6.1	0.5	6.9	0.5	7.8
<b>Tobacco</b>	14.5	1.8	4.3	4.7	7.9	7.9	9.2	11.0	10.7	8.5
<b>Hides and skins</b>	6.0	6.7	12.5	21.5	14.9	16.8	7.1	10.2	8.5	14.5
<b>Cotton lint</b>	6.2	3.0	10.3	5.9	11.3	12.1	14.6	11.7	19.9	17.5
<b>Other products</b>	10.7	8.7	16.1	20.3	18.0	19.5	24.2	25.3	23.2	22.7
<b>Total</b>	100	100	100	100	100	100	100	100	100	100

Sources: SIS *External Trade Statistics* (various issues); Eurostat *Intra- and Extra-EU Trade* (various issues); FAO (2002a); own calculations.

In 1989/90, cereals and cereal products, fats and oils, and tobacco were the most important agricultural import products covering more than 60 percent of total Turkish agricultural imports. The composition of imports from the EU was close to the composition of total imports with the main differences being a much lower share of tobacco and a much higher share of beverages and spirits, and sugar and confectionery.

By 2000/01 Turkey's total agricultural imports were more diverse as the share of the product group "other products" increased from 11 to about 23 percent, and the importance of cereals and cereal products as well as fats and oils declined significantly. The import share of cotton increased heavily reflecting the growing Turkish textile industry, which accounts for a large share of Turkish industrial exports. The composition of agricultural imports from the EU was still close to that of total agricultural imports, but shares of beverages and spirits as well as hides and skins were significantly higher than in total agricultural imports.

Table 3.3 presents an overview of the composition of total agricultural exports of Turkey as well as those destined for the EU.

**Table 3.3: Composition of Turkish Agricultural Exports  
by Destination (percent)**

	1989/90		1995		1996/97		1998/99		2000/01	
	Total	EU	Total	EU	Total	EU	Total	EU	Total	EU
<b>Meat &amp; live animals</b>	8.6	0.3	3.4	0.1	2.0	0.2	1.1	0.1	1.0	0.2
<b>Dairy and eggs</b>	0.6	0.3	0.6	0.2	1.1	0.5	1.2	0.4	0.8	0.3
<b>Vegetables</b>	11.3	11.9	8.6	8.0	7.6	7.6	3.5	5.7	8.2	6.8
<b>Fruit</b>	27.6	41.9	28.0	45.3	24.7	44.5	24.6	44.1	28.5	44.9
<b>Cereals &amp; cereal prod.</b>	4.8	1.6	10.9	2.1	12.3	1.5	12.2	2.5	10.1	3.5
<b>Oilseeds</b>	1.4	2.7	1.5	2.0	1.0	1.9	1.4	2.0	1.2	1.8
<b>Fats &amp; oils</b>	6.8	0.4	10.7	0.7	7.7	2.7	8.2	3.8	5.0	2.5
<b>Sugars &amp; confectionery</b>	0.6	0.4	4.3	0.5	4.6	0.4	5.1	0.6	7.0	1.0
<b>Prep. of fruit &amp; veg.</b>	10.1	15.4	12.0	20.6	11.9	19.4	14.3	19.8	12.9	18.9
<b>Beverages &amp; spirits</b>	0.4	0.6	2.0	0.7	1.8	0.8	1.2	1.0	0.9	1.2
<b>Tobacco</b>	15.4	6.4	8.6	6.2	13.3	5.7	13.9	6.2	11.8	6.4
<b>Hides and skins</b>	0.0	0.0	0.1	0.1	0.1	0.1	0.4	0.1	0.7	0.1
<b>Cotton lint</b>	5.3	8.4	0.9	3.9	2.5	4.2	2.5	3.4	1.6	2.9
<b>Other products</b>	7.3	9.7	8.6	9.4	9.4	10.6	10.4	10.2	10.1	9.6
<b>Total</b>	100	100	100	100	100	100	100	100	100	100

Sources: SIS, *External Trade Statistics* (various issues); Eurostat, *Intra- and Extra-EU Trade* (various issues); FAO (2002a); own calculations.

At the end of the eighties, Turkey's most important export products were fruit and vegetables (fresh as well as processed), and tobacco which together covered more than 65 percent of total Turkish agricultural exports. The composition of exports to the EU was quite similar to that of total agricultural exports with the main difference being a significantly lower share of tobacco and higher shares of fruit and processed fruit and vegetables with the result that fruit and vegetables alone covered almost 70 percent of Turkish agricultural exports to the EU.

In 2000/01 the composition of Turkish agricultural exports was only slightly different from that in 1989/90. Main differences were a higher share of cereals and cereal products and lower shares of cotton lint, reflecting increasing domestic processing demand, and meat and live animals, reflecting the import ban on red meat (see Section 2.2.4). The share of fruit and vegetable exports in

total agricultural exports to the EU increased slightly compared to the 1989/90 situation, exceeding 70 percent.

### **3.2 Agricultural Trade Preferences between Turkey and the European Union**

Trade preferences in agriculture have been granted by the EU to Turkey since the Association Agreement in 1963 and have been extended several times. Since 1998, Turkey has also established significant preferential market access for the EU. The analysis of current trade preferences is important for the assessment of an extension of the CU to cover agricultural products. This is because such an assessment will mainly be based on price differences between Turkey and the EU and on specific trade policies applied to trade between Turkey and the EU, and not based on most favored nation (MFN) market barriers.<sup>12</sup> A CU in agriculture would have direct effects only on those products for which political trade barriers between Turkey and the EU are still in force. In case of products for which significant price differences between the EU and Turkey do exist, in the absence of any tariffs and/or export subsidies or other trade policies there is no reason to assume that these price differences would automatically disappear with a CU.

Section 3.2.1 first describes agricultural trade preferences currently in force for agricultural exports from Turkey to the EU. In Section 3.2.2, preferences applied to agricultural exports of the EU to Turkey are described. Finally, in Section 3.2.3, trade preferences for a very specific group of processed products, known as Non-Annex I products, are analysed.

#### **3.2.1 EU Preferences Granted for Agricultural Products Originating from Turkey**

Agricultural products as defined by the EU are products covered by Annex II of the Treaty of Rome. These are farm products as well as most first stage processed products such as wheat flour, olive oil, and fruit juice. Thus most products in CN chapters 1-24 and some products in higher chapters are agricultural products. Since the Association Agreement, at various times tariff preferences have been granted by the EU for agricultural products originating

---

12 The MFN tariff is the tariff charged on imports from nonpreferred third countries, as far as these third countries are WTO members. In the EU, it is usually the tariff bound in the WTO, i.e. the tariff that must not be exceeded if charged on products originating from WTO members.

from Turkey. Since 1987, almost all ad valorem tariffs have been abolished. In some cases reduced rates are also granted for specific duties.<sup>13</sup>

In order to analyze the extent of current preferences granted to Turkey, agricultural commodities are classified into four groups, depending on the import regime applied by the EU to imports originating from Turkey:<sup>14</sup>

1. Products for which no MFN import barriers exist (MFN tariff = 0, no entry price).
2. Products with a MFN tariff and/or an entry price and no preferential treatment for imports from Turkey.
3. Products with a MFN tariff and/or an entry price and a partial preference for imports from Turkey (for example, a reduced MFN tariff rate).
4. Products with a MFN tariff and/or an entry price and no import barrier for imports from Turkey (tariff = 0, no entry price applied).

To get an idea of the relative importance of these different product groups, Turkey's 2001 agricultural exports to the EU are classified according to these groups and displayed in Table 3.4. About seven percent of Turkey's agricultural exports of the year 2001 are in group 1 and preferential treatment is technically impossible because MFN market barriers do not exist. This group consists mainly of products of CN-chapter 5 (particularly entrails and organs), CN-chapter 12 products (oilseeds and oleaginous fruit), and some vegetables. Only about two percent of Turkey's agricultural exports to the EU are in group 2 and were subject to a tariff at MFN conditions in 2001 (and, in some cases, a minimum import price). Fruit and vegetables account for more than 80 percent of this group, consisting mainly of grapes, for which no preferences are granted in certain periods of the year. About 91 percent of agricultural exports are in groups 3 (36 percent) and 4 (54 percent) and were exported to the EU in 2001 under preferential conditions. Group 3 mainly consists of fruit subject to MFN minimum import prices but not to the MFN ad valorem duty. The most important products in group 4 are fruit (CN-chapter 8, about 48 percent of group

---

13 Specific duties in the EU mainly apply to meat, dairy products, sugar, and cereals, i.e. products that were protected by variable levies before implementation of the Uruguay Round Agreement.

14 A detailed overview of existing preferences (state of April 2001) for agricultural products is given in the Annex to Chapter 3. Information in the Annex is extracted from the TARIC (OJ C119A, 23.04.2001) and crosschecked with Decision No. 1/98 of the Association Council (OJ L 86, 20.03.1998).

4), preparations of fruit and vegetables (CN-chapter 20, about 20 percent of group 4) and vegetables (CN chapter 7, about 7 percent of group 4).

**Table 3.4: Classification of Turkish Agricultural Exports to the EU  
According to the EU's Import Regime, 2001 (€1,000)**

Product group	Group 1 No MFN barrier		Group 2 MFN barrier, no pref.		Group 3 MFN barrier, partial pref.		Group 4 MFN barrier, Turkey free		Total	
	€1,000	%	€1,000	%	€1,000	%	€1,000	%	€1,000	%
Live animals	3,232	99		0	1	0	31	1	3,263	100
Meat		0	52	5	38	3	1,003	92	1,093	100
Dairy, eggs...		0		0		0	5,721	100	5,721	100
Other an. prod.	37,812	100		0		0	4	0	37,816	100
Plants + flowers	928	6		0		0	14,009	94	14,937	100
Vegetables	22,847	15	5,333	3	16,390	11	111,125	71	155,695	100
Fruit and nuts	804	0	30,246	3	595,453	59	379,804	38	1,006,306	100
Coffee, tea	10,364	55		0		0	8,596	45	18,960	100
Cereals	9,318	21	1,020	2	33,099	76		0	43,437	100
Cereal prod.		0	769	6		0	11,762	94	12,531	100
Oilseeds...	38,021	91		0		0	3,882	9	41,903	100
Lacs, gums...	182	99		0		0	1	1	183	100
Plaiting mat.	13,229	100		0		0		0	13,229	100
Fats + oils	815	1		0	73,823	87	10,334	12	84,972	100
Meat + fish prep.	37	0	10	0		0	20,230	100	20,277	100
Sugar + confect.		0	2,623	11	12,255	53	8,432	36	23,310	100
Cocoa + prep.		0		0	2,004	14	12,374	86	14,378	100
Prep. of cereals		0		0	20,996	100	4	0	21,000	100
Veg. + fruit prep.	6	0	2,499	1	12,054	3	401,966	97	416,525	100
Other prep.		0	6	0	3,783	21	14,045	79	17,834	100
Bever. + spirits	12,712	46	14	0	49	0	14,724	54	27,499	100
Resid., fodder	279	18	1,260	80		0	40	3	1,579	100
Tobacco		0		0		0	133,184	100	133,184	100
<b>Total (in mill. €)</b>	<b>151</b>	<b>7</b>	<b>44</b>	<b>2</b>	<b>770</b>	<b>36</b>	<b>1,151</b>	<b>54</b>	<b>2,116</b>	<b>100</b>

Sources: TARIC (OJ C 119 A, 23.04.2001); EUROSTAT *Intra- and Extra-EU Trade* (various issues); own calculations.

Summarizing all this, it seems that Turkey's exports to the EU are subject to a relatively liberal regime. More than 60 percent (in terms of import value) enter the EU market tariff free and without any other restrictive border measure

(groups 1 and 4). Slightly more than 90 percent (groups 3 and 4) are subject to preferential conditions.

However, these calculations do not fully reflect the protective effect of the current import barriers of the EU. It remains an open question as to how Turkey's exports to the EU would fare in the absence of any tariffs and entry prices. Even if most of the products which enter the EU market do so under preferential conditions, many product groups in the EU are still protected by prohibitive tariffs. The removal of these tariffs could result in increased exports from Turkey to the EU, and of course, such potential exports are not included in these calculations.

To get a picture of the currently remaining EU trade barriers for imports originating from Turkey, the following list provides an overview of these measures and their significance.

- High, specific duties apply for almost all imports of core products of the CAP like cereals and cereal products, sugar and sugar products, dairy, meat, live animals, and for some other products of importance for Turkey like olive oil.
- Specific duties apply to EU imports of a lot of processed agricultural products e.g. cereal preparations (CN-chapter 19) and preparations of fruit and vegetables (CN-chapter 20).
- The entry price system for eleven different kinds of fruit, four vegetables, and grape juice and must (the entry price system is described and its impact is discussed in Section 2.2.3 above) fully applies to EU imports originating from Turkey.
- Calendar restrictions apply to preferential tariffs for four different kinds of fruit and nine vegetables. EU imports of most fruit and vegetables originating from Turkey are tariff free (if the entry price is respected). For some of these products, however, this suspension of the MFN tariff is limited to certain calendar periods. Table 3.5 provides an overview of these products.

**Table 3.5: Fruits and Vegetables Subject to a Seasonal ad valorem Tariff**

Product	Calendar period	Tariff applied (2001)
Potatoes	1. April - 30. June	9.6–13.4 %
Onions	16. May - 31. December	9.6 %
Beans ( <i>V. and Ph.</i> )	15. May - 31. October	10.4 – 13.6 %
Beans ( <i>Vicia F.</i> )	1. May - 30. June	11.2%
Eggplant	1 - 14. January, 1. May - 31. December	9.0 – 15.5 %
Courgettes	1-31. December, 1. January -28. February	12.8 %
Celery	1. May - 31. December	12.8 %
Pumpkins	1. March - 30. November	12.8 %
Wild onions	16. May - 31. December	12.8%
Grapes	1. May - 17. June, 1. August - 14. November	15.8 – 19.4 % and entry price system
Watermelons	1. January - 31. March, 16. June - 31. December	8.8%
Melons	1. June - 31. October	8.8 %
Plums	16. June - 31. December	7.5 – 14.0 % and entry price system

Source: TARIC (OJ C 119 A, 23.04.2001).

The remaining ad valorem tariffs are generally in the range of 10 to 20 percent and are limited to relatively few products. Turkey exports relevant quantities of some of these products, for example onions and grapes, to the EU and therefore loses considerable export revenue by paying tariffs.

- Some tariff rate quotas (TRQs), at zero or reduced rates, exist for EU imports originating from Turkey with the full MFN tariff or the specific tariff component only applied for above-quota imports. These TRQs are listed in Table 3.6.

**Table 3.6: TRQ for Turkish Exports to the EU,  
Utilisation of TRQ and Tariff Rates**

CN code	Product	TRQ size (tons)	Average 1998-2001 exports to EU (tons)	In-quota tariff	Above- quota tariff
ex 0204	Sheep & goat meat	200	4	0	€1,730/t
ex 0207	Turkey meat	1,000	0	€93-339/t	€187-679/t
ex 040690	Selected cheese	1,500	6	0	€672/t
ex 070310	Onions (16.5 - 14.2)	2,000	1,777	0	9.6%
ex 070930	Eggplant (1.5 - 14.1)	1,000	2,649	0	9.5-15.5%
ex 070990	Courgettes (1.3 - 30.11)	500	1,485	0	12.8%
ex 080711	Watermelon (16.6 - 31.3)	14,000	6,054	0	8.8%
ex 0811	Frozen berries	100	11	0	€84/t
ex 2002	Prepared tomatoes	8,000	6,246	0	14.4%
ex 200290	Tomato paste	30,000	26,609	0	14.4%
20079130	Selected fruit prep.	200	24	0	€42-230/t
ex 200850	Apricot pulp	600	no data	0	13.6-17.0%
ex 1902	Pasta	€2.5 mill.	€1.7 mill.	€106.7/t	€246/t

Sources: TARIC (OJ C 119 A, 23.04.2001); EC Reg. 2591/2001 (OJ L 345, 29.12.2001), Decision No. 1/98 of the Association Council (OJ L 86, 20.03.1998); Eurostat *Intra- and Extra-EU Trade* (supplement 09-10/2002); own calculations.

Table 3.6 shows that the TRQ for eggplant and courgettes were fully utilized and, on average, exceeded from 1998 to 2001 by Turkish exports indicating that above-quota tariffs were an effective barrier to trade and Turkey would gain from an abolition of tariffs. Other TRQs at a zero tariff rate, however, were not fully utilized, e.g. sheep and goat meat, onions, watermelons, frozen berries, prepared tomatoes, tomato paste and selected fruit preparations. This indicates that Turkey would not be able to gain from a total tariff abolition as it does not have the export potential to make use of it, at least in some years. In the case of the in-quota tariff being positive and no exports taking place (turkey meat), nothing can be said a priori about the effect of a total tariff abolition as it is unknown whether any exports would take place in a situation without tariffs. In the case of pasta, where considerable exports take place at the reduced but still high in-quota tariff, it can be assumed that the tariffs, in- and above-quota, have a trade-restricting effect.



### **3.2.2 Turkish Preferences Granted for Agricultural Products Originating from the EU**

Traditionally, Turkey has only granted preferences of minor significance for agricultural imports from the EU. After establishment of the CU, however, negotiations of extension of Turkish preferences to cover EU agricultural products were intensified and 39 TRQs for a high variety of products entered into force in January 1998. Table 3.7 shows TRQ larger than 1,000 t, the in- and above-quota tariffs and the actual EU exports to Turkey in 2001.

For many products (butter, other live plants, seed potatoes, rye, cotton seed, animal fats, soya and rapeseed oil, and animal feed) the EU was fully utilizing its zero-tariff TRQ, even exceeding them in 1998-2000, indicating that above-quota tariffs are restricting actual trade. For all other products, EU exports stayed below the TRQ level. Reasons for this are manifold. In the case of meat, the reason simply is the Turkish import ban (see Section 2.2.4) which also applies to imports from the EU. For some products, like prepared tomatoes, the reason may be a sufficient Turkish domestic supply at competitive prices. But, for SMP and wheat, price analysis in Chapter 2 showed Turkish prices significantly exceeding EU prices. It is unclear why, in such a situation, the EU was not able to make full use of its TRQ.

**Table 3.7: Selected TRQs for EU Exports to Turkey,  
Quota Utilization and Tariffs**

CN code	Product	TRQ (tons)	EU exports to Turkey (tons, av. 1998-2001)	In- quota tariff	Above- quota tariff
ex 010290	Live cattle	3,500	0	0-69%	138%
020220	Beef	19,000	21	30-43%	230%
040210	Milk powder	4,000	2,368	0	150%
ex 0405	Butter	3,000	3,369	0	100%
040690	Other cheese	2,000	344	0	44-111%
ex 060290	Other live plants	3,000	15,042	0	2.5-20.6%
070110	Seed potatoes	5,000	10,580	0	20.4%
ex 100110	Durum wheat (01.09-31.5)	100,000	4,905	0	5% <sup>a</sup>
ex 100190	Common wheat (01.09-31.5)	200,000	174,688	0	10% <sup>a</sup>
ex 1002	Rye (01.9-31.5)	20,000	41,547	0	60%
ex 1003	Barley (01.9-31.5)	46,000	45,010	0	85%
ex 100590	Maize (01.12-31.5)	52,000	11,621	0	10%
100630	Rice	28,000	21,055	0	35%
12072090	Cotton seed	1,500	45,430	0	4%
1502	Animal fats	3,000	5,692	0	4%
ex 150710	Unref. soya oil (1.1-31.8)	60,000	84,969	0	12%
ex 150790	Refined soya oil (1.1-31.8)	2,000	2,887	0	20.6-23%
ex 151211	Raw sunflower oil (1.1-31.8)	18,000	5,333	0	12%
ex 151410	Raw rapeseed oil (1.1-31.8)	10,000	10,890	0	12%
170199	Refined sugar	80,000	12,170	50%	138%
200290	Prepared tomatoes	1,500	183	0	138.9%
2209	Vinegar	2,500	917	0	41.2%
230990	Animal feed	6,000	16,020	0	0-8.2%

<sup>a</sup> Tariffs for wheat do not fully reflect the degree of market protection as Turkey has issued no import licenses for MFN wheat imports since November 1999 (USDA, *GAIN Report TU* 2014 of 20.03.2002, p. 5).

Sources: Decision No. 1/98 of the Association Council (OJ L 86, 20.03.1998); Eurostat (various issues) *Intra- and Extra-EU Trade* (supplement 09-10/2002); Undersecretariat of Foreign Trade (various issues), *2002 Tariff Schedule*; own calculations.

Turkey grants very few preferences for agricultural imports originating from the EU without a TRQ limit. Most of these preferences are relatively insignificant (MFN tariff reductions of 2 percentage points or less). Those products out of CN-chapters 1 to 24 which can be imported from the EU under preferential conditions which are more favorable than a tariff reduction of 2 percentage points and without TRQ restriction are listed in Table 3.8 (non-Annex I products, Table-2 products, and industrial products included in these chapters are discussed in the next section).

**Table 3.8: Preferences Granted by Turkey for Agricultural Imports Originating from the EU, 2002**

CN code	Product	Tariff reduction (in percentage points)
130220	Pectic substances, pectinates, pectates	5
2204	Wine from fresh grapes	13.5-20
2206	Cider, perry, mead, other fermented beverages	20
2208	Ethyl alcohol, <80 % spirits	20

Source: Undersecretariat of Foreign Trade (various issues), *2002 Tariff Schedule*.

### 3.2.3 Preferential Trade Arrangements for Non-Annex I Products

Some highly processed products, not covered by Annex II of the Treaty of Rome, are covered by a special import regime for processed agricultural products. Previously these products were widely known as "non-Annex II products." With the adoption of the Treaty of Amsterdam in May 1999, and the resulting changes in some of the EU legal texts, these products are now officially "non-Annex I products."<sup>15</sup> Import tariffs for these products reflect, in addition to the protection granted to the processing industry, protection for the incorporated raw agricultural products. Non-Annex I products are protected by a fixed industrial component of the tariff, and an agricultural component that is charged based on the agricultural tariffs charged on certain basic products. For this purpose, basic products are dairy products, cereals, and sugar. There are some problems, however, with this approach. In the case of cereal products, the agricultural component no longer reflects the protection granted for the basic product properly since the implementation of the Uruguay Round Agreement.

---

15 Those listed in Table 1 of Annex B of EC regulation No 3448/93 (OJ L 318, 20.12.1993) of December 6, 1993 and in Annex 1 of the Customs Union agreement between Turkey and the EU. The term "Non-Annex II products" is used throughout this study for the products contained in Table 1 of Annex B of EC regulation No 3448/93 and not for those contained in Table 2 of this regulation.

Due to the way the EU has tariffed its former variable levies charged on imports of cereals, the agricultural component charged on processed cereal products (CN-Chapter 19) has increased after implementation of the Uruguay Round Agreement. The agricultural component charged on pasta increased from an average of €33.5/t in 1994/95 to €362/t in 1996 (in a situation of a minimal tariff charged on the basic product due to high world market prices). The industrial component was then reduced in accordance with the WTO rules and is currently at a level of €246/t. This high tariff is practically prohibitive for Turkey's pasta exports to the EU and the EU has granted a preferential rate for Turkey of €106.7/t within a TRQ of €2.5 mill.<sup>16</sup> This is still three times higher as before the implementation of the Uruguay Round Agreement. Thus, the non-Annex I system is abused to provide industrial protection via the agricultural component in contradiction with the basic idea of the non-Annex I regime, which is to only compensate for the disadvantage of domestic producers resulting from high domestic prices of basic products.

The industrial component of the tariffs of non-Annex 1 products is included in the CU, i.e. the industrial tariff component does not apply to trade between the EU and Turkey. Further, the agricultural component charged on trade of these products is also exempted from the CU. If preferences are granted for basic agricultural products, these preferences must be taken into account if an agricultural component applies to trade of non-Annex I products between Turkey and the EU.

A second group of processed agricultural products, those contained in Table 2 of Annex B of EC regulation No 3448/93 (referred to as Table-2 products in this study), is not explicitly mentioned in the Customs Union Decision. These products are considered as being industrial products and are therefore fully included in the CU.

The inclusion of the industrial component of non-Annex I and Table-2 products in the CU is often discussed as establishing free trade for processed agricultural products. The real changes are, however, less far reaching. Most processed agricultural products are agricultural products covered by Annex II of the Treaty of Rome, e.g. all preparations of meat and fish (CN-chapter 16), and most fruit and vegetable preparations (CN-chapter 20). These products are therefore not included in the CU.

In order to assess the impact of the changing trade regime on trade flows, trade of non-Annex I and Table-2 products between Turkey and the EU is displayed

---

16 This TRQ is renewed annually, for 2003 see EC Reg. 2362/2002, OJ L 345, 29.12.2001.

in Table 3.9 for the years 1994 to 2000, covering the switch to the CU for industrial products in 1996.

**Table 3.9: Trade of Table-2 and Non-Annex I Products between Turkey and the EU (mill. €)**

	1994	1995	1996	1997	1998	1999	2000
<b>Table 2 products</b>							
<b>Turkish exports to the EU</b>	11.3	8.5	15.2	19.9	24.4	16.8	39.2
<b>Turkish imports from the EU</b>	65.9	108.4	176.2	256.1	260.7	75.3	177.8
<b>Non-Annex 1 Products</b>							
<b>Turkish exports to the EU</b>	16.4	16.0	17.2	20.3	23.6	23.8	38.6
<b>Turkish imports from the EU</b>	23.2	31.8	48.1	68.6	77.9	45.5	27.9

Sources: Eurostat (various issues), *Intra- and Extra-EU Trade*; own calculations.

Turkish exports of Table-2 products to the EU are volatile and have increased since the mid-nineties, which cannot be due to the implementation of the CU as market access for Table-2 products was free even before 1996.

Turkish imports of Table-2 products from the EU are also very volatile, but have increased considerably since the mid-nineties. This effect could partly be due to the abolition of tariffs under the CU. For all Table-2 products, the EU paid the MFN tariff before the CU. These tariffs are now completely abolished. A much-discussed example among these products are cigarettes (USDA, *Gain Report* No. TU6024, 05.03.1996). With implementation of the CU, cigarette imports from the EU became tariff free. This development puts a disadvantage on Turkey's domestic cigarette manufacturers, because tobacco prices and tariffs are higher in Turkey than in the EU as tobacco, being an agricultural product, is not included in the CU. Table-2 products made up 6 to 18 percent of agricultural imports originating from the EU between 1995 and 2000. Affected products are cigarettes and other manufactured tobacco, extracts, essences and concentrates of coffee, industrial fatty acids, alcohols, and others.

Turkish exports of non-Annex I products to the EU have increased since 1994/95 which could be due to the abolition of the industrial tariff component under the CU which resulted in a lowering of the applied tariffs in most cases (albeit some preferences existed before the CU). The quantitative significance, however, of these changes is low, only 1 to 2 percent of Turkey's agricultural exports to the EU were non-Annex I products in the years 1995 to 2000.

Turkey's imports of non-Annex I products from the EU have also increased since 1994/95 and this could also be due to improved market access brought by the abolition of the industrial tariff component. But the significance for the

agricultural sector as a whole is small, as non-Annex I products had only a small share (2 to 5 percent) of total agricultural imports from the EU between 1995 and 2000.

All in all, trade of non-Annex I and Table-2 products is highly volatile and it is therefore difficult to attribute changing trade volumes to a single explanatory variable such as the abolition of some tariffs under the CU. What can be said, however, is that although trade of these products increased, overall effects were not dramatic and remain small compared to total agricultural trade.

## **4 FUTURE AGRICULTURAL TRADE RELATIONS BETWEEN TURKEY AND THE EU: THE POTENTIAL INCLUSION OF AGRICULTURE IN THE CUSTOMS UNION**

### **4.1 Theoretical Aspects of an Agricultural CU between Turkey and the EU**

#### **4.1.1 Comparative Static Effects**

Comparative static effects of a CU include changes in resource allocation and consumption patterns and, with a large CU, possible effects on world market prices and thus the terms of trade. VINER (1950, p. 41-55) was the first to show that the formation of a CU is not necessarily a step on the path towards multilateral trade liberalization and does not necessarily have positive welfare effects for single members of the union, for the union as a whole, or for the world. This can easily be shown by distinguishing two kinds of trade effects of the formation of a customs union: trade creation and trade diversion.<sup>17</sup>

In the event of the formation of a CU production can move within the union to the place with lowest production costs. High cost domestic production, formerly protected by tariffs, can be replaced by lower cost production in other member countries of the customs union. This generation of new trade flows is called trade creation, and has positive welfare effects for the countries involved as well as the world.

On the other hand, the formation of a CU may lead to the replacement of imports from nonmember countries with higher cost imports from member countries. This effect is called trade diversion and is a result of tariff differentiation according to the originating country. Before the CU, tariffs are equal for all origins and do therefore not distort relative prices among possible international suppliers. As a result, imports stem from the cheapest possible source, which, if private cost equals social cost of the supplier, is the efficient source. Within a CU these imports may be replaced by a less efficient source in a member country of the union, if the price of that country is below the price of the more efficient nonmember country, plus any tariff. Trade distortion has negative implications for global welfare due to inefficient resource allocation in production, but welfare in member countries can increase or decrease. For the exporting member country the effect is positive, as it receives a higher export

---

17 These effects are explained here only briefly, as the formal concepts are not used in analysis throughout this study. For a more detailed analysis see Viner (1950, pp. 41-55), Lipsey (1968) or Siebert (1982). Kowalczyk (1999) provides an overview of literature on economic integration.

price than on the world market. For the importing country it is negative as it pays prices above world market level for its imports.<sup>18</sup>

The overall global welfare effect of a CU therefore depends on the ratio of trade creation and trade diversion. Factors which determine this ratio are discussed elsewhere (LIPSEY, 1968, p. 544). ROBINSON and THIERFELDER (1998) review 77 empirical general equilibrium analyses of regional trade integration and conclude that trade creation greatly exceeds trade diversion in virtually all studies. This study, however, investigates welfare changes due to comparative static effects of a CU (and alternative policy scenarios) solely for Turkey. Welfare changes are computed as the sum of the compensating variation, changes in producers' surplus and budgetary effects in Turkey (see Subchapter 5.7). The resulting welfare changes of a CU with the EU are therefore due to effects of trade creation as well as trade distortion. If, for example, Turkey opens its highly protected cereal markets to imports from the EU, Turkey will replace part of its highly priced domestic production by cheaper imports from the EU, with positive welfare effects due to trade creation. This may also be the case for highly protected dairy products in Turkey. But for dairy products, an additional effect of trade distortion will occur, which will negatively affect Turkey's welfare position: Turkey will replace its current dairy imports from world markets with higher-priced EU imports. Also with respect to EU-imports Turkey will experience trade creation and trade diversion. For example, Turkey may be able to increase its exports of olive oil to the EU, some of which may displace EU domestic production (trade creation) while some may replace cheaper imports from other countries like Tunisia (trade diversion). In both cases Turkey would profit from higher export prices.

Instead of the classification according to effects of trade creation and diversion, total welfare effects for Turkey resulting from a CU with the EU in agriculture are classified according to the following principle. The formation of a customs union with the EU is disaggregated conceptually into two steps:

1. Turkey leaves agriculture outside the customs union but realizes the level of price protection which would occur in case of a CU with the EU by means of MFN policies (tariffs/export subsidies); imports and exports are at world market prices.

---

18 If the changing consumption pattern in the importing country is taken into account, i.e. the reference situation is a case without any tariff reduction, and thus a higher product price, the resulting welfare effect for the importing country can also be positive (Gehrels, 1956-57).



2. Turkey brings agriculture in the CU; agricultural imports stem from the EU if the EU is a net exporter of the respective product and agricultural exports go to the EU if the EU applies any price protection for the respective product.

The welfare change between step 1 and step 2 results from Turkey paying higher import prices for some of its imports and receiving higher export prices for some of its exports. This describes a terms of trade effect, as it only includes trade price effects and no welfare changes due to changing resource allocation or shifts in consumption patterns in Turkey.<sup>19</sup>

#### 4.1.2 Dynamic Effects of Market Integration

Next to the comparative static effects of market integration, some dynamic effects may influence resource allocation, consumption pattern, prices and welfare. Effects which are commonly summarized under this heading are those due to economies of scale, effects on market structure and effects on long term growth rates (SIEBERT, 1982, p. 673; LIPSEY, 1968, pp. 544-5). These effects, although more difficult to capture empirically, may be more important than static effects. LIPSEY reports that several studies estimate the magnitude of comparative static, one-time welfare gains to be around one percent of a country's national income. GRETHE (1999, p. 60) estimates comparative static welfare effects of an extension of the CU between Turkey and the EU to cover agriculture at about 1.2 percent of agricultural GDP. Estimates of the size and, sometimes, the direction of dynamic integration effects are extremely heterogeneous. ROBINSON and THIERFELDER (1998) report dynamic effects to exceed comparative static effects in many applied general equilibrium analyses.

As far as economies of scale are considered, dynamic effects of market integration for agricultural products are probably small in Turkey because Turkey is already a relatively large market for food products.

Dynamic effects on market structure could be important in Turkey as current marketing margins are surprisingly high for some products (see Section 2.2.5). As far as these margins are due to cartel-like behavior of oligopolistic industries in Turkey, increased competition from EU companies could force Turkish enterprises to act as price takers and would therefore result in welfare gains.

Also economic growth rates could be influenced strongly in Turkey as the agricultural sector is large. It accounts for about 14 percent of total GDP, so

---

<sup>19</sup> In contrast to its widespread use in customs union literature "terms of trade effect" does thus not stand for the possible effect of a customs union on world market prices.

changes in the agricultural sector could significantly affect macroeconomic variables.

#### **4.2 Previous Analytical Work on the Integration of Agricultural Markets between Turkey and the EU**

Two types of analyses of agricultural market integration between Turkey and the EU can be distinguished. First, studies that assess the possible impacts of Turkish EU membership after the Turkish application for EU membership in 1987 (MANEGOLD 1988, AKDER et al. 1990), and second, more recent studies/papers aimed at assessing the effects of an extension of the CU to cover agricultural products (CAKMAK and KASNAKOGLU 2001, MCCLATCHY 1997, GRETHE 1999).

MANEGOLD does not perform a quantitative analysis of market effects and related welfare effects of a Turkish EU membership, but rather describes possible outcomes qualitatively. The assessment is that Turkey is unable to gain much more from better access to the EU market in view of far-reaching preferential arrangements already in place, but may potentially lose considerably from higher prices for imports of animal products (pp. 60-1). This is supported by later quantitative analysis (GRETHE, p. 68). In addition to the qualitative discussion of potential market effects, MANEGOLD provides an estimate of the budgetary outlays resulting from the CAP applied to Turkey based on Turkish agricultural production and CAP provisions in 1986, which is about €4 billion, compared to a Turkish contribution to the EU budget of €740 million.

AKDER et al. analyze sectoral effects of full EU membership for Turkey quantitatively for the years 1988 and 1995 compared to a situation with Turkey being a nonmember. The analysis is based on a sector model of Turkish agriculture (Turkish European Agricultural Model, or TEAM), an offshoot of the Turkish Agricultural Sector Model (TASM) initiated in a World Bank project in the late 1970s.<sup>20</sup> The model covers 66 agricultural products and a high variety of agricultural policies. The supply side is a mathematical programming model using the technique of positive mathematical programming for calibration to the base situation.<sup>21</sup> The demand side consists of independent functions of human demand which are linear in income and own prices. The EU and the

---

20 For a detailed description of the history of the TASM and other models depicting the Turkish agricultural sector, see Beghin (1997).

21 For the basic principles and techniques of positive mathematical programming, see Howitt (1995). For some of the problems involved in implementation and for recent advancements, see Heckelei (2002).

world market are included in the form of import demand and export supply functions with perfectly elastic and inelastic sections. For the 1988 scenarios, the average farm price level, in a situation of full membership, is estimated to be 25 percent above the nonmember level. For 1995, this price differential decreased to 2 percent due to the projected evolution of the CAP and domestic Turkish factors (p. 67). Estimated positive effects on Turkish production are considerable for some products like cotton, tobacco, some cereals, and oilseeds (p. 69) which would not be the case in a CU in agriculture today. This is because today most of EU support is granted in the form of direct payments, which would not apply to Turkey without full membership. Overall welfare effects for Turkey are positive in both EU membership scenarios, as the cost of the CAP in Turkey would be financed from the EU budget. AKDER et al. estimate the cost of the CAP applied to Turkey at €3.1 billion in 1995, and the change in producer surplus, compared to a nonmembership situation, at €4.5 billion (p. 114). Consumer welfare is projected to be about €6.8 billion above the level without EU membership. This, however, is due to the external assumption that with EU membership, income would increase by 10 percent, which overrides the negative effect due to higher food prices. Other welfare effects which are not reported by AKDER et al., but should be included for an assessment of EU membership, are budgetary savings and revenue forgone by Turkey due to the abolition of many national agricultural policies.

The effects and institutional implications of bringing agriculture in the CU with the EU were analyzed in FAO project TCP/TUR/4552 and are summarized in McClatchy (1997). The quantitative analysis is performed in a partial comparative static approach covering 30 agricultural farm products and selected processed products. The supply, demand, and processing model components were developed and run independently and are linked only if required due to the domestic price formation mechanism.<sup>22</sup> The supply side consists of an interdependent and consistent set of constant elasticity functions of area allocation and yield. The demand side consists of single equations being dependent on income and own prices. Processing models assume the processing activity as linearly dependent on the processing margin. The model base period is the average of the years 1993 to 1995 and three policy scenarios are compared for the year 2005: i) no or minimal changes in Turkish agricultural policy, ii) complete abolition of agricultural market policies, and iii) agriculture in the CU with the EU. Model results include domestic prices in Turkey, quantity effects for production, consumption, and trade, as well as welfare calculations which are presented in Table 4.1.

---

22 An overview of the modelling approach and a detailed description of the supply model can be found in Grethe (1999).

**Table 4.1: Comparative Static Effects of Free Trade and a CU on Turkish Agriculture (GRETHE, 1999)**

	Free trade versus status quo	CU versus status quo
<b>Crop prices (%)</b>	-9%	-4%
<b>Animal prices (%)</b>	-33%	-25%
<b>Crop production (%)</b>	-3%	-1%
<b>Animal production (%)</b>	-26%	-20%
<b>Crop net trade (mill. \$US)</b>	-408	+104
<b>Animal net trade (mill. \$US)</b>	-2,579	-2,336
<b>Producer surplus (mill. \$US)</b>	-5,069	-3,338
<b>Consumer surplus (mill. \$US)</b>	+6,225	+3,886
<b>Budgetary effects (mill. \$US)</b>	-202	-190
<b>Total welfare effects (mill. \$US)</b>	+954	+358

Sources: GRETHE (1999, pp. 45 ff.); own calculations.

Table 4.1 shows that Turkish agricultural prices with free trade as well as a CU situation are projected to be lower than if base period policies were to be continued. This effect is much stronger for animal products. Accordingly, Turkish production would decrease and imports would increase. Consumers would gain from higher prices and producers would lose with the overall comparative static welfare gain of multilateral trade liberalization being close to \$1 billion US. In case of a CU this would reduce to about \$360 million US with about \$310 million US of this reduction being due to the terms of trade effect as previously identified in Section 4.1.1.

CAKMAK and KASNAKOGLU (2001) evaluate possible welfare effects of a CU with the EU in agriculture using an update of the TASM. Unfortunately their study is available in Turkish only. The base period for their analysis is 1997 to 1999 and projections are made for the year 2005. A status quo scenario with largely unchanged policies is analyzed next to scenarios of full EU membership (including direct payments) and a CU scenario (without direct payments). Table 4.2 summarizes the changes under the CU scenario compared to the status quo scenario in 2005. Results point in the same direction as GRETHE (1999). The impact of a CU on crop prices and production is projected to be relatively small, whereas animal prices and production decline heavily. Due to the similar base period and projection horizon, core results are discussed and compared to this study in Chapter 9.1.1.

**Table 4.2: Comparative Static Effects of a CU on Turkish Agriculture  
(CAKMAK and KASNAKOGLU, 2001)**

	CU versus status quo
Crop prices (%)	-5.4%
Animal prices (%)	-35.4%
Crop production (%)	+0.5%
Animal production (%)	-31.5%
Crop net trade (mill. US\$)	+735
Animal net trade (mill. US\$)	-4,422
Producer surplus (%)	-15.9%
Consumer surplus (%)	+11.4%

Sources: CAKMAK AND KASNAKOGLU (2001, p. 34); own calculations.

### 4.3 Institutional Aspects of an Agricultural CU between Turkey and the EU

#### 4.3.1 Harmonization of Agricultural Price Policies and Prices

Along with a CU, agricultural price policies of Turkey and the EU would need to be harmonized because it would be impossible to maintain different levels of institutional prices which exceed transportation cost and quality differences. This becomes very clear if one tries to imagine the situation of an intervention price in Turkey, far above that in the EU (as is the case currently for wheat) while the world market price is below both support prices. Wheat produced in the EU would be exported to Turkey, to be sold into intervention at the higher price level of the Turkish intervention agency. This process would theoretically end if the EU market price, due to strong Turkish demand, reached the level of Turkey's intervention price. In practice, this process would stop much earlier, due to budget constraints for the Turkish intervention agency and limits to storage and subsidized exports (WTO).

In a CU which includes agriculture, most of the currently applied political trade barriers like tariffs, export subsidies, or the entry price system of the EU would no longer apply to trade between Turkey and the EU. Due to these policy changes Turkish and EU prices would move closer. Price differences, however, could remain due to quality differences, transportation costs, or nontariff barriers like varying product standards. As it is difficult to assess quantitatively which factors add how much to existing price differences between Turkey and the EU, an analysis of the effects of a CU should be based, wherever possible, on the effects of the abolition of market policies instead of assuming equal farmgate or wholesale prices in Turkey and the EU. This approach is followed in the

empirical analysis in this study (see Subchapter 8.6) and the following principles are applied:

- If Turkish institutional prices are above EU institutional prices it is assumed that Turkey has to adjust its institutional prices to the EU level, as it seems not probable that the EU would adjust its CAP in case of a customs union in agriculture.
- It is assumed that a changing im- or export quantity of Turkey to the EU-market normally has no effect on EU prices because the EU is a large country compared to Turkey for most agricultural markets (see Chapter 2).

### 4.3.2 Harmonization of Other Agricultural Policies

Differences in levels of other support policies like direct payments to producers and input subsidies, could, from a purely technical point of view, continue. But the more these policies have an effect on production, the more they may be considered as problematic for competition reasons.

For example, the direct payments granted to EU beef producers are linked to actual production and therefore distort competition (see Section 2.2.4 above). The extent to which direct payments for cereals and oilseeds have an effect on production is difficult to assess. Clearly, production of these products and set aside is enhanced compared to nonpremium products like vegetables or potatoes. On the other hand, most alternative products, like vegetables and potatoes, are produced for relatively narrow, mainly domestic markets and it is questionable whether production of these products would increase much in the absence of premiums for cereals and oilseeds. Of course, premiums do also increase the relative advantage of cereals and oilseeds compared to set aside for those farms, which are at the 30 percent set aside limit. In most EU regions however, only few farms have reached this limit.<sup>23</sup>

Due to the distorting effects of EU direct payments, which are coupled to production, Turkey could of course grant its producers payments at the same level. This, however, would be an extreme burden for the Turkish budget. The cereal and oilseed premiums alone would account for almost €2 billion, close to 7 percent of the Turkish agricultural GDP.<sup>24</sup> In addition, Turkey already applies an alternative system of direct payments (see Subchapter 2.3) which is focused

---

23 In the EU about 10 percent of crop area eligible to receive area payments was devoted to set aside in the marketing year 2000/01.

24 About 31 million t oilseed and cereal production multiplied by the current EU rate of €63/t.

more on reduction of rural poverty. The problem of distortions of production due to unequal direct payments would be solved for a large part if the current proposals of the European Commission to decouple direct payments completely from actual production were realized (European Commission, 2003).

Another group of policies which distort competition are all kinds of input and credit subsidies which are still applied by Turkey and, in the case of credit subsidies, also by the EU. Input and credit subsidies in Turkey, however, are scheduled to be phased out under the current reform program by 2004. Credit subsidies in the EU are part of the rural development measures and their volume is very heterogeneous among EU member states and regions. Also, other rural development measures summarized as the second pillar of the CAP are applied heterogeneously in EU member states and regions (Subchapter 2.3). In case of a CU there would be no need to harmonize most of these policies between Turkey and the EU. On the contrary it has been argued that the current degree of harmonization of the second pillar within the EU is neither desirable nor efficient (GRETHE, 2002a).

A last policy area in which a high degree of harmonization would be desirable but not necessary for a CU in agriculture, would be the harmonisation of product and, in some cases, process standards. To allow a CU to fully deploy its potential welfare effects the harmonization or mutual recognition of product standards is essential in order to facilitate trade flows. Still, unequal process standards can be justified and efficient under certain conditions; for example, where local environmental goods are concerned. As for standards for the protection of transborder environmental goods or animal welfare standards, a high degree of harmonization would be desirable. If such a harmonization cannot be reached, border policies could be efficient under certain conditions (MEINHEIT, 1995; GRETHE, 2002b; BALKHAUSEN, 2003).

### **4.3.3 WTO Aspects**

Both Turkey and the EU are members of the WTO and have bound their agricultural policies in the Uruguay Round in the areas of market support, export competition, and domestic support. However, policy bindings and reduction commitments were subject to slightly different conditions as Turkey has developing country status in the WTO. Therefore Turkey has not yet fully implemented its Uruguay Round commitments as the implementation period for developing countries ends in 2004, while it ended in 2000 for developed countries.

Due to this membership, WTO requirements for the formation of a CU apply, as laid down in Article XXIV of the GATT and in the Uruguay Round understanding thereof. The main requirements in Article XXIV are:

1. The duties and other barriers which apply to trade of nonmembers of the CU must not be higher or more restrictive than those applied before formation of the CU (Art. XXIV:5(a)).
2. Duties and other trade barriers must be eliminated on "substantially all the trade" between CU members (Art. XXIV:8(a)(i)).

Turkey and the EU notified the WTO of the formation of a customs union in December 1995, and the agreement is still under examination by the WTO Committee on Regional Trade Agreements. As agriculture is still out of the CU, it is questionable whether the requirement of including "substantially all the trade" is being met.<sup>25</sup> This question, however, is not relevant to the extension of the CU to cover agriculture, as such an extension would indeed be the final step towards including all trade.

But the harmonization of the Turkish and the EU agricultural tariff schedule would have to fulfill the requirement to not increase tariffs for nonmembers. No rules are laid down in Article XXIV with respect to harmonization of commitments other than tariffs such as TRQs, export subsidies, or domestic support policies, under a CU. This can be explained by the fact that the original Article XXIV was part of the GATT 1947, whereas agricultural policies other than tariffs were bound effectively for the first time in 1994 with the implementation of the results of the Uruguay Round.

One principal question arising from the establishment of a complete CU between Turkey and the EU is whether they would try to negotiate a joint schedule in the WTO or whether each party would keep its own schedule with individual commitments with respect to TRQs, export subsidies, and domestic support. Examples exist for both approaches: the CU between Switzerland and Liechtenstein has a joint schedule whereas member countries of the Southern African CU have individual schedules. The EU enlargement in 1995 was the first time in WTO history that individual agricultural schedules (of the then EU-12, Austria, Sweden, and Finland) were consolidated to a single schedule and the future EU Eastern enlargement will follow this precedent. As the EU is a CU, from the WTO point of view, such an option also seems possible if a full CU is enacted between Turkey and the EU.

With or without a joint schedule, WTO commitments of Turkey and the EU may have implications for the formation of a CU in agriculture. Therefore, Sections 4.1.3.1 to 4.1.3.3 discuss the commitments of Turkey and the EU in the areas of

---

25 For a detailed analysis of this issue, see Grethe and Tangermann (1999a, pp. 26-35) and Twesten (1999).



market access, export competition, and domestic support and their relevance should agriculture be included in the CU.

#### **4.3.3.1 Market Access**

Article XXIV:5(a) states, rather vaguely, that countries forming a CU have to ensure that "...duties and other regulations of commerce...in respect of trade with [WTO] contracting parties not parties to such [customs] union shall not on the whole be higher or more restrictive than the general incidence of the duties and regulations of commerce applicable in the constituent territories prior to the formation of such a [customs] union". No specific rules are defined, however, on how "on the whole" or "general incidence" should be conceptualized. The situation was improved by the Uruguay Round interpretation of Article XXIV which states that the "general incidence" of duties shall be calculated as a country- and product quantity or value-weighted average of historically applied tariffs. In addition, rules for compensation are specified if a country forming a CU increases its bound tariff rates. Such compensatory concessions, which are subject to negotiations and could consist, for example, of increased TRQ or reduced tariff rates for other tariff lines, have been of little importance in the 1995 EU enlargement as preaccession tariffs were quite similar (TWESTEN, 1999, p. 11). With Eastern enlargement, however, many more compensatory tariff adjustments will become necessary due to low tariff bindings in many Central European countries (TANGERMANN, 2000, p. 16).

It is assumed that Turkey will fully apply the EU external agricultural tariffs within a CU. This will not cause much problems in the WTO as Turkey's WTO-bound tariffs are above EU-level in most cases and would therefore be lowered in case of a CU. In some cases, however, Turkey's current WTO bindings are below those of the EU with the result that tariff bindings would increase in a CU and compensations could become necessary. Products of CN-chapters 01-24, for which the tariff difference exceeds 5 percentage points, are listed in Table 4.3.

**Table 4.3: Agricultural Products for which EU Tariff Bindings in the WTO Exceed those of Turkey<sup>a</sup>**

CN code	Product	EU binding (2000)	Turkish binding (2004)
Ex 010290	Breeding cattle (nonpurebred)	10.2 % + €931/t	7.7%
Ex 010410	Breeding sheep (nonpurebred)	€805/t	15.6%
Ex 010420	Breeding goats (nonpurebred)	€805/t	15.6%
Ex 010511	Breeding poultry (<185 g)	€52-152/1,000pcs	11.7%
Ex 010592	Breeding poultry (>185 g)	€209-345/t	11.7%
04081180	Egg yolks, dried, other	€1,423/t	53.1%
04089180	Bird eggs, not in shell, other	€1,374/t	53.1%
0702	Tomatoes, fresh or chilled	8.8% - 14.4% + €298/t	48.6%
Ex 0707	Cucumbers	12.8% - 16% + €378/t	27.9%
Ex 070910	Globe artichokes, 01.11-30.06	10.4% + €229/kg	19.5%
07099070	Courgettes	12.8% + €152/t	19.5%
071410	Manioc	€95/t	19.3%
07142090	Sweet potatoes, other	€64/t	19.3%
07149011	Arrow root, salep, oth. starches	€95/t	19.3%
10061060	Rice in the husk, not for seed	€211/t	45%
10062055	Husked (brown) rice	€264/t	45%
10063000	Semi- or wholly-milled rice	€416/t	45%
10064000	Broken rice	€128/t	45%
1509, 1510	Olive oil	€1,102 - 1,603/t	31.2 - 46.8%
15220031	Soap stocks	€299/t	31.2%
15220039	Residues from fat processing	€478/t	31.2%
16025010	Other prep. of bovine animals	€3,034/t	121.5%
16029061	Other preparations	€3,034/t	121.5%
1701	Sugar	€339 - 419/t	135%
20091111, -19	Frozen orange juice	33.6 % + €206/t	58.5%
20091911, -19	Orange juice	33.6 % + €206/t	58.5%
20092091	Grapefruit juice	33.6 % + €206/t	58.5%
20093011	Juice of any other citrus fruit	33.6 % + €206/t	58.5%
20094011	Pineapple juice	33.6 % + €206/t	58.5%
200960	Grape juice	22.4 - 40% + €270 - 1,516/t	58.5%
20097011	Apple juice	30.0 % + €184/t	58.5%
21021031	Bakers' yeast	12.5% + €145 - 492/t	31.5%
21069051	Cheese fondues	8.3% + €783/t	58.5%
22043010	Grape must, in fermentation	32.0%	21.3%
22043091, -99	Grape must, other	22.4 - 40% + €476 - 1,516/t	21.3%
230210-40	Bran, sharp and other residues	€44/t / €89/t	13.5%
23031011	Residues of starch manufacture	€320/t	4.3%
23069019	Oil cake and other residues	€48/t	13.5%
Ex 230910, 90	Animal feed	€55 - 948/t	4.3 - 8.5%
23099091, -99	Preparations of animal feed	9.6 - 12.0%	4.3 - 7.8%

<sup>a</sup> The EU has bound many specific tariffs. For comparison with Turkish bindings, their ad valorem equivalent has been estimated roughly based on world market price notations for

some products and EU import unit values from MFN origins for others which are not reported here. The resulting ad valorem estimates are best guesses, but remain ambiguous as they depend on price assumptions. Furthermore, the EU has bound some additional duties which depend on the precise product composition. These are agricultural tariff components for some non-Annex-I products and duties dependent on alcohol content of some spirits and the dry mass content of syrups. In those cases, where EU duties are not defined based on the CN-classification, products are exempted from tariff comparison.

Sources: GATT (1994); own calculations.

Table 4.3 shows that Turkish tariff bindings are below those of the EU only for some breeding animals, processed eggs, vegetables, and rice covered by the entry price system, olive oil, sugar, fruit juices, and some other products of lesser importance. Sugar may be a product of particular concern for WTO trading partners as Turkey has been a significant importer of sugar in some years and the tariff difference between Turkey and the EU is about 65 percentage points ad valorem equivalent.

#### 4.3.3.2 Export Competition

Whether Turkey and the EU would have a joint schedule on export subsidies or keep to their individual schedules would probably not have strong policy implications as Turkey's commitments on export subsidies are already low. In addition, export subsidies are a policy model which is becoming quite outdated. The *First Draft of Modalities for the Further Commitments* (WTO, 2003) presented by the Chairman of the Committee on Agriculture in the current Doha Round negotiations foresees the complete elimination of export subsidies within 9 years for developed and 12 years for developing countries.

In the 1995 EU enlargement, commitments on export subsidies were simply added up and bilateral subsidized trade between the original EU and the new members was netted out (TANGERMANN, 2000). From a mercantilistic Turkish and EU perspective, it could therefore be advantageous to stick to individual schedules, as the netting out could possibly be avoided and total bindings would therefore be higher. Turkish and EU commitments on export competition are presented below.

Turkey has bound export subsidies in the WTO for 44 product groups. These bindings, surprisingly, are made on a more disaggregated level than necessary according to the level specified in the *Modalities*.<sup>26</sup> Table 4.4. shows product grouping by Turkey and the EU compared to the standard established in the *Modalities*.

---

26 The Modalities paper of the Uruguay Round (GATT, 1993) laid down specific rules for the preparation of country schedules but, was not a legal document itself.

**Table 4.4: Comparison of Product Groups Specified by Turkey, the EU, and the WTO Modalities**

<b>Product groups specified by the EU</b>	<b>Product groups specified in the Modalities</b>	<b>Product groups specified by Turkey</b>
Wheat and wheat flour	<b>Wheat and wheat flour</b>	Wheat, wheat flour, semolina
Rice	<b>Rice</b>	
Coarse grains	<b>Coarse grains</b>	Barley, maize, malt
Rapeseed	<b>Oilseeds</b>	Groundnuts
Olive oil	<b>Vegetable oils</b>	Olive oil, sunflower seed oil, maize oil, margarine
Butter and butter oil	<b>Butter and butter oil</b>	Butter
Skim milk powder	<b>Skim milk powder</b>	
Sugar	<b>Sugar</b>	
Cheese	<b>Cheese</b>	Cheese
Other milk products	<b>Other milk products</b>	Milk, cream, yoghurt
Bovine meat	<b>Bovine meat</b>	Bovine meat
Pig meat	<b>Pig meat</b>	
	<b>Sheep meat</b>	Sheep meat
Poultry meat	<b>Poultry meat</b>	Poultry meat
Eggs	<b>Eggs</b>	Eggs
Wine	<b>Wine</b>	
Fresh fruit and vegetables	<b>Fruit</b>	Citrus, apples, frozen fruit, homogenized fruit, prepared fruit
	<b>Vegetables</b>	Potatoes, tomatoes, onions, frozen vegetables, dried vegetables, frozen potatoes
Processed fruit and veg.		
Raw tobacco	<b>Tobacco</b>	Tobacco
Alcohol, incorporated products	<b>Products which are not specified in the Modalities</b>	Honey, cut flowers, chickpeas, lentils, liquorice root, fruit juices, vegetable juices, sausages, other prepared meat, chocolate and biscuits, macaroni
	<b>Not covered by the AoA</b>	Prepared fish

Source: GATT (1993, 1994).

The level of final bound export subsidies for Turkey is at \$95 mill., only about 4 percent of the annual export value of agricultural products and 0.25 percent of the agricultural production value. In contrast, final bound export subsidies in the EU are at €7 billion, about 20 percent of agricultural export value and 3.5 percent of agricultural production value. The actual budgetary outlays of Turkey and the EU for export subsidies and the number of products covered are presented in Table 4.5 below.

**Table 4.5: Turkish and EU Budgetary Outlays for Export Subsidies**

Year	Turkey		EU		
	Outlays (mill. €)	Number of products	Year	Outlays (mill. €)	Number of products
1995	30	20	1995/96	4,885	19
1996	19	5	1996/97	5,565	19
1997	39	18	1997/98	4,361	18
1998	29	15	1998/99	5,336	17
1999	28	15	1999/00	5,614	17
2000	27	16	2000/01	2,763	17

Sources: WTO (various issues), *Turkish WTO Notifications*; own calculations.

Table 4.5 shows that total budgetary outlays for export subsidies in Turkey are low and vary between €19 and 30 million, less than 1 percent of the EU level in all years. Furthermore, rates are low for most products in Turkey. Summarizing these findings, explicit export subsidies in Turkey are, in sharp contrast to the EU, not an important element of agricultural policy.

Turkey exports some products with a high protection level without having notified or bound any export subsidies in the WTO. Examples for these products are tea, sugar, tobacco, and barley. Even if no export subsidy is explicitly announced, export subsidies implicit in the losses made by state owned companies exist if the domestic purchasing price is above the selling price at the world market. Table 4.6 shows year 2000 data for these products.

**Table 4.6: Implicit Export Subsidies, 2000**

	Export quantity (t)	Domestic price (€/t)	World market price (€/t)	Implicit ex. subsidy (mill. €)
Tea	5,876	2,479	761	10
Sugar	560,560	595	195	225
Tobacco	91,056	5,405	4,304	100
Barley	186,197	138	97	8

Sources: SIS (various issues), *External Trade Statistics 2000*; SIS (various issues), *Agricultural Structure 2000*; SIS (various issues), *Wholesale Price Statistics 2000*; own calculations.

For tea the domestic price is the SIS reported wholesale price, and the export price is the export unit value for tea in containers larger than three kilograms.

Part of the enormous difference between domestic price and trade price could be due to quality differences. For sugar and barley, prices are taken from OECD (2001a, 2002a), and for tobacco the domestic price is the SIS reported farmgate price multiplied by the factor 1.8 (according to a tobacco producing company) in order to represent the price for cured leaves at wholesale level. Table 4.6 shows that implicit export subsidies, especially in the cases of sugar and tobacco, far exceed explicit subsidies.

Summarizing these findings, Turkey has little scope for applying export subsidies in the current situation as well as in a potential situation with a joint Turkey-EU schedule, at least for those products for which the EU makes full use of its export subsidy bindings. In some cases, Turkey appears to already hurt its export subsidy commitments in the form of implicit subsidies, and in the future other WTO members could challenge Turkey on this issue. Sugar seems an especially problematic case as the EU itself applies a supply control system and makes full use of its export subsidy bindings so that there would be no potential to maintain Turkey's current net exporting status without reducing EU production quotas.

#### **4.3.3.3 Domestic Support**

All domestic policies which are subject to reduction commitments in the WTO are summarized in the country-specific Aggregate Measure of Support (AMS). Turkey has not bound an AMS, but declared that all of its domestic policies in the base period 1986-88 were falling into the green box category, which is exempted from reduction commitments, or were below the *de minimis* limit. The *de minimis* category includes product-specific policies which do not exceed 10 percent of the value of production of the product concerned,<sup>27</sup> or nonproduct-specific policies which do not exceed 10 percent of the value of total agricultural production. The fact that during Turkey's base period, domestic support is falling below the *de minimis* threshold is partly due to the fact that support provided in the base period has been relatively low. In addition, Turkey has calculated domestic support in a way to arrive at low figures whenever it felt that it had the choice. The methodology applied by Turkey in order to quantify product-specific domestic support is quite unusual and could possibly be challenged on several points. On the other hand, rules specified in the Agreement on Agriculture (AoA) are rather vague in this area and may benefit from further clarification. Choices made by Turkey in the calculation of

---

<sup>27</sup> Turkey is classified in the WTO as a developing country. For developed countries the *de minimis* threshold is 5 percent.

productspecific domestic support are described below against the background of the AoA.

Turkey calculated an Equivalent Measure of Support (EMS) instead of an AMS for all products. The AoA says, however, that an EMS should only be calculated for "...all basic agricultural products where market price support ... exists but for which calculation of this component of the AMS is not practicable" (AoA Annex 4:1). It is not clear on what reasons Turkey based its judgement that the calculation of an AMS was not practicable. For the products concerned, it would be possible to calculate an AMS according to the normal approach by "... using the gap between a fixed external reference price [cif or fob price in the base period, dependent on the net trade position] and the applied administered price multiplied by the quantity of production eligible to receive the applied administered price" (AoA Annex 3:8).

The AoA is vague on the method of calculating an EMS for market price support. The text says that "... equivalent measurements of market price support shall be made using the applied administered price and the quantity of production eligible to receive that price or, where this is not practicable, on budgetary outlays used to maintain the producer price" (AoA Annex 4:2). The requirement to use "... the applied administered price..." is easy to meet, as it is not specified how to "use" it. However, the only economic meaningful way to use the applied administered price for the calculation of support seems to be a comparison to the international price. But in contrast to the AMS, no reference is made to an external reference price or a price gap. The way Turkey has calculated the product-specific EMS is described below.

- Turkey fulfilled the requirement to use the applied administered price by calculating the price gap between the administered price and the market price. This, of course, is not meaningful from an economic point of view. The market price is usually close to the administered price and any price gap between these prices is not an appropriate indicator for the level of support provided by the administered price. As a result the EMS calculated by Turkey tends to be very small. The EMS calculated in this way is also a poor measure for the budgetary outlays made by (governmental) intervention agencies. This is because i) the average yearly market price may be quite different from the selling price of the intervention agency, and ii) losses due to sales at world markets are not included.
- Furthermore Turkey has multiplied the price gap by the quantity actually purchased, interpreting this quantity as the "... quantity of production being eligible to receive that price...". This interpretation could be questioned. Alternative interpretations are i) the total quantity produced is in principle

eligible to receive the administered price, or ii) the total marketed quantity is in principle eligible to receive the administered price. From an economic point of view these interpretations result in an EMS/AMS which is a better indicator of the support provided by the applied administered price. However, this question needs clarification in the WTO and the fact that the same vague wording is used in a technical paper dealing with modalities for accession to the WTO (WTO, 1996) without any explanation shows that no agreement on this question currently exists.<sup>28</sup>

- Turkey did not specify an EMS for sugar, as all sugarbeets were purchased by a state enterprise. This is not a valid reason, however, to not calculate any market price support and probably results from the fact that it was impossible to observe a difference between the administered price and the market price as all sugarbeets were purchased at the administered price, again reflecting the economic meaninglessness of this methodology.

Table 4.7 presents alternative calculations of an EMS and an AMS for the base period as well as for the implementation period of the Uruguay Round for selected products. Turkish notifications are above base period levels at the beginning of the implementation period as well as in the years 2000/01, except for maize in 2001. This increase is mainly due to the fact that the price gap was calculated for notifications based on international reference prices (in 1986/88) and applied administered prices. As for the base period intervention purchases were used as eligible quantities. For sugar, Turkey notified it would exceed the *de minimis* commitment significantly since 1997. This is also due to the adjusted calculation method using an international reference price.

Alternative calculations are based on domestic and international reference prices and production quantities used by the OECD for PSE calculation. They are performed for 1986 and the average of the years 1986-88 as base period as these were the two options for binding domestic support at the end of the Uruguay Round. Alternative estimates show that if the standard AMS approach is used for the calculation of price support in the base period, Turkey exceeds the *de minimis* threshold for wheat, barley, and maize, if the period 1986/88 is chosen; and for barley and sugar if the year 1986 is chosen as base period.

---

28 An earlier draft version of that paper (version of 22.01.1996) includes the additional sentence "... this will generally be only the proportion of production marketed, i.e. excluding production consumed on-farm". This clarification was later omitted, probably due to the fact that not all member states agreed to this interpretation.



**Table 4.7: Bound and Notified EMS  
Compared to Alternative Calculations (percent of production value)**

	<b>Wheat</b>	<b>Barley</b>	<b>Maize</b>	<b>Sugar</b>
<b>Base period</b>				
<b>Base EMS according to schedule</b>	0.7%	0.3%	1.1%	0.0%
<b>Base AMS alternative estimate (1986/88)</b>	24.3%	20.3%	13.9%	8.4%
<b>Base AMS alternative estimate (1986)</b>	5.7%	30.2%	8.1%	14.5%
<b>1996</b>				
<b>1996 EMS according to notification</b>	2.5%	3.8%	6.9%	0.0%
<b>1996 AMS alternative estimate (base 1986/88)</b>	61.0%	59.6%	51.2%	55.9%
<b>1996 AMS alternative estimate (base 1986)</b>	51.1%	64.7%	53.4%	62.4%
<b>1997</b>				
<b>1996 EMS according to notification</b>	8.4%	5.9%	9.3%	55.3%
<b>1996 AMS alternative estimate (base 1986/88)</b>	61.8%	55.4%	48.8%	65.7%
<b>1996 AMS alternative estimate (base 1986)</b>	52.0%	61.0%	51.1%	70.8%
<b>2000</b>				
<b>2000 EMS according to notification</b>	5.4%	1.1%	0.3%	49.5%
<b>2000 AMS alternative estimate (base 1986/88)</b>	43.0%	42.5%	29.6%	64.4%
<b>2000 AMS alternative estimate (base 1986)</b>	28.4%	49.7%	32.8%	69.7%
<b>2001</b>				
<b>2001 EMS according to notification</b>	1.7%	0.5%	0.0%	40.9%
<b>2001 AMS alternative estimate (base 1986/88)</b>	30.9%		18.7%	62.8%
<b>2001 AMS alternative estimate (base 1986)</b>	13.1%		22.4%	68.3%

Sources: WTO (various issues), *Turkish WTO Notifications*; GATT (1994); OECD (2001a, 2002a); own calculations.

The AMS calculations for years of the implementation period show, that Turkey exceeds base levels for all products in all years, indicating that price protection increased if compared to the base period. For cereals, protection declined in 2000 and 2001, but is still above de minimis.

The consequences in terms of the WTO are unclear. Turkey has calculated its base period domestic support in a quite unusual and, from an economic point of view, nonsensical way. But this was not challenged during the process of verification of schedules and therefore became part of Turkey's legal commitments in the WTO. If the rules on how to calculate an EMS were more clearly specified within the WTO, Turkey could come under pressure to lower its administered prices as AoA Article 7:2(a) states, "Where no Total AMS commitment exists...the Member shall not provide support to agricultural producers in excess of the relevant de minimis level..." Even if Turkey were able

to renegotiate its bindings in a schedule rectification process, the resulting bound levels would be lower than current policies as shown in Table 4.7.<sup>29</sup>

The commitments of the EU in the area of domestic support are not presented here as they are analyzed in detail elsewhere.<sup>30</sup> Currently the EU still has quite some room to maneuver within the bound AMS. But if the blue-box is abolished in the current round of negotiations, and the EU does not fully decouple its direct payments such that they fall into the green-box category, the AMS binding would become restrictive.

Extending the Turkish CU with the EU to cover agriculture would thus leave little room for Turkish domestic support policies which do not fall in the green box or exceed the de minimis requirement.

If Turkey and the EU negotiate a joint schedule in the WTO, Turkey would not automatically add anything to the EU's total bound AMS due to its zero binding. The question arises whether an upward adjustment in the WTO would be negotiable in order to account for the scope of Turkey's current de minimis policies. Otherwise, Turkey could apply de minimis policies up to 5 percent (developed countries' rate)<sup>31</sup> only for those products that do not contribute to total AMS calculations of the EU, and for which the de minimis option is still available. For these products, however, support could be considerable as 5 percent of total production in Turkey and the EU would be the threshold. In the case of separate schedules the 10 percent de minimis threshold would apply and therefore limit the provision of domestic support.

Summarizing the results of Section 4.3.3, no major difficulties are foreseen in the WTO with respect to the extension the CU between Turkey and the EU to cover agricultural products.

---

29 Current reforms of cereal and sugar policies in Turkey will probably ease this problem.

30 For a review of the implementation of the Uruguay Round results by the EU see Tangermann (1995).

31 It is assumed that in case of a joint schedule the developed countries de minimis rate of 5 per cent would apply to the EU-Turkey CU.

## **5 QUALIFICATION AND STRUCTURE OF THE TURKISH AGRICULTURAL SECTOR MODEL FOR POLICY ANALYSIS**

### **5.1 Potential Modeling Tools for the Analysis of the Extension of the CU and Justification of the Chosen Model**

The extension of the current CU between Turkey and the EU to cover agriculture would lead to multiple consumer and producer price changes in Turkey. A model used for the analysis of such a scenario should therefore be able to depict consumption, production, trade, and welfare effects of multiple and simultaneous price changes on interdependent markets.

As the Turkish agricultural sector is large in terms of employment as well as its share in GDP, fundamental changes in agricultural policy may effect the economy as a whole which, in turn, may have effects on the agricultural sector. A Computable General Equilibrium (CGE) approach would therefore be desirable. On the other hand, CGE models typically do not cover the agricultural sector in sufficient detail to analyze complex changes in relative prices within the sector. As a number of CGE models depicting the Turkish economy exist (HARRISON et al. 1996, MERCENIER and YELDAN, 1996), in this study policy scenarios are analysed with a partial equilibrium model limited to the agricultural sector. Any fundamental changes in the agricultural sector revealed by the partial approach (nominal protection rates) could then be fed into a CGE model and CGE results (changes in real exchange rate, factor prices, and income) could then be fed back into the partial approach in order to adequately cover general equilibrium effects. MÜNCH (2002) has applied such an approach for the simulation of EU Eastern enlargement.

In order to model farm supply, two principally different modeling concepts are conceivable: a linear or nonlinear programming approach, or an econometric approach based on behavioral equations. A programming approach has the advantage of not needing estimates or assumptions of behavioral parameters while allowing for very detailed modeling of production technology. This second advantage is also a major drawback as detailed knowledge of production technology is required for the formulation of activities and restrictions. As Turkish agriculture displays a high degree of product variety, many restrictions are necessary to obtain a sufficient number of products in the model solution. These restrictions are often arbitrary and in the end determine the model solution. The positive mathematical programming approach tries to overcome this drawback by introducing nonlinear cost terms in the objective function in a model calibration procedure (HOWITT, 1995). This approach, however, cannot substitute for extensive and detailed knowledge of the production technology and results depend heavily on assumptions made with respect to the functional

form of the cost function. Recent approaches using time series data for model calibration (HECKELEI, 2002) attempt to overcome this deficit and bridge the gap between programming models and econometrically estimated models.

Advantages of an econometric supply model are a high degree of transparency, the possibility of combining behavioral parameters from various sources (literature, expert guesses, own estimates), and the ability to implement conditions derived from the economic theory of the profit-maximizing entrepreneur. For this study such a supply model based on behavioral equations is also chosen because of the high heterogeneity of the Turkish agricultural sector and limited knowledge of production technology.

The chosen supply model is regionalized for three reasons. First, the supply model is not estimated, but rather based on information from various sources. In particular, assumptions on the relationship of area substitution among crops are based on expert knowledge of production technology and plausibility considerations. Due to the high heterogeneity of production regions, such considerations are made easier within relatively homogeneous production regions than on a national level. Second, the relative importance of the agricultural sector in terms of employment and income differs considerably among regions and questions on regional socioeconomic effects are often of high relevance to policy makers. Third, a regional supply model, if supplemented by a regional demand model, allows for regional price differentiation and the explicit coverage of domestic transportation costs. This would be one way to cope with the a poorly developed infrastructure in a large country which could lead to limited regional price transmission for products with high transportation costs (e.g. meat or dairy products). This approach, however, has not been pursued in this study due to the lack of information on regional demand. Limited price transmission is therefore accounted for by using elasticities of transmission of the world market price to the domestic price below unity for selected products (see Sections 5.3.3 and 6.4).

Several considerations played a role in determining the functional form of farm supply. On the one hand, a high degree of consistency with economic theory is desirable. Supply systems derived from flexible profit functions such as the Translog, Quadratic, or Symmetric Generalized McFadden function fulfill this requirement well as they allow for the global implementation of homogeneity of degree one in prices, symmetry of cross-effects, non-negativity of the own price effect, nonpositivity in input prices, and convexity in prices.<sup>32</sup> Nonetheless these

---

32 For a systematic overview of second order flexible functional forms and a critical discussion of the local approximation concept see Feger (2000).

functions are less often used in applied policy simulation models. The main reason for this may be that applied policy models are rarely estimated, but make use of existing estimates of elasticities and best guesses. Existing estimates usually are based on a high variety of functional forms and in most cases, point estimates of supply elasticities are taken from various studies to implement them in any simulation model. Also for best guesses, the elasticity concept has great intuitive appeal. Therefore applied econometric policy simulation models are often of the constant elasticity type.<sup>33</sup> The process of parameter generation, however, is not a sufficient reason for abstaining from supply systems derived from flexible functional forms. This is because the well known supply systems derived from second order flexible profit functions usually have the same amount of parameters as those of a constant elasticity system: one for each input- and output-price variable. Any such supply system can thus be calibrated based on a complete matrix of supply elasticities collected from any source. WAHL et al.(2000) pursue this approach for the Central and Eastern European Countries Agricultural Simulation Model (CEEC-ASIM), which has a Symmetric Generalized McFadden supply system and a Normalized Quadratic demand system calibrated to sets of supply and demand elasticities.

Another drawback of supply systems derived from a profit function is that the resulting supply functions usually display total supply dependent on price variables without distinguishing between area and yield components. This distinction, however, which can be made with other types of supply systems, is helpful for applied policy simulation for two reasons. First, many policies concerned with direct payments, set aside, or production quotas are based on area. Second, strong assumptions are often made with respect to total crop area. Most often the assumption is made that total area stays constant under different policy scenarios and any area effects for individual products are due only to the composition of production. But other assumptions, for example, area reduction due to set aside policies, are certainly possible (e.g. MÜNCH 2002, p. 58 ff.).

Supply systems which cannot be derived from a profit function, like constant elasticity supply systems, also have disadvantages. For example, in constant elasticity systems the requirement of symmetry of the cross-price effects can only be met locally as the first derivatives of the supply functions are not second order derivatives of any profit function. Therefore, such a supply system does

---

33 For example, this holds for the European Simulation Model (ESIM) (Munch, 2002), the Static World Policy Simulation (SWOPSIM) Modeling Framework (Roningen et al. 1991), the World Food Model (Anderson and Tyers, 1993), and parts of the OECD Ministerial Trade Mandate Model (MTM) (OECD 1987,1989) as well as its successor the AGLINK model (OECD, 1992).

not ensure producers act in perfect consistency with the economic theory of the profit maximizing entrepreneur, and the resulting welfare measures are path dependent if welfare changes are assessed sequentially with price changes introduced stepwise. Deviations due to the path of integration, however, are typically small (see Section 5.7.2). Homogeneity and non-negativity of the own price effect, however, can be ensured globally in a constant elasticity supply system. For this study a constant elasticity supply system has been chosen due its ability to separate effects on area allocation and yield, as well as its high degree of transparency.

For the modeling of human demand in Turkey, the evaluation of effects on different income groups is considered crucial. This is because income distribution in Turkey is rather unequal and distributional effects often are important when discussing policy options with different interest groups. The Gini Coefficient of income distribution in Turkey was 49 percent in 1994 (FÖRSTER, 2000, p. 75). Such a distinctly unequal distribution of income can be found in many African and Latin American countries, but is far above that of other OECD countries (except Mexico); e.g. 34 per cent in the US and 28 percent in Germany. In addition, income distribution has become more unequal in Turkey between 1987 and 1994 (STATE PLANNING ORGANISATION 2001, p. 109) while one of the declared aims of the Turkish Government is to reduce income inequality (STATE PLANNING ORGANIZATION, 1995, p.212; 2001, p. 111).

The aim of analyzing effects of agricultural policies on different income groups is achieved in this study by specifying constant elasticity demand systems for income quintiles which allow for consumption and welfare analysis for each quintile. As for the supply side, the constant elasticity form has advantages with respect to parameter generation and transparency. But the most important advantage, namely the separation of area and yield effect, is not relevant. Therefore demand systems which better fulfill the global conditions of economic theory, like the Almost Ideal Demand System, could be calibrated based on existing elasticity sets. Such an approach is not pursued in this study.

Due to the possible dynamic effects of market integration on market structure (see Section 4.1.2) the model of the Turkish agricultural sector should be able to take into account decreasing marketing margins. In the chosen model this is done by separating wholesale prices from producer prices by exogenous marketing margins. Any degree of change in marketing margins due to increased competition is based on exogenous assumptions.

Another matter is how a model of the Turkish agricultural sector is placed in the international environment. As long as only policies of multilateral trade integration, for example the reduction of MFN tariffs, are analyzed, it seems

reasonable to assume Turkey is a small country on world markets thus making world market prices exogenous to the model. For policy simulations of a future period, world market price projections generated by large scale multicountry models as maintained by the FAPRI, the OECD, the World Bank, or the USDA can then be used as exogenous parameters. For some products, however, Turkey is a large supplier on the world market and Turkish export quantities have an effect on the world market price level, as is the case for hazelnuts and sultanas. But rather than building a large scale world model in order to treat all world market prices as endogenous variables, import demand functions for the rest of the world can be specified for selected products if model results display large changes in export volume.

In analyzing market integration between Turkey and the EU, the question arises as to how to include the EU environment. Many analyses of EU market integration related to Eastern enlargement explicitly depict EU-15 markets and treat EU prices as endogenous (MÜNCH 2002, FROBERG and WEBER 2002). An alternative is to assume EU prices to be exogenous for most products and to include EU import demand functions for products for which this seems suitable due to market size and the kind of policies applied.

For this study Turkey is generally assumed to be a small country in the world as well as the EU market, i.e. world market and EU prices are treated as fixed exogenous parameters. Although Turkey is a large country compared to the EU for some products, this approach is justified by three factors. First, many EU prices are institutional prices (dairy, sugar) and are therefore fixed. Second, expected trade effects are low for most products due to already relatively low border policies (see Chapters 2 and 3). Third, in some cases it is sufficient to specify EU import demand functions for selected products instead of maintaining a full EU agricultural market model component for all products.

## **5.2 Overview of the Turkish Agricultural Sector Model**

TURKSIM is a comparative static partial equilibrium model of Turkish agricultural production, consumption of agricultural products, and some first-

and second-stage processing activities. It is programmed in GAMS; the code is given in the Annex.<sup>34</sup>

TURKSIM is a static model, as adjustments in time are not explicitly covered. There are, for example, no lagged price responses or price expectations modeled on the supply side. Therefore, all simulation results have to be interpreted as long term equilibrium states. Nonetheless, TURKSIM is a projection model as shifters on the supply as well as the demand side (e.g. productivity or income growth) are accounted for. TURKSIM is a partial model, as only a part of the economy, the agricultural sector, is modeled. The macroeconomic variables income and real exchange rate enter the model as exogenous parameters. It is also partial in the sense that the international environment is exogenous and consists of given import and export prices for each product, the distance between them being the cif-fob spread. Import and export prices are determined exogenously since Turkey can be considered a small country making no significant impact on world market prices.

Based on the respective world market prices, import- and export-based domestic wholesale prices are calculated.<sup>35</sup> Wholesale prices are functions of international prices, domestic border policies, and observed price margins, and their generation is described in detail in Subchapter 5.2.

Table 5.1 gives an overview of equations included in the core model of TURKSIM. This overview contains definitional equations which are for the most part spelled out completely (e.g. equation 5.2), as well as behavioral equations like equation (5.1). The latter are constant elasticity functions throughout, and are presented in Table 5.1 only in their general form. These equations are given in detail in Subchapters 5.3 to 5.6. In the case of behavioral equations, some parameters (like *prod* for productivity growth in equation 5.7) are cited, whereas intercepts and elasticities are generally omitted for reasons of readability.

In addition, Table 5.1 presents a list of sets, variables, and parameters used in TURKSIM. Main sets are printed bold, all other sets are subsets to these main

---

34 Throughout this study TURKSIM refers to the complete GAMS code which includes a core model solved iteratively to find an equilibrium state, and some other parts where functions are calibrated and border prices are determined. A second GAMS file with the calibration database, behavioral parameters, technical factors, and definitions of projection scenarios is, not included in the Annex, due to its less accessible format. Nevertheless, the relevant data is discussed and presented in Chapters 6 through 8.

35 This calculation is part of the attached GAMS code, but is conducted prior to the model solution.



sets. For example, the set of farm products is a subset of all products, and animal products are a subset of farm products. For some sets synonyms are presented (i, j; an, ans) which are used throughout Chapters 5 and 6.

Supply includes farm supply of plant and animal products, which is defined for nine agricultural regions.<sup>36</sup> In the case of plant products, supply (5.4) is defined as area (5.1) multiplied by yield (5.3). Area is a function of own and cross prices, and, in one region, of two parameters (ad\_ha, irr\_w) determining production on newly irrigated area under the Southeastern Anatolia irrigation scheme. The model allows for restriction of area by a national quantity quota, which is distributed among regions according to the production shares in the base period. These quotas are translated into regional area restrictions (5.2), and regional shadow prices are determined endogenously for the products concerned (5.21). Yield (5.3) is dependent on own price and a productivity shifter.

Animal products supply (5.5) is a function of own and cross prices, a productivity shifter, and a feed cost index (5.20) based on feed composition and component prices. Processing supply of processing outputs (5.6) is a linear transformation of processing demand for the processing inputs (5.11, 5.12). Total supply (5.7) is a purely technical equation which adds farm supply (of farm products) and processing supply (of processing outputs).

Demand includes feed demand, human demand, processing demand, and seed demand. Feed demand per animal output unit (5.8), defined for each of the animal products, is a function of feed prices. Regional feed demand (5.9) is defined as the sum over animals of feed demand per animal unit multiplied by regional animal production. Human demand is defined at a national level for household income quintiles (5.10) and is a function of own and cross prices, income, and population shifters. Two different kinds of processing activities are defined. In the case of nontradable raw materials (5.11), processing demand equals farm supply minus waste. Processing demand for tradable inputs (5.12), such as oilseeds, is a function of prices of the respective processing input and outputs. Seed demand for plant products (5.13) is a fixed quantity per area unit allocated to the product concerned, while seed demand for animal products (5.14, hedging for eggs only) is a fixed quantity per unit of animal supply concerned.<sup>37</sup> Total demand (5.15) is the sum of feed demand, human demand, processing demand, and seed demand.

---

36 A map of agricultural regions in Turkey is presented in the Annex.

37 In the case of cottonseed, demand is for the processed product (cotton seed), but related to the area of the unprocessed product (cotton).

**Table 5.1: Overview of Equations in the TURKSIM Core Model**

**Supply equations**

(5.1) Area allocation	$AREA_{pl,reg}$	$= f(P_{EF_{pl}}, P_{SH_{pl,q}}, QU_{R_{pl,q,reg}}, ad_{ha_{reg}}, irr_{w_{pl,reg}})$
(5.2) Area restrict. for quota prod.	$QU_{R_{pl,q,reg}}$	$= qu_{pl,q,reg} / YIELD_{pl,q,reg}$
(5.3) Yield	$YIELD_{pl,reg}$	$= f(P_{EF_{pl}}, prod_{pl})$
(5.4) Farm supply plant products	$F_{SUP_{pl,reg}}$	$= AREA_{pl,reg} \cdot YIELD_{pl,reg}$
(5.5) Farm supply animal prod.	$F_{SUP_{an,reg}}$	$= f(P_{EF_{an}}, FCI_{an}, prod_{an})$
(5.6) Processing supply	$PR_{SUP_{pr,out}}$	$= f(PR_{DEM_{pr,in}})$
(5.7) Total supply	$T_{SUP_i}$	$= \sum_{reg} F_{SUP_{farm,reg}} + PR_{SUP_{pr,out}}$

**Demand Equations**

(5.8) Feed demand per animal output unit	$FE_{DEM_{fe,an}}$	$= f(P_{WS_{fe}})$
(5.9) Regional feed demand	$FE_{DEM_{REG_{fe,reg}}}$	$= \sum_{an} FE_{DEM_{fe,an}} \cdot F_{SUP_{an,reg}}$
(5.10) Human demand per inc. quintile	$H_{DEM_{i,inc}}$	$= f(P_{WS_{i, inc}}, pop)$
(5.11) Processing demand, nontradables	$PR_{DEM_{pr,in1}}$	$= \sum_{reg} F_{SUP_{pr,in1,reg}} - WASTE_{pr,in1}$
(5.12) Processing demand, tradables	$PR_{DEM_{pr,in2}}$	$= f(P_{WS_{pr,in2}}, P_{WS_{pr,out2}})$
(5.13) Seed demand, plant prod.	$S_{DEM_{pl}}$	$= \sum_{reg} AREA_{pl,reg} \cdot seed_{pl}$
(5.14) Seed demand, animal prod.	$S_{DEM_{an}}$	$= \sum_{reg} F_{SUP_{an,reg}} \cdot seed_{an}$
(5.15) Total demand	$T_{DEM_i}$	$= \sum_{reg} FE_{DEM_{REG_{fe,reg}}} + \sum_{inc} H_{DEM_{i,inc}} + PR_{DEM_i} + S_{DEM_i}$

**Price equations**

(5.16) Domestic wholesale price (no explicit model equation)	$P_{WS_i}$	$= f(NX_i, p_{ib_i}, p_{eb_i})$
(5.17) Domestic wholesale price	$P_{WS_{pr,in1}}$	$= f(P_{WS_{pr,out1}})$
(5.18) Farmgate price	$P_{FG_{farm}}$	$= f(P_{WS_{farm}}, pm_r, pm_a, waste\_perc)$
(5.19) Effective farmgate price	$P_{EF_{farm}}$	$= P_{FG_{farm}} + prem_{farm}$
(5.20) Feed cost index	$FCI_{an}$	$= f(P_{WS_{fe}}, FE_{DEM_{an,fe}})$
(5.21) Shadow price	$P_{SH_{pl,q}}$	$= f(P_{pl,nq}, QU_{R_{pl,q}})$

**Other equations**

(5.22) Waste	$WASTE_i$	$= waste\_perc_i \cdot T_{SUP_i}$
(5.23) Net exports	$NX_i$	$= T_{SUP_i} - WASTE_i - T_{DEM_i}$

**Table 5.1 (continued)**

Sets		Variables		Parameters	
i, j	Products	AREA	Regional area	ad_ha	Additional area from irrigation
farm	Farm products			er	exchange rate
an, ans	Animal products	F_SUP	Regional farm supply	inc	Income (index)
pl, pls	Plant products	FCI	Feed Cost Index	irr_w	Weight for distribution of irrigated area
pl_irr	Products which take a share in additional irr. area	FE_DEM	Feed demand per unit of animal prod.	p_ib	import based price
pl_nq, pl_nqs	Plant products without supply restrictions	FE_DEM_REG	Regional feed demand	p_eb	export based price
pl_q	Plant products with supply restrictions	H_DEM	Human demand per inc. quintile	pm_a	Absolute proc. margin
pr_in	Inputs of the processing ind.	NX	Net exports	pm_r	Relative proc. margin
pr_in1	Inputs of the processing ind., non-tradable	P_EF	Effective farm gate price	pop	Population (index)
pr_in2	Inputs of the processing ind., tradable	P_FG	Farm gate price	prem	Producer prem. per product unit
pr_out	Outputs of the processing ind.	P_SH	Shadow Price	prod	Productivity (index)
pr_out1	Outputs of the processing ind., input non-tradable	PR_DEM	Processing demand	qu_n	National quota
pr_out2	Outputs of the processing ind., input tradable	PR_SUP	Processing supply	qu_share	Share of region in national quota
fe, fes	Feed products	P_WS	Wholesale price		
inc	<b>Income quintiles</b>	QU_R	Regional area quota	seed	Seed quantity per area/product unit
reg	<b>Production regions</b>	S_DEM	Seed demand	waste_perc	Waste percentage
reg_irr	Regions covered by the GAP project	T_SUP	Total supply		
sc	<b>Scenarios (base and simulations)</b>	WASTE	Waste		
		YIELD	Regional yield		

Source: Own compilation.

Equation 5.16 is not included in the core model of TURKSIM, but presented here in order to indicate the mechanism of domestic wholesale price formation explained in Subchapter 5.2 below. In case of the product being a nontradable processing input (cotton in the current TURKSIM version), the standard price formation mechanism is not in force and the domestic wholesale price is a weighted average of the wholesale prices of the processing outputs (5.17). Farmgate prices (5.18) are linked to wholesale prices by a margin which has a relative and an absolute component and, in addition, is dependent on postharvest losses.<sup>38</sup>

The model allows for the introduction of product specific direct payments to producers, which add to the farmgate price, resulting in a higher effective farmgate price (5.19). Post harvest losses (5.22) are defined as a fixed ratio of total supply. Trade is included as net trade only (5.23) which is defined as total domestic supply minus waste minus total domestic demand.

Table 5.2 shows the products included in the model and the supply and demand activities modeled for each product.

---

38 This inclusion of the effect of post harvest losses on the price margin between farmgate and wholesale price was necessary in order to determine welfare effects accurately (see Subchapter 5.7). Otherwise, welfare effects at the demand side would be underestimated compared to welfare effects at the supply side.

**Table 5.2: Product Coverage and Activities in TURKSIM**

Product	Farm supply	Processing supply	Human demand	Seed demand	Feed demand	Processing demand
<b>Crops</b>						
Common wheat	x		x	x	x	
Durum wheat	x		x	x		
Barley	x		x	x	x	
Maize	x		x	x	x	
Chickpeas	x		x	x	x	
Dry beans	x		x	x		
Lentils	x		x	x	x	
Tobacco	x		x			
Sugar	x		x			
Cotton	x					x
Sunflower seed	x		x	x		x
Soybeans	x			x		x
Onions	x		x			
Potatoes	x		x	x		
<b>Vegetables and fruit</b>						
Table tomatoes	x		x			
Tomato paste	x		x			
Melon	x		x			
Cucumbers	x		x			
Peppers	x		x			
Apples	x		x			
Table olives	x		x			
Olive oil	x		x			
Lemons	x		x			
Oranges	x		x			
Mandarins	x		x			
Hazelnuts	x		x			
Table grapes	x		x			
Sultanas	x		x			
Tea	x		x			
<b>Animal Products</b>						
Milk	x		x		x	
Sheep meat	x		x			
Beef	x		x			
Poultry	x		x			
Eggs	x		x	x		
<b>Processed products</b>						
Sunflower oil		x	x			
Sunflower cake		x			x	
Soy oil		x	x			
Soy cake		x			x	
Cotton lint		x	x			
Cottonseed		x		x		x
Cotton oil		x	x			
Cotton cake		x			x	

Source: Own compilation.

For all twelve crops, seventeen vegetables and fruit, and five animal products, supply is defined at farm level. Olive oil and tomato paste, which of course are processed products, are classified as "vegetables and fruit" in TURKSIM as the processing activity is not modeled explicitly, i.e. as for other farm products, the area allocated to the production of tomato paste and olive oil is defined as well as the yield of those products per ha. The processing activity is implicitly covered by the high margin between the farmgate price (e.g. for tomatoes per ton of tomato paste, entering the processing industry) and the wholesale price (for tomato paste).<sup>39</sup> Human demand is defined for each of the farm products except cottonseed and soybeans, which directly enter the processing industry for the separation of seed and lint (cotton) and oil and cake/meal (soybeans). Seed demand is defined for those products for which seed accounts for a significant share of production. In the case of eggs, seed demand is to be interpreted as demand for hedging eggs. Processing demand is defined for raw cotton (equation 5.17) as well as for oilseeds (equation 5.18). In the case of sunflower seed, processing demand adds to human demand at the unprocessed level. For the other processing inputs, processing demand is the only demand component except, in some cases, seed demand. Feed demand is defined for various farm products as well as for three processing outputs (oil cake). For oil cake, feed demand is the only demand component. For all other feed products, feed demand adds to human demand.

Table 5.3 shows, that TURKSIM covers a high share of Turkish agricultural production. For the year 1999, TURKSIM covers about 96 percent of Turkish crop production, 78 percent of vegetable production, and 67 percent of fruit production. Altogether 83 percent of plant production and 94 percent of animal production is accounted for.

---

39 This approach is chosen because, in contrast to the oilseed industry, processing inputs usually are not traded, and the quantity of the raw product produced is therefore identical with the quantity processed. In addition, and in contrast to raw cotton, processing modeled in equation (5.11), these processing activities transform a single product (tomatoes, olives) into a single output (tomato paste, olive oil).

**Table 5.3: Value Shares of Products Covered by TURKSIM (1999)**

	<b>Value (mill. €)</b>	<b>Value share</b>		<b>Value (mill. €)</b>	<b>Value share</b>
<b>Crops</b>			<b>Fruit</b>		
Wheat	3,045	28.0%	Olives	531	8.1%
Barley	1,024	9.4%	Lemons	218	3.3%
Maize	391	3.6%	Oranges	282	4.3%
Chickpeas	303	2.8%	Mandarins	137	2.1%
Dry beans	206	1.9%	Grapes	1,429	21.9%
Lentils	106	1.9%	Apple	834	12.8%
Tobacco	848	7.8%	Hazelnuts	922	14.1%
Sugar beet	1,052	9.7%	<b>TURKSIM</b>	<b>4,353</b>	<b>66.7%</b>
			<b>fruit</b>		
Cotton	898	8.2%	<b>Other fruit</b>	<b>2,170</b>	<b>33.3%</b>
Sunflower	474	4.4%	<b>Total fruit</b>	<b>6,523</b>	<b>100.0%</b>
Onions	571	5.2%			
Potatoes	1,374	12.6%			
<b>TURKSIM crops</b>	<b>10,392</b>	<b>95.5%</b>			
<b>Other crops</b>	<b>493</b>	<b>4.5%</b>			
<b>Total crops</b>	<b>10,885</b>	<b>100.0%</b>			
<b>Vegetables</b>			<b>Animal</b>		
Tomatoes	1,893	34.6%	Milk	3,841	41.2%
Watermelons	642	11.8%	Beef	1,768	19.0%
Melons	415	7.6%	Sheep	1,279	13.7%
Cucumbers	500	9.2%	Poultry	1,035	11.1%
Peppers	791	14.5%	Eggs	825	8.9%
<b>TURKSIM</b>	<b>4,241</b>	<b>77.6%</b>	<b>TURKSIM</b>	<b>8,748</b>	<b>93.9%</b>
<b>vegetables</b>			<b>animal</b>		
<b>Other vegetables</b>	<b>1,223</b>	<b>22.4%</b>	<b>Other animal</b>	<b>569</b>	<b>6.1%</b>
<b>Total vegetables</b>	<b>5,464</b>	<b>100.0%</b>	<b>Total animal</b>	<b>9,317</b>	<b>100.0%</b>
<b>Total value of plant products covered by TURKSIM</b>			<b>18,986</b>		
<b>Total value of plant products</b>			<b>22,872</b>		
<b>Value share of TURKSIM products</b>			<b>83.0%</b>		
<b>Total value of agr. products covered by TURKSIM</b>			<b>27,734</b>		
<b>Total value of agricultural products</b>			<b>32,189</b>		
<b>Value share of TURKSIM products</b>			<b>86.2%</b>		

Sources: SIS (2000), *Agricultural Structure*; own calculations.

Note: Throughout this study product classification into crops, vegetables, and fruit is done according to the classification used by the SIS.

### 5.3 Integration into the International Trade Environment

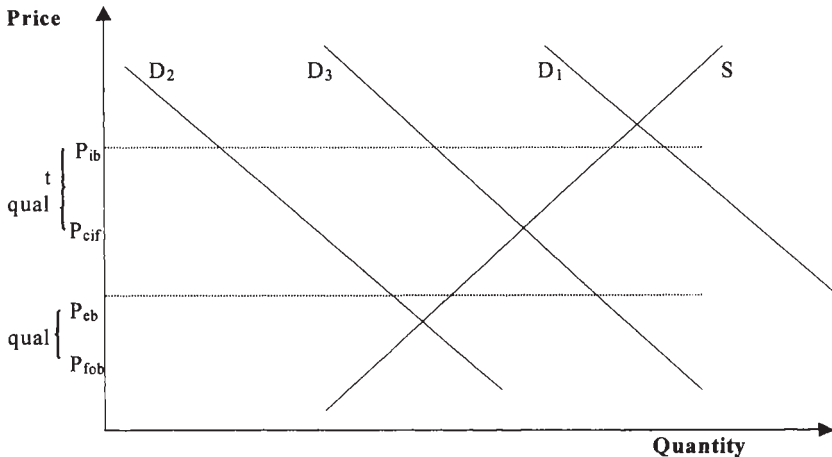
#### 5.3.1 Basic Approach

Price formation at the domestic market takes place at the wholesale market level. During model solution, the level of the domestic wholesale price can be determined in three ways:

1. In a net importing situation, the domestic wholesale price is at the import-based level.
2. In a net exporting situation, the domestic wholesale price is at the export-based level.
3. In a no net trade situation, the domestic price is between the export-based and the import-based level. In such a situation the domestic wholesale price is determined by the equilibrium of domestic supply and demand.

Graph 5.1 below depicts these three options modelled in TURKSIM.

**Graph 5.1: Domestic Price Formation in Different Net Trade Situations**



At the vertical axis various prices and margins are shown. Due to international transportation cost the cif price exceeds the fob price. In the absence of any border policies at the export side the export based price (P<sub>eb</sub>) is determined by the fob price plus any margin due to domestic transportation and quality, which

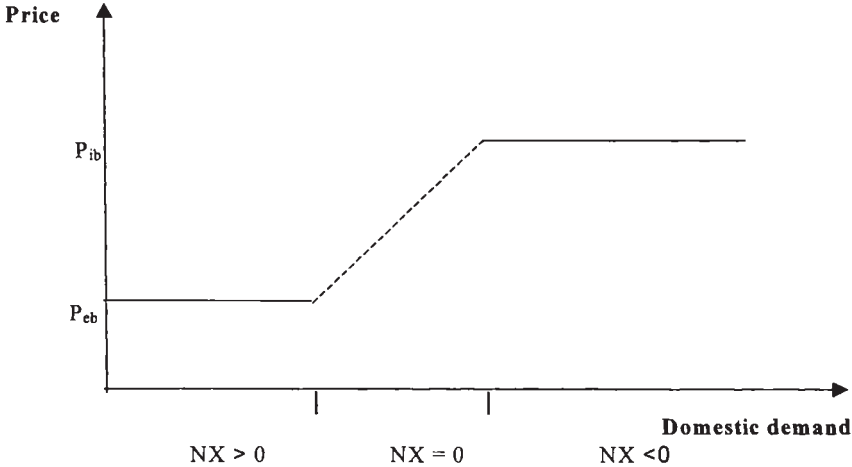


is assumed to be positive in this example (qual). The import based price ( $P_{ib}$ ) is determined by the cif price plus a quality/transportation margin (qual) and any border policies at the import side, in this example a tariff (t).

If the demand curve is at  $D_1$ , demand exceeds national supply  $S$  at  $P_{ib}$ , and the country is in an importing situation. If the demand curve shifts left to  $D_2$ , supply exceeds demand at  $P_{eb}$  and the country is in an exporting situation. If the demand curve is at  $D_3$  a domestic market equilibrium exists with the price being below  $P_{ib}$  but above  $P_{eb}$ .

The adjustment of the internal price resulting from a changing net trade situation, whether it results from trade policy, world market price changes, or a shift of the supply or demand curve, takes place smoothly. This is shown in Graph 5.2 for a situation in which increasing domestic demand, ceteris paribus, induces price changes.

**Graph 5.2: Domestic Price Formation in Different Net Trade Situations**



In an exporting situation, in which net exports (NX) are positive, the internal price is at  $P_{eb}$ . If net imports reach zero due to the demand curve shifting to the right, the domestic price increases along the price line, determined by the equilibrium of internal supply and demand. This price change does not necessarily assume a linear course as sketched in Graph 5.2, but rather depends on the selected functional forms of domestic demand and supply as well as on exogenous factors like population or productivity growth which determine their

position. If the price line reaches the import based level, net exports become negative and the domestic price remains constant with increasing net imports.<sup>40</sup>

### **5.3.2 The Generation of Border Prices and the Link to the Domestic Price Level in the Base Situation**

For the base situation, domestic wholesale prices and import or export prices are observed prices.<sup>41</sup> If import-export prices are multiplied by the exchange rate and the relevant border policies (export subsidies, tariffs) are added one would expect these "border prices" to be close to the observed domestic prices. But this is not always the case; considerable margins, positive or negative, can be observed in many cases between domestic and border prices. Various factors can contribute to these margins. They are discussed here in the context of an importing situation, but would be similar in an exporting situation, as well:

- **Transportation cost:** the location of the domestic price observation can be closer or further from the main consumption regions than is the place of importation. The domestic price can therefore be higher or lower than the import price. In addition, a marketing margin of the importing company could result in the domestic price being above the import price.
- **Quality differences:** the imported product could be of higher or of lower quality than the average domestic product. The domestic price can therefore be higher or lower than the import price.
- **Differences in packaging:** the imported product can be packaged more or less ready for consumption than the product for which a domestic price is reported. For example, vegetable oil may be imported in tanks, while domestic wholesale oil is in 1 or 5 liter containers. The domestic price can therefore be higher or lower than the import price.

---

40 In order to solve TURKSIM such that the resulting net export position is in accordance with the wholesale price level chosen (Pib, Peb, or domestic), an iterative procedure is applied. First, all domestic wholesale prices are set at Peb level and the model is solved. In a loop over all products the domestic price is then set at Pib level if results of the first run indicate net exports below zero, and the model is solved again. If the resulting net exports are positive, net exports are fixed to zero and the model is solved again such that domestic demand equals domestic supply. The change of the net trade position of any product can, due to various cross-price relations at the demand as well as at the supply side, cause a change in the net trade position for any other product. Therefore this procedure is repeated several times until the net trade position remains stable.

41 In some cases the farmgate prices are the observed prices and wholesale prices are calculated by adding a processing margin. See Subchapter 7.2.

- Indirect import restrictions, e.g. restrictive import licensing can raise the domestic price above the border price.

How are these price margins to be handled in a model? For TURKSIM, product specific assumptions are made about the size of the transportation margin and, in some cases, about indirect border measures like implicit export subsidies financed by budgetary losses of state trading enterprises. The residual is considered a quality margin. Before explaining the procedure in detail, Table 5.4 presents the parameters and sets used for establishing the link between domestic and border prices.

**Table 5.4: Parameters and Sets Used for Establishing a Link between Domestic and Border Price**

Price parameters		Margins	
p_ws	Domestic wholesale price	cfsp	Cif-fob spread
p_eb	Export-based price	tr_im	Transportation cost in an importing situation
p_ib	Import-based price	tr_ex	Transportation cost in an exporting situation
p_ex	Export price	qual	Quality margin
p_im	Import price	<b>Policy parameters</b>	
p_wm	World market price	t_av	Ad valorem tariff
chg_wm	World market price change	t_sp	Specific tariff
pr_tr	Price transmission	es	Export subsidy
er	Exchange rate		
<b>Sets</b>			
Abbrev.	Description	External parameter	Calculated parameter
ib	Products for which the domestic price in the base situation is linked to the import price	p_ws, p_im, cfsp, tr_im, tr_ex, er	p_ex, qual, p_eb
eb	Products for which the domestic price in the base situation is linked to the export price	p_ws, p_ex, cfsp, tr_im, tr_ex, er	p_im, qual, p_ib
dom_ib	Products for which the domestic price is not linked to a border price in the base situation, import price observed	p_ws, p_im, cfsp, tr_im, tr_ex, er, qual	p_ex, p_ib, p_eb
dom_eb	Products for which the domestic price is not linked to a border price in the base situation, export price observed	p_ws, p_ex, cfsp, tr_im, tr_ex, er, qual	p_im, p_ib, p_eb
sc	Scenarios (base and simulations)		

Source: Own compilation.

The top of Table 5.4 presents price, margin and policy parameters which are used in establishing the link between domestic and border prices. The lower part shows the four categories into which tradable products are classified, and indicates which parameters are external parameters and which are calculated internally for each of these categories. For each of the categories, the establishment of border prices is described in detail below.

The category *ib* includes products for which significant net imports are observed in the base period, and therefore the domestic wholesale price ( $p_{ws}$ ) is assumed to be linked to the import price ( $p_{im}$ ). In such a situation,  $p_{ib}$  is set equal to  $p_{ws}$ . The quality margin, the export price, and the border price, which would occur in an exporting situation ( $p_{eb}$ ) under the base situation, are then calculated as follows.

The quality margin is determined as the residual of the wholesale price minus the import price multiplied by the exchange rate (*er*) plus tariffs (*ad valorem* and specific) and a transport margin in an importing situation ( $tr_{im}$ ):

$$(5.24) \text{qual} = p_{ws} - p_{im} \cdot er \cdot (1+t_{av}) + t_{sp} + tr_{im}.$$

The export price equals the import price minus the cif-fob spread (*cfsp*):

$$(5.25) p_{ex} = p_{im} - cfsp.$$

The border price which would occur in an exporting situation ( $p_{eb}$ ) equals the export price multiplied by the exchange rate plus any export subsidy (*es*), a transport margin ( $tr_{ex}$ ), and the quality margin as determined in (5.24):

$$(5.26) p_{eb} = p_{ex} \cdot er + es + tr_{ex} + qual.$$

The set *eb* includes products for which significant net exports are observed in the base period, and therefore the domestic price is assumed to be linked to the export price. In such a situation  $p_{eb}$  is set equal to  $p_{ws}$ . The quality margin, the import price ( $p_{im}$ ), and the border price, which would occur in an importing situation ( $p_{ib}$ ), are then calculated as follows:

$$(5.27) \text{qual} = p_{ws} - (p_{ex} \cdot er + es + tr_{ex}),$$

$$(5.28) p_{im} = p_{ex} + cfsp, \text{ and}$$

$$(5.29) p_{ib} = p_{im} \cdot er \cdot (1+t_{av}) + t_{sp} + tr_{im} + qual.$$

For some products, no significant trade exists in the base situation and the domestic wholesale price is therefore assumed to be determined by domestic supply and demand. These products are included in sets *dom\_ib* and *dom\_eb*. Border prices must be established for these products as well to allow for a shift

towards a net exporting or a net importing situation in the course of the simulation process. To this end an export price (in case of dom\_eb) or an import price (in case of dom\_ib) for the product concerned is chosen such that it is as "representative" as possible for the domestic quality. This allows for the omission of the specification of any quality margins in those cases. In the case of dom\_ib, border prices are established as follows:

$$(5.30) p_{ib} = p_{im} \cdot er \cdot (1+t_{av}) + t_{sp} + tr_{im},$$

$p_{ex}$  is obtained according to (5.25), and

$$(5.31) p_{eb} = p_{ex} \cdot er + es + tr_{ex}.$$

For dom\_eb, prices are determined in analogy, the only difference is that the export price is external and the import price is determined according to (5.28).

### 5.3.3 The Generation of Border Prices and the Link to the Domestic Price Level in Simulations

Changes in border prices between the base situation and the simulations can be caused by two factors: changes in world market prices, and changes in border policies. These changes are introduced in TURKSIM as follows. World market price changes for each scenario and product are specified externally and applied to the respective import and export prices in the base period. The relative changes of world market prices under the simulations are also applied to the quality margins. The underlying assumption is that different qualities are very close substitutes and relative prices therefore remain constant.

All border policy parameters ( $es$ ,  $t_{av}$ ,  $t_{sp}$ ) are defined for each scenario, and border prices are calculated according to (5.26) and (5.29), based on the respective import/export prices, policy parameters, and quality margins.

Based on these mechanisms the extent of price transmission from changing border prices to domestic prices differs according to the net trade position:

1. The relative change of the border price is almost fully transmitted to the domestic price if the net trade position does not change (only specific tariffs, export subsidies and transport margins do not vary with the border price). In this case, the price transmission elasticity is close to one.
2. The change of the border price is only partially transmitted to the domestic price if the net trade status changes.

- The change of the border price is not transmitted to the domestic price if price formation is domestic in the base situation and in the respective simulation.

For some products for which transportation costs are high, the mechanism described above seems questionable. This is especially the case for meat and dairy products. Most of these products require chilled transportation and storage from the point of entry to the retail level. These requirements are costly and, in some local markets may be unavailable. As a result, even in a clear net importing situation, price transmission from border price to domestic price may, on national average, be significantly below unity as some local markets are separated from the border price. In order to model this effect, a price transmission parameter ( $pr\_tr$ ) is introduced, which is usually fixed at unity but, in some cases, may be set below one and influences the change in border price:

$$(5.32) p_{eb_{sc}, i} = p_{eb_{sc=base}, i} + pr\_tr_i \cdot (p_{eb_{sc}, i} - p_{eb_{base}, i}),$$

with the import based price determined accordingly.<sup>42</sup>

#### 5.4 Farm Supply Model

Domestic price formation takes place at the wholesale price level as described above. But agricultural producers base their production decisions on farmgate prices. Farmgate prices are linked to wholesale prices according to:

$$(5.33) P_{WS_{farm}} = P_{FG_{farm}} / (1 - waste\_perc) \cdot (1 + pm\_r) + pm\_a.$$

The processing/trade margin between farmgate and wholesale price consists of three elements. First, the wholesale price is higher than the farmgate price due to physical postfarm losses during transportation or processing which must be compensated by higher selling prices. Secondly, a relative margin is added ( $pm\_r$ ), which consists of processing/trade costs relative to the product value, e. g. circulating capital cost or insurance cost for product transactions. Thirdly, an absolute margin ( $pm\_a$ ) is specified per product unit, which includes physical transportation or processing costs.

In addition to the farmgate price as specified above, a government premium directly linked to the unit produced can separate the effective farmgate price on

42 In order to guarantee consistency of the price and policy data fed into the model, import based and export based prices are compared for all scenarios and if  $p_{eb} > p_{ib}$  for any product, the program is aborted and displays the import- and export-based border prices calculated so that necessary adjustments can be made.

which producers base their decisions ( $P_{EF_{farm}}$ ) from the observed farm gate price according to equation (5.19).

## 5.4.1 Plant Products

### 5.4.1.1 Basic Mechanisms

Farm supply of plant products is defined on a regional level and is separated into allocation of area and yield. Allocation of area is modeled according to:

$$(5.34) \text{ AREA}_{pl,reg} = \text{int\_ar}_{pl,reg} \cdot \prod_{pls} P_{EF}_{pls}^{el\_ar_{pl,pls,reg}} + \text{ad\_ha}_{reg} \cdot \text{SHARE}_{pl,reg} .$$

Explanatory variables for area allocation are effective own and cross farmgate prices which are determined according to (5.19). The parameter  $\text{ad\_ha}_{reg}$  is zero in eight out of nine regions, as the effect of additional irrigation area is only modeled for the Southeast Anatolia irrigation project (see Section 5.3.1.2). Regional own- and cross-price elasticities ( $el_{pl,pls,reg}$ ), as well as intercepts ( $\text{int\_ar}_{pl,reg}$ ), are external parameters, the latter calculated within the program code from base data and elasticities. Elasticities, chosen based on literature and plausibility considerations (see Section 6.2.1), are composed such that the conditions resulting from economic theory, namely non-negativity of the own price effect, symmetry of cross price effects and homogeneity of the supply function are met. Symmetry, however, can only be met locally due to the functional form chosen. For a detailed description of the implementation of the conditions following from economic theory (see Subchapter 6.2).

TURKSIM allows for the modeling of products which are restricted by supply quotas. In its current version, sugar is the only product concerned and supply is modeled as follows. Sugar supply in the base situation is restricted and an assumption on the level of the shadow price in the base situation enters the model as an exogenous parameter (e.g.  $p\_sh_{pl,sc=base} = p\_fg_{pl,sc=base} \cdot 0.8$ ).<sup>43</sup> All area allocation functions are calibrated with respect to the shadow price of the product restricted instead of the effective farmgate price. Scenarios are divided into those with ( $sc\_q$ ) and without ( $sc\_nq$ ) a restrictive quota. For the former, the national quantity quota enters the model as exogenous parameter and is allocated to regions according to the production share in the base situation, and regional area restrictions are defined according to equation (5.2) above. In quota scenarios, area allocation for quota products is determined as equalling the regional area quota and a shadow price is calculated for each region by substituting the area restriction ( $QU\_R$ ) for AREA according to equation (5.35):

---

43 The assumption of the shadow price for sugar being at 80 percent of the farmgate price is crucial for modeling changes in the quota regime, but the empirical foundation is weak.

$$(5.35) \quad P_{SH}_{pl,q,reg} = \left( \frac{QU_{R}_{pl,q,reg}}{int_{ar}_{pl,q,reg} \cdot \prod_{pl,nqs} P_{EF}_{pl,nqs}^{el_{ar}_{pl,nq,pl,nqs,reg}}} \right)^{\frac{1}{el_{ar}_{pl,q,pl,q,reg}}}$$

The calculation of shadow prices in quota scenarios is necessary to allow for correct area allocation for cross products, and for the precise calculation of welfare effects from changes in the quota system (see Section 5.7.1). In nonquota scenarios, area allocation for all products is assumed to take place according to (5.34).

Explanatory variables for area allocation do not include input prices. This is because reliable data is difficult to collect and variable inputs make up a relatively low share of the product price. In addition, no policy simulations are intended for variable inputs. Production factors capital, land, and labor, in the main family labor, are assumed to be relatively fixed in Turkey and therefore are not considered. Nonetheless, the cost share of variable inputs is implicitly considered by implementing the homogeneity condition for supply functions (see Subchapter 6.2).

Regional yield is modeled as

$$(5.36) \quad YIELD_{pl,reg} = int_{yi}_{pl,reg} \cdot P_{EF}_{pl}^{el_{yi}_{pl,reg}} \cdot prod_{pl}$$

The only explanatory variable is the own effective farmgate price. Exogenous parameters are a product specific productivity shifter ( $prod_{pl}$ ), the elasticity of yield with respect to the own price ( $el_{yi}_{pl,reg}$ ) and the intercept ( $int_{yi}_{pl,reg}$ ), which is calibrated based on the base period data. Other possible explanatory variables would be the prices of variable inputs (fertilizer, pesticides). However, the same argument as for area allocation applies: average cost shares of variable inputs in Turkish agricultural production are so low that resulting elasticities and impact on yield are very low (GRETHE, 1999, p. 37). Therefore input prices are not included as explanatory variables in TURKSIM. Regional supply of plant products is defined according to equation (5.4) as the product of regional yield and regional area.

#### 5.4.1.2 Additional Irrigation Area

The additional irrigated agricultural area which will be available under the Southeastern Anatolia Project (Güneydogu Anadolu Projesi, GAP) in the years to come is expected to have a major impact and must therefore be considered



when projecting future agricultural production. The GAP is a large scale regional development project covering six provinces with about 10 percent of national land area. The core element of the GAP is the use of the Euphrates and Tigris rivers for irrigation and hydropower generation. At the final stage of the project almost 1.7 million ha of agricultural land will be irrigated compared to about 200,000 ha in the model base period (1997/99). This includes about 1.5 million ha to be converted from dry agricultural land to irrigated land, an additional 40 percent compared to the national irrigated area in the base period. There have been different views on the timetable of implementation of the GAP irrigation scheme and the implementation schedule has been postponed repeatedly. The *Southeastern Anatolia Project Master Plan Study* (STATE PLANNING ORGANIZATION, 1990, Vol. I, p. 10) scheduled priority irrigation schemes of 894,000 ha to be completed by the year 2005. Another study presumed 1,400,000 ha under irrigation by the year 2005, expecting the irrigation scheme to be fully realized in 2010.<sup>44</sup> Experts in the GAP Regional Development Administration and in the Ministry of Agriculture and Rural Affairs (MARA) currently expect some additional 300,000 ha to be irrigated in 2006 compared to the 1997/99 base situation of TURKSIM. This will change Turkey's agricultural production in 2006 if compared to the base situation for various reasons: i) land will be shifted from traditionally grown crops to crops with higher water requirements, ii) yield will increase, and iii) secondary crops will be grown on part of the land.

It is difficult to accurately assess the impact of additional irrigated area in TURKSIM because the difference between production on irrigated and on nonirrigated area is not explicitly modeled. A simple approach to shift supply curves right for selected products is chosen which allows for the inclusion of a priori knowledge, e.g. specific studies on future production programmes in the GAP region, and at the same time, lets relative prices under different scenarios have an impact on allocation of newly irrigated area.

To this end the set of regions is divided into two subsets, those covered by the GAP project (*reg\_irr*) (Southeast Anatolia) and those not covered by the GAP project (*reg\_n\_irr*). As only one region is covered by the GAP project, the variables *SHARE*, *AR\_PRE*, and *AR\_PRE\_T* below are not indexed with respect to regions, as they apply only to one region in the current version. In case of Southeast Anatolia, *ad\_ha* (see equation 5.34) is an external parameter

---

44 Southeastern Anatolia Project Regional Development Administration, (1992) *Agricultural Commodities Marketing Survey, Planning of Crop Pattern and Integration of Marketing and Crop Pattern Studies*; for simplicity, hereafter referred to as *Marketing Survey and Crop Pattern Study*.

indicating the irrigation area available for additional production, which is set at zero in the base run and takes a positive value in all simulations.<sup>45</sup> The SHARE variable indicates which share of  $ad\_ha$  is allocated to each product. Plant products are divided into three subsets in order to determine SHARE:

1. non\_irr Products which do not take a share of  $ad\_ha$
2. irr1 Products for which strong a priori assumptions on area coverage exist from external sources
3. irr2 Other products

For subset non\_irr SHARE equals zero. For subset irr1 SHARE is determined as follows:

$$(5.37) \text{SHARE}_{irr1} = irr\_w_{irr1} \cdot AR\_PRE_{irr1} / AR\_PRE\_T,$$

with  $AR\_PRE_{irr1}$  being the area allocated to product irr1, which would occur in the respective scenario with  $ad\_ha$  equaling zero and  $AR\_PRE\_T$  defined as:

$$(5.38) AR\_PRE\_T = \sum_{irr1} AR\_PRE_{irr1}.$$

The term  $irr\_w$  is an external parameter defined for each product  $\in \{irr1\}$ , which is multiplied by the share, the respective product covers under the respective scenario, without additional area ( $AR\_PRE_{irr1} / AR\_PRE\_T$ ).

For subset irr2, SHARE is determined by dividing the remaining irrigated area available among irr2 products according to the shares they would cover under the respective scenario with  $ad\_ha$  equaling zero:

$$(5.39) \text{SHARE}_{irr2} = (1 - \sum_{irr1} \text{SHARE}_{irr1}) \cdot AR\_PRE_{irr2} / \sum_{irr2} AR\_PRE_{irr2}.$$

Should any products restricted by a binding supply quota be elements of sets irr1 or irr2, SHARE for the respective product is set at zero and the calculation of SHARE for other products is adjusted accordingly. For details, see the GAMS code; for the determination of  $ad\_ha$  and  $irr\_w$ , see Subchapter 8.4.

### 5.4.2 Animal Products

Animal supply is modeled on a regional level according to equation (5.40):

$$(5.40) F\_SUP_{an,reg} = int\_sa_{an,reg} \cdot \prod_{ans} P\_EF_{ans}^{el\_sa_{an,ans,reg}} \cdot FCI_{an}^{el\_sf_{an}} \cdot prod_{an}.$$

---

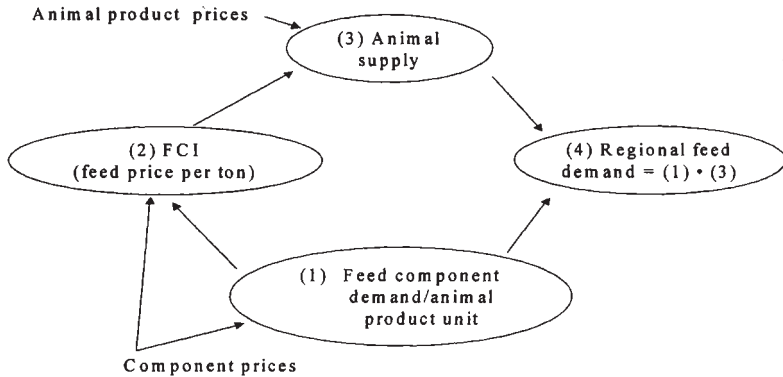
45  $ad\_ha$  is not identical with the total additional irrigated area, as part of this area is assumed to be used to maintain current production. See subchapter 8.4 below.

Explanatory variables are own and cross effective farm gate prices ( $P_{EF}$ ) as well as a feed cost index (FCI). The regional elasticities of animal product supply with respect to animal product prices ( $el_{sa_{an,ans,reg}}$ ) and the feed price ( $el_{sf_{an}}$ ), as well as the productivity shifter ( $prod$ ), enter the model as exogenous parameters. The intercept of the supply function ( $int_{sa_{an}}$ , literature  $reg$ ) is calibrated according to base period data. Elasticities, chosen based on and plausibility considerations (see Section 6.2.2), are composed such that non-negativity of the own price effect and homogeneity of the supply function in all prices hold globally, and symmetry of cross price effects holds locally.

## 5.5 Feed Model

An overview of the feed model in TURKSIM is shown in Figure 5.1.

**Figure 5.1: Schematic Overview of the Feed Model**



Demand for feed components per unit of animal product (1) is dependent on wholesale prices of feed components.<sup>46</sup> This relationship is shown in equation (5.41):

$$(5.41) F\_DEM_{fe,an} = int\_fd_{fe,an} \cdot \prod_{fes} P\_WS_{fes}^{el\_fd_{fe,fes}} .$$

Own and cross price elasticities of feed demand ( $el\_fd_{fe,fes}$ ) as well as intercepts ( $int\_fd_{an}$ ) are external parameters, the latter calibrated from base data. Elasticities are chosen based on literature and plausibility considerations (see Section 6.3.3), and are composed such that nonpositivity of the own price effect and homogeneity of the feed demand function in all feed prices (including fodder and pasture for ruminants) hold globally and symmetry of cross price

---

<sup>46</sup> This probably represents the situation well for poultry and egg production, which is organized industrially and mainly relies on purchased compound feed. For red meat and milk production, however, it may be more appropriate to use farmgate prices of feed components as explanatory variables, as a large share of animal feed is produced on the farm.

effects holds locally. From the resulting feed composition and component prices a feed cost index (FCI) is calculated according to (5.42):

$$(5.42) \text{FCI}_{\text{an}} = \sum_{\text{fe}} (\text{P\_WS}_{\text{fe}} \cdot \text{F\_DEM}_{\text{fe,an}} / \sum_{\text{fe}} \text{F\_DEM}_{\text{fe,an}}).$$

The feed cost index and effective farmgate prices for animal products determine animal supply (3) as defined in equation (5.40) above. Regional feed demand (4) is the product of (1) and (3), as defined in equation (5.9).

Due to this modeling approach, an increasing feed price for any feed component results in reduced demand for this component due to two effects. First, the substitution effect, which results in other components substituting for the more expensive one according to (5.41), and second, the output effect which results, via an increasing FCI, in lower animal production and therefore lower feed demand.

## 5.6 Processing Model

Two different kinds of processing activities are defined. Processing demand for inputs which are nontradable (set  $\text{pr\_in1}$ ; only raw cotton in the current version) is defined according to equation (5.11) above. Processing demand for tradable inputs (set  $\text{pr\_in2}$ ; three oilseeds in the current version) is defined as:

$$(5.43) \text{P\_DEM}_{\text{pr\_in2}} = \text{int\_pd}_{\text{pr\_in2}} \cdot \prod_{\text{pr\_out2}} \text{P\_WS}_{\text{pr\_out2}}^{\text{el\_po}_{\text{pr\_in2}, \text{pr\_out2}}} \cdot \text{P\_WS}_{\text{pr\_in2}}^{\text{el\_pi}_{\text{pr\_in2}}}.$$

Explanatory variables are wholesale prices for processing inputs and outputs. The intercept ( $\text{int\_pd}$ ), as well as the elasticities of processing demand with respect to output prices ( $\text{el\_po}$ ) and input prices ( $\text{el\_pi}$ ), are exogenous parameters, the former calibrated according to base data. Equation (5.43) is restricted to be homogenous of degree zero in all input prices (price elasticities with respect to inputs other than oilseeds are taken into account, see Section 6.3.4).

Processing supply is defined as processing demand multiplied by the respective extraction factor:

$$(5.44) \text{PR\_SUP}_{\text{pr\_out}} = \text{PR\_DEM}_{\text{pr\_in}} \cdot \text{exf}_{\text{pr\_out}}.$$

## 5.7 Demand Model

Human demand is modeled for income quintiles according to equation (5.45).

$$(5.45) \text{H\_DEM}_{\text{i,inc}} = \text{int\_hd}_{\text{i,inc}} \cdot \prod_j \text{P\_WS}_j^{\text{el\_hd}_{\text{i,j,inc}}} \cdot \text{income}^{\text{el\_inc}_{\text{i,inc}}} \cdot \text{pop}.$$

Explanatory variables are own and cross prices. Income group-specific elasticities of demand with respect to own and cross prices ( $el\_hd_{i,j,inc}$ ), and to income ( $el\_inc_{i,inc}$ ), as well as income and population shifters (income, pop) and the intercept, are exogenous parameters, the latter calibrated according to the base data set. Elasticities are based on own estimates, literature, and plausibility considerations (see Sections 6.3.1 and 6.3.2) and are composed such that nonpositivity of the own price effect and homogeneity of degree zero of demand functions in compensated price elasticities hold globally and symmetry of cross price effects, as well as the adding up condition, hold locally.

Processing demand and feed demand are explained in Subchapters 5.4 and 5.5 above. Seed demand is defined according to equations (5.13) and (5.14) and total demand according to equation (5.15) above.

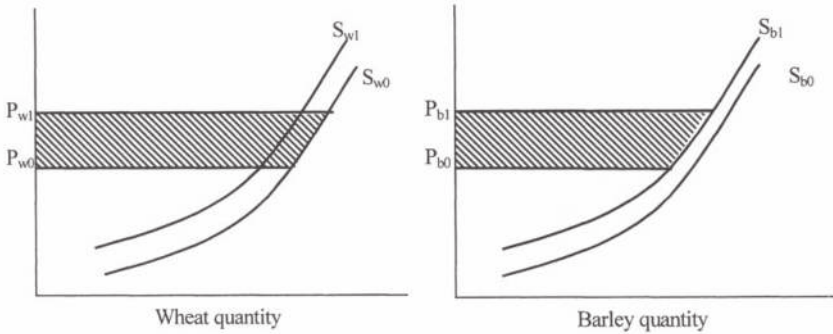
## **5.8 Welfare Calculations**

Welfare effects under each simulation scenario are evaluated as welfare changes compared to a reference simulation. In the current TURKSIM version, the status quo scenario simulating a situation with unchanged agricultural policies at the end of the projection period, is chosen as the reference scenario. Welfare effects are calculated at farm level, at the level of human consumption, and at the level of the processing industry, and, together with budgetary effects, are summed as total welfare effects.

### **5.8.1 Welfare Changes at Farm Level**

If only a single price change of one input or output is considered, the change in producer surplus measured as the definite integral of the supply function from  $p_0$  to  $p_1$  is the correct measurement for the change in producer welfare (JUST et al. 1982, pp. 55 ff.). For the evaluation of welfare changes in TURKSIM, however, multiple simultaneous price changes must be taken into account. Consider, for example, the case of two substitutes whose prices change simultaneously as presented in Graph 5.3:

**Graph 5.3: Welfare Changes with Simultaneous Price Changes**



If the price for wheat (left hand panel) rises from  $P_{w0}$  to  $P_{w1}$  and wheat supply rises, the supply curve for barley ( $S_b$ ), a close substitute, shifts left as more area is allocated to wheat and the barley price increases due to lower barley supply. The increasing barley price, in turn, results in the wheat supply curve shifting left. For a correct determination of the resulting welfare change, price changes must be evaluated stepwise. First, the change in producer surplus for one product must be evaluated under the original supply curve (e.g. the grey shaded area in the left hand panel), and second, the price change for the next product is evaluated under the new supply curve for the product concerned (e.g. the grey shaded area in the right hand panel). This sequential approach can be extended to input prices and the results are not dependent on the path of integration if cross effects are symmetrical.<sup>47</sup> As a result, welfare changes at the producer side are determined:

$$(5.46) \quad \sum_{i=1}^n \int_{P_i^0}^{P_i^1} SUP_i \cdot dP_i - \sum_{j=1}^m \int_{W_j^0}^{W_j^1} FD_j \cdot dW_j$$

where  $P_i$  is the price of product  $i$ ,  $SUP_i$  is the supply function of product  $i$ ,  $W_j$  is the price for input  $j$ , and  $FD_j$  is the factor demand function for input  $j$ .

---

47 For an algebraic deduction see JUST et al. (1982, pp. 338 ff).

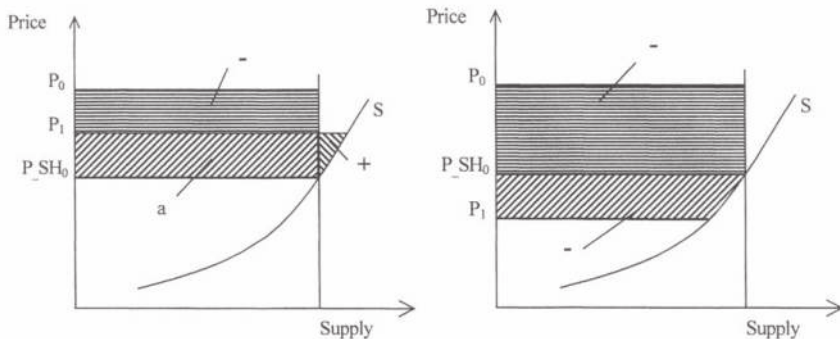
In TURKSIM, supply functions for plant products include product prices as independent variables only. Therefore equation (5.46), with abbreviations as used in TURKSIM, reduces to:

$$(5.47) \quad \int_{P\_EF_{pl}^0}^{P\_EF_{pl}^1} \sum_{pl=1}^n F\_SUP_{pl} \cdot dP\_EF_{pl} .$$

In TURKSIM, changes in producer surplus are calculated according to (5.47) with prices changed sequentially. The respective definite integrals are multiplied by  $1 - (\text{seed}_{pl\_nq} / \text{yield}_{pl\_nq})$ . This is because seed production is assumed to stay at the farm. Therefore welfare changes should not be calculated for this part of production, as the farmer is also the consumer.

Initially, price changes are introduced and definite integrals are calculated for all nonquota products. As a final step, welfare changes for quota products are calculated (only sugar in the current TURKSIM version). Starting from a situation in which the quota is binding (scenario  $s\_quo$ ), i.e. the shadow price is below the effective farmgate price for sugar, there are different possibilities for the resulting welfare effects. Should the quota system be abolished, the calculation of the welfare effects depends on whether the new price is below or above the shadow price of the reference scenario (see Graph 5.4).

**Graph 5.4: Welfare Changes Resulting from an Abolition of a Quota System**



The left hand panel of Graph 5.4 shows a situation where the new price is above the shadow price of the reference situation. The resulting welfare effects are composed of a loss in quota rent (area "-") and a gain in producer surplus due to

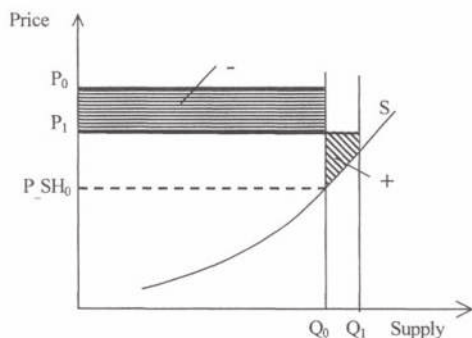


the expansion of production (area "+"). Area "+" is determined in TURKSIM by taking the definite integral of S between  $P_1$  and  $P\_SH_0$  and subtracting area "a".

The right hand panel of Graph 5.4 shows a situation in which the new price is below the shadow price of the reference situation. In such a case the welfare effect is composed of the loss in quota rent resulting from the market price decreasing until it reaches the level of the shadow price (upper rectangle "-"), and the loss in producer surplus resulting from a further decreasing market price (lower area "-"), that is, the definite integral of S between  $P\_SH_0$  and  $P_1$ .

In the case of a binding quota in the new situation, possible effects are also manifold. Graph 5.5, as an example, shows a situation where a welfare loss due to a decreased market price (area "-") is combined with a welfare gain due to an expanded quota quantity (area "+").<sup>48</sup>

**Graph 5.5: Welfare Changes Resulting from a Change in the Quota System**



Welfare changes which result from production on newly irrigated areas (see Section 5.3.1.1) are linearly approximated by multiplying the price change by the average supply quantity on the newly irrigated area:

$$(5.48) \quad (P_{EF_{pl, sc_{wf}}} - P_{EF_{pl, s_{quo}}}) \cdot (ad\_ha \cdot SHARE_{pl, s_{quo}} \cdot YIELD_{pl, s_{quo}} / 1000 + ad\_ha \cdot SHARE_{pl, sc_{wf}} \cdot YIELD_{pl, sc_{wf}} / 1000) / 2.$$

48 The automatic calculation of welfare effects in a scenario with a binding quota for all possible combinations of price and quota changes is not yet programmed in TURKSIM. The CU scenario is the only scenario for which the change in producer surplus is calculated with the quota system maintained, and the respective calculation is included in the code.



sequential approach differed no more than 2.7 percent with respect to the path of integration. Therefore, the results of the sequential approach are used as the indicator of choice for total welfare effects throughout this study even if they are not completely unequivocal.

### 5.8.2 Welfare Changes at the Consumer Level

At the demand side, welfare changes should not be evaluated as definite integrals below the ordinary demand curves, as this measure would, for superior goods, underestimate welfare losses and overestimate welfare gains as the income effects are not adequately treated. A correct measure, instead, is the calculation of the compensating variation which is the definite integral below the compensated demand curve (LAYARD and WALTERS, 1978, p. 146). In case of multiple simultaneous price changes, welfare changes should be evaluated with the stepwise introduction of price changes as has been described for the supply side above (LAYARD and WALTERS, 1978, p. 147). Therefore welfare changes at the human demand level are calculated in TURKSIM according to

$$(5.50) \quad \int_{P\_WS_i^0}^{P\_WS_i^1} \sum_{i=1}^n H\_DEM\_C_i \cdot dP\_WS_i,$$

with prices changes being introduced sequentially and  $H\_DEM\_C_i$  being the compensated demand curves. The respective compensated demand curves are calibrated based on compensated demand elasticities (see Chapter 6), and based on prices after introduction of each sequential price change.

### 5.8.3 Welfare Changes at the Level of the Processing Industry

Welfare changes for the processing sector are evaluated only for that part of the processing industry for which processing demand varies according to the processing margin (equation 5.43; oilseed crushing industry) and thus not for cotton gins. Price changes for inputs and outputs are introduced sequentially and definite integrals are taken of the respective processing demand (5.43) and processing supply functions (5.44) which are derived from processing demand functions (5.43). The resulting welfare changes are calculated as the sum of definite integrals according to (5.46) for each processing industry.

### 5.8.4 Budgetary Effects

Budgetary outlays are calculated for each scenario as tariff revenue minus budgetary outlays for export subsidies and producer premiums. Welfare effects are calculated for each scenario as the difference between the budget of the respective scenario and the reference scenario.



## 6 BEHAVIORAL PARAMETERS

### 6.1 Basic Approach

As all behavioral functions are of the isoelastic type, only supply and demand elasticities enter the model code as exogenous parameters, intercepts are calibrated from base data. The systems of supply and demand elasticities used in TURKSIM are synthetic in the sense that they are not estimated as systems, but individual elasticities stem from various sources such as literature, own estimates, and expert interviews. Nonetheless they are composed such that they have system character as they fulfil most of the requirements of economic theory that apply to interdependent equations, e.g. symmetry of cross price effects and the adding up condition.

Several reasons contributed to the decision not to estimate the full sector model. First, the workload required exceeded the time available for this study as the main focus was on building a simulation model. Second, many estimates, single equations, and supply or demand systems are documented in the literature. This study can partially draw on existing work. Third, the estimation of complete supply or demand systems requires high quality data. In the area of supply analysis, however, data quality in Turkey is limited due to extremely high inflation (around 100 per cent in many years), very limited availability of some data (e.g. input prices and quantities), and political instability influencing production decisions.<sup>49</sup> This is especially problematic in the case of simultaneous estimation of supply systems, as any shortcomings of the data do "distribute" through the whole model because of interdependency of supply equations. Even when the available data is of relatively high quality, this can lead to implausible parameter estimates in many cases. For an example of such a case see GRINGS (1985, pp. 188-95).

Many of the data shortcomings at the supply side apply on the demand side, too. This is the case especially for the inflation problem and the political environment. In addition, no time-series data on consumption is available for Turkey. The solution is to generate a time series of demand quantities by adding production and imports minus exports. This data is readily available from the SIS. Changes in stock levels as well as postharvest losses, however, are thus not accounted for and cause distortions. A possible way to include these positions would be to use estimates from FAO commodity balances, which explicitly cover stock changes and losses. Another potential source for distortion of

---

<sup>49</sup> The political instability in south-east Anatolia has contributed heavily to declining ruminant flocks (USDA GAIN Report TU 1034, 21.08.2001, p. 2).

consumption data generated in such a way is border trade not covered by official statistics. Especially for trade with former Soviet Union countries, observers estimate this effect to be significant for some products.

Two budget surveys for 1987 and 1994 (SIS, 1990, 1997) are the only available data sets on consumption, which can be used to estimate a set of income elasticities. Because the sample method, classification of income groups and product aggregation are vastly different in these two surveys, they cannot be integrated into one time series. Therefore, no complete demand system including price elasticities can be estimated due to missing time series data. An alternative approach would be the estimation of a linear expenditure system (LES) based on cross section data, for which only one parameter would need to be chosen in order to determine the missing parameters from the income elasticities for the ratio between consumers' excess income and the income necessary for a minimum consumption basket (TAYLOR, 1979, pp. 220-1). This approach, however, seems questionable when one considers that the level of this parameter is arbitrary and differs heavily among different income groups (PHILIPS, 1983, p. 131). Furthermore, inferior products cannot, due to functional form, be estimated in the LES. Against the background of the high consumption of wheat, especially among the poorer population, a negative income elasticity for wheat seems plausible for lower income groups. In addition, the incapability to represent complementary relations between goods and the linear relationship between income and consumption are disadvantages of the LES (SADOULET and DE JANVRY, 1995, p. 42).

In order to provide some empirical backbone for the framework of demand elasticities, with a view to the crucial importance of the size of income elasticities for projection results over a period with high income growth, a set of demand elasticities with respect to income is estimated based on the 1994 cross section data (see Section 6.3.1). Price elasticities of demand used in TURKSIM are based on literature, plausibility considerations, and the implementation of theoretical requirements (see Section 6.3.2).

For some products, limited transmission of border prices to domestic wholesale prices is included in TURKSIM (see Section 5.2.2 above). The estimation of the respective price transmission elasticities is documented in Subchapter 6.4.

## **6.2 Supply Side**

### **6.2.1 Plant Products**

A matrix is built containing price elasticities of area allocation for all plant products covered by TURKSIM with respect to all prices for plant products covered by TURKSIM, the price of the aggregate of all other plant products, and

to the price of variable inputs. This matrix fulfils the symmetry condition and the condition of supply for each product being homogeneous of degree zero in all prices. The price elasticities with respect to the price of other products and with respect to the input price are not used in TURKSIM as they are not variables in the respective area allocation equations (see Subchapter 5.2). Their inclusion in the process of building elasticity matrices, however, is necessary in order to check for fulfilment of the homogeneity condition which applies to all output and input prices.

Own and cross price elasticities of area allocation and yield in TURKSIM are derived according to the following steps:

1. Own price elasticities of area allocation ( $el\_ar_{pl,pl,reg}$ ) and of yield ( $el\_yi_{pl,reg}$ ) are determined based on literature, expert interviews, and plausibility considerations.
2. Supply elasticities with respect to the price level of variable inputs ( $el\_in_{pl,reg}$ ) are determined for each product based on the cost shares of variable inputs.
3. Plant products are divided into groups of more or less close substitutes.
4. Allen elasticities of substitution ( $\sigma_{pl,pls}$ ), which are measures for the degree of technical substitutability of products, are determined for each pair of products based on the classification above (3) for one region such that the homogeneity condition of supply is fulfilled for all products:

$$(6.1) ((el\_ar_{pl,pl,reg} + 1) \cdot (el\_yi_{pl,reg} + 1) - 1) + \sum_{pls \neq pl} el\_ar_{pl,pls,reg} + el\_in_{pl,reg} = 0,$$

with

$$(6.2) el\_ar_{pl,pls,reg} = \sigma_{pl,pls} \cdot v_{pls,reg},$$

and  $v_{pls,reg}$  being the value share of plant product  $pls$  in the respective region.

This step is done simultaneously for all products as the homogeneity condition restricts the overall size of Allen elasticities of substitution per product.

5. The resulting Allen elasticities are then transformed into cross price elasticities for the other eight production regions by multiplication with the respective value shares.
6. In case of the homogeneity condition (6.1) being negatively affected, all Allen elasticities for the respective region and product are scaled up or down uniformly in relative terms.

Based on this approach, cross elasticities differ among regions only due to the different value shares of the respective products. Further information on differing possibilities of technical substitution among production regions could be introduced in elasticity matrices, but is not included in the current TURKSIM version.

### 6.2.1.1 Determination of Own Price Elasticities and Cost Shares of Variable Inputs

Table 6.1 presents the own price elasticities, the cost shares of variable inputs, and the resulting supply elasticities with respect to the price of variable inputs. Own price elasticities used in TURKSIM are between 0.22 for tea and 1.73 for several vegetables. Underlying sources and assumptions for the determination of own price elasticities are listed per product below.

*Cereals:* Elasticities for wheat are long run elasticities taken from the FAO World Food Model (WFM) and are roughly in line with estimates from KASNAKOGLU and GURKAN (1986), BAYANER and HALLAM (1996), and KOC et al. (1998) as well as with elasticities from the SWOPSIM database (USDA, 2002). For barley, the own price elasticity of yield is taken from the FAO WFM. The fact that it is somewhat above the elasticity of yield for wheat is in conformance with estimates from BAYANER and HALLAM. The long run price elasticity of area allocation reported by FAO, however, is 0.71 which is significantly above that for wheat. This ratio of the elasticity of barley area being significantly above that of wheat is not confirmed by estimates of KASNAKOGLU and GURKAN, BAYANER (1996), and KOC et al. Therefore the elasticity of barley area is assumed to be at 0.45, only about 15 percent above that of the area in common wheat. The same approach is applied for corn, where FAO reports an area elasticity of 0.52.

*Pulses:* BAYANER and HALLAM estimate price elasticities of yield to between 0.56 (lentils) and 0.21 (dry beans), about two to five times those of wheat and barley. BAYANER finds high price elasticities of supply for chickpeas and lentils (around 4.5) but a much lower elasticity for dry beans (0.43). Experts in Turkey believe the price elasticity of area allocation to be relatively low, as rotational considerations are a major factor in determining the area of pulses. For this study the price elasticities of yield are set at 0.24 (twice the yield elasticity of wheat), and the price elasticities of area are set at 0.45, the same level as cereals.

*Tobacco:* BAYANER and HALLAM find the elasticity of yield being at the same level as for barley. This ratio is also applied for this study. The area elasticity applied in this study is calculated based on an output elasticity being 30 percent below the 1.34 estimated by KASNAKOGLU and GURKAN. This is because alternative estimates (BAYANER) are considerably lower.



**Table 6.1: Own Price Elasticities, Cost Shares of Variable Inputs, and the Resulting Supply Elasticities with Respect to the Variable Input Prices**

Product	$el_{ar_{pl,pl}}$	$el_{yi_{pl}}$	$el_{supply_{pl,pl}}$	$v_{pl}$	$el_{in_{pl}}$
<b>Crops</b>					
Common wheat	0.39	0.12	0.56	0.35	-0.19
Durum wheat	0.45	0.12	0.62	0.35	-0.22
Barley	0.45	0.14	0.65	0.35	-0.23
Maize	0.45	0.12	0.62	0.35	-0.22
Chickpeas	0.50	0.24	0.86	0.35	-0.30
Dry beans	0.50	0.24	0.86	0.35	-0.30
Lentils	0.50	0.24	0.86	0.35	-0.30
Tobacco	0.70	0.14	0.94	0.60	-0.56
Sugar	0.70	0.14	0.94	0.60	-0.56
Cotton	0.47	0.19	0.75	0.60	-0.45
Sunflower seed	0.62	0.16	0.88	0.35	-0.31
Soybeans	0.50	0.17	0.76	0.35	-0.26
<b>Vegetables and fruits</b>					
Onions	0.70	0.14	0.94	0.60	-0.56
Potatoes	0.70	0.14	0.94	0.60	-0.56
Table tomatoes	1.10	0.30	1.73	0.70	-1.21
Tomato paste	1.10	0.30	1.73	0.70	-1.21
Melon	0.90	0.30	1.47	0.70	-1.03
Cucumbers	1.10	0.30	1.73	0.70	-1.21
Peppers	1.10	0.30	1.73	0.70	-1.21
Apples	0.50	0.20	0.80	0.70	-0.56
Table olives	0.30	0.20	0.56	0.70	-0.39
Olive oil	0.30	0.20	0.56	0.70	-0.39
Lemons	0.50	0.20	0.80	0.70	-0.56
Oranges	0.50	0.20	0.80	0.70	-0.56
Mandarins	0.50	0.20	0.80	0.70	-0.56
Hazelnuts	0.20	0.20	0.44	0.70	-0.31
Table grapes	0.30	0.20	0.56	0.70	-0.39
Sultanas	0.30	0.20	0.56	0.70	-0.39
Tea	0.16	0.05	0.22	0.70	-0.15

Sources: Own compilation; various sources, see text.

*Sugar*: KASNAKOGLU and GURKAN, and KOC et al. report estimates of the price elasticity of area and yield. But none of these studies discuss the fact that sugar production in Turkey is limited by quotas and the observed price/quantity

combinations may therefore not be on the supply curve in years of binding quotas. Therefore, for this study supply elasticities for sugar are assumed to be the same as for tobacco.

*Cotton:* BAYANER and HALLAM find the elasticity of yield being 36 percent above that for barley. This ratio is also applied in this study. The area elasticity applied in this study is taken from estimates performed by KOC et al.

*Sunflower seed:* The elasticity of area is taken from the FAO WFM and is supported by an estimate of KOC et al. The elasticity of yield reported by FAO is 0.77, KOC et al. report 0.47 whereas BAYANER and HALLAM report 0.105, 10 percent above the elasticity of yield reported for barley. For this analysis it is assumed that the elasticity of yield for sunflower seed is 14 percent above that of barley, or 0.16.

*Soybeans:* The area and yield elasticities applied in the FAO WFM are 0.29 and 0.36, respectively. The resulting elasticity of output is 0.75. As it seems illogical that the elasticity of area would be so much lower than that for other products, for this study the elasticities of yield and area are adjusted, keeping the elasticity of output constant.

*Potatoes and onions:* The supply response of potatoes and onions in Turkey seems to be relatively inelastic if one looks at existing estimates. ALTUNDAG and GÜNES (1992) estimate supply elasticities of 0.158 and 0.196, respectively. BAYANER finds the elasticity of supply with respect to gross return at 1.17 for potatoes and 0.37 for onions (compared to elasticities around 2.5 for wheat and barley). BAYANER and HALLAM report elasticities of yield being about 44 percent of that of barley in the case of onions, and 36 percent of that of barley in the case of potatoes. However, experts in Turkey are convinced that these low elasticities do not reflect supply response adequately. The overall view is that supply response of potatoes and onions is relatively elastic in Turkey, at least comparable to sugarbeet. For this study therefore the same supply elasticities as for sugarbeet are assumed for potatoes and onions.

*Vegetables and fruits:* No elasticity estimates for these products were available when this study was prepared. People knowing the sector well confirm that supply elasticities are high, at "around 1.5," or "significantly above 1 but below 2." The fact that it is relatively easy to shift additional area to fruit and vegetables from other crops, and that fruit and vegetable farmers are more market oriented than farmers on average, supports the view of high supply elasticities. Also labor supply in Turkey is elastic and labor in fruit and vegetable production can be easily increased if prices rise. All this supports the assumption of an elastic fruit and vegetable supply. The supply elasticity for

vegetables is therefore assumed to be at 1.73, 1.1 for area and 0.3 for yield. The supply elasticity for melons is assumed to be somewhat lower (1.43), due to the large area already covered. For fruit the supply elasticity is assumed to be much lower (0.8), as farmers are less flexible in planting new trees than in shifting land to vegetables. For olives, grapes, and hazelnuts the supply elasticity is assumed to be even lower (0.56, 0.56, and 0.44, respectively). This is because of the special climatic requirements and, in the case of olives, the long time period required before young trees bear fruit.

*Tea:* No elasticity estimate for tea was available when this study was prepared. Some factors speak in favor of the assumption of relatively low supply elasticities. The area where tea is grown is geographically limited. The quality of tea, traditionally grown in mountainous areas on the eastern Black Sea coast, declines if it is grown on flat land. Quality reasons limit yield, as quality is higher if the harvest is at an earlier growth stage. Faced with declining prices, producers have few alternatives to shift to other products. For these reasons, the elasticity of area is assumed to be 0.16, the elasticity of yield 0.05.

The share of variable cost in total production cost is assumed to be between 0.35 for cereals, pulses, and oilseeds; and 0.7 for fruit and vegetables. The reason for this differentiation is the extent of variable input use (e.g. fertilizer and pesticides), which is much higher for fruits and vegetables, and the extent of paid nonfamily labor, also much higher in fruit and vegetable production. The resulting elasticities of supply with respect to input prices are roughly approximated by multiplying the cost share by the own price elasticity and are between -0.15 and -1.21.<sup>50</sup>

### 6.2.1.2 Determination of Cross Price Elasticities

For the choice of Allen elasticities of substitution, products were first grouped in more or less close substitutes. Figure 6.1 displays the results of this grouping schematically with the distance between products representing the closeness of substitutability.

---

50 The resulting elasticities are not used in TURKSIM, but they are used for implementing the homogeneity condition in the determination of Allen elasticities of substitution.

**Figure 6.1: Groups of Substitutes in Production**

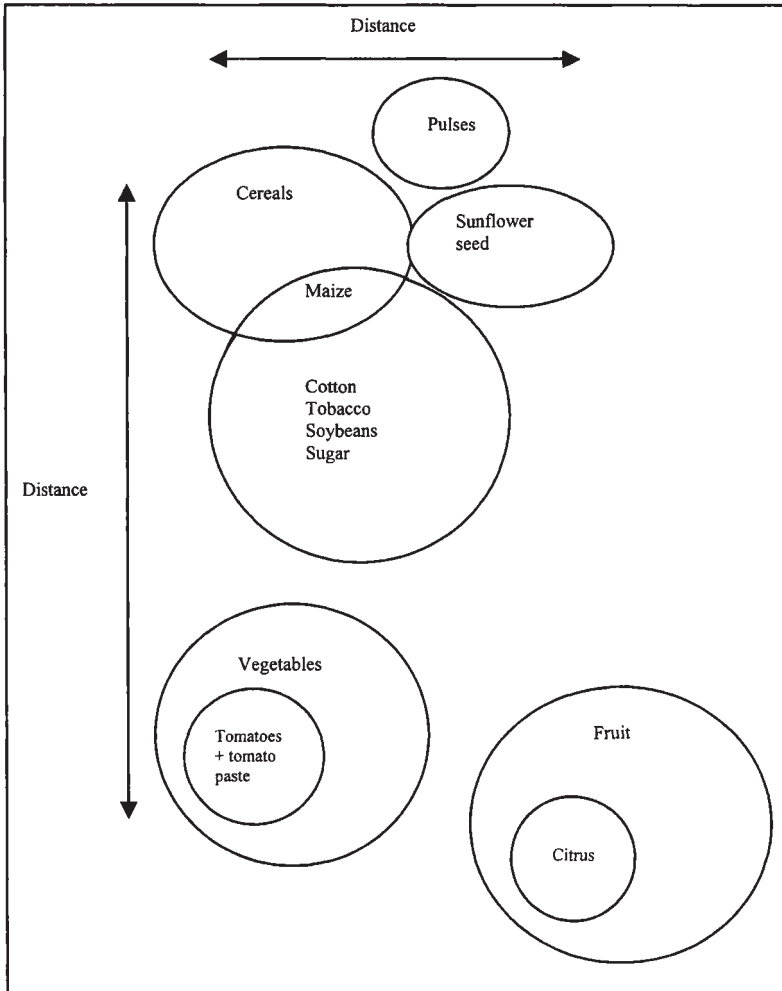


Figure 6.1 shows that the cereals are considered to be close substitutes. Within this group, maize also has high substitutability with some of those products, which, like maize, are often grown on irrigated area (cotton, tobacco, soybeans and sugarbeet). Pulses are another group of close substitutes, also close to cereals and sunflower seed, as these products are grown in similar production systems. The group of vegetables is quite distant from crops, as production systems differ considerably. Vegetables are, however, closer to the group

containing cotton than to cereals, because in most cases they are also grown in well irrigated areas. Within the group of vegetables, some products are better substitutes than others, e.g. tomatoes for fresh consumption and those for paste production. Fruit is somewhat more distant from crops than vegetables, as production systems differ even more, although fruit is relatively close to vegetables, as the requirements with respect to climatic conditions and labor availability are somewhat similar.

The Allen substitution elasticities chosen are between 5 (olive oil and olives for fresh consumption) and 0.01 (hazelnuts and cereals). Their overall size is restricted by the homogeneity condition, i. e. if any product is considered a better substitute for some product, any other product must be a less good substitute for the same product. All plant products are linked by substitution elasticities as they all are competing for area. The full table of Allen elasticities is presented in the Annex, Table A-6.1. Only the upper triangle of the product matrix is filled, as Allen elasticities are symmetric:

$$(6.3) \sigma_{pl, pls} = \sigma_{pls, pl}$$

Resulting cross price elasticities vary in size between close to zero and  $-0.44$  for tomato paste area with respect to the table tomato price in the Mediterranean and east Anatolian regions. The full matrices of price elasticities for the nine production regions are presented in the Annex, Tables A-6.2 to A-6.10. Only cross price elasticities exceeding the absolute value of 0.05 are presented in the tables to facilitate readability.

## 6.2.2 Animal Products

The approach to analyze the animal product sector is similar to that for plant products. First, own price elasticities are collected from literature and cost shares for feed and other variable inputs are estimated. The results are shown in Table 6.2.

**Table 6.2: Own Price Elasticities, Cost Shares of Variable Inputs and Feed, and the Resulting Supply Elasticities with Respect to the Variable Input Prices and the Feed Price**

Product	el <sub>sup<sub>an</sub></sub>	v <sub>var<sub>an</sub></sub>	el <sub>in<sub>an</sub></sub>	v <sub>feed<sub>an</sub></sub>	el <sub>fc<sub>an</sub></sub>
Milk	0.6	0.8	-0.48	0.40	0.24
Sheep meat	0.4	0.4	-0.16	0.17	0.07
Beef	0.5	0.7	-0.35	0.43	0.22
Poultry	1.5	0.8	-1.20	0.21	0.32
Eggs	1.5	0.8	-1.20	0.45	0.67

Sources: Own compilation and calculations; various sources, see text.

Own price elasticities used in TURKSIM are between 0.4 for sheep meat and 1.5 for poultry and eggs. Underlying sources and assumptions for the determination of own price elasticities are listed for each product below.

*Milk:* The long run supply elasticity of milk used in the FAO WFM is 0.14. KASNAKOGLU and CAKMAK (1995) report 0.4 from "FAO files," KOC et al. (1998) estimate 0.13, and the SWOPSIM database (USDA, 2002) reports 0.5. Experts in Turkey believe the supply elasticity of cow milk to be close to 1. For the purpose of this study it is assumed to be at 0.6.

*Beef and sheep meat:* The long run supply elasticity of beef and sheep meat applied in the FAO WFM is 0.27 and the SWOPSIM database reports 0.21 for beef. KASNAKOGLU and CAKMAK report 0.5 from "FAO files." KASNAKOGLU and GURKAN (1986) found a supply elasticity of 1.78 for mutton. KOC et al. estimated supply elasticities of 0.05 and 0.33 for sheep meat and beef, respectively. The significant decline in animal flocks during the early eighties when the import regime for red meat was liberalized would support the assumption of significant, positive price elasticities. For this study, meat supply elasticities are assumed to be at 0.5 (beef) and 0.4 (sheep meat).

*Poultry and eggs:* The long run supply elasticity of poultry applied in the FAO WFM is 0.7, and the SWOPSIM database contains 0.5 for poultry and 0.4 for eggs. These values seem rather low if one considers that most poultry and egg production in Turkey is industrialized and not linked to land. For this study, the supply elasticities are assumed to be at 1.5.

The shares of variable cost are assumed to be between 0.4 for sheep meat and 0.8 for milk, poultry, and eggs. The resulting rough approximations for the supply elasticities which are used only to imply the homogeneity condition are in the range of  $-0.35$  and  $-1.2$  and do not enter TURKSIM. The shares of feed cost are calculated from the base period model data (see Section 7.1.3.2) and include only the feed components, which are explicitly covered by TURKSIM. The supply elasticities with respect to the feed price ( $el_{fe_{an}}$ ) are approximated by multiplying the own price elasticity of the animal product concerned by the feed cost share. This approach covers the (animal) output effect of a changing feed price, and the implicit assumption is that the substitution effect between feed components covered by TURKSIM and other feed components is negligible.

Cross price elasticities are deducted as described for plant products above. Allen elasticities of substitution are presented in Table 6.3.

**Table 6.3: Allen Elasticities of Cross Substitution in Production of Animal Products**

	Milk	Sheep meat	Bovine meat	Poultry meat	Eggs
Milk	—————	0.2	0.2		
Sheep meat		—————	-0.6		
Bovine meat			—————		
Poultry meat	Symmetric			—————	-0.5
Eggs					—————

Source: Own compilation.

Milk and sheep, as well as bovine, meat are assumed to be complements in production. This is because most of the Turkish cattle herd consists of domestic or crossbreds, which are usually kept for meat and milk. Sheep and bovine meat are considered substitutes as ruminant production competes for the same feed base. Poultry meat and eggs are considered substitutes in production as production management is relatively similar and producers could therefore shift between these products.

Resulting cross price elasticities vary between zero and -0.43 for poultry production with respect to the egg price in the central south region. The full matrices of price elasticities for the nine production regions are presented in Tables A-6.12 to A-6.20 of the Annex. Only cross price elasticities exceeding the absolute value of 0.05 are included in the tables.

## 6.3 Demand Side

### 6.3.1 Estimation of Income Elasticities from Expenditure Survey Data

The published results of the 1994 expenditure surveys include expenditures for 13 groups of food commodities for seven regions and five income quintiles as well as per type of settlement (urban or rural). After some basic consideration regarding the use of income elasticity estimates based on cross section expenditure data for agricultural sector models (see Section 6.3.1.1), the choice was made to base estimates on the quantity data collected per food item on which the published data are based. 1994 data was used for two reasons. First, the data is more recent and therefore better represents actual consumption patterns in Turkey than the 1987 survey. Second, the inflation problem was neglected in the collection of data during the 1987 survey. The method established nominal income groups at the beginning of the year. Households were grouped according to their nominal income at the moment of their first interview. As a result, in 1987 when the annual inflation rate was 51 percent, a household interviewed at the end of the year was in a much higher income group than if its real income had been calculated. In the 1994 survey, however,

inflation was much higher, at 116 percent, so households were not classified by absolute income groups, but by income quintiles, which were established for each month and aggregated for the generation of annual data. Therefore, data consistency improved, although considerable degrees of freedom are lost for estimation compared to the 20 income groups in the 1987 survey. A detailed description of the data set used for estimation is given in Section 6.3.1.2, and the estimation procedure as well as results are described in Section 6.3.1.3.

### 6.3.1.1 Basic Considerations on the Use of Income Elasticity Estimates Based on Cross-Section Expenditure Data for Agricultural Sector Models

In the estimation of Engel curves, the choice between expenditures or expenditure shares, or quantities as the dependent variable has significant impact on the size of the resulting elasticities. PRAIS AND HOUTHAKKER (1955) as well as THEIL (1952) were the first to shed light on the difference between these "two Engel curves," showing the income elasticity of expenditure for each product as equal to the sum of the income elasticities of quantity and quality (price). It follows from the definition of expenditures ( $x$ ) being the product of quantity ( $q$ ) and price ( $p$ ) that:

$$(6.4) \quad \log x = \log q + \log p,$$

and thus

$$(6.5) \quad \frac{\delta \log x}{\delta \log y} = \frac{\delta \log q}{\delta \log y} + \frac{\delta \log p}{\delta \log y},$$

or

$$(6.6) \quad \eta_{xy} = \eta_{qy} + \eta_{py}.$$

The first term of (6.6) is the income elasticity of expenditures, the second term the income elasticity of quantity and the last term is referred to as the income elasticity of quality, where quality is measured by price. In empirical analysis the price effect potentially includes, along with demand-induced quality aspects, supply-induced price variations, e.g. regional differences due to transportation or price discrimination between different income groups.

The income elasticity of quality is different from zero due to the aggregation of goods. If different qualities are specified as different goods, i. e. ham is distinguished from sausages and high quality sausages are distinguished from low quality sausages, or  $\eta_{qy} = \eta_{xy}$ . In practice, however, disaggregated microdata are usually not available and the resulting estimates would not be of much use for policy simulation models using aggregated product groups.



An empirically interesting issue is the ratio between quality and quantity component, especially in cases where only expenditure data is available. This is the case with published data of Turkish expenditure surveys. It would be interesting to have information on the size of the quantity component, which cannot be estimated directly. Surprisingly little literature can be found on this issue. PRAIS and HOUTHAKKER (p. 116) estimate an aggregated income elasticity of quality of 0.11 based on 75 percent of the products of a British expenditure survey among British working class households in 1938. For individual commodities, they estimate quality elasticities between 0.01 for butter as an extremely homogenous product up to 0.33 for a product as heterogeneous as cake mixtures (p. 124). Also the share of the quality component in the income elasticity of expenditures differs widely, ranging from 3 percent for butter and 72 percent for frozen beef. International comparisons of income elasticities of quality performed by PRAIS and HOUTHAKKER show, however, that these differ largely, depending on the nature of the market. An elasticity of 0.2 was found for cheese in Holland, for example, where a high variety of cheese is commonly bought, whereas the elasticity for Britain was only 0.05, reflecting the predominance of Cheddar (PRAIS and HOUTHAKKER, p. 124).

THEIL estimates income elasticities of food quality and quantity based on an expenditure survey among families of clerical and manual workers in 1934/35 in Amsterdam, with clerical workers having about twice the income of manual workers. For clerical workers the average elasticities of quantity and quality were 0.126 and 0.146, respectively. For manual workers, the elasticity of quantity is higher being 0.479 versus 0.295 for the quality elasticity. These results support i) a saturation effect for the quality as well as the quantity effect, and ii) the quantity effect declining faster than the quality effect with increasing income. Looking at the elasticities found for the individual products one finds the latter effect in quite an extreme form in the case of meat, where the quality component accounts for only 26 percent of the income elasticity of expenditures of manual workers, but for as much as 75 percent for clerical workers. Overall the size of the quality components is very heterogeneous between products as well as between the different socioeconomic groups, and results differ significantly in most cases from those found by PRAIS and HOUTHAKKER.

Very little literature on the ratio between quality and quantity components of income elasticities of expenditure can be found since these "early investigations." CRAMER (1973, p. 353) reports income elasticities of quality for 150 foodstuff items from eight budget surveys varying from 0.4 to close to zero, depending on the heterogeneity of the aggregate. HICKS and JOHNSON (1968) developed a simple model of food expenditures being dependent on a quantity variable (calories consumed) and a quality variable (ratio of calories from nonstarchy products to calories from starchy products). Based on a cross country

data set they found the quality component varying between 36 percent for a low income country like Ecuador up to 74 percent for an industrialized country like Canada. Of course, results of such an approach can not be compared to those cited above, as a major part of the quality component so specified reveals a shift from plant products to animal products. In a less aggregated model, this effect would not need to be covered by a quality component but by the quantity components of the respective product groups.

Considerably more literature examines whether food expenditure elasticities are useful to determine the effect of income on the nutritional status of consumers. BEHRMAN and DEOLALIKAR (1987) argue that the widespread use of income elasticities of food demand expenditures for the estimation of the impact of income on nutritional status is misleading, as the quality component, i. e. the higher price per nutrient with increasing income, is neglected. Based on a panel data set of 240 households in rural south India, they estimate income elasticities of food expenditures and compare them to income elasticities of nutrient intake based on a parallel nutrient intake survey. The weighted average of the income elasticities of food expenditures is close to one, in accordance with other estimates for poor consumer groups. The income elasticities of nutrient intake, however, do not significantly differ from zero for eight out of nine nutrients, including all-important calories and protein. Also BEHRMAN and WOLFE (1984) find very low income elasticities of nutrient intake ( $<0.1$ ) for a sample of Nicaraguan households. BOUIS (1994) compares estimates of income elasticities of total calorie intake based on i) expenditure/quantity data, and ii) nutrient intake data for rural Kenya and the Philippines. Elasticities based on quantity data from the expenditure survey are around 0.4-0.5, those estimated based on the nutrient intake survey are around 0.15. BOUIS argues that the estimates from expenditure surveys are biased upwards by underestimating the unrecorded transfer of food from high to low income groups (BOUIS, pp. 205-6). If this is true, demand projections based on income elasticities estimated from expenditure survey data are biased as these transfers are not likely to increase with increasing income (BOUIS, p. 217). BOUIS also argues that high income elasticities estimated from cross section expenditure surveys are not plausible if compared to time series data of income and food consumption which suggest much lower income elasticities (pp. 219-20).

Another area of research interested in quality effects among cross-sectional data is the estimation of price elasticities based on cross-sectional data (see e. g. SADOULET and DE JANVRY, 1995, pp. 38-41, and COX and WOHLGENANT, 1986). The idea is to divide price variability found in cross-section data (as it is implicit in expenditures and quantities bought) into a supply-induced component (local markets/high transportation costs) and a demand-induced quality component. The first step is to estimate the demand-induced component by regressing the

deviation from the average price on income and other household characteristics. Prices are then corrected for the quality component and the remaining price variability is used for the estimation of price elasticities. COX and WOHLGENANT apply this approach to data from a 1977/78 US food consumption survey. For their analysis they chose a set of quite disaggregated homogeneous goods (fresh vegetables, frozen vegetables, canned vegetables). In contrast to previously mentioned studies, the demand-induced price variability found is very small. This is surprising as the composition of an aggregate like "vegetables" could theoretically vary significantly with income ("asparagus against cabbages").

From this empirical work it can be concluded that a quality component of the income elasticity exists for aggregated commodities, that this quality component is normally positive (although it could theoretically be negative in rare cases; THEIL, 1952, p. 131), and that it is of a size relevant to applied consumption analysis in many cases, yet very heterogeneous between products and markets. What then are the relevant income elasticities of demand to be incorporated in an agricultural sector model aimed at depicting the effect of different agricultural policies on market balances and welfare effects of agricultural producers and consumers? Clearly, the income elasticities of quantity demand are the relevant elasticities for accurately depicting quantity effects in an agricultural sector model.

With regard to the assessment of welfare effects, the exclusion of the quality component of increasing demand due to increasing income leads to an incomplete welfare assessment at the producer level. Welfare effects at the producer level, however, are largely to be found in the downstream sector and are ambiguous at farm level. Two components of the quality effect should be distinguished in the context of this discussion.

1. "Off farm quality differences" are those which result from the way farm products are processed, packed, and distributed after they have left the farm. For example, wheat can reach the consumer in various forms including meal, bread, pasta, or pastry. Although a changing degree of processing with increasing income has a strong impact on the average price and thereby the quality component, it has no impact on farm income, as the price difference is completely paid to the downstream sectors of agriculture and not to agricultural producers.
2. "On farm quality differences" are those which result from i) quality differences per product, e. g. high quality tomatoes against low quality tomatoes, and ii) shifts within aggregated product groups which are modelled as "one product," e. g. a shift from cabbages towards asparagus within the product group "vegetables." These shifts are of course relevant for farmer

income; profits, or producer surplus in the comparative static model, vary by product/product quality. There are good reasons to assume that such changes, on average, lead to increasing producer income. This is especially the case if the supply of certain production factors, which are increasingly used in high quality products and owned by farmers, is limited. In such a case factor prices, e.g. skilled labor or management skills, do increase. Unfortunately, nothing can be said about the size of the impact on farmer income as long as these products are not modeled individually.

Returning to the original question, that is, the relevant income elasticities of demand to be incorporated into a sector model dealing with quantities, it is clear that only the income elasticities of quantity should be used for a sector model. Welfare effects which result from higher prices being paid for higher quality products in a situation of increasing income cannot be captured without explicitly modeling these products/product qualities (see (2) above). In any case, a large part of the income effects at the production side resulting from increasing demand for high qualities is not captured by the farm sector but by downstream processing activities.

As a result of these considerations the choice has been made to base the estimation of income elasticities in TURKSIM on quantities purchased per income quintile provided by the SIS. This approach may still include some overestimation of the "true" income elasticity in the course of increasing GDP in Turkey because the transfer of food from high to low income groups found by BOUIS (pp. 205-6) is not accounted for.

### **6.3.1.2 Data Set**

In the 1994 expenditure survey, data on income, socioeconomic criteria, expenditures, and purchased quantities per item were collected in seven regions and differentiated by type of settlement (urban/rural). The population was first stratified by region, type, and size of settlement as well as socioeconomic status and a sample of 1522 urban and 666 rural households was then taken from 89 rural and 50 urban settlements. Households were interviewed once every three days and households rotated once a month. Consumption of own household production (e.g. from vegetable gardens or agricultural activity) was included and valued at respective market prices.

The set of unpublished consumption and expenditure data obtained from SIS and used for this study includes quantity and expenditure data for about 750 food items differentiated according to income quintiles and for seven regions.

To aggregate the data such that the quantity of beef or wheat consumed per income quintile and region was obtained, two difficulties had to be overcome.

First, for many food items the unit collected was pieces rather than kilograms. In those cases the weight per piece had to be estimated. Secondly, the content of the relevant raw product in the respective food item had to be estimated. This was done by interviewing several experts (retailers, processors) in Germany as well as in Turkey.

In order to limit the work load of collection of information and data processing the analysis is limited to products which have been proved to be exceptionally sensitive to policy changes in Turkey (GRETHE, 1999) and which could be relatively well isolated from the large number of processed food items. The set of products chosen for estimation of income elasticities is therefore not identical to the set of products covered by TURKSIM. Column (1) of Table 6.4 shows the products included in the analysis.

**Table 6.4: Products Covered by Demand Analysis**

(1)	(2)	(3)	(4)
Product	Processed products taken into account	Processed products not taken into account	Share of quantity covered in "synthetic" consumption quantity
Wheat	Bread, flour, pasta, pastry, etc.	Starch in tinned soup	72%
Sunflower oil		Margarine, pastry	98%
Olive oil		Vegetable preparations	158%
Beef	Sausages, meat prep., etc.	Meat in tinned soup	120%
Sheep meat	Sausages, meat prep., etc.	Meat in tinned soup	54%
Poultry meat	Sausages, meat prep., etc.	Meat in tinned soup	41%
Milk	All kinds of dairy products	Pastry	96%
Eggs		Pastry	65%

Sources: SIS; own calculations.

Column (2) displays examples of processed products, taken into account when aggregating food items, and column (3) shows examples of processed products which are not taken into account. Column (4) gives the share of the total quantity of the respective product in the "synthetic" consumption quantity, which is calculated by adding net exports and production minus losses and feed demand. This synthetic consumption quantity is only a rough indicator for comparison, as it can deviate from true consumption due to illegal border trade, stock changes, and unaccounted for losses.

In the case of wheat, which is considered sensitive due to its high share in the Turkish diet and the high level of current protection, many processed products including various kinds of pastry and pasta are taken into account. Some part of total wheat consumption however, is not included, for example the starch potentially included in tinned soup. Total wheat consumption from the expenditure survey accounts for about 72 percent of the synthetic consumption quantity. For sunflower seed and olive oil, only oils are taken into account and various processed products are not considered due to a lack of information. For olive oil, the consumption quantity from the expenditure survey exceeds the synthetic consumption quantity by almost 60 percent. This is somewhat surprising and may indicate that olive oil production in Turkey is higher than the estimates used for this study (see Section 7.1.1). For meats, all kind of cuts (bone in and boneless) and meat preparations are taken into account for aggregating total meat consumption. But some meat, for example meat in soup preparations, is not included. The fact that beef consumption according to the expenditure survey exceeds the synthetic beef consumption quantity by 20 percent whereas sheep meat and poultry consumption fall short by about 50 percent, is surprising and raises questions as to the assumed production quantities of these products (see Section 7.1.1) as well as the representativeness of the expenditure survey. For milk the consumption quantity from the expenditure survey is close to the synthetic consumption quantity, and for eggs it is about 35 percent lower. This can be explained by the high share of eggs being consumed in processed form, which are not included in the aggregate from the expenditure survey.

To design the final dependent variables for the estimation process, total consumption quantities per household income quintiles and region were converted to consumption quantities per effective household member and region by dividing by the number of effective household members per quintile and region. Effective household members were calculated by weighting household members above twelve years of age with unity, and household members below twelve years of age according to the Amsterdam scale with a factor 0.52 (DEATON and MUELLBAUER, 1980, p. 193).

As the independent variable, total expenditure per effective household member is chosen instead of income. A reason traditionally cited in favor of this approach is that total expenditure is a better indicator of long term income, as income varies considerably in time (see e.g. PRAIS and HOUTHAKKER, 1955, p. 80 f.). This point, however is not the primary consideration of this study. The main reason for choosing total expenditure as the independent variable is that using income elasticities estimated based on cross section data with income as the independent variable would systematically underestimate the effect of a rising GDP on consumption projections generated by TURKSIM. The reason for

this effect is that the savings ratio can usually be observed to be constant in the process of economic development, but it differs considerably among income groups, as shown below.

The relationship of consumption of good  $i$  ( $q_i$ ) being a function of income ( $y$ ) can be separated into  $q_i$  being a function of total expenditure ( $ex$ ) and  $ex$  being a function of  $y$ . Therefore,

$$(6.7) \quad \eta_{q_i, y} = \eta_{q_i, ex} \cdot \eta_{ex, y},$$

with  $\eta_{q_i, y}$  being the elasticity of  $q_i$  with respect to  $y$ .

Cross section data usually show  $\eta_{ex, y}$  as below unity. This is the case for Turkey as shown in Table 6.5.

**Table 6.5: Income and Total Expenditure Per Capita by Income Quintile (1994, mill. TL)**

	Quintile 1	Quintile 2	Quintile 3	Quintile 4	Quintile 5
<b>Income</b>	1.0	1.5	2.1	2.8	6.7
<b>Total expenditure</b>	1.2	1.5	1.9	2.4	4.4
<b>Savings ratio</b>	-22.8%	-2.2%	7.9%	14.9%	34.9%

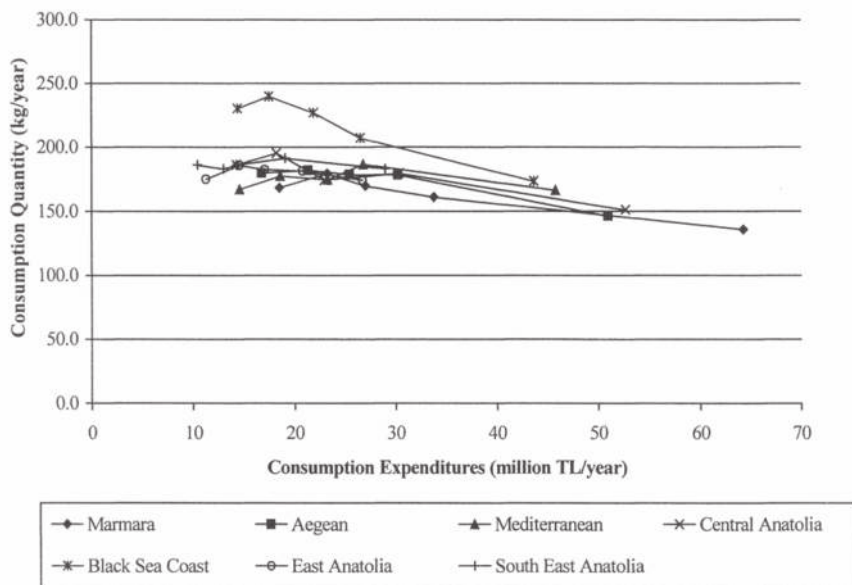
Source: SIS; own calculations.

Table 6.5 also shows that the rich save relatively more than the poor. Time series data, however, typically show  $\eta_{ex, y}$  being close to one. In the case of Turkey, real GDP has increased by more than 40 percent between 1990 and 2000, but the savings ratio was close to 20 percent during the whole period (IMF, 2001). Obviously the savings ratio of income groups is determined by their relative rather than absolute welfare position in society.

Therefore, in TURKSIM,  $\eta_{ex, y}$  is assumed to be unity. Thus the expected GDP growth rates are identical with the growth rates of total expenditure (see Subchapter 8.3). And  $\eta_{q_i, ex}$ , which are higher when estimated from cross section data than  $\eta_{q_i, y}$ , are the relevant parameters needed in TURKSIM.

In order to get a first overview of the data set on which estimations are based, Graphs 6.1 to 6.8 show the results of aggregation from expenditure survey data.

**Graph 6.1: Annual Wheat Consumption per Effective Household Member per Year, Region, and Income Quintile**

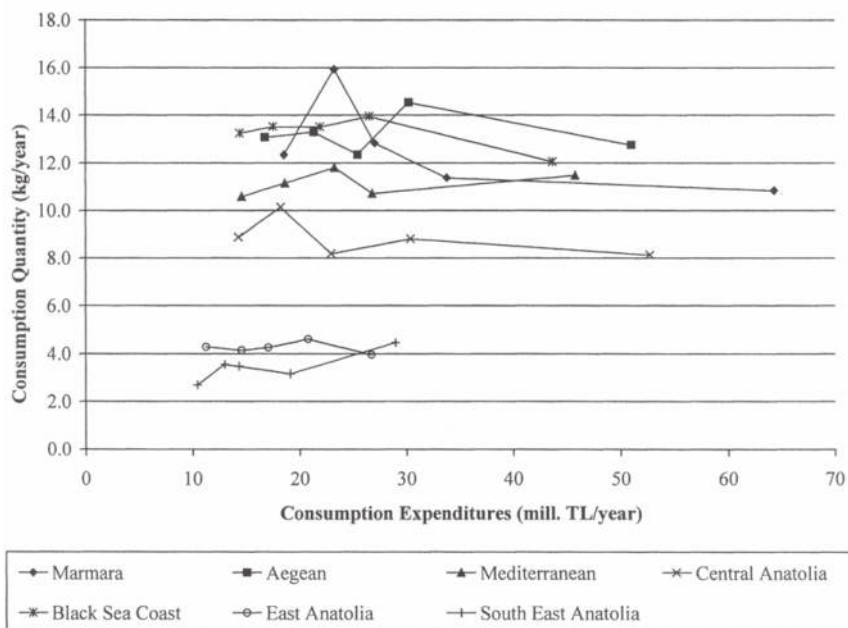


Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.1 shows that wheat consumption declines with total consumption expenditure. Only between the first and the second income quintile, consumption increases in six out of seven regions. These observations seem plausible as wheat is extremely important in the Turkish diet (about 200 kg per capita per year compared to 100 kg per capita per year in the EU), and becomes an inferior good with increasing income. Especially in the low income quintiles wheat consumption is considerably higher in the Black Sea region than in other regions.



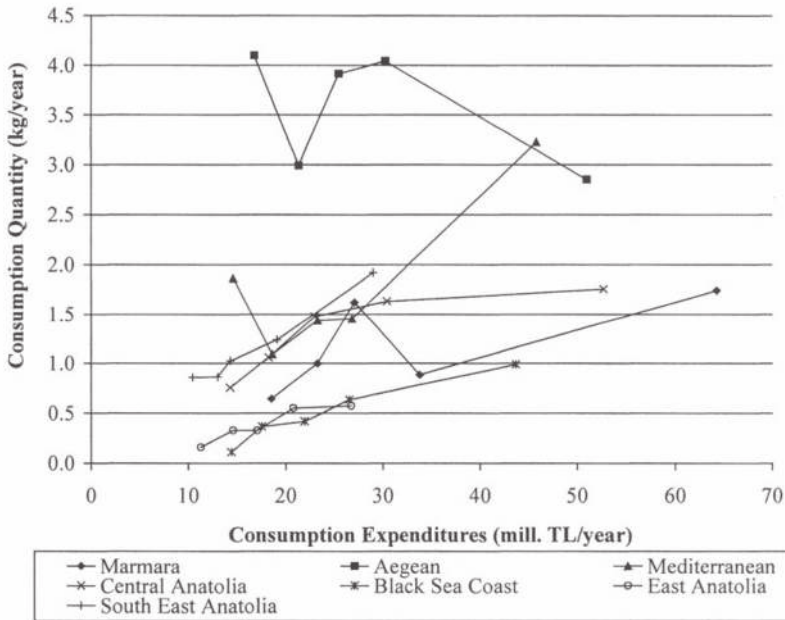
**Graph 6.2: Annual Sunflower Oil Consumption per Effective Household Member per Year, Region, and Income Quintile**



Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.2 shows that sunflower oil consumption differs greatly among regions and is especially low in east and southeast Anatolia. Furthermore, income level seems to have no significant impact on sunflower oil consumption. Only between the first and the second income quintile does sunflower oil consumption increase in six out of seven regions, but this trend does not continue with increasing income. This observation seems plausible, as sunflower oil is a cheap oil compared to normally preferred olive oil for most purposes.

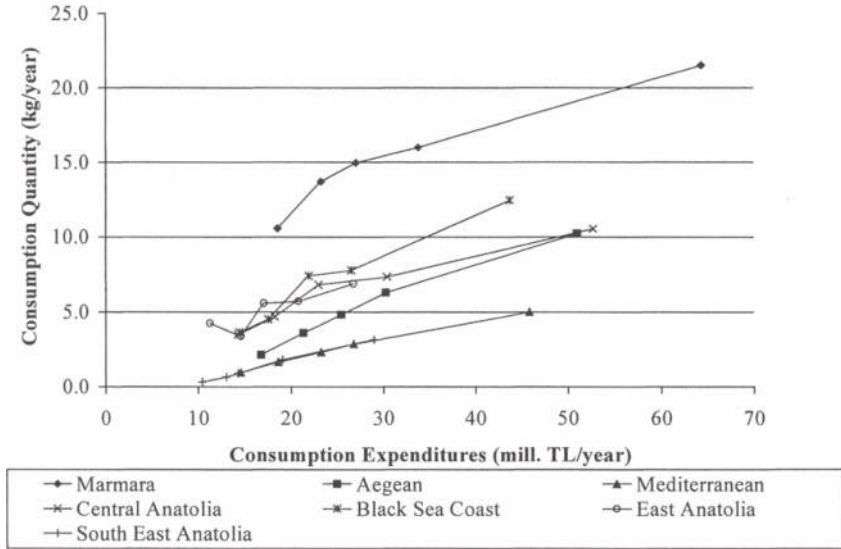
**Graph 6.3: Annual Olive Oil Consumption per Effective Household Member per Year, Region, and Income Quintile**



Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.3 shows that, on average, olive oil consumption increases with increasing total consumption expenditures. Against this trend, the Aegean and the Mediterranean region both display the striking pattern of strongly decreasing olive oil consumption between the first and the second income quintile. As the Mediterranean and especially the Aegean region are the main production regions in Turkey this seems plausible. Many low income households in these regions are involved in olive production and part of this production is used for subsistence. This effect was also confirmed by Turkish sector experts. Among regions consumption differs considerably and it is lowest in the Black Sea and the east Anatolia region, both being regions without significant local production and relatively low income levels.

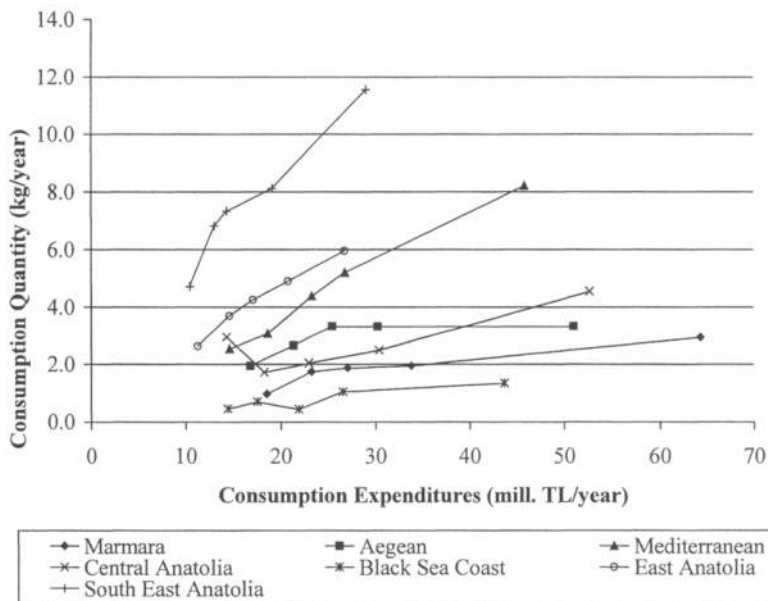
**Graph 6.4: Annual Beef Consumption per Effective Household Member per Year, Region, and Income Quintile**



Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.4 shows that beef consumption increases with increasing total consumption expenditures over all income quintiles. This seems plausible as current beef consumption is very low in Turkey (6 kg per capita per year compared to 19 kg in the EU) and red meat is considered a luxury. Beef consumption diverges strongly among regions and is highest in the Aegean region.

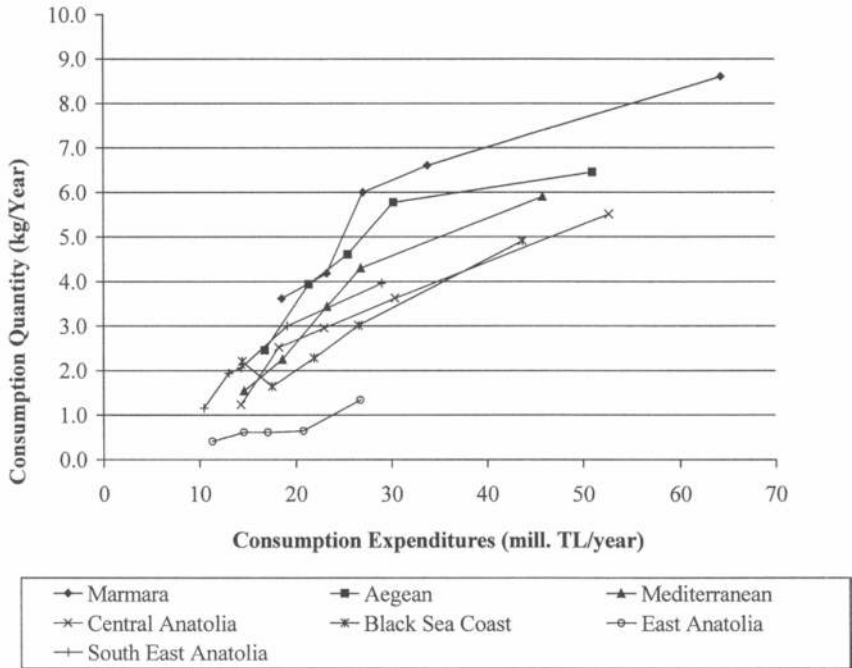
**Graph 6.5: Annual Sheep Meat Consumption per Effective Household Member per Year, Region, and Income Quintile**



Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.5 shows that sheep meat consumption increases with increasing total consumption expenditures over all income quintiles. Similar to beef, this seems plausible. Regional differences are considerable and consumption is highest in southeast Anatolia, the region with the lowest consumption of beef and a high share of sheep meat production.

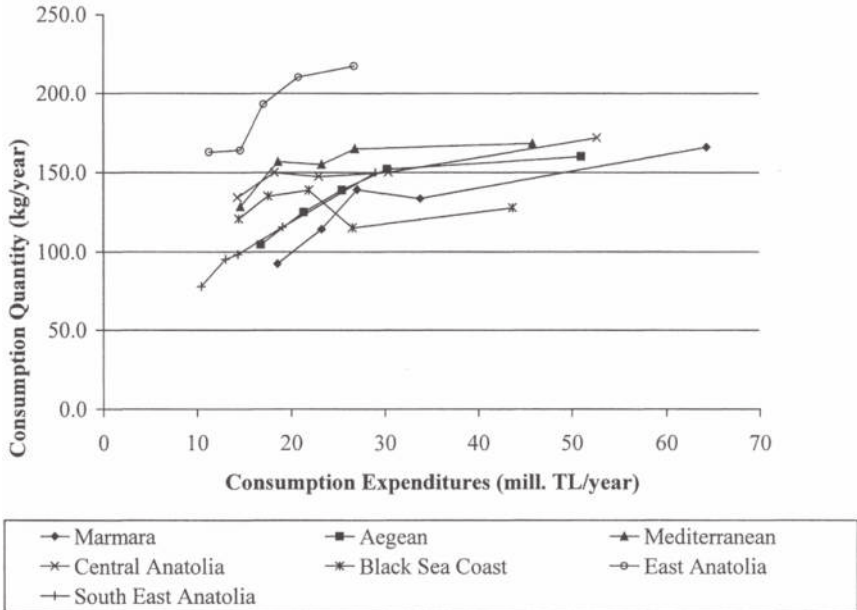
**Graph 6.6: Annual Poultry Consumption per Effective Household Member per Year, Region, and Income Quintile**



Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.6 shows that poultry meat consumption increases with increasing total consumption expenditures over all income quintiles. This seems reasonable as poultry meat has a low share in the Turkish diet (9 kg per capita per year compared to 21 kg in the EU) and, although less costly than red meat, is considered a luxury in Turkey.

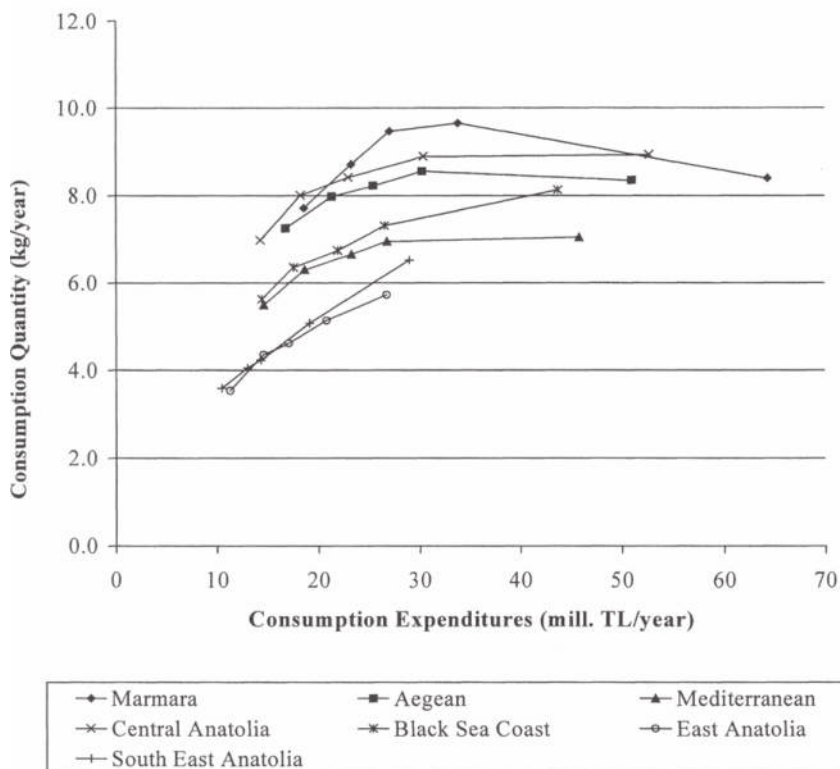
**Graph 6.7: Annual Milk Consumption per Effective Household Member per Year, Region and Income Quintile**



Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.7 shows that milk consumption also increases with increasing total consumption expenditure. This relationship, however, is less significant than in the case of meat, especially between higher income quintiles. This seems plausible, as dairy products are a cheaper source of animal protein than is meat.

**Graph 6.8: Annual Egg Consumption per Effective Household Member per Year, Region, and Income Quintile**



Sources: SIS (unpublished data of 1994 expenditure survey); own calculations.

Graph 6.8 shows that egg consumption increases with increasing total consumption expenditures between the lower income quintiles but tends to stay constant between the higher income quintiles. As for milk this seems plausible, as eggs are also a cheaper source of animal protein than is meat.

### 6.3.1.3 Estimation Method and Results

In order to quantify the relationship between income and consumption quantities shown graphically above, Engel curves were estimated using GAUSS software and the least squares estimator. Equations were estimated independently as the

adding up condition could not be applied due to limited product coverage, and consumption quantity, not expenditure, as the dependent variable. The functional form applied in all but one case is the half-logarithmic form as it well depicts the expected and observed pattern of falling income elasticities with increasing income. Alternatively, the linear and double logarithmic forms have been tested. In two cases, the double logarithmic form performed slightly better than the half-logarithmic form in terms of R-square, and in three cases it performed better with respect to nonspherical disturbances. Nonetheless, results of the half-logarithmic form were chosen for their better consistency with theory. Regional level dummies ( $D_1$ - $D_6$ ) were included in order to depict regional differences in consumption patterns previously described in Section 6.3.1.2. Regional level dummies with t-values below unity were removed.

No regional slope dummies were included because degrees of freedom are very limited. In addition, data mainly displays level differences among regions and slight differences in slope. Also differences in slope among regions is not of great interest, as in this study national income elasticities are needed because human demand is modeled at the national level. Including slope dummies would result in differences of income elasticities among regions, and the calculation of a national average income elasticity would then be required. Without slope dummies, this "averaging" procedure is performed by the least squares estimator.

The statistical model for estimation is:

$$(6.8) \quad q_t = \alpha + \gamma_1 \cdot D_1 + \gamma_2 \cdot D_2 + \gamma_3 \cdot D_3 + \gamma_4 \cdot D_4 + \gamma_5 \cdot D_5 + \gamma_6 \cdot D_6 + \beta \cdot \ln ex_t + \varepsilon_t.$$

For wheat consumption, the linear form was chosen in order to depict the consumption pattern described above. For this purpose two linear equations were estimated, one based upon data of income quintiles one and two, and one based on income quintiles two to five. The statistical model in that case is

$$(6.9) \quad q_t = \alpha + \gamma_1 \cdot D_1 + \gamma_2 \cdot D_2 + \gamma_3 \cdot D_3 + \gamma_4 \cdot D_4 + \gamma_5 \cdot D_5 + \gamma_6 \cdot D_6 + \beta \cdot ex_t + \varepsilon_t.$$

Results of estimations are presented in Table 6.6 below. The explanatory power of the chosen model is high: all adjusted R-squares are above 0.83 and F-values



are high. Except for sunflower seed oil, all slope parameters are significant at one percent level.<sup>51</sup>

**Table 6.6: Results of Estimation of Engel Curves**

	Wheat1	Wheat2	Sunoil	Ol. oil	Beef	Sheep	Poultry	Milk	Eggs
<b>Functional form</b>	linear	linear	h.-log	h.-log	h.-log	h.-log	h.-log	h.-log	h.-log
<b>Constant (α) (t-value)</b>	11.112 (12.3)	17.192 (52.8)	1.797 (3.6)	-0.705 (3.0)	-5.866 (10.7)	-3.161 (6.4)	-3.418 (12.2)	-36.86 (6.0)	-1.156 (4.1)
<b>Slope variable (β) (t-value)</b>	0.194 (3.9) **	-0.111 (8.8) **	-0.043 (1.4)	0.055 (3.4) **	0.485 (13.0) **	0.224 (6.6) **	0.265 (14.0) **	3.238 (7.6) **	0.127 (6.6) **
<b>Degrees of freedom</b>	6	25	29	27	27	28	27	28	28
<b>Adj. R<sup>2</sup></b>	0.97	0.84	0.95	0.85	0.96	0.86	0.93	0.83	0.91
<b>F</b>	63.6	72.1	120.0	28.1	109.4	35.5	70.1	29.5	56.8

\*\* = significant at 1 percent level.

Source: Own estimates.

Based on the estimation results of slope parameters, elasticities of demand with respect to total expenditure are calculated for each income quintile according to

$$(6.10) \eta_{q, ex} = \beta/ex \text{ for the half-logarithmic cases,}$$

and

$$(6.11) \eta_{q, ex} = \beta \cdot ex/q \text{ in the case of wheat elasticities,}$$

---

51 Autocorrelation and heteroskedasticity was tested for and results are heterogeneous. Due to low degrees of freedom the Durbin-Watson test is inconclusive at five percent significance level in eight out of nine cases, and in one case the null hypothesis of no autocorrelation is rejected. Therefore the Breusch and Godfrey test on autocorrelation is also applied. Due to the limited number of observations, only up to third degree autocorrelation is tested for and cannot be rejected in five out of nine observations at five percent significance level. Heteroskedasticity can not be rejected at 5 percent significance level in three out of nine cases according to the White test. Notwithstanding these results, parameters are used for calculation of elasticities as underlying data is considered the best available basis and limited degrees of freedom do not allow to correct for autocorrelation and heteroscedasticity.

with ex being the regional average of total expenditure per effective household member in the respective income quintile.

No elasticities are calculated for sunflower seed oil as estimated slope parameters, in the half-logarithmic as well as the linear form, are close to zero and not significant. The resulting elasticities are presented in Table 6.7

**Table 6.7: Elasticities of Demand with Respect to Total Expenditures, Estimation Results**

	Quintile 1	Quintile 2	Quintile 3	Quintile 4	Quintile 5
<b>Wheat</b>	0.09	-0.08	-0.14	-0.18	-0.38
<b>Olive oil</b>	0.39	0.35	0.33	0.31	0.26
<b>Beef</b>	0.80	0.67	0.59	0.52	0.39
<b>Sheep meat</b>	0.94	0.76	0.65	0.57	0.42
<b>Poultry meat</b>	1.26	0.96	0.80	0.67	0.48
<b>Milk</b>	0.32	0.29	0.28	0.26	0.22
<b>Eggs</b>	0.23	0.22	0.20	0.19	0.18

Source: Own calculations.

Income elasticities reach from -0.38 for the upper income quintile for wheat and around unity for meat in lower income quintiles. Due to the high share of wheat in the Turkish diet and the high protection level for this product, the low demand elasticity found for wheat is of special empirical relevance. Also the fact that sunflower seed oil consumption was found to be independent of income is an interesting result which contrasts with other empirical studies (KOC et al., 1998). It seems plausible, however, if one takes into account that with increasing income it is mainly consumption of more expensive fats (olive oil and butter) which increases.

### **6.3.2 Development of Elasticity Matrices of Human Demand for Each Income Quintile**

A matrix of compensated price elasticities of human demand for all products covered by TURKSIM with respect to all prices of products covered by TURKSIM and the price for other products is built. This matrix fulfils the conditions of symmetry and adding up locally, and the condition of homogeneity of degree zero in all prices globally. The elasticities of demand with respect to the price for the aggregate of other products do not enter TURKSIM but are necessary to ensure the fulfilment of the conditions of homogeneity and adding up. Income, own and cross price elasticities of demand in TURKSIM are

derived according to the following steps, which are explained in more detail below.

1. Income and own price elasticities of demand ( $el\_inc_{i,inc}$  and  $el\_hd_{i,inc}$ ) for each income quintile ( $inc$ ) are determined on the basis of own estimates, literature, expert interviews, and plausibility considerations.
2. Products are classified into groups of more or less close substitutes in consumption.
3. Allen elasticities of substitution ( $\sigma_{ij}$ ), which are measures for the degree of technical substitutability of products independent of their current budget shares, are determined simultaneously for each pair of products based on the classification in (2) above. The determination of Allen elasticities is restricted by the homogeneity condition of demand:

$$(6.11) \quad el\_inc_{i,inc} + \sum_j (el\_hd_{i,j,inc}) = 0, \text{ or}$$

$$(6.12) \quad \sum_j (el\_hd\_c_{i,j,inc}) = 0$$

with  $el\_hd\_c$  being the compensated price elasticities of demand. In order to take into account the homogeneity condition in the selection of Allen elasticities, compensated cross price elasticities for one of the quintiles are derived from Allen-elasticities according to

$$(6.13) \quad el\_hd\_c_{i,j,inc} = \sigma_{i,j} \cdot v_{j,inc}$$

with  $v_j$  being the value share of product  $j$  in quintile  $inc$ .

4. The resulting Allen elasticities are then transformed into compensated cross price elasticities for the other four income quintiles by multiplication with the respective value shares.
5. In case of the homogeneity condition (6.11) being hurt, all Allen elasticities for the respective quintile and product are scaled down or up uniformly in relative terms.

### 6.3.2.1 Determination of Income and Own Price Elasticities

Table 6.8 presents the income elasticities used in TURKSIM for all income quintiles as well as the national average and the sources used.

**Table 6.8: Income Elasticities in TURKSIM**

	Quin1	Quin2	Quin3	Quin4	Quin5	Nat.	Source
<b>Common wheat</b>	0.09	-0.08	-0.14	-0.18	-0.38	-0.15	Own estimate
<b>Durum wheat</b>	0.09	-0.08	-0.14	-0.18	-0.38	-0.15	Own estimate
<b>Barley</b>	0.94	0.76	0.65	0.57	0.42	0.65	As sheep meat
<b>Maize</b>	0.09	-0.08	-0.14	-0.18	-0.38	-0.15	As wheat
<b>Chickpeas</b>	0.09	-0.08	-0.14	-0.18	-0.38	-0.15	As wheat
<b>Dry beans</b>	0.09	-0.08	-0.14	-0.18	-0.38	-0.15	As wheat
<b>Lentils</b>	0.09	-0.08	-0.14	-0.18	-0.38	-0.15	As wheat
<b>Tobacco</b>	1.03	0.84	0.72	0.63	0.46	0.72	1.1 * sheep meat (KOC et al.)
<b>Sugar</b>	0.28	0.23	0.20	0.17	0.13	0.20	0.3 * sheep meat (KOC et al.)
<b>Cotton</b>							
<b>Sunflower seed</b>	0.28	0.23	0.20	0.17	0.13	0.20	0.3 * sheep meat
<b>Soybeans</b>							
<b>Onions</b>	0.28	0.23	0.20	0.17	0.13	0.20	0.3 * sheep meat
<b>Potatoes</b>	0.09	-0.08	-0.14	-0.18	-0.38	-0.15	As wheat
<b>Table tomatoes</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Tomato paste</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Melon</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Cucumbers</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Peppers</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Apples</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Table olives</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Olive oil</b>	0.39	0.35	0.33	0.31	0.26	0.32	Own estimate
<b>Lemons</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Oranges</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Mandarins</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Hazelnuts</b>	0.75	0.61	0.52	0.46	0.34	0.52	0.8 * sheep
<b>Table grapes</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Sultanas</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Tea</b>	0.56	0.46	0.39	0.34	0.25	0.39	0.6 * sheep (KOC et al.)
<b>Milk</b>	0.32	0.29	0.28	0.26	0.22	0.27	Own estimate
<b>Sheep meat</b>	0.94	0.76	0.65	0.57	0.42	0.65	Own estimate
<b>Beef</b>	0.80	0.67	0.59	0.52	0.39	0.58	Own estimate
<b>Poultry</b>	1.25	0.96	0.79	0.67	0.45	0.80	Own estimate
<b>Eggs</b>	0.23	0.22	0.21	0.20	0.18	0.20	Own estimate
<b>Sunflower oil</b>	0.00	0.00	0.00	0.00	0.00	0.00	Own estimate
<b>Sunflower cake</b>							
<b>Soybean oil</b>	0.00	0.00	0.00	0.00	0.00	0.00	As sunflower oil
<b>Soy cake</b>							-
<b>Cotton lint</b>	1.25	0.96	0.79	0.67	0.45	0.80	As poultrymeat (SWOPSIM)
<b>Cottonseed</b>							-
<b>Cotton oil</b>	0.00	0.00	0.00	0.00	0.00	0.00	As sunflower oil
<b>Cottonseed cake</b>							-
<b>Other</b>	1.81	1.70	1.57	1.45	1.26	1.54	Residual acc. to adding up

Sources: Own calculations; KOC et al. (1998); USDA (2002).

For some products, income elasticities used in TURKSIM are based on own estimates, e.g. wheat and animal products. Some other products are considered to be similar with respect to their relative superiority and therefore similar elasticities are applied. This is the case, for example, for pulses and potatoes, which are low income, basic food commodities and are therefore considered to be subject to the same income elasticities; or for barley, which for human consumption is used mainly for beer production and is therefore considered to be subject to income elasticities higher than for basic food commodities. The degree of "luxuriousness" of barley was therefore assumed to be as high as that of sheep meat. For some products, estimates from other analyses are taken into account. In those cases results are often taken in relation to products for which own estimates are available. This is because estimates from other analyses usually include the quality component not included in own estimates. For example, the income elasticity of for sheep meat demand is as high as the one for poultry according to the SWOPSIM database, and the income elasticity for tobacco is somewhat higher than the one for sheep meat according to KOC et al. (1998). The income elasticity for the aggregate of other products is a residual which is determined based on the adding up restriction:

$$(6.14) \sum_i el\_inc_{i,inc} \cdot v_{i,inc} = 1.$$

This does not enter TURKSIM, but is calculated as a consistency check. The aggregate "other products" includes agricultural products not covered by this analysis as well as the quality component of the products covered, and all nonagricultural products like housing and clothes. All in all, this product group is a luxury with an income elasticity above Unity for all income quintiles, whereas the agricultural products included are, on aggregate, a necessity.

Own price elasticities in TURKSIM are determined according to the following steps.

1. A national average, uncompensated, own price elasticity is chosen based on literature, expert interviews, and plausibility considerations. This is chosen as a first step, as uncompensated own price elasticities are reported in most published results of econometric analyses and are easiest to grasp intuitively. Plausibility considerations are based mainly on the estimated degree of substitutability (products which can be expected to be substituted easily are assumed to have a high own price elasticity) and the level of the income elasticity (products with a high income elasticity are expected to be subject to a relatively high own price elasticity, too).
2. An Allen elasticity of substitution is calculated from this own price elasticity according to

$$(6.15) \sigma_{i,i} = (el\_hd_{i,i} + v_i \cdot el\_inc_i) / v_i.$$

3. Allen elasticities of substitution are assumed to be equal for all income quintiles, and compensated own price elasticities are calculated for each quintile by dividing  $\sigma_{i,j}$  by the respective value share ( $v_{j,inc}$ ).<sup>52</sup> The implicit assumption is that technical substitutability does not depend on income level, an assumption which may be questioned; but no additional information was available.

The determination of uncompensated own price elasticities was based on KOC et al. (1998) and, in a few cases, BROSIG (2000) and the SWOPSIM database. Table 6.9 presents an overview of the resulting own price elasticities.

---

52 Later this assumption was somewhat relaxed in order to fulfill the homogeneity condition.

**Table 6.9: Own Price Elasticities in TURKSIM**

	Compensated						Uncompensated
	Quin1	Quin2	Quin3	Quin4	Quin5	National	National
<b>Common wheat</b>	-0.17	-0.16	-0.13	-0.12	-0.06	-0.11	-0.10
<b>Durum wheat</b>	-0.16	-0.15	-0.13	-0.11	-0.06	-0.10	-0.10
<b>Barley</b>	-1.01	-1.09	-1.14	-1.13	-0.97	-1.00	-1.00
<b>Maize</b>	-0.16	-0.15	-0.13	-0.11	-0.06	-0.10	-0.10
<b>Chickpeas</b>	-0.16	-0.15	-0.13	-0.11	-0.06	-0.10	-0.10
<b>Dry beans</b>	-0.16	-0.15	-0.13	-0.11	-0.06	-0.10	-0.10
<b>Lentils</b>	-0.16	-0.15	-0.13	-0.11	-0.06	-0.10	-0.10
<b>Tobacco</b>	-1.01	-1.08	-1.13	-1.12	-0.97	-1.00	-1.00
<b>Sugar</b>	-0.19	-0.18	-0.17	-0.15	-0.10	-0.14	-0.14
<b>Cotton</b>							
<b>Sunflower seed</b>	-0.70	-0.65	-0.61	-0.55	-0.37	-0.50	-0.50
<b>Soybeans</b>							
<b>Onions</b>	-0.28	-0.26	-0.24	-0.22	-0.15	-0.20	-0.20
<b>Potatoes</b>	-0.33	-0.30	-0.26	-0.22	-0.12	-0.20	-0.20
<b>Table tomatoes</b>	-1.22	-1.19	-1.17	-1.10	-0.83	-0.99	-1.00
<b>Tomato paste</b>	-1.23	-1.20	-1.18	-1.11	-0.84	-1.00	-1.00
<b>Melon</b>	-1.23	-1.20	-1.17	-1.10	-0.84	-0.99	-1.00
<b>Cucumbers</b>	-1.23	-1.20	-1.18	-1.11	-0.84	-1.00	-1.00
<b>Peppers</b>	-1.23	-1.20	-1.18	-1.11	-0.84	-1.00	-1.00
<b>Apples</b>	-1.23	-1.20	-1.17	-1.11	-0.84	-1.00	-1.00
<b>Table olives</b>	-1.23	-1.20	-1.18	-1.11	-0.84	-1.00	-1.00
<b>Olive oil</b>	-1.28	-1.06	-1.31	-1.09	-0.83	-1.00	-1.00
<b>Lemons</b>	-0.62	-0.60	-0.59	-0.55	-0.42	-0.50	-0.50
<b>Oranges</b>	-1.23	-1.20	-1.18	-1.11	-0.84	-1.00	-1.00
<b>Mandarins</b>	-1.23	-1.20	-1.18	-1.11	-0.84	-1.00	-1.00
<b>Hazelnuts</b>	-1.23	-1.20	-1.17	-1.11	-0.84	-1.00	-1.00
<b>Table grapes</b>	-1.23	-1.20	-1.17	-1.10	-0.84	-0.99	-1.00
<b>Sultanas</b>	-1.24	-1.21	-1.18	-1.11	-0.84	-1.00	-1.00
<b>Tea</b>	-0.61	-0.60	-0.59	-0.55	-0.42	-0.50	-0.50
<b>Milk</b>	-0.49	-0.49	-0.48	-0.42	-0.29	-0.38	-0.40
<b>Sheep meat</b>	-1.18	-1.27	-1.33	-1.32	-1.13	-1.17	-1.18
<b>Beef</b>	-1.08	-1.23	-1.39	-1.34	-1.15	-1.17	-1.18
<b>Poultry</b>	-0.99	-1.15	-1.36	-1.43	-1.16	-1.17	-1.18
<b>Eggs</b>	-0.65	-0.65	-0.62	-0.57	-0.34	-0.49	-0.49
<b>Sunflower oil</b>	-0.73	-0.64	-0.58	-0.50	-0.30	-0.47	-0.47
<b>Sunflower cake</b>							
<b>Soybean oil</b>	-1.13	-0.99	-0.89	-0.78	-0.47	-0.72	-0.72
<b>Soy cake</b>							
<b>Cotton lint</b>	-0.16	-0.18	-0.22	-0.23	-0.18	-0.19	-0.20
<b>Cottonseed</b>							
<b>Cotton oil</b>	-1.13	-0.99	-0.89	-0.78	-0.47	-0.72	-0.72
<b>Cottonseed cake</b>							
<b>Other</b>	-0.18	-0.20	-0.20	-0.21	-0.23	-0.23	-1.20

Sources: KOC et al. (1998); USDA (2002); BROSIG (2000); own calculations.

### 6.3.2.2 Determination of Cross Price Elasticities

For the determination of Allen elasticities of substitution, products were at first grouped in more or less close substitutes. The full table of Allen elasticities is presented in Table A-6.21 of the Annex. Only the upper triangle of the product matrix is filled, as Allen-elasticities are symmetric. Carbohydrate products like cereals, potatoes, and, to a lesser degree, sugar, are assumed to be substitutes. Within the fruit and vegetable groups, substitutability is assumed to be high as well. Strong substitutability also exists between red meats and, to a lesser extent, poultry and other sources of animal protein. Also oils and, to a lesser extent, milk are assumed to be substitutes. The Allen elasticities of substitution are set between zero (for many products, for example cereals and vegetables) and 30 (for example cottonseed oil and sunflower seed oil). Their total size is restricted by the homogeneity condition, i.e. when a product is considered a better substitute for some product, some other product must be a less good substitute.

Resulting cross price elasticities vary between zero and 0.73 for tomato paste with respect to the table tomato price in income quintile 1. The full matrices of compensated price elasticities of demand per income quintile are presented in Tables A-6.22-26 of the Annex. Only cross price elasticities exceeding the absolute value of 0.05 are included in the tables.

### 6.3.3 Development of Elasticity Matrices of Feed Demand

Results of empirical work on price dependency of demand for feed components are very heterogeneous (PEETERS and SURRY, 1997) and, for Turkey, rather limited (FULLER et al., 1999). FULLER et al. estimate feed component demand functions for Turkish milk and meat production derived from a translog cost function. Unfortunately, formula feed is included as a single aggregate which results in estimates of limited use for this study in which components of formula feed are analyzed separately. Helpful, however, is the estimation of own price elasticities for forage, which is excluded from most other studies on feed demand. The own price elasticities for forage are found to lie between  $-0.63$  for cow milk production and  $-0.84$  for sheep meat production. Various econometric estimations of feed demand (SURRY, 1990, 1993; PEETERS and SURRY 1994) report compensated price elasticities of feed demand between  $-0.3$  and  $-3.3$  for cereals,  $-0.37$  and  $-0.57$  for soybean meal, and  $-0.37$  and  $-0.96$  for other protein components. For this study compensated own price elasticities of feed demand are assumed to lie between  $-0.38$  and  $-1.5$  for cereals, between  $-0.56$  and  $-1.13$  for oilseeds and pulses, and  $-0.4$  and  $-0.65$  for coarse feed. The own price elasticity for milk as feed for ruminants is considered to be extremely low ( $-0.01$ ) as almost no possibilities for substitution exist.



Cross price elasticities are determined by grouping products into more or less close substitutes and choosing symmetric Allen-elasticities of substitution which are then transformed into compensated cross price elasticities subject to the homogeneity condition. Feed demand per unit of output is homogeneous of degree zero in component prices: If all prices vary by the same relative magnitude, feed composition does not change. In order to properly apply the homogeneity condition, coarse feed, not included in TURKSIM, is included in the elasticity matrices. This is because coarse feed is a clear substitute for other feed components, and the implementation of the homogeneity condition without considering coarse feed would overestimate the size of cross price elasticities for other substitutes.

The resulting Allen elasticities, which lie between zero and 10.2 in the case of lentils and chickpeas in sheep meat production, are presented in Tables A-6.27 to A-6.31 of the Annex. The resulting cross price elasticities, between zero and 1.13 in the case of cereals with respect to coarse feed in milk production, are presented in Tables A-6.32 to A-6.36 of the Annex.

#### **6.3.4 Determination of Processing Demand Elasticities**

As processing activities are modeled only rudimentarily without explicitly depicting the dependency of the amount of processing on the relative and the absolute processing margin (see Subchapter 5.5), elasticities are set relatively low in order to avoid a strong influence of changing prices on the degree of domestic processing. This may also be adequate, as TURKSIM is used for midterm projections whereas the amount of domestic processing strongly depends on long term investments. For TURKSIM, the elasticity of processing demand with respect to total cost is assumed to be -0.5 for all oil crushing industries. As processing demand is assumed to be homogeneous of degree zero in all prices and, in a competitive industry, profit does not exist, the elasticity of processing demand with respect to all output prices must therefore be 0.5. In order to calculate elasticities with respect to individual input and output prices, cost and revenue for each processing industry has been decomposed, as shown in Table 6.10 for the sunflower seed crushing industry. Row 2 of Table 6.10 presents prices for the input (sunflower seed) and the outputs (cake and oil) as used for the calibration of TURKSIM in the base period. Row 3 shows the physical input and output shares of the respective products as used in TURKSIM and taken from the FAO supply utilization accounts. Row 4 presents the value per ton of seed processed as the price per ton multiplied by the physical share. The amount of other cost (Column 5, Row 4) is calculated by deduction of seed cost (82.23) from total revenue (10.01 + 82.84). The value shares (Row 5) are then calculated by expressing seed and other cost as shares in total cost (with a negative sign) and by expressing cake and oil revenue as shares in total revenue.

The processing demand elasticities (Row 6) are calculated by multiplying the respective value shares by 0.5 and only the elasticities of Columns 2 to 4 are used in TURKSIM as other cost is not explicitly modeled.

**Table 6.10: Calculation of Processing Demand Elasticities of the Sunflower Seed Crushing Industry**

	1	2	3	4	5
1		<b>Seed</b>	<b>Cake</b>	<b>Oil</b>	<b>Other cost</b>
2	<b>Price (mill. TL/t)</b>	82.23	22.44	220.32	
3	<b>Physical share</b>	1	0.446	0.376	
4	<b>Value (2 • 3)</b>	82.23	10.01	82.84	10.62
5	<b>Value share</b>	-88.6%	10.8%	89.2%	-11.4%
6	<b>Elasticity (value share • 0.5)</b>	-0.44	0.05	0.45	-0.06

Sources: FAO (2002a); own calculations.

Processing demand elasticities for all three crushing industries are presented in Table 6.11.

**Table 6.11: Processing Demand Elasticities**

	<b>Seed</b>	<b>Cake</b>	<b>Oil</b>
<b>Sunflower seed</b>	-0.44	0.05	0.45
<b>Cottonseed</b>	-0.35	0.15	0.35
<b>Soybeans</b>	-0.45	0.20	0.30

Source: Own calculations.

#### **6.4 Estimation of Price Transmission Elasticities for Animal Products**

Turkey has been a significant importer of two animal products in recent years: milk and beef. For these products, a time series of duty paid border prices and domestic prices has been generated in order to check the working hypothesis that changes in the duty paid import price are not fully transmitted to the internal price.

Turkey has been an importer of beef since 1985 when trade barriers were lowered, until 1996. In 1997, an import ban came into effect and prohibited significant imports. From 1985 to 1996 imports covered between 3 and 15 percent of domestic consumption. For this period, a price series of import prices was calculated from Turkish import statistics. For 1989 to 1996, import unit values of frozen compensated beef quarters were taken as indicators for the average import price, as significant quantities of this product were imported in each of these years. For the years 1985 through 1988, import unit values for

fresh meat of bovine animals were taken, as no significant quantities of frozen quarters were traded. This approach is justified by the fact that the unit value for the two products were reasonably close in the years 1989 to 1991. Table 6.12 presents price data for beef.

**Table 6.12: Turkish Import, Border, and Domestic Prices for Beef (US\$/t)**

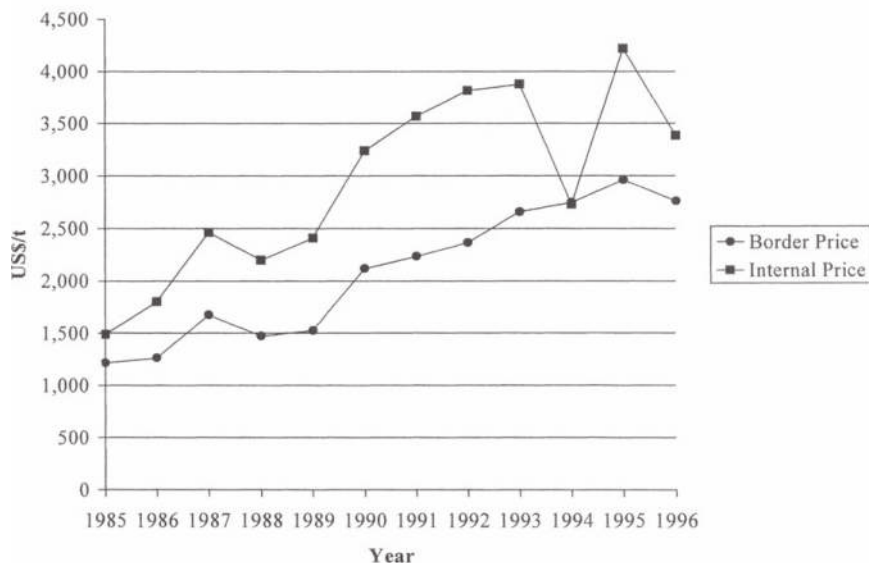
	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
<b>Im. price (unit value)</b>	1,108	958	1,216	1,016	871	1,458	1,275	1,010	967	1,046	1,666	1,325
<b>Ad valorem tariff</b>	1%	1%	1%	1%	1%	1%	1%	1%	15%	15%	15%	105%
<b>Specific tariff</b>	50	250	400	400	600	600	900	1,300	1,500	1,500	1,000	
<b>Transport margin</b>	47	47	47	47	47	47	47	47	47	47	47	47
<b>Border price</b>	1,216	1,265	1,675	1,473	1,527	2,120	2,235	2,367	2,659	2,750	2,963	2,763
<b>Farmgate price</b>	1,183	1,495	2,157	1,894	2,105	2,933	3,264	3,510	3,572	2,424	3,913	3,077
<b>Wholesale margin</b>	305	305	305	305	305	305	305	305	305	305	305	305
<b>Wholesale price</b>	1,488	1,800	2,462	2,199	2,410	3,238	3,569	3,815	3,877	2,729	4,218	3,382

Sources: SIS (import statistics); UFT (tariffs); OECD (farmgate price); own calculations.

Tariffs and a transportation margin (as applied in TURKSIM) are added to the import price in order to generate a duty paid border price at wholesale level to be compared to the internal price, which is generated by adding a wholesale margin (as applied in TURKSIM) to the OECD reported farmgate price.<sup>53</sup> The border price and the internal wholesale price are presented graphically in Graph 6.9.

<sup>53</sup> There is no reason, of course, to assume that such a margin should stay constant over time. No empirical information, however, on the development of such a margin was available.

**Graph 6.9: Turkish Border and Internal Wholesale Prices for Beef, 1985-1996 (US\$/t)**



Sources: Various sources (see below); own calculations.

Graph 6.9 shows that the internal price usually lies above the border price and follows, to a certain extent, the movement of the border price. This positive price correlation can especially be observed, independently of the overall trend of increasing beef prices, in the years 1987 to 1990 and 1995 to 1996, when prices deviate from the overall increasing trend. The 1994 internal price is distorted due to a strong devaluation of the Turkish Lira in 1994, so 1994 is not included in the data set for estimation.

The years 1990 to 2000 were a period of dairy product imports exceeding one percent of raw milk equivalent of domestic milk consumption in most years. A price series of duty paid border prices was created for this period using Turkish import unit values for SMP (CN position 04021019) and butter (CN position 04050011) as indicators for the average price level of imported dairy products. The results are presented in Table 6.13. The tariff-paid border prices for butter and SMP are aggregated by weighting them with their relative extraction factors, and a transportation margin is added as applied in TURKSIM in order to create a border price per ton of raw milk equivalent at wholesale level. A processing margin as applied in TURKSIM is added to the farmgate price in order to create an internal price at wholesale level for comparison to the border price. The

processing margin is rather large and even exceeds the farmgate price in one year. This wholesale margin was calculated for the base period of TURKSIM (see Subchapter 7.2 below); for the purpose of this analysis it is assumed to be constant in dollar terms over the period 1990 to 2000. Therefore the internal price at wholesale level could be distorted, as the reasons for such a high margin and its development over time are obscure. An alternative would be the direct use of observed, internal SMP and butter wholesale prices. This approach, however, has not been followed as SMP prices in Turkey are neither collected nor published. Rather TURKSIM base period data were collected from individual companies (see Subchapter 7.2).

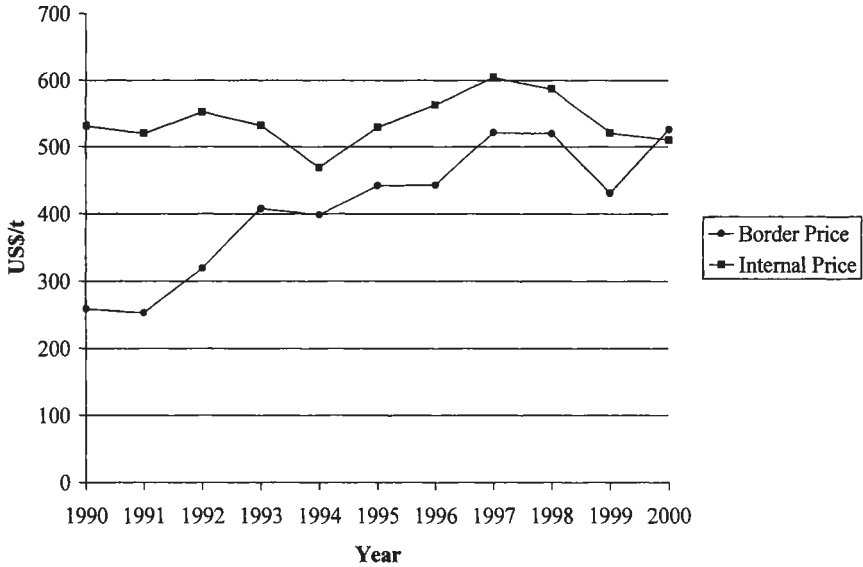
**Table 6.13: Turkish Import, Border, and Domestic Prices for Dairy Products (US\$/t)**

	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>Im. price butter</b>	1,291	814	921	1,193	1,435	1,902	1,962	1,756	2,003	1,669	1,687
<b>Ad valorem tariff butter</b>	30%	30%	30%	5%	5%	5%	50%	70%	70%	70%	100%
<b>Sp. tariff butter</b>	400	400	400	900	900	500					
<b>Tariff paid border price butter</b>	2,078	1,458	1,597	2,153	2,407	2,497	2,943	2,985	3,405	2,837	3,374
<b>Import price SMP</b>	879	813	1,269	1,577	1,384	1,746	1,805	1,752	1,656	1,351	1,556
<b>Ad val. tariff SMP</b>	1%	1%	1%	26%	20%	20%	75%	130%	130%	130%	150%
<b>Sp. tariff SMP</b>	700	1,000	1,200	1,200	1,300	1,300	30				
<b>Tariff paid border price SMP</b>	1,588	1,821	2,482	3,187	2,961	3,395	3,189	4,030	3,809	3,107	3,890
<b>Transport margin</b>	24	24	24	24	24	24	24	24	24	24	24
<b>Weighted border price</b>	<b>259</b>	<b>253</b>	<b>320</b>	<b>408</b>	<b>399</b>	<b>442</b>	<b>443</b>	<b>522</b>	<b>520</b>	<b>431</b>	<b>526</b>
<b>Farmgate price</b>	285	274	306	286	223	283	317	359	341	275	264
<b>Wholesale margin</b>	246	246	246	246	246	246	246	246	246	246	246
<b>Wholesale price</b>	<b>531</b>	<b>520</b>	<b>552</b>	<b>532</b>	<b>469</b>	<b>529</b>	<b>563</b>	<b>605</b>	<b>587</b>	<b>521</b>	<b>510</b>

Sources: SIS (import statistics); UFT (tariffs); OECD (farmgate price); own calculations.

The border price and the internal wholesale price are presented graphically in Graph 6.10. Graph 6.10 shows that the internal price is above the border price for the whole period, except for the year 2000. The correlation, however, is less clear than in the case of beef. During periods 1992 to 1993 and 1999 to 2000 prices, move in opposite directions, whereas correlation is positive in other periods.

**Graph 6.10: Border Price and Internal Wholesale Price for Milk, 1989-2000 (US\$/t)**



Sources: Various sources (see below); own calculations.

In order to quantify the relationship between the internal price and the border price the following statistical model was estimated in GAUSS using the least squares estimator.

$$(6.16) \ln PI_t = \alpha + \beta \cdot \ln PB_t + \gamma \cdot t + \varepsilon_t,$$

with PI being the internal price, PB being the border price and t being the respective year. The trend parameter  $\gamma$  is included as a simple approach to account for the nonstationarity of price series.  $\beta$  is the price transmission elasticity of the internal price with respect to the border price. Estimation results are presented in Table 6.14. In the case of beef, the price transmission elasticity is estimated at 0.66, significant at a 5 percent level. The explanatory value of the chosen model is high, as the adjusted R-square is at 0.93 and the F-value is at 69. The Durbin Watson test is inconclusive but the Breusch and Godfrey test for autocorrelation rejects first order autocorrelation at the five percent significance level. The result is in accordance with a priori assumptions that domestic prices are linked to border prices, but price transmission is not complete. Price transmission elasticities for meat in TURKSIM are therefore set at 0.66.

**Table 6.14: Estimation of Price Transmission Elasticities for Beef and Milk**

	<b>Beef</b>	<b>Milk</b>
<b>Functional form</b>	log-linear	log-linear
<b>Period covered</b>	1985-1996 excl. 1994	1993-1999
<b>Degrees of freedom</b>	8	4
<b>Constant</b>	2.696	1.459
<b>(t-value)</b>	(1.7)	(1.1)
<b>Price transmission elasticity</b>	0.657	0.796
<b>(t-value)</b>	(2.8) *	(3.4) *
<b>Trend parameter</b>	0.169	-0.02
<b>(t-value)</b>	(1.7)	(0.6)
<b>Adj. R<sup>2</sup></b>	0.931	0.708
<b>F</b>	68.7	8.3

\* = significant at 5 percent level.

Source: Own estimates.

In the case of milk, no significant results are obtained from full period data 1990 to 2000. If, however, periods 1990-1993 and 1999-2000 are excluded, the resulting price transmission elasticity is at 0.8 and significant at five percent, and first order autocorrelation is rejected by the Durbin Watson as well as the Breusch and Godfrey tests. The exclusion of 1999-2000 can be justified by the sudden devaluation of the Turkish Lira, but not so the exclusion the period 1990-1993. Nonetheless the price transmission elasticity for milk and eggs in TURKSIM is set at 0.8. This is because no better a priori assumption exists and it seems plausible that price transmission for milk products and eggs is somewhat higher than that for meat due to lower transportation cost for these products (e.g. in the form of SMP or dried eggs).





## 7 DATA SET FOR MODEL CALIBRATION

The base period for TURKSIM with respect to the quantitative framework (yield, area, supply, trade, and demand) is the average of the years 1997 through 1999 for plant products and the average of the years 1998 through 1999 for animal products. A two year average is considered sufficient for animal products; animal production is much less volatile than plant production as it depends less on climatic conditions of the respective year. For prices, wholesale as well as farmgate, and the relevant price margins, the average of the years 1996/98 was chosen in order to make allowance for some lagged adjustment at the supply side, which is of course more distinct in animal production due to the respective production cycles and long-term investment decisions. For some products the base period was adjusted for specific reasons which are explained below in the respective sections.

### 7.1 Supply, Trade, and Demand

#### 7.1.1 Supply

##### 7.1.1.1 Standard Approach

Area and yield of plant products and supply of animal products are taken from *Agricultural Structure* yearbooks (SIS, various issues) for 81 provinces and data is aggregated at the level of nine agricultural regions (sum for area and supply; area weighted average for yield). In some cases, when published data include obvious errors of data collection or processing, adjustments are made based on plausibility considerations. Resulting national totals are checked for consistency with published national data. Annex Table A-7.1 presents base yield, area, and supply for all regions as well as national totals. For the processing outputs supply is based on *Agricultural Structure* for cotton lint and cottonseed and on FAO commodity balances (FAO, 2002a, b) for oils and oil cakes.

##### 7.1.1.2 Specific Cases

*Vegetables:* SIS publishes production quantities of vegetables, but not product specific area and yield data. Product-specific area data is obtained by SIS on a national level but is not available at regional level. In order to depict regional competition for area with crops and fruit in TURKSIM, regional area and yield data is generated by calculating national yield data from national area and production quantities, and assuming yield to be similar across regions. Regional area is calculated from regional quantity data divided by national yield data.

*Fruit:* For fruit, SIS publishes only numbers of trees and supply quantities, not area and yield data. Estimates of the national average number of trees per ha are

obtained from MARA and are assumed to be similar across regions. Table 7.1 shows the number of trees per ha.

**Table 7.1: Number of Fruit Trees**

<b>Product</b>	<b>Number of trees/ha</b>
<b>Olives</b>	100
<b>Oranges, lemons, mandarins</b>	300
<b>Apples</b>	150
<b>Hazelnuts</b>	300

Source: Interviews at MARA.

In order to consider competition for area with crops and vegetables in TURKSIM, product specific regional area and yield data is calculated by dividing the regional number of trees by the average national number of trees per ha and by dividing the regional production quantity by the resulting regional area.

*Durum wheat:* Area and yield data for wheat are published by SIS for total wheat, including common and durum wheat. Based on interviews with officials of the Turkish Grain Board, the assumption is made that 20 percent of Turkey's total wheat area is allocated to durum wheat uniformly across all regions, and yield is assumed to be as high for durum as for common wheat.

*Sugar:* Sugar beet yield reported by SIS is transformed into sugar using an extraction factor of 12 percent based on FAO (2002b).

*Tomato paste:* Production of tomato paste is not published by SIS. Production data therefore comes from USDA (various issues) and is broadly in line with data published by TOMATO NEWS (2002). 22,000 tons of estimated home production are added to the USDA data (TOMATO NEWS 10/94). As shown in Table 7.2 tomato paste production is highly volatile.

**Table 7.2: Tomato Paste Production Quantities and Prices, 1997-2001**

	1997	1998	1999	2000	2001
<b>USDA production estimate (tons)</b>	185,000	310,000	320,000	265,000	170,000
<b>Estimated home production</b>	22,000	22,000	22,000	22,000	22,000
<b>Total</b>	207,000	332,000	342,000	287,000	192,000

Sources: Tomato News (1994); USDA (GAIN Reports, various issues); own calculations.

As the average of tomato paste production in the TURKSIM base period 1997 to 1999 is close to the average of the longer period 1997 to 2001, it is taken as base quantity for TURKSIM. The yield of paste tomatoes is assumed to equal the yield of table tomatoes and the area for paste tomatoes is calculated by assuming an extraction factor of 1 kg paste out of 5.5 kg tomatoes, which is reported by USDA (various issues). 80 percent of tomato paste area is allocated to the Aegean agricultural region (USDA GAIN Report TU1028, 19.05.2001, p. 2). The other 20 percent are allocated to the other regions according to their shares in total tomato area. The regional area for table tomatoes is calculated as the residual of total regional tomato area minus the area for paste production.

*Olive oil:* Production of olive oil is not published by SIS. Production data therefore comes from the IOOC (2002) and is broadly in line with data published by USDA (various issues). Due to the high volatility of production (see Table 7.3) a four year average of the years 1997 to 2000 is used for calibration of production (as well as consumption and trade) in TURKSIM.

**Table 7.3: Olive Oil Production Quantities, 1997-2001**

	1997	1998	1999	2000	Av. 97/00	2001
<b>IOOC production estimate (tons, marketing year)</b>	40,000	170,000	70,000	190,000	117,500	60,000

Sources: IOOC (2002); own calculations.

The yield of olives for oil is assumed to equal the yield of table olives, and the area for olive oil is calculated by assuming an extraction factor of 1 kg oil out of 6 kg olives. FAO (2002b) reports an extraction factor of 7 in its commodity balances, but experts from the industry in Turkey report a factor of 5. National area for oil olives is allocated to regions according to their area shares in total olive area. The regional area for table olives is calculated as the residual of total regional olive area minus the area for oil production.

*Sultanas:* Production of sultanas is not published by SIS. Production data therefore comes

from GAIN Reports of the USDA (various issues). Due to data availability an average of the years 1999 to 2000 was taken for calibration. The yield of sultana grapes is assumed to equal the yield of table grapes and the area for sultana grapes is calculated by assuming an extraction factor of 1 kg sultanas out of 4.5 kg grapes. National area for sultanas is allocated completely to the Aegean region.<sup>54</sup>

*Red meat:* Data published by SIS for red meat underestimates total production as only data of municipal slaughterhouses and estimates for slaughtering for religious festivals are included. This underestimation is especially significant in the case of sheep meat, for which more than half of total production falls outside the SIS statistics. Therefore FAO (2002a) estimates of total production are used. Indigenous meat production is calculated by adding the meat equivalent of live animals exported minus the meat equivalent of live animals imported. Production is allocated to agricultural regions by applying the shares resulting from provincial production data reported by SIS.

*Poultry and eggs:* For poultry meat and eggs estimates of BESD-BIR, the Association of Turkish Poultry Producers are used, which are about 20 percent above official data for poultry and about 20 percent below official data for eggs. Production is allocated to agricultural regions by applying the shares resulting from SIS reported provincial production data.

### **7.1.2 Trade**

Trade data is for the same period as production data and is taken from FAO and identical with the data provided from SIS. For a few products trade data is directly taken from SIS trade statistics. If the relevant processed products are not modeled explicitly and if data is available, trade data is taken from FAO commodity balances. For these balances, trade data of the primary products as well as relevant processed products is aggregated to its primary equivalent. For example wheat trade includes the traded wheat equivalent of flour, pasta, bulgur, and so on. This approach is especially important as human demand in Turkey is calculated as a residual (see below) and therefore consumption figures would be distorted without consideration of trade in processed products. All trade data is presented in Table A-7.2 of the Annex.

---

54 USDA (various issues), GAIN Report TU2018, 22.04.2002, p. 2.

### **7.1.3 Demand**

#### **7.1.3.1 Processing Demand, Seed Demand and Waste**

Seed demand is fixed as a quantity per area unit for plant products, and per supply unit for eggs and waste is defined as a fixed percentage in TURKSIM. All data, except processing demand for cotton, which equals farm supply of cotton, is taken from FAO commodity balances (2002a, b). Processing demand, seed demand, and waste are presented in Table A-7.2 of the Annex.

#### **7.1.3.2 Feed Demand**

The relevant input for the calibration of TURKSIM are the quantities of feed components per animal unit produced. This data is obtained in three steps:

1. The national total feed quantities per feed component are determined.
2. The shares of individual animal products in total feed component demand are determined.
3. The national quantities per animal product are divided by the animal product quantity produced in order to get the quantity per animal product unit.

National total feed component quantities are taken from FAO commodity balances. The shares of individual animal products in total component demand are based on OECD data used for PSE calculations and on several USDA GAIN reports on poultry and livestock production (USDA, various issues) reporting total feed use and feed ratios. Table 7.4 presents total feed demand, feed demand per animal product, and feed demand per animal product unit. Table 7.4 shows, that about 10.5 million tons of the products covered by TURKSIM are used for feed consumption with about 45 percent covered by barley. About 40 percent of total feed is used in milk production. When looking at feed demand per animal unit it is interesting to note that the use of grains in bovine meat production is relatively high compared to European averages. This is due to the low use of fodder in cattle feeding in Turkey and is confirmed by specific rations (Grethe and Uzmay, 2000, p.40). The use of feed components in poultry and egg production, on the other hand, is close to international averages.

**Table 7.4: Base Period Feed Demand**

	Wheat	Barley	Maize	Chick -peas	Len- tils	Milk	Sunflower seed cake	Soybean cake	Cotton cake	Total feed
<b>Total feed demand (1000 t)</b>										
	967	4,534	1,633	150	100	1,321	689	671	531	10,596
<b>Feed demand per animal product (1000 t)</b>										
<b>Milk</b>	222	1,949	229	30	20	1,189	186	94	255	4,174
<b>Sheep meat</b>	77	635	82	30	20	0	34	13	43	934
<b>Bovine meat</b>	184	1,541	180	30	20	132	96	47	128	2,358
<b>Poultry</b>	193	136	490	30	20	0	172	235	53	1,329
<b>Eggs</b>	290	272	653	30	20	0	200	282	53	1,800
<b>Feed demand per product unit (kg/t)</b>										
<b>Milk</b>	22	194	23	3	2	119	19	9	25	416
<b>Sheep meat</b>	243	1,993	256	94	63	0	108	42	133	2,933
<b>Bovine meat</b>	501	4,202	490	82	55	360	263	128	348	6,427
<b>Poultry</b>	285	201	723	44	30	0	254	347	78	1,963
<b>Eggs</b>	426	400	961	44	29	0	294	414	78	2,647

Sources: FAO (2002b); OECD (unpublished); USDA (various issues); own calculations.

For the determination of cross-price elasticities, value shares of feed components are calculated (see Section 6.3.3). Based on USDA published ratios about 8 percent of the total value of feed for poultry and egg production are assumed to stem from other products than those covered by TURKSIM. For ruminants much of total feed requirements are covered by coarse feed, but no publications with respect to quantities and the value share of coarse feed in total animal feed were found. Therefore a simple three step approach is followed in order to roughly estimate the value share of coarse feed in ruminant production:

1. The total nutrient requirement per animal product unit is estimated based on a standard procedure, taking into account only the entergy component.
2. The nutrient content of the above calculated feed ratios is deducted from total feed requirements in order to obtain the nutrient input from coarse feed.
3. It is assumed that the production cost per nutrient unit of coarse feed is about 50 percent of the market price per nutrient unit of feed components covered

by TURKSIM. This is because a high share of the production factors used in coarse feed production has low opportunity cost (e.g. extensive pasture land and unpaid family labor).

In order to illustrate the calculation of nutrient requirement and the resulting value share of coarse feed in total feed, the example of milk is presented below. For milk the daily nutrient requirement per cow is calculated according to

$$\text{NEL MJ/day} = 0.293 \cdot \text{kg live weight}^{0.75} + 3.37 \cdot \text{liter milk.}^{55}$$

For Turkey milk production per animal is around 1620 liter per animal per year and live weight is about 400 kg. Therefore the nutrient requirement in NEL MJ is about 9300 per ton of milk. About 2100 NEL MJ are covered by the ration presented in Table 7.4 which is about 23 percent of total nutrient intake. Thus, 77 percent of nutrient intake are covered by coarse feed and as the value per nutrient unit is assumed to be 50 percent of the value of nutrient from other feeds the resulting value share is about 63 percent.

For bovine meat and for sheep meat production, the calculation of nutrient requirement is also based on KIRCHGESSNER (1992). Resulting nutrient shares and value shares are presented in Table 7.5.

**Table 7.5: Nutrient and Value Shares of Coarse Feed in Total Feed for Ruminants**

	<b>Milk</b>	<b>Bovine meat</b>	<b>Sheep meat</b>
<b>Nutrient share coarse feed</b>	77%	37%	74%
<b>Value share coarse feed</b>	63%	23%	59%

Source: Own calculations.

### 7.1.3.3 Human Demand

Human demand is calculated as the residual of production minus waste, seed demand, feed demand, processing demand and net trade. Total human demand is allocated to income quintiles according to data observed for some products and assumptions made for others. Human demand per income quintile as well as the base principles for allocation to quintiles are presented in Table A-7.3 of the Annex.

For some products such as wheat and all animal products, allocation to quintiles is done according to the data from the 1994 expenditure survey. For other products the allocation to quintiles is assumed to be the same as for products

---

55 Kirchgessner (1992, pp. 281 and 284). NEL = Nettoenergie Laktation; MJ = Megajoule.

observed. For example in the case of basic food commodities like pulses, maize, and potatoes, the distribution is assumed to equal that observed for wheat, and a product with a higher income elasticity like cotton lint is assumed to be distributed like poultry meat. For some products, like fruit and vegetables, the distribution is assumed to equal that of an observed product with the total spread being lower, because the income elasticity used in TURKSIM is lower. For all oils except olive oil, the distribution among quintiles is assumed to be equal relative to the effective household members, as no significant income dependency of the quantity consumed was found from the observed data. The fact that the distribution among household quintiles for these products of "equal distribution" is not equal across quintiles (see Table A-7.3) is due to quintiles containing an equal number of households each, but the number of effective household members per quintile being different due to household size.

For the establishment of cross-price elasticities of demand, the respective value shares of consumption are used (see Section 6.3.2.2). Thus total expenditure per income quintile is required. Total expenditure per income quintile is taken from the 1994 expenditure survey, adjusted for GDP growth between 1994 and 1998, the average base year of the quantity framework, and expressed in 1997 TL, like all other monetary parameters and variables in TURKSIM. The results are shown in Table 7.6.

**Table 7.6: Total Expenditure and Food Expenditure per Income Quintile**

	National	Quintile 1	Quintile 2	Quintile 3	Quintile 4	Quintile 5
<b>Total expenditure (bill. 1997 TL)</b>	12,178	1,039	1,535	1,991	2,684	4,928
<b>Share of food ex. in TURKSIM</b>	35.5%	57.2%	49.8%	43.2%	36.1%	23.1%
<b>Share of food ex. in 1994 survey</b>	37.4%	51.6%	58.3%	43.1%	37.2%	25.8%

Sources: SIS (1997); own calculations.

Table 7.6 shows that overall expenditure in the base period was about one billion TL in quintile 1 and five billion TL in quintile 5. The value shares of food expenditure in total expenditure, which result from multiplying base consumption quantities in TURKSIM by base wholesale prices, are between 57 percent in quintile 1 and 23 percent in quintile 5. These shares are surprisingly high compared to the shares of food expenditures published in the 1994 survey and shown in row three of Table 7.6. One would expect the shares resulting from TURKSIM base data to be much lower than those from the 1994



expenditure survey for two important reasons: i) some food products like fish and goat meat are not included, and ii) the processing share is only partially included as products are valued with their respective wholesale prices, while many products are sold to households as higher processed products (e.g. cookies, sausages). On the other hand, consumption data in TURKSIM includes out-of-home consumption as consumption is determined as a residual, in contrast to food consumption in the expenditure survey which excluded out-of-home consumption. One other possible explanation of the low share of food expenditure reported in the 1994 survey could be a significant underestimation of subsistence production. Finally, the reason for the somewhat high shares of food expenditure in TURKSIM resulting from the combination of 1994 expenditure data and 1997 to 1999 consumption data is not clarified. Therefore data is used as presented in the first two rows of Table 7.6.

## 7.2 Domestic Prices, Trade Prices, and Margins

Annex Table A-7.4 presents all prices, price margins, and price policies expressed in €/t which apply in the base period. The trade position in the base period is indicated in Column 20, and shows whether the import or the export price was an observed price in the base period.

### 7.2.1 Domestic Prices

Domestic farmgate prices are presented in Column 1 and sources are presented in Column 21 of Table A-7.4. In most cases prices stem from published farmgate price statistics in *Agricultural Structure* (SIS, various issues), and, for common and durum wheat, from unpublished SIS farmgate price statistics. Red meat prices are from OECD (2002a) PSE data as SIS published prices are distorted due to the collection method.<sup>56</sup> For tomato paste the observation of raw input accounting for 40 percent of the wholesale price reported by USDA (various issues) is used for calculation of the farm gate price. For sugar the SIS observed farmgate price for sugar beet is divided by 0.12, the Turkish extraction rate, in order to determine the farmgate price for sugar equivalent. The farmgate price for olive oil equivalent is calculated by deducting a processing margin of €350 from the wholesale price and the farmgate price for table olives is calculated from the SIS reported average price for total olives and the resulting price for oil olives. The farmgate price for sultana grapes is determined by deducting a processing margin of €120 from the SIS reported wholesale price,

---

56 SIS data is collected at the end of the year from slaughterhouses. In a situation with yearly inflation rates between 50 and 100 percent, the application of average yearly exchange rates/price indices to this data is distortive. More precise information on the period of validity of collected price data would be necessary.

and the price for dried tea is the SIS-reported price for green tea divided by the SIS-reported extraction rate of 18.3 percent.

Wholesale prices are reported in Column 7 of Table A-7.4 and sources are given in Column 22. For most products they are taken from *Wholesale Price Statistics* (SIS, various issues). For some others the processing margin is based on assumptions and the wholesale prices are calculated as farmgate prices plus processing margin. This is due to the fact that for some products no wholesale data is available, and for some products wholesale prices reported are not consistent with farmgate prices (i.e. farmgate prices higher for some products without any specific policies, like food subsidies, in place). For oil cakes, cottonseed, and soybean oil, for which no domestic prices are available, import or export unit values (IUV, EUV) and the respective border policies are used to approximate the domestic wholesale price. The cotton wholesale price is calculated by weighting the wholesale prices of seed and lint with the respective extraction shares. For milk the wholesale price is calculated by weighting the wholesale prices of butter and SMP with their respective extraction shares.<sup>57</sup> The butter price is from the SIS and the SMP price is from Turkish dairy companies as no official price statistic exists.

## 7.2.2 Trade Prices

Import or export prices are calculated for each product dependent on the net trade position as unit values from unpublished external trade statistics obtained from the SIS, and are presented in Columns 8 and 14 of Table A-7.4. Standard CN-positions are chosen in order to reflect average trade qualities which are as comparable as possible to domestic products. For sheep meat, only small quantities are exported and reported export unit values are far above international prices. Therefore the import unit value of the EU is chosen as the relevant international price. Also for sugar, barley, and durum wheat, Turkish export unit values are far above international prices and EU export unit values are therefore chosen as world market prices. The assumed cif-fob spread is presented in Column 13 of Table A-7.4 and it is added or subtracted from the observed trade price in order to create an international price for the reverse trade position.

## 7.2.3 Margins

The total processing margin, which separates the farmgate price from the wholesale price, is presented in Column 6 of Table A-7.4. This margin is an observed margin in those cases, where farmgate price and wholesale price are

---

<sup>57</sup> For butter, 0.0442; for SMP, 0.091.

observed prices. In other cases, in which only the farmgate price or the wholesale price is observed, the processing margin is fixed based on assumptions. The processing margin consists of three elements (see Section 5.2). The part resulting from waste of the raw product is not presented separately in Table A-7.4. The other two components are presented in Columns 4 and 5.

The quality margins in the base situation, which are calculated by TURKSIM as residuals (see Section 5.2.1), are presented in Columns 10 and 17 of Table A-7.4 and are identical for importing and exporting situations.

### 7.3 Base Period Policies

#### 7.3.1 Tariffs

Specific and ad valorem tariffs of the base situation are taken from Tariff Schedules obtained from the Undersecretariat of Foreign Trade (various issues), and are presented in Columns 15 and 16 of Table A-7.4.

#### 7.3.2 Export Subsidies

Explicit export subsidies applied for part of the base period for potatoes, onions, tomatoes, processed tomatoes, citrus fruit, olive oil, poultry, and eggs. The total outlays per product category are taken from notifications at the WTO (various issues), and are divided by total base period exports in order to calculate the per unit rates presented in Column 9 of Table A-7.4. Per unit rates are rather low with about €53 per ton being the highest rate (tomato paste).

For some products, however, high differences between low export prices and high domestic prices are difficult to explain by quality differences. As state trading enterprises were actively involved in exports of the products concerned during the TURKSIM base period, part of the difference is considered an implicit export subsidy covered by budgetary losses through state trading enterprises. These products and the respective price differences implemented in TURKSIM are presented in Table 7.7.

**Table 7.7: Products with Implicit Export Subsidies**

	1	2	3	4 = 3-(1+2)	5	6
	Export price	Transport margin	Wholesale price	Price gap	Quality margin	Implicit ex. subsidy
<b>Barley</b>	100	-5.9	172	78	19	58
<b>Tobacco</b>	3,215	-17.6	4,284	1,086	272	815
<b>Sugar</b>	290	-17.6	484	211	0	211
<b>Tea</b>	674	-17.6	3,776	3,120	1920	1200

Source: Various sources; own calculations.

For barley and for tobacco the assumption is made that 25 percent of the price gap is due to quality (Column 5 of Table 7.7), and the other 75 percent is an implicit export subsidy. For sugar, no quality margin is assumed due to the homogeneity of the product. For tea, the assumption is made that 62 percent of the price gap is due to quality, and the rest is an implicit export subsidy.

### **7.3.3 Producer Premiums**

As for prices, the base period 1996 to 1998 is chosen for producer premiums as producers usually get information on the level of payments after having made their production decisions. In this period, direct payments were granted only for milk and tobacco, and product-specific budgetary outlays were obtained by the Agricultural Ministry. Only for milk the rate per product unit is significant. It is at €3.9 per ton as presented in Column 2 of Table A-7.4.

## 8 PROJECTION SCENARIOS

Several parameters are necessary in order to project production, consumption, and trade for the year 2006. Assumptions on changes of world market prices between the base period and 2006 are described in Subchapter 8.1 and shifters applied to production and consumption are discussed in Subchapters 8.2 and 8.3. The assumptions made for the projection of effects resulting from the development of the Southeast Anatolia irrigation project are presented in Subchapter 8.4.

Finally, along with these projections which are assumed not to be affected by Turkish agricultural policies, three agricultural policy scenarios are defined and analyzed for their effects in the year 2006. First, a status quo scenario with largely unchanged policies provides a reference for comparison with other options. Second a liberalization scenario is defined in which Turkey abolishes all market policies like tariffs, export subsidies, and coupled premiums. Third a CU scenario with agriculture being in the CU with the EU is analyzed:

### Status Quo

- Tariffs remain at the base period level, except for adjustments in order to comply with WTO commitments.<sup>58</sup>
- Export quantities are reduced through price reductions if necessary because of WTO limits.
- Producer premiums are unchanged.

### Liberalization

- Abolition of all tariffs, export subsidies, and premiums.

### Customs Union

- Abolition of all border measures between Turkey and the EU.
- Turkey's MFN tariffs are adjusted to those of the EU.
- Turkey's prices are adjusted to EU prices; full implementation of the Agenda 2000 package in the EU; EU support prices decline by 14 percent in real terms between 1997 and 2006.<sup>59</sup>

---

58 WTO commitments stem from the Uruguay Round only and no assumptions are made with respect to outcomes of the current Doha Round of WTO negotiations. This is because the beginning of any further reduction commitments seems implausible before 2006 (the TURKSIM projection horizon) as Turkey's current commitments will not be fully implemented before 2004 and, at the time of finishing this study in February 2003, an agricultural agreement still seems distant.

- If an increase in the domestic price in Turkey generates an export surplus for a product for which the EU is projected to be a net exporter and to which it applies supply control measures, Turkey would have to constrain supply in order not to exceed domestic demand.

Detailed assumptions on Turkish and EU agricultural policies and their effects on Turkish border prices are discussed below in Subchapters 8.5 and 8.6.

## 8.1 World Market Prices

Turkish import and export prices in 2006 are calculated based on base period 1996/98 border prices adjusted for projected changes in real world market prices. The world market price changes assumed for TURKSIM are based on projections of the FAPRI, the OECD and the World Bank. World market price projections and assumptions for TURKSIM are presented in Table 8.1. Price projections are also reported for some products not covered by TURKSIM but with close substitution relationships with those in TURKSIM, for example rapeseed and rapeseed oil. For most products, changes in TURKSIM are based on the average of available projections. In some cases, changes in TURKSIM are based on projected changes for other products (e.g. sunflower seed cake). In the case of barley, where only one projection is available which would result in a major change of relative cereal prices, a smaller change is assumed. For products where no projections are available, like fruits and vegetables, real prices are assumed to stay constant in real terms.

---

59 This assumption is based on the observation that nominal EU support prices have not been adjusted for inflation during recent years.

**Table 8.1: World Market Price Projections and Assumed Changes  
in Real World Market Prices for TURKSIM, 1996/98 to 2006  
(percent)**

Products	OECD	FAPRI	World Bank	Average	TURK-SIM	Basic assumption
Wheat	-0.5	-1.6	-7.3	-3.1	-3	Average
Barley	n.a.	13.7	n.a.	13.7	7	Half of average
Maize	0.4	-0.2	-6.2	-2.0	-2	Average
Pulses	n.a.	n.a.	n.a.	n.a.	0	Constant
Tobacco	n.a.	n.a.	-7.0	-7.0	-7	World Bank
Sugar	n.a.	-0.9	-9.0	-5.0	-5	Average
Cotton	n.a.	n.a.	n.a.	n.a.	n.a.	
Sunflower seed	n.a.	n.a.	n.a.	n.a.	-10	Like soybeans
Rape seed <sup>a</sup>	n.a.	-31.0	n.a.	-31.0	n.a.	
Soybeans	-3.5	-16.4	-9.6	-9.8	-10	Average
Vegetables	n.a.	n.a.	n.a.	n.a.	0	Constant
Oranges	n.a.	n.a.	-0.3	-0.3	0	Constant
Fruit	n.a.	n.a.	n.a.	n.a.	0	Constant
Tea	n.a.	n.a.	-13.0	-13.0	-13	World Bank
Butter	0.6	-6.5	n.a.	-2.9	-3	Average
SMP	11.9	7.7	n.a.	9.8	10	Average
Sheep meat (NZ lamb)	28.1	n.a.	n.a.	28.1	n.a.	
Sheep (Aus. wethers)	-4.5	n.a.	n.a.	-4.5	n.a.	
Sheep meat					12	Av. lamb & wethers
Beef	17.9	12.8	11.3	14.0	14	Average
Poultry	n.a.	n.a.	n.a.	n.a.	0	Constant
Eggs	n.a.	n.a.	n.a.	n.a.	0	Constant
Sunflower seed oil	n.a.	n.a.	n.a.	n.a.	-24	Like soybean oil
Palm oil <sup>a</sup>	-11.8	n.a.	-31.9	-21.8	n.a.	
Rape oil <sup>a</sup>	n.a.	-32.9	n.a.	-32.9	n.a.	
Sunflower seed cake	n.a.	n.a.	n.a.	n.a.	0	Av. rapeseed & soybean cake
Rapeseed meal <sup>a</sup>	n.a.	5.0	n.a.	5.0	n.a.	
Soybean oil	n.a.	-19.7	-27.7	-23.7	-24	Average
Soybean cake	-4.1	-4.4	-9.5	-6	-6	Average
Cotton lint	n.a.	9.8	-20.0	-5.1	-5	Average
Cottonseed	n.a.	n.a.	n.a.	n.a.	-10	Like soybeans
Cottonseed oil	n.a.	n.a.	n.a.	n.a.	-24	Like soybean oil
Cottonseed cake	n.a.	n.a.	n.a.	n.a.	0	Constant

n.a.: Not available.

<sup>a</sup> Product not covered by TURKSIM.

Sources: FAPRI (2002); World Bank (various issues); OECD (2001d); own calculations.

## 8.2 Shifters at the Supply Side

Table 8.2 shows the observed growth rates of yield, milk production per cow, carcass weight of sheep and cattle, and egg weight, as well as the productivity growth rates assumed for TURKSIM.

**Table 8.2: Growth Rates 1968 to 1998  
and Assumed Productivity Shifter**

	1968-78	1978-88	1988-98	1968-98	TURKSIM
Common wheat	4.2%	0.9%	0.5%	1.9%	0.5%
Durum wheat	4.2%	0.9%	0.5%	1.9%	0.5%
Barley	3.1%	0.1%	1.9%	1.7%	0.9%
Maize	3.9%	6.1%	0.2%	3.4%	0.2%
Chickpeas	0.4%	-2.0%	-0.3%	-0.7%	0.0%
Dry beans	1.9%	-2.9%	1.9%	0.3%	0.9%
Lentils	0.2%	-1.7%	0.7%	-0.3%	0.0%
Tobacco	5.1%	-0.1%	-0.1%	1.6%	0.0%
Sugar	-0.4%	0.1%	1.8%	0.5%	0.9%
Cotton	2.3%	1.7%	2.9%	2.3%	2.9%
Sunflower seed	1.8%	2.1%	0.8%	1.6%	0.8%
Soybeans	-0.7%	7.7%	0.8%	2.5%	0.8%
Onions	4.7%	1.7%	1.2%	2.5%	1.2%
Potatoes	2.8%	3.3%	1.4%	2.5%	1.4%
Table tomatoes	3.2%	1.8%	1.4%	2.1%	1.4%
Paste tomatoes	3.2%	1.8%	1.4%	2.1%	1.4%
Total melon	1.2%	2.7%	0.9%	1.6%	0.9%
Cucumbers	1.3%	2.0%	3.7%	2.3%	1.8%
Total pepper	0.0%	0.0%	0.0%	0.0%	1.6%
Apples	2.5%	3.0%	2.9%	2.8%	2.9%
Table olives	0.8%	0.6%	1.5%	1.0%	1.5%
Olive oil	0.8%	0.6%	1.5%	1.0%	1.5%
Lemons	1.7%	-1.2%	-0.9%	-0.1%	0.0%
Oranges	3.0%	-0.2%	0.7%	1.2%	0.4%
Mandarins	3.3%	2.5%	1.8%	2.5%	1.8%
Hazelnuts	6.6%	2.2%	1.5%	3.4%	1.5%
Table grapes	-0.1%	2.9%	1.5%	1.4%	1.5%
Sultana grapes	-0.1%	2.9%	1.5%	1.4%	1.5%
Tea	4.5%	0.1%	2.5%	2.3%	1.2%
Milk	0.4%	0.9%	3.5%	1.6%	3.5%
Sheep meat	0.3%	1.2%	0.6%	0.7%	0.6%
Beef	-1.2%	6.9%	3.4%	3.0%	1.0%
Poultry					1.0%
Eggs	0.4%	0.2%	3.1%	1.2%	1.6%

Sources: FAO database; own calculations.



In most cases, yield growth rates have been high for plant products in the 1970s and 1980s, and slowed down in the 1990s. In those cases, the growth rates observed in the 1990s are assumed to continue until 2006. In some cases however, like cotton, for which growth rates in the 1990s were especially high, growth rates are assumed to decline until 2006. Ad hoc assumptions are made for beef, poultry, and eggs.

### 8.3 Shifters at the Demand Side

Average yearly population growth for the period 1998 (quantity base) to 2006 in Turkey is assumed to be at 1.4 percent and is based on observations and projections published by the World Bank (2002). Average annual GDP growth for the period 1998 to 2006 is assumed to be 1.8 percent and is based on OECD (2002a, 2002c). This is rather low because periods of shrinking real GDP in the years 1999/98 (-4.7 percent) and 2001/2000 (-7.4 percent) fall within this period.

### 8.4 Development of the Southeast Anatolian Irrigation Project

In order to allocate newly irrigated area to plant production various sources have been used. Both the *Master Plan Study* (STATE PLANNING ORGANIZATION, 1990) and the more detailed *Marketing Survey and Crop Pattern Study* (SOUTHEASTERN ANATOLIA PROJECT REGIONAL DEVELOPMENT ADMINISTRATION, 1992) come up with projected cropping patterns which differ significantly. In addition to existing projections, the first cropping patterns established by farmers on newly irrigated land in the GAP region can be observed. The most striking result of such observations is that cotton accounts for about 80 percent of the newly irrigated area. Another fact observed is that farmers plant fewer perennials than expected, demonstrating a higher preference for direct money for cash crops over long-term investments.

For TURKSIM the parameter  $ad\_ha$  is determined according to the following steps.

- Estimates by experts in MARA and the GAP Regional Development Administration put the amount of additionally irrigated area in 2006 at about 300,000 ha and the cropping intensity (CI) increases from 90 to 125 per cent compared to 1997/99.
- It is assumed that yield on irrigated area increases by 50 percent.
- Therefore 144,000 ha of newly irrigated area is enough to produce the production program of the base period:  $144,000 \text{ ha} \cdot 1.25 \text{ (CI)} \cdot 1.5 \text{ (yield)} = 270,000 \text{ ha} = 300,000 \text{ ha} \cdot 0.9 \text{ (CI)}$ .

- 156,000 ha are available for additional production of products included in the TURKSIM index irr. Therefore  $ad\_ha$  is  $156,000 \cdot 1.25 (CI) \cdot 1.5 (yield) = 292,500$  ha.

In order to allocate this area TURKSIM products are allocated to the irrigation indices (see Section 5.2.1.1) as follows:

**Table 8.3: Classification of Products into Irrigation Indices**

irr1 (strong a priori assumptions)	irr2 (no strong a priori assumptions)
Common wheat, durum wheat, barley, maize, chickpeas, beans, lentils, cotton, sunflower seed, soybeans	Tobacco, sugar, onions, potatoes, table tomatoes, tomato paste, melons, cucumbers, peppers, apples, table olives, olive oil, table grapes, sultana grapes

Source: Own compilation.

The irr\_w parameters, which determine the share taken at the additionally irrigated area compared to the current area share, are set as shown in Table 8.4.

**Table 8.4: Parameters irr\_w**

Product	irr_w	Product	irr_w
Common wheat	0.2	Beans	0.2
Durum wheat	0.2	Lentils	0.2
Barley	0.2	Cotton	6.0
Maize	6.0	Sunflower seed	5.0
Chickpeas	0.2	Soybeans	100.0

Source: Own compilation.

Parameters are set so as to represent results of projections in the *Master Plan Study* and, especially, the *Marketing Survey and Crop Pattern Study* (as well as current observations mentioned above, like the high cotton share).

In order to get an impression of the implications of these assumptions, the resulting crop pattern under the status quo scenario is presented in Table 8.5 and compared to projections made in the *Master Plan Study* and the *Marketing Survey and Crop Pattern Study*. As in the latter study, projections are also made for various points in time before project completion, and projections for the year 2000 are also presented. This may be the most fitting comparison, as 650,000 ha are assumed to be irrigated by 2000 under that study, comparable to the extent of project implementation now assumed to be realized in 2006.

**Table 8.5: Projections of Crop Pattern on Irrigated GAP Area  
(percent)**

Product	This Study (2006, Status Quo scenario)	Master Plan (2005, 900,000 ha irrigated)	M. Survey/Crop Pattern (full project implem.)	M.Survey/Crop Pattern (2000)
<b>Pulses</b>	11.1	8.0	19.1	22.7
<b>Cereals other than corn</b>	44.1	40.0	41.8	33.0
<b>Corn</b>	4.5	8.0	5.9	13.1
<b>Cotton</b>	44.9	25.0	11.7	24.6
<b>Soybeans</b>	2.3	10.0	8.0	1.6
<b>Sugar beet</b>	0.4		4.8	1.4
<b>Vegetables<sup>a</sup></b>	10.2	8.0	8.7	15.6
<b>Perennials</b>	2.6	20.0	11.9	7.7
<b>Other</b>	4.8	15.0	1.0	1.4
<b>Cropping intensity (sum of column)</b>	125.0	134.0	115.3	120.1

<sup>a</sup> Including potatoes and onions.

Sources: State Planning Organization (1990, volume I, p. 8); Southeastern Anatolia Project Regional Development Administration (1992, volume I, p.25; volume IV); own calculations.

Projections of this analysis are largely in line with the comparable *Marketing Survey and Crop Pattern Study* projections for the year 2000. The main differences are the much higher share of cotton and the lower share of perennials assumed in this study, based on observations at the irrigated area already available.

### **8.5 Policies and Price Formation under the Status Quo and the Liberalization Scenarios**

Annex Tables A-8.1 and A-8.2 show prices, price margins and policies under the status quo and the liberalization scenario. Under the status quo scenario, tariffs are reduced compared to their base level if necessary to comply with the 2004 final bound WTO level. Implicit export subsidies for products, for which effectively zero export subsidies are bound in the WTO, are abolished. Other export subsidies are maintained but lowered such that the 2004 final bound levels are not exceeded. The milk producer premium applied in the base period is fully maintained. The sugar quota is set at a level to maintain the domestic price level of the base situation. In the liberalization scenario all market policies are abolished.

## 8.6 Policies and Price Formation under the CU Scenario

Table A-8.3 of Annex 8 shows prices, price margins and policies under the CU scenario. The general assumptions made on the process of Turkish price formation in a situation wherein agriculture is included in the CU with the EU are discussed above in Sections 4.3.1 and 4.3.2. Specific assumptions made for price formation for each of the products covered are summarized in Table 8.6 and some cases are explained in detail below.

*Cereals:* For cereals the nominal intervention price is at €101. If inflation is taken into account this will be about €89/t in 2006 (in real 1997 €), which is below all world market price projections for cereals. As the EU is assumed to stay a net exporter of cereals, cereal prices in the EU will not be kept significantly above world market prices in such a situation, and the price in the EU and Turkey will be determined by the world market price and not by the intervention price.

*Pulses, oil cakes, oilseeds, cotton lint:* As the EU applies no tariffs, prices are assumed to be at world market level.

*Tobacco:* In an importing situation, Turkey would charge the EU tariff of about 15 percent for imports originating from third countries or import from the EU at a level of 15 percent above world market price. As the EU is a clear net importer of tobacco the assumption is made that Turkey would import from third countries. In the exporting situation no difference would occur with the non-EU scenarios, as Turkey already has free access to the EU market.

*Sugar:* The sugar price is assumed to be 10 percent below the projected EU intervention price in the exporting situation and 10 percent above the EU intervention price in the importing situation. This situation of market prices in individual EU member countries above or below the intervention price, depending on the net trade situation, has been observed in the past and is also assumed to be valid in the Turkish case.

*Onions:* For an exporting situation, prices are derived as for potatoes with a resulting increase of the export price of 7.0 percent. In an importing situation, Turkey would probably import from the EU, a major exporter of onions. Therefore, the import price is also assumed to increase by 7.0 percent compared to the liberalization scenario.

**Table 8.6: Assumptions on Policies and Price Formation  
under the CU Scenario**

<b>Product</b>	<b>Assumptions</b>
<b>Common wheat</b>	As liberalization scenario
<b>Durum wheat</b>	As liberalization scenario
<b>Barley</b>	As liberalization scenario
<b>Maize</b>	As liberalization scenario
<b>Chickpeas</b>	As liberalization scenario
<b>Dry beans</b>	As liberalization scenario
<b>Lentils</b>	As liberalization scenario
<b>Tobacco</b>	Imports: EU tariff; exports: as liberalization scenario
<b>Sugar</b>	EU intervention price
<b>Cotton</b>	As liberalization scenario
<b>Sunflower seed</b>	As liberalization scenario
<b>Soybeans</b>	As liberalization scenario
<b>Onions</b>	Dependent on EU tariffs
<b>Potatoes</b>	Dependent on EU tariffs
<b>Table tomatoes</b>	Entry price: as liberalization scenario
<b>Tomato paste</b>	EU tariffs and prices
<b>Total melon</b>	EU tariffs
<b>Cucumbers</b>	Entry price: as liberalization scenario
<b>Total peppers</b>	Imports: EU tariffs; exports: as liberalization scenario
<b>Apples</b>	Entry price: as liberalization scenario
<b>Table olives</b>	Imports: EU tariffs; exports: as liberalization scenario
<b>Olive oil</b>	Projected EU price
<b>Lemons</b>	Entry price: as liberalization scenario
<b>Oranges</b>	Entry price: as liberalization scenario
<b>Mandarins</b>	Entry price: as liberalization scenario
<b>Hazelnuts</b>	EU tariff
<b>Table grapes</b>	Entry price: as liberalization scenario & EU tariffs
<b>Sultana grapes</b>	Imports: EU tariffs; exports: as liberalization scenario
<b>Tea</b>	As liberalization scenario
<b>Milk</b>	Ex: as liberalization scenario; imports: fixed at EU intervention level
<b>Sheep meat</b>	EU market price
<b>Beef</b>	As liberalization scenario
<b>Poultry</b>	As liberalization scenario
<b>Eggs</b>	As liberalization scenario
<b>Sunflower seed oil</b>	Imports: EU tariff; exports: as liberalization scenario
<b>Sunflower seed cake</b>	As liberalization scenario
<b>Soybean oil</b>	As liberalization scenario
<b>Soybean cake</b>	As liberalization scenario
<b>Cotton lint</b>	As liberalization scenario
<b>Cottonseed</b>	As liberalization scenario
<b>Cottonseed oil</b>	As liberalization scenario
<b>Cottonseed cake</b>	As liberalization scenario

*Potatoes:* In the importing situation, Turkey would charge the EU tariff (11.5 percent in 2006) for imports originating from third countries, of which the EU itself is an importer, or import at world market price level late potatoes from the EU, as the EU is an exporter of late potatoes. As imports of early as well as late potatoes have been observed for Turkey in the past, it is assumed that Turkey would charge an average tariff of 5.75 percent in an importing situation. For the exporting situation, the resulting price for Turkey is derived as follows. Turkish potato exports to the EU are currently tariff free except for the period 1 April through 30 June, in which the average MFN tariff of 11.5 percent is charged. Without a CU, Turkey would also pay the MFN tariff in 2006 during this period. If this tariff were abolished, Turkey's export price would increase by 11.5 percent in the period concerned. In addition, this would also raise Turkey's market price during the rest of the year as producers and consumers in Turkey would adjust to the new situation. Producers would shift resources to the period in which exports to the EU would become more favorable, and this would reduce supply during the rest of the year. Consumers would substitute some consumption in the period in which exports to the EU would become more favorable for consumption during the rest of the year; demand in that period would increase. As a result, the domestic price in Turkey would also increase in the period not directly affected by the EU tariff reduction. This effect, of course, is difficult to quantify. The approach adopted for this study is to assume the price effect to be the average of the total tariff reduction (11.5 percent) and the tariff reduction multiplied by the share of the year in which the tariff reduction does occur (11.5 percent \* 3/12 (months) = 2.875). As a result Turkey's export price under the CU scenario is assumed to be 7.2 percent higher than under the liberalization scenario.

*Tomato paste:* In an importing situation, Turkey would import tomato paste from the EU, which is a major net exporter of tomato paste, at a price of 14.4 percent above world market level (MFN tariff). According to traders, the price received for paste destined for the EU is about €50/t higher than for exports to third countries. As 25 percent of Turkey's current exports go to the EU, the export price of Turkey is €37.5/t below the EU price. Turkey's export price under the CU scenario is therefore assumed to increase by €37.5/t versus the non-EU scenarios. This approach, however, may overestimate the advantage for Turkey because Turkish exporters were unable to make full use of the EU tariff free TRQ of 30,000 t of paste in the years 2000 and 2001.

*Melons:* In an importing situation, Turkey is assumed to apply the EU-tariff of 8.8 percent to imports from third countries, as the EU is a major net importer itself. As Turkish exports of melons are tariff free from 1 April to 15 June, and Turkey has never fully utilized its tariff free TRQ for the balance of the year, the export price is not assumed to be different from the non-EU scenarios.

*Fruits and vegetables covered by the entry price system: table tomatoes, cucumbers, table grapes, apples, oranges, lemons, and mandarins:* The abolition of the entry price system is assumed to have no effect on Turkish prices (see Section 2.2.3). In the case of Turkey being a net importer, the 2007 EU tariffs apply for imports from third countries.

In addition to the entry price system, table grapes are subject to the MFN tariff in the period from 1 May to 17 June and 1 August to 14 November. The average EU tariff for 2006 during this period is 16.7 percent. Export prices are derived like for potatoes. The expected increase in export price is  $(16.7 \text{ percent} + 5/12 * 16.7 \text{ percent})/2 = 11.8 \text{ percent}$ .

*Peppers, sultanas, table olives:* For all these products, the tariffs applied are WTO bound EU rates. In the exporting situation no difference would occur with the non-EU scenarios, as Turkey has already free access to the EU market.

*Olive oil:* The EU price projection for 2006 is below the Turkish domestic price in a free trade situation. Therefore world market prices would apply in Turkey, too. This is consistent with price comparisons made above (see Section 2.2.3). On the other hand, Turkey exports significant quantities of olive oil to the EU at only partially reduced tariffs. This supports the assumption, that Turkey would gain from a CU. For this study the assumption is made that Turkey could export olive oil in a CU with the EU for a five percent higher price than outside the CU.

*Hazelnuts:* In an importing situation, Turkey would apply the EU MFN tariff of 3.2 percent to imports from third countries as the EU is a net importer. In an exporting situation, Turkey's export price would increase by 3.0 percent as this is the preferential tariff currently charged by the EU on Turkish hazelnut imports.

*Milk:* The Turkish wholesale price in a net export situation is assumed to be at world market level as the EU has a quota system and would probably not accept tariff free imports. In a net import situation, the Turkish import price is assumed to be 5 percent above the projected EU milk equivalent intervention price in 2006 deducted from butter and SMP intervention prices, and the quality margin is assumed to stay constant compared to the status quo scenario. In 2006 the first step of lowering the milk price as part of the Agenda 2000 process will have taken place. Another two reductions by 2008 are foreseen and a further reduction of 10 percent after that. In such a case the EU price would come closer to the world market price projected for this study.

*Bovine meat:* The EU replaced its intervention price system for bovine meat in July 2002 by a system in which the market price will be supported by private storage aid and border policies. Private storage aid can be opened if the market

price falls below 103 percent of the basic price of €2,224/t. In the year 2006 this will be €2,003, below projected world market prices. Furthermore, additional cuts in the basic price are proposed by the EU Commission in its Mid Term Review proposals. Therefore, beef prices are assumed to be at world market level.

*Sheep meat:* In an importing situation, the Turkish price is assumed to be at the projected level in Greece, and in an exporting situation it is assumed to be 10 percent lower.

*Poultry and Eggs:* EU prices for poultry and eggs are close to the world market level. Therefore world market prices are also applied in TURKSIM in the CU scenario.

*Sunflower seed oil, soybean oil, cottonseed oil:* For soybean and cottonseed oils, the EU is a clear net exporter. Prices are therefore assumed to be at world market level in the CU scenario. For sunflower seed oil the EU is a net importer at an average tariff of 8 percent. However, Turkey already has free access to the EU market under the preferential arrangements. Therefore, a CU would not change Turkey's export price. In an importing situation, Turkey would apply the EU tariff to imports from third countries.



## 9 RESULTS OF POLICY SIMULATIONS

In this chapter the main results are presented and discussed in a summarized form. Product-specific simulation results under all scenarios can be found in detail in Annex Table A-9.1. In many tables throughout this chapter, changes between scenarios are expressed in relative terms only. In most cases the status quo scenario (2006) is compared to the base situation (1997/99) in order to cover the effects of increasing supply and demand as well as projected changes in world market prices until 2006. The liberalization and the CU scenarios are then compared to the status quo scenario in order to depict the impact of policy parameters on model variables.

First, Subchapter 9.1 describes the development of prices, production, and consumption under the different scenarios. Subchapter 9.2 then depicts the effects on trade and Subchapter 9.3 describes welfare changes under the liberalization and the CU scenarios compared to the status quo scenario. In Section 9.3.3, when aspects of income distribution are discussed, some supplementary data on farm size, which is not part of the model output, is provided in order to analyze effects on income distribution among producers. Finally, in Subchapter 9.4, the impact of reduced marketing margins and changes in the real exchange rate on model results is discussed.

### 9.1 Effects on Agricultural Prices, Production, and Consumption

#### 9.1.1 National Effects Aggregated per Product Group

Table 9.1 below presents a summarizing overview of the changes of prices, quantities and values under the status quo scenario (2006) compared to the base situation (1997/99) per product group. They reflect the impact of supply and demand shifters as well as projected changes in world market prices and policy adjustments necessary to comply with WTO rules. The most important policy adjustments are the abolition of export subsidies for tea and the significant reduction of export subsidies for barley, tobacco, and table tomatoes.

The first column of Table 9.1 shows average changes in farmgate prices for product groups, where price changes for individual products are weighted by domestic supply quantities under the status quo scenario. The strong decline of the farmgate price for the product group of other crops by 4.8 percent is mainly due to projected declining world market prices for cottonseed and lint, and tobacco (see Subchapter 8.1), and the reduction of the export subsidy for tobacco. The rise in the fruit price is due to some products moving from a net export situation to a situation of domestic price formation (oranges, table grapes, tea). The fall of the vegetable price is due to the reduction of the export subsidy for table tomatoes. On average farmgate prices for plant products in the status

quo scenario are 2.2 percent below the base level. Also for animal products, farmgate prices are on average 2.2 percent below the base level with large differences between products. For sheep meat and beef, prices increase by more than 10 percent in a situation of domestic price formation. This increase is mainly induced by demand shifters (income, population) exceeding supply shifters (productivity). For milk, on the other hand, the farmgate price decreases by almost 16 percent because Turkey moves from a net import position in the base situation to a situation of domestic price formation under the status quo scenario. This is mainly induced by the productivity shifter of supply exceeding the demand shifters for milk.

**Table 9.1: Price, Production, and Consumption Changes: Status Quo Scenario (2006) Compared to the Base Situation (1997/99), (percent)**

Change in Columns	Farmgate price (quantity weight.) 1	Output quantity (price weighted)		Output value 4 Total	Wholesale price (quantity weight.) 5	Consumption quantity (price weighted)		Consumption value 8 Total
		Shifter	Total			Shifter	Total	
<b>Cereals</b>	-2.8	5.0	4.9	2.0	-2.7	10.0	10.6	7.5
<b>Other crops</b>	-4.8	17.1	12.6	7.1	-3.5	13.8	17.5	14.3
<b>Fruit</b>	0.7	13.9	14.5	15.2	0.6	18.5	17.8	18.6
<b>Vegetables</b>	-0.7	16.3	16.2	15.3	-0.7	18.2	19.0	18.3
<b>Total plant prod.</b>	-2.2	13.0	11.7	9.2	-1.4	15.5	16.5	15.1
<b>Animal products</b>	-2.2	17.0	16.6	14.6	-0.9	18.9	16.9	16.2
<b>Processed prod.</b>					-12.0	19.5	24.4	9.4
<b>Total products</b>	-2.2	14.1	13.1	10.7	-2.3	17.0	17.3	14.9

Note: See Table 9.10 for specific products in these product groups.

Source: Own calculations.

Columns 2 and 3 of Table 9.1 present average quantity effects per product group which are weighted by status quo farmgate prices and consist of two components. First, the supply shifters (productivity and additional irrigation area) result in increasing output quantities in the status quo scenario compared to the base. This effect of shifters only, without any adjustments to new prices, is given in Column 2. Column 3 presents the total effects, including shifter and price effects. The difference between Columns 2 and 3 is the pure effect of

changing producer prices.<sup>60</sup> For the product group of plant products, shifters induce supply to rise by 13 percent. But as the price for plant products falls by 2.2 percent, the total increase of plant supply is only 11.7 percent. For animal products, the effect of shifters is 17 percent and the total increase of production is 16.6 percent. The price effect of animal production is composed of a decrease brought by decreasing product price, and an increase due to a decreasing feed price compared to the base situation. Column 4 shows the change in production value in the status quo scenario compared to the base situation which amounts to 10.7 percent for all agricultural products. The supply side of processed products is not included in Table 9.1 because this would lead to double counting as products are already included in the unprocessed form.

Columns 5 to 8 of Table 9.1 show price, quantity, and value changes at the consumption side under the status quo scenario compared to the base situation. Wholesale price changes (Column 5), which are weighted by consumption quantities, are typically somewhat lower than farmgate price changes. This is due to that part of the processing/trade margin which is fixed in absolute terms. The difference between farmgate and wholesale price changes is higher for animal than for plant products as the absolute processing margin is higher for animal products on average, and is particularly caused by the high margin for milk (see Sections 7.2.1 and 7.2.3). Column 6 shows that effects of shifters at the demand side exceed those at the supply side except for the product group of other crops. This drives the model in the direction of higher prices due to changes in the net trade situation with higher prices in an importing situation, or a situation of domestic price formation, than in an exporting situation (see Section 5.3.1). Surprisingly, the price effect of the animal consumption quantity is negative, although the price change of -0.9 percent would suggest an increasing consumption quantity. The reasons for this effect are strongly decreasing prices for vegetable oils (-12 to -14 percent), which are considered substitutes for some animal products. The decrease of vegetable oil prices results from projected world market price changes. On average, wholesale prices for agricultural products decrease by 2.3 percent, the consumption quantity increases by 17.3 percent and the consumption value increases by 14.9 percent under the status quo scenario compared to the base situation.

Table 9.2 shows changes of farmgate prices, production quantity, and production value under the liberalization and the CU scenarios compared to the status quo scenario. With this comparison, quantity changes are purely due to

---

60 For all product groups the effect of shifters strongly dominates the price effect. Therefore, the comparison of any projection scenario to the base period mainly reflects the assumptions made on shifters which enter the model exogenously.

policy-induced price changes (and the production restricting policy in the case of sugar) as shifters and world market price projections are equal under all projection scenarios.

**Table 9.2: Price and Production Changes at Farm Level:  
Liberalization and CU Scenarios Compared to the Status Quo  
Scenario (2006), (percent)**

Columns	Farmgate price (quantity weighted)		Output quantity (price weighted)		Output value	
	Lib 1	CU 2	Lib 3	CU 4	Lib 5	CU 6
<b>Cereals</b>	-12.2	-11.1	-4.5	-4.5	-16.0	-14.9
<b>Other crops</b>	-7.2	2.0	-0.6	2.4	-7.4	4.6
<b>Fruit</b>	-4.1	0.0	-1.1	0.5	-4.3	1.6
<b>Vegetables</b>	-0.8	-0.4	-1.1	-0.3	-1.9	-0.6
<b>Total plant products</b>	-6.4	-2.3	-1.8	-0.4	-7.7	-2.1
<b>Animal products</b>	-25.2	-10.6	-13.8	-4.4	-34.0	-13.7
<b>Total products</b>	-11.8	-4.7	-5.2	-1.5	-15.2	-5.4

Source: Own calculations.

As Column 1 of Table 9.2 shows, farmgate prices for all product groups decline in the liberalization scenario compared to the status quo scenario. For cereals the decline of 12.2 percent is the highest among plant products, and mainly results from the abolition of tariffs and the export subsidy for barley. In the product group other crops, the average price decrease of 7.2 percent in a liberalization situation results from the abolition of the export subsidy for tobacco, and the tariffs for sunflower seed and sugar. The fall of the average fruit price by 4.1 percent mainly results from the abolition of the tariff and a strong decline of the price for tea, which falls into this product group, by 65 percent. On average, prices for plant products decline by 6.4 percent compared to the status quo scenario. For animal products the average price decline is 25.2 percent, mainly resulting from strongly decreasing milk and red meat prices whereas poultry meat and egg prices decline only modestly. The degree of price decline is conditional upon the assumptions made with respect to the price transmission elasticities (see Subchapter 6.4). If price transmission elasticities for red meat and milk are set to unity, the average price decline for animal products is even 33.5 percent. The total average decline of farmgate prices in the liberalization scenario compared to the status quo scenario is 11.8 percent.

Under the CU scenario, plant prices decrease by almost the same level for cereals and vegetables whereas they remain constant for fruit and increase by 2

percent for other crops. The large difference for other crops compared to the liberalization scenario results from a much higher sugar price and slightly higher prices for onions and potatoes. For animal products the average decline in farmgate prices in the CU scenario is 10.6 percent compared to the status quo scenario, which is still about 15 percentage points above the liberalization scenario. This is due to the protection granted for sheep meat and for milk in a CU scenario. The overall price decline for agricultural products under the CU scenario is 4.7 percent, less than half the level of the liberalization scenario.

Column 3 of Table 9.2 shows that the farm supply quantity of all product groups falls in the liberalization scenario which is in conformity with the decreasing price level for all products. Compared to the significant price reduction of 7.2 percent for other crops, the decrease in quantity of 0.6 percent is surprisingly small. This is because the price reduction for other crops is mainly due to the decreasing sugar price, which has only a limited production effect because the shadow price is 31 percent below the farmgate price in the status quo scenario. For fruit, the reduction of quantity is as much as that for vegetables (1.1 percent), although the price reduction for fruit is more significant. This can be explained by the fact that most of the price reduction for fruit is due to tea, which has a very low supply elasticity (see Section 6.2.2.1). Altogether plant production decreases by 1.8 percent under the liberalization scenario compared to the status quo scenario, almost completely due to a decrease of total agricultural area by about 1.7 percent.<sup>61</sup> For animal products, farm production under the liberalization scenario is 13.8 percent below the status quo scenario. Under the CU scenario (Column 4), the overall decrease in production is smaller due to less significant price reductions. Especially in the case of animal products, the decrease is only 4.4 percent compared to 13.8 percent under the liberalization scenario. This result is mainly due to smaller reductions for sheep meat and milk prices. In value terms (Columns 5 and 6), agricultural production decreases by 15.2 percent under the liberalization and by 5.4 percent under the CU scenario, if compared to the status quo.

Whereas the results of the comparison of the CU with the status quo scenario for plant products are quite similar to those of CAKMAK and KASNAKOGLU, at least at an aggregate level, results for animal products differ heavily with respect to the order of their magnitude (2001, see Subchapter 4.2). CAKMAK and KASNAKOGLU project Turkish prices for animal products to decline by about 35 percent under the CU scenario, whereas they are projected to decline by only 10.6 percent in this study. Consequently, the decline in production projected by

---

61 The choice has been made to allow for a modest change in total area instead of keeping it constant. This is because the substitution with fallow land is a real alternative for farmers.

CAKMAK and KASNAKOGLU of 31.5 percent exceeds that found here by several times (4.4 percent, see Table 9.2). These differences seem to result mainly from assumptions made on exogenous parameters rather than the technical nature of the models used. First, CAKMAK and KASNAKOGLU (p. 46) use base period prices for model calibration for bovine and sheep meat which are 51 percent and 34 percent above those used in TURKSIM. This may result from taking SIS reported red meat prices, which are considered distorted (see footnote 56 above). Second, CAKMAK and KASNAKOGLU project the price index for animal products to rise by 17.8 percent between the base period and the status quo scenario (p. 34), whereas it is projected to decline by 2.2 percent for almost the same period in this study (see Table 9.1 above). This may be partially due to the fact that CAKMAK and KASNAKOGLU obviously limit supply shifters to the effect of additional irrigation area (p. 31) with the result that demand shifters (population and income growth) drive Turkey in the direction of higher prices in an importing situation. Third, the price transmission elasticities set below unity for animal products in TURKSIM limit the impact of liberalizing agricultural trade on domestic prices.

Table 9.3 shows changes of wholesale prices, consumption quantity, and consumption value under the liberalization and the CU scenarios compared to the status quo scenario.

**Table 9.3: Price and Consumption Changes at Wholesale Level: Liberalization and CU Scenarios Compared to the Status Quo Scenario (2006), (percent)**

Columns	Wholesale price (quantity weighted)		Consumption quantity (price weighted)		Consumption value	
	Lib 1	CU 2	Lib 3	CU 4	Lib 5	CU 6
<b>Cereals</b>	-11.9	-11.6	1.5	1.4	-10.6	-10.4
<b>Other crops</b>	-10.5	3.6	4.1	-0.1	-7.2	3.5
<b>Fruit</b>	-5.3	-1.9	6.3	2.9	-0.9	-1.1
<b>Vegetables</b>	-0.5	-0.3	2.4	2.3	1.8	2.0
<b>Total plant prod.</b>	-6.6	-2.3	3.7	1.8	-3.7	-1.2
<b>Animal products</b>	-18.0	-7.9	13.3	6.7	-8.4	-3.1
<b>Processed products</b>	-5.6	-4.9	2.5	2.5	-3.1	-2.6
<b>Total products</b>	-10.4	-4.4	6.9	3.5	-5.2	-2.0

Source: Own calculations.

For all individual products, wholesale price changes are smaller than farmgate price changes in relative terms due to the absolute component of the price margin between wholesale and farmgate price. For product groups, however, this is not necessarily the case as can be seen above in the categories of other crops and fruit, for which average wholesale price changes under the liberalization and CU scenarios are above average farmgate price changes. This is a result of wholesale price changes weighted by consumption quantities in contrast to farmgate prices weighted by production quantities. The weighting framework can thus differ due to trade, waste, feed, processing, and seed demand, which make the difference between farm supply and human demand quantities. On average, wholesale prices for agricultural products decline by 10.4 percent under the liberalization scenario, and 4.4 percent under the CU scenario if compared to the status quo scenario (columns 1 and 2).

Quantity effects (columns 3 and 4 of Table 9.3) are consistent with price changes except the somewhat surprising result that demand for other crops decreases by only -0.1 percent in a situation of prices increasing by 3.6 percent under the CU scenario. This is because the strong rise in prices of onions and potatoes leads to relatively low quantity adjustments due to low own price elasticities whereas the decreasing tobacco price leads to a high quantity effect due to the high price elasticity applied (see Section 6.3.2.1). The quantity response to cereal price changes is low, as the own price elasticities of demand for cereals are assumed to be very low. Under the liberalization scenario, total consumption of plant products increases by 3.7 percent, total consumption of animal products increases by 13.3 percent and total consumption of processed products increases by 2.5 percent compared to the status quo scenario. Under the CU scenario, quantities of animal and plant products decrease less strongly due to higher prices for these products. As a result, food expenditure (at wholesale price level) decreases by 5.2 percent under the liberalization scenario and by 2 percent under the CU scenario compared to the status quo scenario.

### **9.1.2 National Effects per Product**

Table 9.4 below shows product-specific changes of farmgate prices, production quantities, and production values as well as changes of wholesale prices, consumption quantities, and values under the liberalization and the CU scenarios compared to the status quo scenario.

**Table 9.4: Price, Production and Consumption Changes: Liberalization and CU Scenarios Compared to the Status Quo Scenario (2006), (percent)**

	Farmgate price		Output quantity		Output value		Wholesale price		Consumption quant.		Consumption value	
	Lib	CU	Lib	CU	Lib	CU	Lib	CU	Lib	CU	Lib	CU
<b>Crops</b>												
Common wheat	-15.3	-15.3	-6.8	-7.6	-21.1	-21.8	-14.9	-14.9	1.3	1.8	-13.8	-13.4
Durum wheat	-0.3	-0.3	4.1	3.3	3.8	3.0	-0.3	-0.3	-2.7	-2.2	-3.0	-2.5
Barley	-12.2	-7.5	-4.3	-1.8	-15.9	-9.2	-11.8	-7.3	17.5	9.4	3.6	1.5
Maize	-13.3	-13.3	-5.5	-6.0	-18.0	-18.4	-12.9	-12.9	-0.2	0.3	-13.0	-12.6
Chickpeas	0.0	0.0	3.3	2.5	3.3	2.5	0.0	0.0	-1.2	-0.9	-1.2	-0.9
Dry beans	0.0	0.0	3.2	2.3	3.2	2.3	0.0	0.0	-1.2	-0.9	-1.2	-0.9
Lentils	0.0	0.0	3.0	2.4	3.0	2.4	0.0	0.0	-1.2	-0.9	-1.2	-0.9
Tobacco	-8.4	-3.7	-8.1	-3.0	-15.8	-6.6	-8.1	-3.6	13.3	5.6	4.1	1.7
Sugar	-32.7	2.9	-3.5	0.0	-35.1	2.9	-32.0	2.9	7.1	0.0	-27.1	2.8
Cotton	0.0	0.0	2.0	1.5	2.0	1.5						
Sunflower seed	-10.1	-10.1	-4.8	-5.6	-14.4	-15.1	-9.8	-9.8	7.1	6.7	-3.4	-3.8
Soybeans	0.0	0.0	2.0	1.6	2.0	1.6						
Onions	0.0	8.6	1.7	8.2	1.7	17.5	0.0	8.0	0.9	-1.4	0.9	6.5
Potatoes	-0.5	8.6	1.2	8.5	0.6	17.8	-0.5	7.9	-0.9	-2.6	-1.4	5.1
<b>Vegetables, fruit</b>												
Table tomatoes	-1.6	-1.6	-1.6	-1.9	-3.2	-3.5	-1.5	-1.5	3.5	3.1	2.0	1.5
Tomato paste	-13.1	-1.8	-17.2	-2.0	-28.1	-3.8	-5.4	-0.7	7.5	1.1	1.7	0.4
Melon	0.8	1.1	-0.5	1.2	0.4	2.4	0.8	1.1	1.2	2.9	2.0	4.0
Cucumbers	0.0	0.0	0.7	0.8	0.7	0.8	0.0	0.0	1.3	0.7	1.3	0.7
Peppers	0.0	0.0	1.0	1.0	1.0	1.0	0.0	0.0	1.3	0.7	1.3	0.7
Apples	0.0	0.0	0.2	-0.6	0.2	-0.6	0.0	0.0	2.5	4.8	2.5	4.8
Table olives	0.0	0.0	0.2	-0.4	0.2	-0.4	0.0	0.0	1.3	0.8	1.3	0.8
Olive oil	-0.3	5.4	0.1	2.6	-0.2	8.2	-0.2	4.8	-2.9	-8.2	-3.1	-3.8
Lemons	-3.7	-3.7	-2.3	-3.0	-5.9	-6.6	-2.8	-2.8	3.8	3.7	0.8	0.8
Oranges	1.1	2.8	1.5	2.2	2.6	5.0	0.8	2.1	1.5	2.2	2.4	4.3
Mandarins	-5.4	-5.4	-3.5	-4.0	-8.7	-9.2	-4.2	-4.2	7.5	9.6	3.0	5.1
Hazelnuts	0.0	3.2	0.1	1.3	0.1	4.5	0.0	3.1	2.8	-1.1	2.8	2.0
Table grapes	1.5	15.2	1.0	7.5	2.5	23.8	1.1	11.3	1.0	-9.6	2.1	0.5
Sultanas	0.0	0.0	0.0	-2.1	0.0	-2.1	0.0	0.0	2.4	4.0	2.4	4.0
Tea	-65.2	-65.2	-19.7	-19.7	-72.0	-72.0	-39.6	-39.6	33.9	32.4	-19.1	-20.0
<b>Animal products</b>												
Milk	-36.5	-5.5	-22.5	-3.8	-50.8	-9.1	-18.8	-2.1	9.0	0.2	-11.5	-2.0
Sheep meat	-30.3	-16.0	-13.7	-2.8	-39.9	-18.4	-29.2	-15.4	39.2	10.9	-1.5	-6.2
Beef	-29.5	-29.5	-14.8	-13.6	-39.9	-39.1	-28.3	-28.3	37.2	43.4	-1.6	2.9
Poultry	-6.7	-5.5	-7.0	-5.3	-13.2	-10.6	-6.2	-5.1	-7.0	-5.3	-12.7	-10.2
Eggs	-0.4	-0.4	8.6	7.7	8.2	7.3	-0.3	-0.3	-3.2	-1.1	-3.5	-1.5
<b>Processed prod.</b>												
Sunflower s. oil			-3.7	-2.4	-3.7	-2.4	-16.7	-14.1	1.0	4.3	-15.8	-10.4
Sunfl. seed cake			-3.7	-2.4	-3.7	-2.4	-2.0	-2.0				
Soybean oil			-4.8	-4.8	-4.8	-4.8	-12.9	-12.9	-3.0	3.0	-15.6	-10.4
Soybean cake			-4.8	-4.8	-4.8	-4.8	-3.6	-3.6				
Cotton lint			2.0	1.5	2.0	1.5	0.0	0.0	3.9	1.6	3.9	1.6
Cottonseed			2.0	1.5	2.0	1.5	0.0	0.0				
Cottonseed oil			-5.3	-5.3	-5.3	-5.3	-13.6	-13.6	-2.2	3.7	-15.5	-10.4
Cottonseed cake			-5.3	-5.3	-5.3	-5.3	-1.9	-1.9				

Source: Own calculations.



Not all results presented in Table 9.4 are analyzed here but some points of special interest are discussed in the following paragraphs.

Table 9.4 shows many quantity changes which can be attributed to cross-price effects on the production as well as at the consumption side. For example the production of durum wheat increases under the liberalization and CU scenarios, although prices are decreasing. This is due to the much stronger price decline of important substitutes like barley and common wheat. Also, increasing production of cucumbers and peppers in cases of constant or declining prices is due to decreasing prices for the substitutes table tomatoes and tomato paste.

The enormous price decline for sugar of 32.7 percent under the liberalization scenario results in only 3.5 percent reduction of production. This result is conditional on the assumption that the shadow price for sugar is at a level of 80 percent of the farmgate price in the base situation (see Section 5.4.1.1). If the shadow price is assumed to be at 90 percent of the farmgate price level the reduction of quantity in the liberalization scenario would be 11 percent. Under the CU scenario the farmgate price increases even by 2.9 percent compared to the status quo scenario, but the production quantity does not increase as the quota restricts Turkish supply to not exceed Turkish domestic demand. The price for tomato paste decreases in the liberalization scenario due to the abolition of the export subsidy. In the CU scenario, this decrease is much smaller as the abolition of the export subsidy is almost completely compensated by a higher export price to the EU. The price reduction for tea is 65.2 percent under the liberalization and CU scenarios as the EU does not apply any support policies for tea producers. The degree of price reductions is conditional on how the huge difference between domestic price and export price in the base situation is interpreted (see Section 7.3.2). The quantitative response to the price reduction is relatively small (a negative 19.7 percent) because the supply elasticity is assumed to be quite small due to limited possibilities for substitution (see Section 6.2.1.1).

Prices for animal products decrease significantly under the liberalization and CU scenarios. Output effects are comparably small as decreasing output prices are partially offset by lower feed prices. Table 9.5 shows the changes in the FCI in the status quo scenario compared to the base scenario, and in the liberalization and the CU scenarios compared to the status quo. FCIs decline by 9.5 to 17.5 percent under the liberalization scenario. The strong decline for milk is due to a high share of feed components, for which prices decline particularly strong (especially milk, see Section 7.1.3.2). Under the CU scenario, FCIs decline less significantly, mainly because of higher barley and milk prices. For eggs, the declining FCI in combination with declining prices for poultry, which is

considered a substitute in production due to similar production technology, lead to increasing egg production despite declining egg prices (Table 9.4).

**Table 9.5: Changes in Feed Cost Indices (percent)**

	Status quo/base	Liberalization/status quo	CU/status quo
<b>FCI milk</b>	-6.9	-17.5	-6.8
<b>FCI sheep meat</b>	-2.4	-10.7	-7.6
<b>FCI beef</b>	-3.6	-12.2	-7.0
<b>FCI poultry</b>	-2.3	-9.5	-9.0
<b>FCI eggs</b>	-2.4	-10.1	-9.4

Source: Own calculations.

The development of the oilseed crushing industry is presented in Table 9.6.

**Table 9.6: Changes in Prices and Quantities of Products of the Oil Seed Crushing Industry (percent)**

	Status quo/base	Liberalisation/status quo	CU/ status quo
<b>Oilseed price (processing demand weighted)</b>	-10.3	-6.5	-6.5
<b>Oil price (processing supply weighted)</b>	-21.6	-15.8	-13.9
<b>Cake price (processing supply weighted)</b>	-0.2	-2.2	-2.2
<b>Oilseed production</b>	1.3	-4.4	-5.1
<b>Oilseed processing</b>	-3.9	-4.5	-3.9
<b>Oil demand</b>	20.9	-0.3	3.9
<b>Cake demand</b>	17.4	-8.4	-1.9

Source: Own calculations.

Although oilseed prices decline under the status quo scenario compared to the base situation and farm production of oilseeds increases, oilseed crushing declines by 3.9 percent as oil prices decline so much that they overcompensate the effect of declining oilseed prices. This result is due to the world market price projections which enter TURKSIM as exogenous parameters. Demand for oil and oilcake increases strongly and imports of these products increase.

Under the liberalization and CU scenarios prices for oilseeds, oilcake, and oils decline, mainly due to the abolition of import protection. Again, the decline in oil prices overcompensate the decline in oilseed prices, and oilseed crushing declines by 4.5 and 3.9 percent, in the respective scenarios. Although oil prices under the liberalization scenario decline by 15.8 percent, oil demand stays

almost constant. This is because prices for animal products, especially milk, which are considered substitutes for vegetable oils decrease even more.

### 9.1.3 Production Effects per Region and Consumption Effects per Income Quintile

As price formation in TURKSIM is modelled at a national level and the resulting prices are valid for all regions, effects of regional price differences on production cannot be captured by this analysis. But regional differences of changes in production result from different product composition per region. Table 9.7 presents changes in production value of plant products, animal products, and total agricultural products under the status quo scenario compared to the base situation, and under the liberalization and the CU scenarios compared to the status quo scenario.

**Table 9.7: Changes of Production Value, per Region (percent)**

	Status quo/base			Liberalization/status quo			CU/status quo		
	Plant	Animal	Total	Plant	Animal	Total	Plant	Animal	Total
<b>National</b>	9.2	14.6	10.7	-7.7	-34.0	-15.2	-2.1	-13.7	-5.4
<b>North central</b>	4.2	18.3	8.7	-10.3	-28.3	-16.6	-3.0	-13.7	-6.7
<b>Aegean</b>	6.1	15.7	8.7	-4.0	-29.9	-11.4	-0.1	-12.3	-3.6
<b>Europe</b>	4.8	17.1	9.1	-7.5	-28.9	-15.5	-4.2	-12.7	-7.4
<b>Mediterranean</b>	7.8	11.9	8.4	-4.2	-41.8	-10.1	-1.6	-14.0	-3.5
<b>Northeast</b>	5.4	11.5	8.9	-15.6	-43.7	-32.2	-6.2	-16.6	-12.4
<b>Southeast</b>	39.4	13.5	32.8	-6.1	-42.4	-14.0	-1.7	-15.9	-4.8
<b>Black Sea</b>	7.5	10.7	8.4	-15.4	-40.5	-22.8	-11.1	-15.3	-12.3
<b>East</b>	2.0	12.0	5.2	-9.9	-41.5	-20.6	-1.5	-16.2	-6.5
<b>South central</b>	7.5	14.2	9.1	-9.8	-27.3	-14.1	1.6	-10.6	-1.4

Source: Own calculations.

For plant products the increase of production value under the status quo scenario compared to the base situation is lowest in east Anatolia at only 2 percent. This is due to the high share of tobacco, for which the productivity shifter is zero and the price declines by 17.2 percent, and the high share of cereals for which the productivity shifters are low and prices do decline slightly. The production value increases by almost 40 percent in southeast Anatolia, which is mainly due to the newly irrigated area (see Sections 5.4.1.2 and 8.4). For animal products, the increase in production value under the status quo scenario is lowest in the Black Sea region due to the high share of milk for which the price decreases by 15.3

percent, whereas prices for all other animal products increase or remain constant. The increase of production value is highest in the north central region because of a relatively high share of red meat and poultry meat for which prices and production quantities rise significantly. At 5.2 percent, the increase of total agricultural production value is lowest in east Anatolia, and, mainly due to newly irrigated area, it is highest in southeast Anatolia at 32.8 percent.

Compared to the status quo scenario, the Aegean and the Mediterranean regions lose least from declining plant prices under the liberalization scenario due to their high production shares of fruits and vegetables, for which Turkey is a competitive producer. The decline of plant production value is highest in northeast Anatolia with 15.6 percent, which is the region with the highest value share of sugar in plant production, and in the Black Sea region where the value share of tea production is 14.4 percent in total plant production. Sugar and tea are the plant products for which producer prices decrease most under the liberalization scenario. For animal products the decline in production value is between 27 and 44 percent. Regions in which poultry and eggs cover a high share of animal production display a lower decline in production value than others, as poultry and egg prices decline less than those for other animal products. The decline of total agricultural production value is lowest in the Mediterranean region with 10.1 percent due to the favorable composition of plant products there, coupled with a relatively low share of animal products in total production value. It is highest in the north central region, 32.2 percent, due to an unfavorable composition of plant and animal production and a relatively high share of animal products in total production value.

Under the CU scenario, plant production value rises by 1.6 percent in the south central region due to the high value share of potatoes and table grapes, whereas it decreases in all other regions. The decline is highest in the Black Sea region at 11.1 percent due to the high value share of tea, for which the EU does not apply protection. For animal products, the decline in production value varies between 10.6 percent in the south central region and 16.6 percent in the northeast region. Regions which have a high share of milk, poultry, and eggs are relatively better off, as prices for these products decline less under the CU scenario than those for red meat. Total agricultural production value declines least in the south central with 1.4 percent, and most in northeast Anatolia and the Black Sea region, with about 12.4 percent.

Due to differing price and income elasticities per income quintile, consumption quantity reactions to price changes vary among quintiles. Table 9.8 shows changes in food consumption quantity (weighted by wholesale prices of the status quo scenario) and food expenditure (at wholesale price level) under the

status quo scenario compared to the base scenario and under the liberalization and the CU scenarios compared to the status quo scenario.

**Table 9.8: Changes in Food Consumption Quantity and Expenditure, per Income Quintile (percent)**

	Status quo/base		Liberalization/status quo		CU/status quo	
	Quantity (price weigh.)	Expenditure	Quantity (price weigh.)	Expenditure	Quantity (price weigh.)	Expenditure
<b>Average</b>	17.3	14.9	6.9	-5.2	3.5	-2.0
<b>Quintile 1</b>	20.7	17.6	7.4	-4.5	3.3	-1.9
<b>Quintile 2</b>	18.7	15.9	7.2	-4.9	3.3	-2.0
<b>Quintile 3</b>	17.7	15.1	7.4	-4.9	3.7	-1.9
<b>Quintile 4</b>	16.7	14.4	7.0	-5.2	3.7	-1.9
<b>Quintile 5</b>	14.9	13.1	6.1	-6.0	3.5	-2.2

Source: Own calculations.

The strong increase in food consumption quantity under the status quo scenario, mainly induced by population and income growth (see Table 9.1), is at 20.7 percent in income quintile 1 and decreases to 14.9 percent in income quintile 5. This is due to lower income elasticities in higher income quintiles (see Table 6.8). The increase in food expenditure is lower, because the average price level for agricultural products under the status quo scenario is lower than in the base situation. Under the liberalization and CU scenarios, food expenditure decreases more in higher than in lower income quintiles, caused by a higher share of animal products for which prices decrease more than for plant products. This effect is partially offset by the fact that own price elasticities are lower in higher income quintiles (see Table 6.9).

## 9.2 Effects on Trade

The effects on trade volume of the above discussed changes in consumption and production quantities and the changing world market price pattern between the base situation and the projection scenarios together with the changing import and export price pattern under the CU scenario are summarized per product group in Table 9.9.<sup>62</sup>

---

62 For the pure quantity effects on net trade, i.e. net of changes in import and export prices, see Table 9.10.

**Table 9.9: Net Trade by Product Group under Different Scenarios  
(mill. €)**

	<b>Base</b>	<b>Status quo</b>	<b>Liberalization</b>	<b>CU</b>
<b>Cereals</b>	-35.4	-264.8	-396.6	-466.8
<b>Other crops</b>	364.4	66.7	-78.2	183.1
<b>Fruit</b>	683.9	691.4	550.1	795.2
<b>Vegetables</b>	364.2	313.9	142.5	204.4
<b>Total plant prod.</b>	1,377.2	807.2	217.8	715.9
<b>Animal products</b>	-3.9	14.0	-1,520.9	-702.0
<b>Processed products</b>	-610.0	-489.5	-512.7	-517.2
<b>Total products</b>	763.3	331.7	-1,815.7	-503.3

Source: Own calculations.

Turkey is an importer of cereals under all scenarios and imports increase by about €230 mill. under the status quo scenario. In case of complete liberalization or a CU, imports increase even more. The higher import level under the CU scenario compared to the liberalization scenario is mainly due to higher feed demand in a situation of significantly higher prices for milk and sheep meat. Net exports of other crops decrease under the status quo scenario, mainly due to the abolition of the export subsidy for sugar and the reduction of the export subsidy for tobacco. Under the liberalization scenario, Turkey is a net importer of other crops, mainly due to the complete liberalization of the sugar market. Under the CU scenario, Turkey is a significant net exporter of other crops as prices for sugar, onions, and potatoes are significantly above those under the liberalization scenario. For fruit and vegetables, as well as for the sum of all plant products, Turkey is a net exporter under all scenarios.

For animal products, Turkey's trade situation is almost balanced in the base situation as well as under the status quo scenario. Under the liberalization scenario, Turkey becomes a net importer of about €1.5 billion of animal products, which decline to about €0.7 billion under the CU scenario due to higher prices for milk and sheep meat.

For processed products, Turkey is a net importer under all scenarios. For agricultural products in total, Turkey is a net exporter in the base situation and under the status quo scenario, but a net importer under the liberalization and the CU scenario.

Table 9.10 shows quantities of net trade per product under all scenarios.

**Table 9.10: Net Trade, per Product (1,000 t)**

	<b>Base</b>	<b>Status quo</b>	<b>Liberalization</b>	<b>CU</b>
Common wheat	-202	-904	-1,923	-2,177
Durum wheat	131	0	208	169
Barley	747	107	0	-63
Maize	-808	-1,080	-1,168	-1,290
<b>Total cereals</b>	<b>-131</b>	<b>-1,877</b>	<b>-2,883</b>	<b>-3,361</b>
Chickpeas	174	143	185	168
Dry beans	17	20	30	27
Lentils	55	27	58	47
Tobacco	100	18	-27	0
Sugar	358	0	-239	0
Cotton	0	0	0	0
Sunflower seed	-574	-464	-458	-482
Soybeans	-287	-266	-250	-251
Onions	195	183	202	390
Potatoes	85	372	479	939
<b>Total other crops</b>	<b>123</b>	<b>33</b>	<b>-21</b>	<b>839</b>
Table tomatoes	659	350	57	65
Tomato paste	163	181	112	172
Melon	23	95	0	0
Cucumbers	15	50	41	53
Peppers	30	47	42	52
<b>Total vegetables</b>	<b>890</b>	<b>721</b>	<b>252</b>	<b>342</b>
Apples	237	442	384	306
Table olives	20	6	1	1
Olive oil	66	76	78	85
Lemons	130	85	66	64
Oranges	80	0	0	0
Mandarins	119	126	86	77
Hazelnuts	65	39	26	52
Table grapes	44	0	0	451
Sultanas	185	208	207	202
Tea	11	0	-102	-99
<b>Total fruit</b>	<b>958</b>	<b>982</b>	<b>746</b>	<b>1,137</b>
Milk	-136	0	-3,137	-381
Sheep meat	0	0	-181	-47
Beef	0	0	-212	-233
Poultry	4	0	0	0
Eggs	22	17	100	80
<b>Total animal products</b>	<b>-109</b>	<b>17</b>	<b>-3,430</b>	<b>-581</b>
Sunflower seed oil	-53	-234	-260	-277
Sunflower seed cake	-67	-223	-173	-217
Soybean oil	-105	-147	-144	-155
Soybean cake	-418	-573	-565	-592
Cotton lint	-284	-165	-195	-170
Cottonseed	-32	546	647	637
Cottonseed oil	10	-6	-12	-26
Cottonseed cake	6	-68	2	-64
<b>Total processed products</b>	<b>-943</b>	<b>-869</b>	<b>-700</b>	<b>-865</b>

Source: Own calculations.

Changes in traded quantities under the status quo and the liberalization scenario compared to the base situation are modest in most cases compared to the world market volume. Therefore the assumption of Turkey being a small country in a world market context seems justified. Only for milk this assumption could be questioned as the increase in net imports under the liberalization scenario makes up about 4 percent of the world market volume in 2001 and could therefore have a slight effect on world market prices. However, as such an effect would be small, it is neglected in this study. Under the CU scenario, Turkish exports of onions, potatoes, and table grapes to the EU market increase strongly. Also in these cases it is maintained that EU prices stay constant as the change in trade quantity is equivalent to only 5 percent of EU production of onions, 2 percent of EU production of potatoes, and 1.6 percent of EU production of table grapes

Cotton production increases strongly under the status quo scenario compared to the base situation mainly due to the newly irrigated area (see Annex Table 9). Cottonseed processing, however, declines due to the worsening price ratio between processing inputs and outputs (see Table 9.6 above and Annex Table 9). As a result, Turkey becomes a net exporter of cottonseed and a net importer of cottonseed oil and cottonseed cake (Table 9.10). This result is conditional on the world market price projections, and can be questioned as Turkey is an importer for other oilseeds and it seems probable that, in the long run, Turkish cottonseed would at least partially be processed in Turkey.

### **9.3 Welfare Effects**

#### **9.3.1 Effects on Producer and Consumer Welfare**

Changes in producer surplus are chosen as welfare measures at the supply side and they are calculated sequentially as integrals below supply curves. At the demand side, the compensating variation is calculated sequentially as integrals below compensated demand curves. For details, see Section 5.8.2 above. Table 9.11 presents results of welfare changes for producers and consumers under the liberalization and the CU scenarios compared to the base situation.



**Table 9.11: Change in Total Producer Surplus and Consumer Welfare**

	Change in producer surplus				Change in consumer welfare			
	Liberalization/ status quo		CU/ status quo		Liberalization/ status quo		CU/ status quo	
	mill. €	% of prod. value	mill. €	% of prod. value	mill. €	% of food exp.	mill. €	% of food exp.
<b>Plant products</b>	-1,201	-5.9%	-373	-1.8%				
<b>Animal products</b>	-1,497	-18.5%	-624	-7.7%				
<b>Oilseed ind.</b>	-51		-39					
<b>Total products</b>	-2,749	-9.7%	-1,036	-3.7%	3,470	11.2%	1,523	4.9%

Source: Own calculations.

Under the liberalization scenario, producers of plant products lose about €1.2 billion, which is equivalent to 5.9 percent of production value under the status quo scenario. Losses for animal producers are higher in relative terms due to higher price reductions and account for about €1.5 billion which is equivalent to 18.5 percent of production value. Together with €51 million in losses for the oilseed crushing industry, total losses for producers amount to about €2.8 billion, equivalent to almost 10 percent of agricultural production value. Consumers, on the other hand, gain from the price reductions under the liberalization scenario. Total gains for consumers amount to about €3.5 billion, equivalent to 11.2 percent of total food expenditure, and exceeding the losses in producer surplus by more than €0.7 billion.<sup>63</sup>

Under the CU scenario, the total loss in producer surplus is about €1 billion, equivalent to 3.7 percent of production value, and is exceeded by the improvement in consumer welfare of about €1.5 billion.

Comparing the size of price changes (see Tables 9.2 and 9.3) to the changes in producer surplus and consumer welfare, it turns out that welfare changes are smaller than price changes at the production side and larger at the consumption side. This is logical, because price changes lead to substitution effects as producers and consumers adjust to the new situation according to their profit/utility maximizing behavior. Nonetheless, final welfare changes are

---

63 Due to the sequential approach of determining the compensating variation, the components resulting from animal and plant price changes cannot be separated correctly as plant and animal products are linked by cross-elasticities on the demand side. This is not the case on the supply side.

surprisingly close to price changes (relative deviation between 7.7 percent for the compensating variation under the liberalization scenario and 26.6 percent for the change in producer surplus for animal products under the liberalization scenario). This is because price changes are in the same direction for most products and substitution effects are therefore limited at the supply as well as at the demand side.

In order to look at the shares individual products have in total welfare changes, effects are also calculated for each product. This is done by taking integrals below each supply and demand curve without taking into account changes in cross prices. With this approach, the overall welfare effects are overestimated (see Section 5.8.1), and therefore, the totals differ from those calculated with the sequential approach. Nonetheless they give a good impression of the contribution of individual products. Product-specific results are presented in Table 9.12 below.

**Table 9.12: Change in Producer Surplus and Consumer Welfare, per Product**

	Change in producer surplus				Change in consumer welfare			
	Liberalization/ status quo		CU/ status quo		Liberalization/ status quo		CU/ status quo	
	1,000 €	% of value	1,000 €	% of value	1,000 €	% of exp.	1,000 €	% of exp.
C. wheat	-368,003	-13.5	-368,002	-13.5	381,980	15.1	381,980	15.1
Durum wheat	-1,972	-0.3	-1,972	-0.3	1,980	0.3	1,980	0.3
Barley	-130,389	-10.7	-81,604	-6.7	30,121	12.6	18,089	7.6
Maize	-48,712	-12.5	-48,707	-12.5	32,532	13.0	32,532	13.0
<b>Total cereals</b>	<b>-549,076</b>	<b>-10.8</b>	<b>-500,285</b>	<b>-9.9</b>	<b>446,613</b>	<b>12.0</b>	<b>434,581</b>	<b>11.7</b>
Chickpeas	0	0.0	0	0.0	0	0.0	0	0.0
Dry beans	0	0.0	0	0.0	0	0.0	0	0.0
Lentils	0	0.0	0	0.0	0	0.0	0	0.0
Tobacco	-58,190	-8.0	-26,646	-3.7	59,728	8.5	25,952	3.7
Sugar	-341,384	-32.8	30,433	2.9	356,692	32.9	-30,974	-2.9
Cotton	0	0.0	0	0.0	0	0.0	0	0.0
Sunfl. seed	-34,172	-9.5	-34,172	-9.5	537	10.1	537	10.1
Soybeans	0	0.0	0	0.0	0	0.0	0	0.0
Onions	0	0.0	51,381	8.9	0	0.0	-45,991	-7.9
Potatoes	-5,987	-0.5	100,625	8.3	5,638	0.5	-90,170	-7.8
<b>Tot. oth. crops</b>	<b>-439,734</b>	<b>-7.1</b>	<b>121,622</b>	<b>2.0</b>	<b>422,595</b>	<b>10.8</b>	<b>-140,646</b>	<b>-3.6</b>
Table tom.	-28,387	-1.6	-28,438	-1.6	27,844	1.5	27,844	1.5
Tomato paste	-15,876	-11.9	-2,398	-1.8	8,418	5.5	1,142	0.8
Melon	10,697	0.8	14,453	1.1	-10,771	-0.8	-14,381	-1.0
Cucumbers	0	0.0	0	0.0	0	0.0	0	0.0
Peppers	0	0.0	0	0.0	0	0.0	0	0.0
<b>Tot. vegetab.</b>	<b>-33,566</b>	<b>-0.8</b>	<b>-16,383</b>	<b>-0.4</b>	<b>25,491</b>	<b>0.5</b>	<b>14,604</b>	<b>0.3</b>
Apples	0	0.0	0	0.0	0	0.0	0	0.0
Table olives	0	0.0	0	0.0	0	0.0	0	0.0
Olive oil	-838	-0.3	17,195	5.5	363	0.2	-7,150	-4.7
Lemons	-6,018	-3.6	-6,018	-3.6	4,803	2.9	4,803	2.9
Oranges	2,866	1.1	7,208	2.8	-2,899	-0.8	-7,201	-2.1
Mandarins	-7,333	-5.3	-7,333	-5.3	5,608	4.3	5,608	4.3
Hazelnuts	0	0.0	25,985	3.2	0	0.0	-24,030	-3.0
Table grapes	15,412	1.5	162,443	15.8	-15,569	-1.1	-150,785	-10.6
Sultanas	0	0.0	0	0.0	0	0.0	0	0.0
Tea	-175,372	-59.6	-175,372	-59.6	326,846	45.0	326,846	45.0
<b>Total fruit</b>	<b>-171,282</b>	<b>-3.7</b>	<b>24,108</b>	<b>0.5</b>	<b>319,151</b>	<b>6.1</b>	<b>148,091</b>	<b>2.8</b>
Milk	-763,402	-24.4	-72,270	-2.3	1,020,607	19.7	111,517	2.1
Sheep meat	-336,779	-26.7	-180,329	-14.3	495,994	36.0	234,872	17.0
Beef	-307,307	-22.5	-335,478	-24.5	518,931	34.6	518,931	34.6
Poultry	-67,314	-4.5	-52,696	-3.5	109,050	6.5	89,188	5.3
Eggs	34,966	4.2	32,247	3.9	2,931	0.3	2,931	0.3
<b>Tot. an. prod.</b>	<b>-1,439,836</b>	<b>-17.8</b>	<b>-608,526</b>	<b>-7.5</b>	<b>2,147,514</b>	<b>20.2</b>	<b>957,440</b>	<b>9.0</b>
Sunflower oil					121,951	17.5	102,083	14.7
Sunfl. cake					0	0.0	0	0.0
Soybean oil					19,231	13.7	19,231	13.7
Soybean cake					0	0.0	0	0.0
Cotton lint					0	0.0	0	0.0
Cottonseed					0	0.0	0	0.0
Cotton oil					22,080	14.4	22,080	14.4
Cotton cake					0	0.0	0	0.0
<b>Tot. processed</b>	<b>-51,360</b>		<b>-39,286</b>	<b>-1.4</b>	<b>163,261</b>	<b>5.9</b>	<b>143,394</b>	<b>5.2</b>
<b>Total products</b>	<b>-2,684,854</b>	<b>-9.5</b>	<b>-1,018,750</b>	<b>-3.6</b>	<b>3,524,625</b>	<b>11.4</b>	<b>1,557,464</b>	<b>5.0</b>

Source: Own calculations.

Under the liberalization scenario, common wheat, sugar, and tea account for about 80 percent of the total loss in producer surplus for plant products. These are also the products with the highest losses in producer surplus in relative terms, differing between 13.5 percent of production value of wheat and 59.6 percent of the production value of tea. Among animal products more than half of the loss in producer surplus accrues from milk, although the loss in producer surplus for beef is slightly higher in relative terms. Under the CU scenario, the most significant losses in producer surplus among plant products occur for wheat and tea, in relative as well as in absolute terms. Among animal products beef producers lose most and account for more than 55 percent of the loss of producer surplus for animal products.

At the consumption side, the relative importance of individual products is, in most cases, similar to that at the production side. Exemptions, however, exist due to several reasons. For example, the gains in consumer surplus for barley are much lower than the losses in producer surplus because only a small part of barley supply is used for human demand. The largest part is used for animal feed, and the gains resulting from lower feed prices are part of the change in producer surplus for animal products and do not appear as part of the change in consumer welfare. Another reason for a strong deviation of the dimension of changes in producer surplus and change in consumer welfare can be a very pronounced trade situation. For example, 40 percent of human demand for tea under the liberalization scenario is covered by imports and the change in consumer welfare therefore significantly exceeds the change of producer surplus.

### 9.3.2 Effects on Budgetary Outlays and Revenue and Overall Welfare Effects

Changes in budgetary outlays and revenue among the scenarios are due to changes in tariff revenue and in outlays for export subsidies and producer premiums. Table 9.13 shows budgetary outlays and revenue for each scenario in absolute terms. Changes between scenarios are derived from these values.

**Table 9.13: Budgetary Revenue (mill. €)**

	Base	Status quo	Liberalisation	CU
<b>Tariffs</b>	108.1	128.6	0.0	49.1
<b>Export subsidies</b>	-233.9	-27.0	0.0	0.0
<b>Producer premiums</b>	-38.8	-47.3	0.0	0.0
<b>Total</b>	-164.5	54.3	0.0	49.1

Note: Negative figures indicate budgetary outlays.

Source: Own calculations.

In the base situation, budgetary outlays exceed tariff revenue. Under the status quo scenario, tariff revenue increases due to increasing imports. Outlays for export subsidies are lower than in the base situation because of the reductions made in order to comply with commitments in the WTO; premiums increase although rates are kept constant because production increases. Under the liberalization scenario, all market policies are abolished and outlays and revenue for the policy categories covered reduce to zero. Under the CU scenario, some tariff revenue results from sunflower oil and sheep meat being imported from third countries because the EU is a net importer for these products itself.

The resulting total welfare effects are presented in Table 9.14

**Table 9.14: Total Welfare Effects (mill. €)**

	<b>Liberalization/status quo</b>	<b>CU/status quo</b>
<b>Change in producer surplus</b>	-2,749	-1,036
<b>Change in consumer welfare</b>	3,470	1,523
<b>Budgetary effects</b>	-54	-5
<b>Total</b>	667	482

Source: Own calculations.

Under the liberalization scenario, total comparative static welfare gains amount to €667 million, or about 2.3 percent of agricultural production value under the status quo scenario. Under the CU scenario, the total welfare gain is €482 million, which is €185 million less than under the liberalization scenario. This difference stems from two effects: the allocation effect and the terms of trade effect, as defined in Section 4.1.1. The allocation effect can be captured by assuming Turkey applies exactly the same protection level as results from a CU with the EU by introducing MFN trade measures (tariffs, export subsidies), without entering a CU. The terms of trade effect results from Turkey paying higher import prices for some products, which come from the EU instead of the world market, and from receiving higher export prices for some products, which can be exported to the EU instead of the world market. Table 9.15 presents effects of the CU.

**Table 9.15: Terms of Trade and Allocation Effect of a CU, (mill. €)**

Turkey's advantage resulting from higher export prices	58.8	Onions, potatoes, tomato paste, olive oil, hazelnuts, table grapes
Turkey's disadvantage resulting from higher import prices	-47.7	Milk only
Total terms of trade effect	11.1	
Allocation effect	-196.1	
Total disadvantage of a CU compared to the liberalization scenario	-185.0	

Source: Own calculations.

Table 9.15 shows that Turkey's gains from higher export prices for some fruits and vegetables exceed the losses from higher import prices for milk by about €11 million. The overall terms of trade effect, however, is small compared to the allocation effect of a CU, which is at €196 million. This is the welfare loss for Turkey if it were to apply the protection level resulting from the CU without any change in import and export prices compared to the liberalization scenario. It can be calculated as the total welfare effect (-€185 mill.) minus the terms of trade effect (€11 mill.). Alternatively, the allocation effect can be calculated by comparing the hypothetical scenario of Turkey applying the EU protection level without a CU to the liberalization scenario:

**Table 9.16: Calculation of the Allocation Effect of a CU, (mill. €)**

Higher producer surplus	-1,036 - (-2,749); see Table 9.14	1,713.0
Lower consumer surplus	1,523 - 3,470; see Table 9.14	-1,947.0
Tariffs to be raised in order to achieve the same price level as in the CU	49.1 + 47.7; see Tables 9.13 and 9.15	96.8
Export subsidies to be paid in order to achieve the same price level as in the CU	see Table 9.15	-58.8
Total		196.0

Source: Own calculations.

The size of the terms of trade effect depends heavily on the assumptions made about shifters of supply and demand and the resulting net trade position of the products concerned. If supply shifters turn out to be higher or demand shifters turn out to be lower than assumed here, the terms of trade effects would be higher for the export products fruit and vegetables and lower in absolute terms for the import product milk. Table 9.17 shows the impact of assumptions on shifters on the terms of trade effect.

**Table 9.17: Impact of Shifters on Terms of Trade Effect under a CU**

Assumptions	1	2	3
Demand shifter <sup>a</sup>	As specified in Subchapter 8.3	Low	High
Supply shifter: fruits, vegetables and animal products <sup>b</sup>	As specified in Subchapter 8.2	High	Low
<b>Terms of trade effect (mill. €)</b>			
Fruits and vegetables	58.8	81.4	33.2
Milk	-47.7	0.0	-132.9
Total	11.1	81.4	-99.7

<sup>a</sup> For demand shifters "low" represents 1.2 instead of 1.4 percent of annual population growth, and 1.0 instead of 1.8 percent yearly income growth. "High" represents 1.6 and 2.6 percent, respectively.

<sup>b</sup> For supply shifters "low" stands for yearly productivity growth rates lowered by 0.5 percentage points and the additional irrigation area set at 200,000 instead of 270,000 ha. "High" represents productivity growth rates rising by 0.5 percentage points and the irrigation area at 340,000 ha.

Source: Own calculations.

Table 9.17 shows that under the assumption of higher supply shifters and lower demand shifters the terms of trade effect would be at €81.4 million accruing from fruit and vegetable exports, only because in such a situation no imports of milk products would occur. In case of low supply and high demand shifters, the positive terms of trade effect of fruit and vegetable exports would reduce to about €33 million, and the negative effect resulting from highly priced imports of milk products from the EU would increase to almost €133 million. As a result, the terms of trade effect would amount to about a negative €100 million.

### 9.3.3 Effects on Welfare Distribution

#### 9.3.3.1 Changes in Producer Surplus per Region

Table 9.18 shows changes in producer surplus per region. For plant producers, the north central, south central, and the Black Sea regions account for more than 50 percent of welfare losses. In relative terms, losses are highest in the northeast and the Black Sea regions, where losses amount to about 13 percent of the production value. This is mainly due to the high shares of sugar (northeast) and tea (Black Sea) in total plant production. Losses are lowest in the Aegean, Mediterranean, and southeast regions due to the high shares of fruits and vegetables and cotton, for which prices decline only modestly or remain constant. Absolute welfare changes for animal producers are distributed more equally among regions than those for plant producers. In relative terms they vary from 15 percent of production value in the north central region and 24.5 percent

in the southeast. Determining factors are discussed above in Section 9.1.3, as the regional distribution of welfare changes is quite similar to that of changes in production value (Table 9.7).

**Table 9.18: Change in Regional Producer Surplus  
(mill. € and percent of production value)**

	Liberalization/status quo						CU/status quo					
	Plant		Animal		Total		Plant		Animal		Total	
	mill. €	%	mill. €	%	mill. €	%	mill. €	%	mill. €	%	mill. €	%
<b>Nation.</b>	-1,253	-6.2	-1,497	-18.5	-2,698	-9.5	-373	-1.8	-624	-7.7	-997	-3.5
<b>North central</b>	-201	-8.5	-188	-15.0	-389	-10.8	-62	-2.6	-92	-7.3	-155	-4.3
<b>Aegean</b>	-109	-2.8	-248	-15.9	-357	-6.6	-1	0.0	-103	-6.7	-105	-1.9
<b>Europe</b>	-106	-5.6	-173	-15.2	-279	-9.2	-55	-2.9	-76	-6.7	-131	-4.3
<b>Medit.</b>	-116	-3.2	-161	-23.3	-276	-6.3	-45	-1.2	-56	-8.2	-101	-2.3
<b>North-east</b>	-52	-12.9	-141	-24.2	-193	-19.6	-22	-5.5	-57	-9.8	-79	-8.0
<b>South-east</b>	-74	-3.1	-162	-24.5	-236	-7.8	-24	-1.0	-66	-10.0	-90	-3.0
<b>Black Sea</b>	-216	-13.1	-148	-21.6	-365	-15.6	-164	-10.0	-58	-8.4	-222	-9.5
<b>East</b>	-90	-7.9	-133	-22.7	-224	-12.9	-14	-1.2	-55	-9.3	-69	-4.0
<b>South central</b>	-236	-8.2	-143	-15.3	-379	-9.9	15	0.5	-60	-6.4	-45	-1.2

Source: Own calculations.

Under the CU scenario, about 44 percent of losses in producer surplus for plant products occur in the Black Sea region, mainly due to low tea prices. For underlying reasons of regional distribution of welfare changes under the CU scenario, see Section 9.1.3 above.

In order to interpret these results with respect to the effects of different policy scenarios on intrasectoral income distribution, it is necessary to conclude from model results to what extent rich or poor farmers gain or lose under the respective model results. The data base on which such a discussion can be based is limited. Nonetheless, preliminary investigations are carried out below.

A first task is to relate regional welfare changes to the regional farm income level. Unfortunately, no data on farm income per farm household and region is



available. It is therefore, unknown whether a region has relatively rich or poor farmers. But if farm size is taken as an indicator for income status, some conclusions can be drawn as regional data on farm size exists from the 1991 agricultural census (SIS, 1994). However, the basic assumption that farmers on physically large farms are more wealthy than those on small farms is subject to severe limitations. For example the share of irrigated area, the extent of animal husbandry, and the composition of plant production have a strong impact on farm income in addition to farm size. In order to give an impression of regional farm size distribution, Table 9.19 shows shares of small, medium, and large farms in the number of farms and the agricultural area per region.

**Table 9.19: Distribution of Farms by Area and Region, 1991**

	0-5 ha		5-20 ha		> 20 ha	
	% of farms	% of area	% of farms	% of area	% of farms	% of area
<b>National</b>	67.0	22.1	27.6	40.9	5.4	37.0
<b>North central</b>	53.4	15.8	37.6	45.6	9.0	38.6
<b>Aegean</b>	77.9	40.8	20.6	46.4	1.5	12.8
<b>Europe</b>	63.2	25.1	33.5	55.3	3.3	19.6
<b>Mediterranean</b>	73.5	28.6	23.0	42.0	3.5	29.4
<b>Northeast</b>	62.6	19.6	31.1	45.2	6.3	35.2
<b>Southeast</b>	45.1	6.1	38.1	24.2	16.8	69.7
<b>Black Sea</b>	85.8	55.1	13.4	36.1	0.8	8.8
<b>East</b>	63.4	23.9	31.6	46.3	5.0	29.8
<b>South central</b>	51.4	12.9	39.0	45.7	9.6	41.4

Source: SIS (1994); own calculations.

Table 9.19 shows that in 1991 37 percent of Turkish farm land was farmed by 5.4 percent of farmers at farms larger than 20 ha whereas 67 percent of farmers were farming about 22 percent of farm area on farms below 5 ha. The extent of inequality of farm land distribution differed strongly among regions. For example in the Black Sea region farm land was distributed quite equally among the farming population with 86 percent of farmers farming about 55 percent of farm area on farms smaller than 5 ha. Only about 9 percent of farm area belonged to farms larger than 20 ha. In southeast Anatolia, on the other hand, only 6 percent of area belonged to farms smaller than 5 ha, and almost 70 percent of area belonged to farms larger than 20 ha and was farmed by only 17 percent of south east Anatolian farmers. No generalizing statements can be made based on these figures with respect to the effect of agricultural policy

liberalization on intrasectoral income distribution. Regions with relatively equal distribution are subject to high losses of producer surplus (Black Sea, compare Table 9.18) as well as low losses of producer surplus (Aegean region). Regions with relatively unequally distributed area, on the other hand, are subject to low (Mediterranean region) as well as high (north east Anatolia) relative changes in producer surplus.

This approach could be extended to the provincial level. Although provincial welfare changes are not an output of TURKSIM, the base period production level of products covered by TURKSIM for all provinces is known (SIS, *Agricultural Structure*, various issues). As changes of producer surplus are known for individual products (see Table 9.12), welfare changes for each province could be estimated roughly based on provincial composition of production. Provincial farm size distribution is also known (SIS, 1994) and welfare changes could thus be related to the distribution of farm size as has been done on a regional level above. This approach is not pursued here.

A second approach for drawing conclusions on intrasectoral income distribution is to relate welfare changes for individual products (Table 9.12) directly to farm size. The information necessary to do so is the distribution of product-specific production with respect to farm size. For plant production, the area allocated to individual plant products per farm size group is published for some products on a national and a regional level (SIS, 1994). Unfortunately, the distribution of sugar and tea production, two of the three plant products with the highest contribution to changes in producer surplus under the liberalization scenario, is not published. But for wheat, for which prices decrease considerably under both scenarios, data is available.

Under the assumption that yield does not differ among different farm size groups, Table 9.20 shows the distribution of numbers of wheat producing farms and wheat production, and thus changes of producer surplus, among different farm size groups on a national level and for the southeast Anatolian region. On a national level, 38.4 percent of the change in producer surplus for wheat under the liberalization scenario falls within the farm size group above 20 ha, and is captured by only 7.1 percent of farmers. In a region in which large farms prevail like south east Anatolia even more than 68 percent of the change of producer surplus falls within the farm size group larger than 20 ha and is captured by 18.5 percent of farmers. These results show the well-known fact that agricultural support policies which are coupled to the production level are usually unable to achieve a more equal income distribution pattern, as they increase intra-sectoral inequality in absolute terms.

**Table 9.20: Distribution of Changes in Producer Surplus for Wheat among Farm Size Groups (percent)**

	National		Southeast Anatolia	
	% farms <sup>a</sup>	% change in producer surplus	% farms <sup>a</sup>	% change in producer surplus
<b>0-5 ha</b>	58.1	19.9	39.5	6.2
<b>5-20 ha</b>	34.8	41.7	42.0	25.4
<b>&gt; 20 ha</b>	7.1	38.4	18.5	68.4

<sup>a</sup> Figures differ from those in Tables 9.19 and 9.21 as only wheat producing farms are included in the sample.

Source: SIS (1994); own calculations.

For animal production, estimates of the numbers of cattle, as well as sheep and goats per farm size group on a provincial level, are published (SIS, 1994). Table 9.21 presents a summary of this data.

**Table 9.21: Distribution of Farms, Area, and Ruminants, by Farm Size and Region, 1991**

	0-5 ha				5-20 ha				> 20 ha			
	% of farms	% of area	% of cattle	% of sheep + goat	% of farms	% of area	% of cattle	% of sheep + goat	% of farms	% of area	% of cattle	% of sheep + goat
<b>National</b>	67.0	22.1	41.8	53.9	27.6	40.9	40.5	36.3	5.4	37.0	17.7	9.8
<b>North central</b>	53.4	15.8	35.1	45.4	37.6	45.6	44.8	42.0	9.0	38.6	20.1	12.6
<b>Aegean</b>	77.9	40.8	65.5	64.7	20.6	46.4	29.4	30.2	1.5	12.8	5.1	5.0
<b>Europe</b>	63.2	25.1	50.9	43.1	33.5	55.3	39.5	47.0	3.3	19.6	9.7	9.9
<b>Medit.</b>	73.5	28.6	61.1	63.3	23.0	42.0	32.6	32.3	3.5	29.4	6.4	4.4
<b>North-east</b>	62.6	19.6	37.8	49.2	31.1	45.2	46.0	40.4	6.3	35.2	16.1	10.4
<b>South-east</b>	45.1	6.1	30.2	33.9	38.1	24.2	40.1	38.4	16.8	69.7	29.7	27.7
<b>Black Sea</b>	85.8	55.1	53.9	71.9	13.4	36.1	39.4	24.9	0.8	8.8	6.7	3.2
<b>East</b>	63.4	23.9	41.9	50.7	31.6	46.3	43.7	39.9	5.0	29.8	14.5	9.4
<b>South central</b>	51.4	12.9	30.4	41.6	39.0	45.7	47.5	44.2	9.6	41.4	22.1	14.1

Source: SIS (1994); own calculations.

Table 9.21 shows that ruminants are more equally distributed among farm size groups than is farm area. On a national level, for example, 67 percent of farmers account for only 22 percent of farm area, but own 42 percent of national cattle stocks and 54 percent of national sheep and goats. The interpretation with respect to the distribution of welfare effects of changing ruminant product prices is somewhat ambiguous. This is because no information is provided on the herd size per farm. The high share of stocks covered by small farms in terms of area could result from two reasons: many small farms keeping few animals, or a few farms of small size keeping large numbers of ruminants, i.e. feedlots. The incidence of such farms, however, is small in Turkey (USDA GAIN Report TU 1034, 21.08.2001, p.2). The interpretation of Table 9.21 as indicating a more equal distribution of ruminants than farm area among farms is also supported by the fact that only 3.4 percent of Turkish farms are exclusively engaged in animal production and account for 6.5 percent of the national sheep and goat herd, and 4 percent of the national cattle herd. More than 70 percent of farms are engaged in animal husbandry as well as crop production. These farms account for more than 90 percent of the national ruminant herd (SIS, 1994). As a result, price changes for ruminant products still affect large farms most in absolute terms; but as ruminants are more equally distributed among farms than area, this effect is not as distinct as for wheat.

### 9.3.3.2 Change in Consumer Welfare per Income Group

At the consumption side, welfare changes can be attributed to income quintiles due to the specification of human demand functions for each quintile in TURKSIM. The change in consumer welfare for each quintile under the liberalization and the CU scenarios compared to the status quo scenario is presented in Table 9.22.

**Table 9.22: Change in Consumer Welfare by Income Quintile**

Column	Liberalization/status quo			CU/status quo		
	1	2	3	4	5	6
	mill. €	% of food exp.	% of total exp.	mill. €	% of food exp.	% of total exp.
<b>Total</b>	3,470	11.2	2.5	1,523	4.9	1.1
<b>Quintile 1</b>	472	11.1	3.9	200	4.7	1.7
<b>Quintile 2</b>	612	11.2	3.5	262	4.8	1.5
<b>Quintile 3</b>	696	11.3	3.0	303	4.9	1.3
<b>Quintile 4</b>	775	11.2	2.5	343	4.9	1.1
<b>Quintile 5</b>	916	11.2	1.6	416	5.1	0.7

Source: Own calculations.

Columns 1 and 4 of Table 9.22 show, that the change in consumer welfare under the liberalization and CU scenarios increases in absolute terms with increasing income. This simply reflects the fact that high income groups spend more money on food than low income groups. For example, the change in consumer welfare is more than twice as high in quintile 5 than it is in quintile 1 under the CU scenario. The second column of Table 9.22 shows, that the change in consumer welfare under the liberalization scenario, expressed as a percentage of food expenditure, is almost equal in all quintiles. This is, at a first glance, somewhat surprising as animal product prices decrease significantly more under the liberalization scenario than do plant product prices (see Table 9.2), and animal products cover a higher share of food expenditure in higher income quintiles than in lower ones (Annex Table A-7.3). Under the status quo scenario, expenditures for animal products cover 31 percent of food expenditure in quintile 1, but more than 36 percent of food expenditure in quintile 5. However, this is not the case for all animal products; for milk, which accounts for more than half of expenditures for animal products, the expenditure share is higher in low income quintiles than in higher ones. Also on some plant products, for which prices strongly decline, like wheat and sugar, low income quintiles spend a higher expenditure share than high income quintiles. For instance, the expenditure share for wheat in the base situation is 11.2 percent for quintile 1, and 6.3 percent for quintile 5. Together these effects offset the distributional effect of strongly declining red meat prices which affect higher income quintiles relatively more. Under the CU scenario, high income quintiles are slightly more affected than low ones in terms of percentage of food expenditure (Column 5), which is due to milk prices decreasing only slightly under that scenario.

Columns 3 and 6 of Table 9.22 show that low income quintiles gain relatively more from food price reductions in terms of percentage of total expenditure, as lower income quintiles spend a higher share of their total expenditures on food. For example, under the liberalization scenario, the change in consumer welfare amounts to 2.5 percent of total expenditure for quintile 1 whereas it is only 1.6 percent of total expenditure of quintile 5.

#### **9.4 Impact of Changes in Farmgate-Wholesale Price Margins and the Real Exchange Rate**

As discussed above, increasing competition under the liberalization and CU scenarios could lead to a rise in efficiency of the marketing system (Section 4.1.2). In a situation of perfect competition, such a rise in efficiency would be completely passed on to producers and consumers in the form of a lower

marketing margin.<sup>64</sup> The results of such a decrease in margins are presented in Table 9.23.

**Table 9.23: Effects of Decreasing Farmgate-Wholesale Price Margins (mill. €)**

	Liberalization scenario				CU scenario			
	Margin -10%		Margin + waste -10%		Margin -10%		Margin + waste -10%	
	Absolute change	Relative change	Absolute change	Relative change	Abs. change	Relative change	Abs. change	Relative change
<b>Change in agr. net imports</b>	273	-15.0%	607	-33.7%	274	-54.5%	603	-119.9%
<b>Change in prod. surplus</b>	488	-18.1%	693	-25.7%	506	-49.2%	687	-66.9%
<b>Change in cons. welfare</b>	26	0.7%	52	1.5%	72	4.7%	132	8.7%
<b>Change in total welfare</b>	514	75.5%	745	109.6%	577	110.7%	819	157.2%

Source: Own calculations.

Table 9.23 shows that a relatively small reduction of the relative and the absolute components of the processing margin (see Section 5.3) by 10 percent has a significant impact on trade and welfare. Under the liberalization scenario, a decrease of 10 percent of the processing margin leads to a reduction of net imports by €273 million, or 15 percent of total net imports. The positive effect of decreasing margins on producer surplus is €488 million and the change in consumer welfare of decreasing margins is €26 million. Overall welfare effects are €514 million, which is 77 percent of the welfare effects of the liberalization scenario, without any change in margins. If also the share of waste, which contributes to the total margin between farmgate and wholesale price (see above Section 5.3), is reduced by 10 percent, trade and welfare effects are even higher; total welfare increases by €745 million under the liberalization scenario.

64 A decrease of the marketing margin coupled with real improvements in technical efficiency, could also result from firms in the marketing chain being forced to pass on part of their producer rent to consumers and farmers. This effect would have mainly distributional rather than allocational effects and is not analyzed in this study.

Turkey is a country with a highly volatile exchange rate and strong inflation. Between the TURKSIM base period and January 2003 the nominal exchange rate of the Turkish Lira against the Euro increased by more than 1000 percent. Under the TURKSIM scenarios presented above, the assumption is that the real exchange rate remains constant over the projection period. This, however, is somewhat questionable as the Turkish Lira declined against the Euro by 6.6 percent in real terms between the TURKSIM base period and January 2003.<sup>65</sup> Therefore TURKSIM is again solved under the assumptions of the real exchange rate increasing by 10 percent and the real exchange rate decreasing by 10 percent over the projection period. Table 9.24 shows results of these calculations. Agricultural prices increase with a real devaluation of the Turkish Lira by 6.1 to 8.9 percent under the different scenarios. The increase of production value is somewhat higher due to increased production quantities. In contrast, with a constant real exchange rate, Turkey is a net exporter of agricultural products under all scenarios. In the case of real appreciation of the Turkish Lira, domestic prices and agricultural production value decrease and Turkey is a net importer of agricultural products under all scenarios.

Welfare effects under both the liberalization and the CU scenarios are somewhat lower in the case of devaluation, and somewhat higher with an appreciation of the Turkish Lira than they are with a constant real exchange rate. This is because prices fall more significantly as a result of liberalization or a CU with appreciation scenario; protection under the status quo scenario is higher. Aggregate welfare results, however, are in the same order of magnitude under differing assumptions with respect to the real exchange rate.

---

65 The real exchange rate is calculated as the nominal exchange rate multiplied by the EU Harmonised Consumer Price Index (as provided by the EUROPEAN CENTRAL BANK), divided by the Turkish Consumer Price Index (as provided by SIS).

**Table 9.24: Effects of Real Devaluation and Appreciation of the Turkish Lira**

	Average farmgate price (€/t, quantity weighted)	Production value (mill. €)	Net trade (mill. €)	Change in prod. surplus (mill. €)	Change in cons. welfare (mill. €)	Change in total welfare (mill. €)
<b>Standard</b>						
Status quo	315	28,328	332			
Liberalization	278	24,027	-1,816	-2,745	3,470	667
CU	301	26,796	-503	-1,063	1,523	482
<b>Devaluation 10 percent</b>						
Status quo	335	31,051	1,961			
Absolute change	19	2,724	1,630			
Relative change	6.1%	9.6%	491.3%			
Liberalization	303	27,298	243	-2,430	3,006	525
Absolute change	25	3,271	2,059	315	-464	-141
Relative change	8.9%	13.6%	-113.4%	-11.5%	-13.4%	-21.1%
CU	323	29,954	1,431	-854	1,245	410
Absolute change	23	3,158	1,935	209	-278	-72
Relative change	7.5%	11.8%	-384.4%	-19.6%	-18.3%	-14.9%
<b>Appreciation 10 percent</b>						
Status quo	304	26,745	-619			
Absolute change	-12	-1,582	-951			
Relative change	-3.7%	-5.6%	-286.7%			
Liberalization	260	21,905	-3,197	-3,067	3,974	908
Absolute change	-18	-2,123	-1,382	-322	504	241
Relative change	-6.5%	-8.8%	76.1%	11.7%	14.5%	36.1%
CU	281	24,360	-1,998	-1,509	2,059	560
Absolute change	-19	-2,435	-1,494	-446	536	78
Relative change	-6.4%	-9.1%	296.9%	42.0%	35.2%	16.1%

Source: Own calculations.



## 10 CONCLUSIONS

Turkey has liberalized its agricultural markets significantly in recent years. For future policy design, several options exist, three of which are analyzed in the framework of this study. First, the maintenance of the degree of market intervention at the level of 1996/98 is analyzed. This option is somewhat outdated by actual policy developments as Turkey has, under the World Bank-supported agricultural policy reform program, lowered protection levels for some products, and intends to continue on this path. Second and third, scenarios of complete agricultural trade liberalization or unilateral agricultural trade liberalization in the CU with the EU are analyzed. It appears that the option of an inclusion of agriculture in the CU with the EU is very similar to the option of complete liberalization of agricultural trade for most products. This is because the EU has, in recent years, significantly liberalized its agricultural markets and is projected to continue to do so for many reasons, including the WTO process, Eastern enlargement, and an interest in further liberalizing trade in the framework of bilateral agreements.

At first, the principal question of whether or not to liberalize the Turkish agricultural sector is discussed because such a liberalization would also be part of the CU option for most products, too. Then, the question as to whether the agricultural sector should be liberalized completely or whether it should be liberalized within a CU with the EU is addressed.

### 10.1 Liberalization of the Agricultural Sector

The complete liberalization of the agricultural sector leads to significant static comparative welfare gains as shown above. For the year 2006, these welfare gains are estimated at about €670 million or about 2.3 percent of projected agricultural production value, or 0.4 percent of projected GDP. If one adds the assumption that, due to increased competition, marketing margins decrease by 10 percent, welfare gains could even be about €1,400 million. These results have shown to be relatively stable even in the face of variation of critical exogenous parameters like the real exchange rate, the shadow price for sugar, and supply and demand shifters. Other dynamic gains, like enhanced productivity growth rates, are not covered by simulations in the framework of this study.

However, aside from aggregated welfare gains, distributional aspects are important. At the consumption side, the liberalization of the agricultural sector leads to a more equal distribution of real income in relative terms because lower income groups spend a higher share of their income on food and therefore gain relatively more from lower food prices. At the production side, the liberalization of the agricultural sector reduces intrasectoral income inequality in absolute

terms, as large and wealthy farms receive most of the gains in producer surplus resulting from current price support due to their high share in production.

One other major distributional effect of liberalization of agricultural policies, however, may conflict with the interests of Turkish policy makers: the distribution from producers to consumers and thus from rural to urban areas. The 1994 income survey shows the mean income in rural areas as 24 percent lower than in urban areas (SIS, 1997). In 1994 the poverty gap in rural areas, indicating the share of total income that has to be transferred to the poor in order to raise all poor to the poverty line, was about 30 percent higher than in urban areas, with the poverty line set at half the median income (Cakmak, 1998).

TURKSIM results overestimate the effect of shifting income from producers to consumers because agricultural producers also act as consumers and do therefore capture part of the loss of producer surplus in the form of the compensating variation at the consumption side. Nonetheless, land owners and agricultural producers of most products clearly lose from liberalization in the comparative static framework of TURKSIM. Even if one reduces total losses of €2,749 million by one-third due to the share of agricultural producers in total food consumption, the resulting losses of about €1,833 million still account for about 6.4 percent of projected production value in 2006. As about 90 percent of agricultural producers in Turkey operate exclusively on their own land (SIS, 1994), and tenancy of land is of low significance in Turkey, most of these losses must be borne by farmers and would not be passed on to land owners due to lower land leasing prices.

Various options for poverty reduction measures and measures to support rural areas exist as alternatives to shifting money from taxpayers and consumers mainly to large producers by price supporting policies. Policies aiming better at social and regional development objectives include enhanced public investment in rural infrastructure such as schools, roads, medical care, and so on. People in rural areas benefit from such policies more equally, independent of their farm size or income source. Furthermore productivity in agriculture has the potential to increase significantly through investments in education of farmers, as almost no training opportunities for farmers exist in the current situation. Finally, for the purpose of poverty reduction, direct payments to small farmers are an alternative which is currently implemented under the agricultural policy reform package. Major drawbacks of such payments are the administrative and budgetary requirements. The budget revenue required to finance direct payments could be generated by imposing a low tax on food consumers in order to avoid the possibly negative distributional effects of additional income taxation (see below). If transaction costs of direct payments are not too high, consumers would still be better off with the introduction of such a tax under liberalization

because the gross price of food would fall by more than the tax required to finance income transfers to needy groups of producers.

One last distributional effect of liberalizing agricultural markets in Turkey should at least be mentioned. Subsidizing agriculture withdraws resources from other parts of the economy directly by shifting taxpayers' money, and indirectly via the impact on factor markets and the real exchange rate. Therefore, liberalizing the agricultural sector will have positive effects on other sectors of the economy. These general equilibrium effects could indeed generate positive welfare effects significantly larger than those resulting from the partial equilibrium model used in this study.

In terms of policy priorities it seems reasonable for Turkey to first do away with all remains of budget-financed agricultural market policies, such as intervention buying, export subsidies, input subsidies, and producer premiums. This is because, in addition to the negative comparative static negative welfare effects of such measures, budget-financed support is subject to transaction costs in the context of collecting and distributing taxpayers money. Some of these transaction costs are unavoidable, but for Turkey these transaction costs are especially problematic:

"...the tax system in Turkey is believed to be very inefficient, limited in its coverage, full of leakages and critically depends on the income taxes from fixed income wage and salary earners and indirect taxes collected from consumers. Different estimates show that the size of the untaxed/unrecorded economy in Turkey reaches 30 to 50 per cent of total GNP. It is therefore not too unrealistic to expect that the transfers to agriculture from taxpayers have a relatively larger burden on middle and lower income groups than on higher income groups..." (Cakmak, 1998, p. 9).

In such a situation the collection of taxes itself probably has a negative effect on income distribution and it is of special importance to limit budgetary outlays to efficient policies well aimed at socially accepted goals.

The second step of liberalizing the agricultural sector after abolition of budget-financed market policies would be the reduction of tariffs. Several considerations play a role when thinking about the timing of tariff abolition. Cereals are protected strongly in the current situation. To reduce cereal tariffs at an early stage of the reform process would have two advantages. First, cereals cover a high share of consumption expenditures in low income groups. Price reductions would, therefore, especially relieve the situation of poor consumer groups. Secondly, reductions of cereal prices would increase competitiveness of

animal production. An early commitment not to rise domestic price levels for cereals significantly above the international price level could therefore increase the willingness of producers to invest especially in the relatively competitive poultry and egg sectors. Tariff reductions for animal products should be carried out according to a long-term, transparent schedule as animal production often requires long-term investments of farmers and sudden price movements can endanger the ability of farmers to pay off these investments.

Furthermore from an economic point of view, it would make sense to decrease tariffs first for products which are more highly subsidized in order to reduce intrasectoral distortions of the production program. In the area of plant products, this is especially the case for sugar. Welfare effects of a reduced sugar price could be considerable, dependent on the current shadow price for sugar; competitiveness of other products for which Turkey has a comparative advantage in production would increase. Another product for which there is an enormous peak in protection is tea. In that case, however, production is geographically concentrated and limited to the Black Sea region, and producers are highly specialized and generally small-scale farmers. Options for the diversification of agricultural production should therefore be investigated and for a limited period of time tariff protection may be the best solution for the Turkish government to transfer money to tea producers as an alternative to direct payments which have to be financed from the budget.

## **10.2 Extension of the CU with the EU to Cover Agricultural Products**

As discussed above, the degree of liberalization does not differ much between the liberalization and the CU scenarios for most products. The most important price differences are higher prices for sugar, milk, and sheep meat under the CU scenario. The total welfare gain under the customs union scenario is about €200 million lower than under the liberalization scenario. This is mainly due to lower welfare gains for milk, and somewhat less to sheep meat. The welfare difference for sugar is relatively low as the price reduction under the liberalization scenario has little effect on allocation because of the shadow price being significantly below the market price under the status quo scenario, together with a low price elasticity of demand for sugar. Dependent on the assumptions made on the shadow price for sugar in the base situation, the difference in welfare gains for sugar under the liberalization and the CU scenarios could be more significant.

Compared to the status quo and the liberalization scenario, the CU scenario would be equivalent to a "partial liberalization" of the Turkish milk and sheep meat market as prices would be lower than under the status quo scenario, with the resulting "partial welfare gains." Still EU reform of agricultural markets will

proceed, and for milk and sugar, options for further price reductions are currently under discussion.

The pure terms of trade effect of a CU as defined above is surprisingly small. Turkey would gain about €60 million of export revenue because of export prices above world market level for some fruits and vegetables, and would lose about €50 million because of import prices above world market level for milk products. This result, however, is conditional on several assumptions made. First, it depends on the assumptions made about shifters of supply and demand (see Table 9.17). If supply shifters turn out to be higher, or demand shifters turn out to be lower than assumed here, the terms of trade effects would be higher for exported fruits and vegetables and lower for the import product milk.

Secondly, an important assumption made above influencing the terms of trade effect is that the abolition of the entry price system for fruits and vegetables would have no significant impact on Turkish prices due to high transportation cost and highly priced Turkish supply of high quality products (Section 2.2.3). But Turkey's currently disadvantageous geographic location for exports of fresh products to the EU could considerably improve if Central European countries join the EU from 2004 on, and their import demand increases due to increasing income. Central European markets may also be more suitable for somewhat lower qualities at lower prices than north European markets.

Finally it is maintained that the degree of policy harmonization between Turkey and the EU, as potentially "... required to establish freedom of movement of agricultural products" (Art. 23:1, Customs Union Decision) is, from a purely economic point of view, very limited. As discussed above (Section 4.3.2) all kinds of direct payments, input subsidies, and rural development measures could remain under purely national/EU responsibility. Sugar is projected to be the only product for which Turkey would probably need to apply a supply control system not to exceed 100 percent self-sufficiency.

A problem might arise from the fact that tariff revenue for third country (i.e. non-EU) imports coming into Turkey would still accrue to the Turkish budget. This would be a strong incentive for the Turkish government to promote imports from third countries (rather than from the EU) for those products where the EU price is much above world market level (for example dairy products). This could even lead to a situation where Turkey, being a net importer of the product concerned, would export some of its domestic production to the EU while importing the same product from third countries at a lower price. The most straightforward way to deal with this problem would be to have a common budget with the EU for tariff revenue. An alternative, possibly easier to implement, would be that Turkey's tariff revenue for agricultural products would

directly accrue to the EU budget. The EU, on the other hand, could compensate Turkey by a lump sum to be paid each year which would be independent from actual tariff revenue. The incentive for Turkey to import products from third countries for which the EU is a net exporter would thus be removed.

Based on simulations made in this study, it seems that comparative static welfare effects do not clearly favor or disfavor an inclusion of agriculture in the CU with the EU, compared to a unilateral liberalization. The relevance of higher export prices and lower import prices for some products is estimated to be small, if determining factors are varied (see Table 9.17). The main difference is that liberalization would be slower for some products in the CU (sheep, sugar, milk) than it could be in the event of reduction of Turkish MFN trade policies.

There are other reasons that could be relevant for Turkey when determining the intensity of its efforts for further liberalization of agricultural trade with the EU. If Turkish policy makers intend to liberalize agricultural markets due to motives of efficiency, budgetary austerity, and income distribution, it may be easier to do so in a CU than on a MFN basis. This is because liberalization may be easier to defend to the Turkish public if it "must be done" because of the CU. The CU could therefore have the same self-binding function for Turkish policymakers as the WTO process has had for many politicians in industrialized countries.

The stabilization of agricultural trade policies because of their long-term binding in a CU could also have positive effects on the disposition for domestic and foreign investments in the Turkish food processing industry. Also, the further harmonization of product and processing standards, which would probably go along with a CU, may enhance this disposition and could result in gains from trade for Turkey as well as for the EU.

It may also be of importance to know how Turkey's position in the negotiating process with the EU on further integration would be influenced by its position with respect to the integration of agricultural markets. In other words, if the EU is interested in agricultural integration, would Turkey's negotiating capital increase with a readiness to remove agricultural trade barriers? Or would Turkey have to pay a political price for the further integration of agricultural markets?

Finally, as Turkish membership draws closer, the integration of agricultural markets would include the possibility of a smooth transition period instead of a sudden adjustment in the event of full membership. This argument, however, is considered premature as full EU membership of Turkey will probably not take place before 2010, and the CAP is a rapidly moving target. Turkey should therefore base its policy on the expected short- to mid-term advantages and disadvantages of a CU in agriculture.

## REFERENCES

- AgraEurope (London) Ltd. (2003), *CAP Monitor*.
- Akder, H. et al. (1990), *Turkish Agriculture and European Community Policies, Issues, Strategies and Institutional Adaptation*. Report of a study for the United Nations Development Programme, executed by the United Nations Conference on Trade and Development.
- Aksoy, I. (2000), Programi İki Projeye Devam Ediyor Süt ve Süt ürünleri. *Dunya (ekonomi-politika) Gazetesi*. 21 August.
- Altundag, S. and T. Günes (1992), *Tükyie' de Patatesve Soganin Üretim Miktari İle Fiyat İlişkileri*. Published by Ankara University.
- Anderson, K. and R. Tyers (1993), *Implication of EU Expansion for European Agricultural Policies, Trade and Welfare*. CEPR Discussion Paper No. 829, Centre for Economic Policy Research.
- Balkhausen, O. (2003), *Agrarpolitische Maßnahmen zur Erhaltung nationaler Tier- und Verbraucherschutzstandards im Zuge fortschreitender Handelsliberalisierung*. Masterarbeit im wissenschaftlichen Studiengang Agrarwissenschaften an der Georg-August-Universität Göttingen, Fakultät für Agrarwissenschaften, Institut für Agrarökonomie.
- Bayaner, A. (1996), *Supply Response for Major Crops in Turkey*. University of Reading.
- Bayaner, A., and D. Hallam (1996), *The Effects of Macroeconomic Changes on Turkish Agriculture*. Discussion Paper 4/96, University of Reading, UK.
- Beghin, J. (1997), *Final Report*. FAO Final Report of Project TCP/TUR/4552, Assistance for Agricultural Policy Reform in Turkey in Relation to EU and WTO Agreements, 2 May.
- Behrman, J. R. and A. B. Deolalikar (1987), Will Developing Country Nutrition Improve with Income? A Case Study for Rural South India. *Journal of Political Economy*. Vol. 95, pp. 492-507.
- Behrman, J. R. and B. L. Wolfe (1984), More Evidence on Nutrition Demand, Income Seems Overrated and Women's Schooling Underemphasized. *Journal of Development Economics*. Vol. 14, pp. 105-28.
- Bouis, H. E. (1994), The Effect of Income on Demand for Food in Poor Countries: Are our Food Consumption Databases Giving us Reliable Estimates? *Journal of Development Economics*. Vol. 44, pp. 199-226.
- Brosig, S. (2000), *Die Private Nachfrage nach Nahrungsmitteln im Transformationsprozess Tschechiens und Polens*.

- Cakmak, E. (1998), *Agricultural Policy Reforms and Rural Development in Turkey*. Economic Development and Poverty Reduction Workshop. Mediterranean Development Forum, September 3-6, Marrakech, Morocco. Online version at <http://www.worldbank.org/mdf/mdf2/papers/econdev/cakmak.pdf>
- Cakmak, E and H. Kasnakoglu (2001), *Tarım Sektöründe Türkiye ve Avrupa Birliği Etkileşimi: Türkiye 'nin AB'ye Üyelikinin Analizi*. Proje Raporu 2001-18. Agricultural Economics Research Institute. Ankara, August.
- Cox, T. L. and M. K. Wohlgenant (1986), Prices and Quality Effects in Cross-Sectional Demand Analysis. *American Journal of Agricultural Economics*. Vol. 68, pp. 908-19.
- Cramer, J. S. (1973), Interaction of Income and Price in Consumer Demand. *International Economic Review*. Vol. 14, pp. 351-63.
- Deaton, A. and J. Muellbauer (1980), *Economics and Consumer Behaviour*.
- European Commission (1999), *Agricultural Prices, Price Indices and Absolute Prices, Data 1989-1998*.
- European Commission (2003), *Explanatory Memorandum and Legislative Proposals for CAP Reform*. COM(2003) 23 final, 21. January. Online version at [http://europa.eu.int/comm/agriculture/mtr/memo\\_en.pdf](http://europa.eu.int/comm/agriculture/mtr/memo_en.pdf)
- European Commission (various issues), *Agricultural Markets, Prices*.
- European Commission (various issues), *The Agricultural Situation in the European Union*.
- European Communities (2002), *Agricultural Prices – Price Indices and Absolute Prices*. Electronic version.
- Eurostat (various issues), *Intra- and Extra-EU Trade*. Electronic version.
- FAO (2002a), *FAOSTAT database*. <http://apps.fao.org/cgi-bin/nph-db.pl?subset=agriculture>
- FAO (2002b), *FAO commodity balances 1996-2000*. Electronic version, unpublished.
- FAPRI (2002), *Agricultural Outlook 2002*.
- Feger, F. (2000), *A Behavioral Model of the German Compound Feed Industry – Functional Form, Flexibility and Regularity*. Published at <http://webdoc.sub.gwdg.de/diss/2000/feger/>
- Förster, M. F. (2000), *Trends and Driving Factors in Income Distribution and Poverty in the OECD Area*. Labor Market and Social Policy-Occasional Papers No. 42. OECD Document DEELSA/ELSA/WD(2000)3.



- Frohberg, K. and G. Weber (2002), *Auswirkung der EU-Osterweiterung im Agrarbereich*. Discussion Paper Nr. 42, Institute of Agricultural Development in Central and Eastern Europe.
- Fuller, F., A. A. Koc, H. Sengül and A. Bayaner (1999), *Farm-Level Feed Demand in Turkey*. Working Paper 99-WP 226, Center for Agricultural and Rural Development, Iowa State University.
- GATT (1993), *Modalities for the Establishment of Specific Binding Commitments under the Reform Programme: Note by the Chairman of the Market Access Group* Document MTN.GNG/MA/W/24. Geneva, December 20.
- GATT (1994), *Schedules of Market Access Concessions*. Electronic version, Geneva.
- Gehrels, F. (1956-57), Customs Union from a Single-Country Viewpoint. In: *Review of Economic Studies*, 24 (1), pp. 61-4. Also published in Kowalczyk, C. (ed.) (1999), *Economic Integration and International Trade*. The International Library of Critical Writings in Economics 115, pp. 72-5.
- Grethe, H. (1999), The potential extension of the Customs Union between Turkey and the EU – A report on the impact of including agricultural products in the Customs Union on the Turkish agricultural sector. In: *FAO Agricultural Policy and Economic Development Series*. No. 5.
- Grethe, H. (2002a), Optionen für die Verlagerung von Haushaltsmitteln aus der ersten in die zweite Säule der EU-Agrarpolitik. In: *Ländlicher Raum*. No. 5 (53), pp. 9-15. Also published as Diskussionsbeitrag 0201, Institute of Agricultural Economics, Göttingen.
- Grethe, H. (2002b), *Potentielle Auswirkungen der ökologischen Agrarwende in der EU auf die Entwicklungsländer*. Kurzstudie für das BMZ. DIE, Bonn.
- Grethe, H. and A. Uzmay (2000), Entwicklung und gegenwärtiger Stand der Agrarprotektion in der Türkei und der EU am Beispiel ausgewählter Produkte. In: Verband deutsch-türkischer Agrar- und Naturwissenschaftler e. V. (Ed.), *Deutsch-Türkische Agrarforschung – 6. Symposium, 27. September – 2. Oktober 1999*, Justus-Liebig Universität Gießen.
- Grethe, H. and S. Tangermann (1999a), *The EU Import Regime for Fresh Fruit and Vegetables after Implementation of the Results of the Uruguay Round*. Diskussionsbeitrag 9901 des Instituts für Agrarökonomie, Universität Göttingen.
- Grethe, H. and S. Tangermann (1999b), *The New Euro-Mediterranean Agreements, An Analysis of Trade Preferences*. Diskussionsbeitrag 9902 des Instituts für Agrarökonomie, Universität Göttingen.

- Grings, M. (1985), *Ein Angebotsmodell für den Agrarsektor der Bundesrepublik Deutschland: Ökonometrische Schätzung auf der Grundlage der Dualitätstheorie*. Schriften zur angewandten Ökonometrie, Heft 15.
- Harrison, G. W., T. F. Rutherford and D. G. Tarr (1996), *Economic Implications for Turkey of a Customs Union with the European Union*. Policy Research Working Paper No. 1599, World Bank, International Economics Department, International Trade Division.
- Heckelei, T. (2002), *Calibration and Estimation of Programming Models for Agricultural Supply Analysis*. Habilitationsschrift, Landwirtschaftliche Fakultät Bonn.
- Hicks, W. W. and S. R. Johnson (1968), Quantity and Quality Components for Income Elasticities of Demand for Food. *American Journal of Agricultural Economics*. Vol. 50, pp. 1512-17.
- Howitt, R. E. (1995), *Positive Mathematical Programming*. *American Journal of Agricultural Economics*. Vol. 77, pp. 329-42.
- International Monetary Fund (2001), *International Financial Statistics Yearbook 2001*.
- IOOC (2002), *Production, Consumption and Trade Figures* at <http://www.internationaloliveoil.org/eng/EconomicalArea.html>
- Just, R. E., D. L. Hueth and A. Schmitz (1982), *Applied Welfare Economics and Public Policy*.
- Kasnakoglu, H. and Cakmak, E. H. (1995), *The Impact of the Uruguay Round on Agricultural Policies in Turkey*.
- Kasnakoglu, H. and A. A. Gurkan (1986), *Output, Demand and Foreign Exchange Effects of Agricultural Price Policies in Turkey*. Mimeo document for the World Bank project on Political Economy of Agricultural Price Policies.
- Kirchgessner, M. (1992), *Tierernährung*.
- Koc, Ali A., B. D. B. Smith, F. Fuller and J. Fabiosa (1998), *The Turkish Agricultural Policy Analysis Model*. Technical Report 98-TR 42. Center for Agricultural and Rural Development.
- Kowalczyk, C. (1999), Introduction. In: Kowalczyk, C. (ed) *Economic Integration and International Trade*. The International Library of Critical Writings in Economics 115.
- Layard, P. R. G. and A. A. Walters (1978), *Microeconomic Theory*.
- Lipsey, R. G. (1968), Economic Unions. In Sills, D. L. (ed.), *International Encyclopedia of the Social Sciences*, pp. 541-7, New York.

- McClatchy, D. (1997), *Agricultural Policy Reform in Turkey Relating to WTO and EU Agreements – Findings and Conclusions*. Report prepared for the FAO project "Assistance for Agricultural Policy Reform in Turkey in Relation to EU and WTO Agreements". November.
- Manegold, D. (1988), *Agrarpolitische Probleme einer Mitgliedschaft der Türkei in der Europäischen Gemeinschaft*. Arbeitsbericht des Instituts für landwirtschaftliche Marktforschung der Bundesforschungsanstalt für Landwirtschaft Braunschweig-Völkenrode (FAL).
- Meinheit, E. (1995), *Handelspolitik als Umweltpolitik im Agrarbereich?*
- Mercenier, J. and E. Yeldan (1996), *On Turkey's Trade Policy: Is a Customs Union With Europe Enough?* Discussion Paper 96-4, Department of Economics, Bilkent University.
- Münch, W. (2002), *Effects of EU Enlargement to the Central European Countries on Agricultural Markets*. CEGE-Schriften Band 4, Center for Globalization and Europeanization of the Economy, Georg-August-Universität Göttingen.
- OECD (1987), *National Policies and Agricultural Trade*.
- OECD (1989), *Impacts of Agricultural Reform on Production Inputs. Working Party on Agricultural Policies and Markets of the Committee for Agriculture*. Joint Working Party of the Committee for Agriculture and the Trade Committee.
- OECD (1992), *AGLINK: Introduction and Overview of the Main Characteristics*. Working Party on Agricultural Policies and Markets of the Committee for Agriculture.
- OECD (1998), *Statwise PSE/CSE Database*.
- OECD (2001a), *PSE and CSE Database*. Electronic version.
- OECD (2001b), *Agricultural Policies in OECD Countries, Monitoring and Evaluation 2001*.
- OECD (2001c), *OECD Economic Surveys, Turkey, February 2001*.
- OECD (2001d), *Agricultural Outlook 2001-2006*.
- OECD (2002a), *Agricultural Databases* (electronic version).
- OECD (2002b), *Agricultural Policies in OECD Countries, Monitoring and Evaluation 2002*.
- OECD (2002c), *OECD Economic Outlook*. No. 71.
- OJ, Official Journal of the European Communities (various issues).

- Peeters, L. and Y. Surry (1994), Un modèle d'agrégation du secteur de l'alimentation animale au Benelux: une analyse préliminaire. *Cahiers d'Economie et Sociologie Rurales*. Vol. 30, pp. 50-70.
- Peeters, L. and Y. Surry (1997), A Review of the Arts of Estimating Price-Responsiveness of Feed Demand in the European Union. *Journal of Agricultural Economics*. Vol. 48, pp. 379-92.
- Phlips, L. (1983), *Applied Consumption Analysis*.
- Prais, S. J. and H. S. Houthakker (1955), *The Analysis of Family Budgets*.
- Robinson, S. and K. Thierfelder (1998), *Trade Liberalization and Regional Integration: The Search for Large Numbers*. Paper presented to the meetings of the International Agricultural Trade Research Consortium (IATRC), Florida, December.
- Roningén, V. O., J. Sullivan and P. M. Dixit (1991), *Documentation of the Static World Policy Simulation (SWOPSIM) Modeling Framework*. Staff Report AGES 9151, Economic Research Service, USDA.
- Sadoulet, E. und Alain de Janvry (1995), *Quantitative Development Policy Analysis*.
- Siebert, H. (1982), Zollunionen und Präferenzzonen. In: *Handwörterbuch der Wirtschaftswissenschaften*, pp. 666-78.
- Southeastern Anatolia Project Regional Development Administration (1992), *Agricultural Commodities Marketing Survey, Planning of Crop Pattern and Integration of Marketing and Crop Pattern Studies*.
- SIS (various issues), *Agricultural Structure (Production, Price Value)*.
- SIS (various issues), *External Trade Statistics* (electronic version).
- SIS (various issues), *Statistical Yearbook of Turkey*.
- SIS (various issues), *Wholesale Price Statistics*.
- SIS (1990), *1987 Household Income and Consumption Expenditures Survey Results*.
- SIS (1994), *General Agricultural Census, Results of the Agricultural Holdings (Households) Survey*.
- SIS (1997), *1994 Household Income and Consumption Expenditures Survey Results*.
- State Planning Organization (1990), *The Southeastern Anatolia Project Master Plan Study*.
- State Planning Organization (1995), *Seventh Five Year Development Plan (1996-2000)*.

- State Planning Organization (2001), *Long-Term Strategy and Eight Five-Year Development Plan 2001-2005*. Online version at <http://ekutup.dpt.gov.tr/plan/viii/plan8i.pdf>
- Surry, Y. (1990), Econometric Modelling of the Compound Feed Sector. *Journal of Agricultural Economics*. Vol. 41, pp. 404-21.
- Surry, Y. (1993), The "Constant Difference of Elasticities" Function with Applications to the EC Animal Feed Sector. *Journal of Agricultural Economics*. Vol. 44, pp. 110-25.
- Tangermann, S. (1995), *Implementation of the Uruguay Round Agreement on Agriculture by Major Developed Countries*. Report prepared for UNCTAD. Document UNCTAD/ITD/16. Geneva, 3 October 1995.
- Tangermann, S. (2000), Widening the EU to Central and Eastern European Countries: WTO and the Perspectives of the New Member States. In: Burrell, A, and A. Oskam (eds.), *Agricultural Policy and Enlargement of the European Union*, pp. 233-246.
- Taylor, L. (1979), *Macro Models for Developing Countries*.
- Theil, H. (1952), Qualities, Prices and Budget Enquiries. *The Review of Economic Studies*. Vol. 19, pp. 129-47.
- Tomato News (1994), *Tomato News*, 10/1994.
- Tomato News (2002), online production data at <http://www.tomato-news.com/tableau.htm>
- Twستن, H. (1999), *Regional Trade Agreement in the GATT: An Assessment of the Legal Provisions*. Supporting material for the "Training Session on WTO Issues in Preparation for the Next Round of Multilateral Trade Negotiations" organised by FAO, Prague, October 4-8.
- Undersecretariat of Foreign Trade (various issues), *Tariff Schedules* (electronic version).
- USDA (various issues), *USDA GAIN Reports*. <http://www.fas.usda.gov/scripts/attacherep/default.asp>
- USDA (2002), *SWOPSIM database*. Electronic version at <http://usda.mannlib.cornell.edu/data-sets/trade/92011/>
- Viner, J. (1950), *The Customs Unions Issue*. New York.
- Weise, C., M. Banse, W. Bode, B. Lippert, F. Nölle and S. Tangermann (2002), *Die Finanzierung der Osterweiterung der EU*.
- Wahl, O., G. Weber and K. Froberg (2000), *Documentation of the Central and Eastern European Countries Agricultural Simulation Model*. Discussion

Paper No. 27, Institute of Agricultural Development in Central and Eastern Europe.

World Bank (2002), *WDI online database*.

[http://publications.worldbank.org/ecommerce/catalog/product?item\\_id=631625](http://publications.worldbank.org/ecommerce/catalog/product?item_id=631625)

World Bank (various issues), *Global Commodity Markets*.

WTO (1996), *Accession to the World Trade Organization, Information to be Provided on Domestic Support and Export Subsidies in Agriculture*. Technical Note by the Secretariat, Document WT/ACC/4, 18 March 1996.

WTO (2003), *Negotiations on Agriculture, First Draft of Modalities for the Further Commitments*. Document TN/AG/W/1, 17. February 2003.

WTO (various issues), *Turkish WTO Notifications*. Electronic versions at [http://docsonline.wto.org/gen\\_search.asp](http://docsonline.wto.org/gen_search.asp)

# Annex





**Annex to Chapter 3: Overview of Existing Preferences Granted by the EU for Agricultural Imports Originating in Turkey (as of April 2001),**

**CN Chapter 1 - Live Animals**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product	CN code	CN code	Product	CN code	Product
010111	Pure-bred breeding horses	All other products	01029005-79	Live bovine animals	01011990	Horses
01011910	Horses for slaughter				010120	Live asses, mules & hinnies
010210	Pure-bred breeding bovines				01042010	Pure-bred breeding goats
01029090	Live bovine animals				01060010	Live domestic rabbits
010310	Pure-bred breeding swine				01060020	Live pigeons
01039190	Live non-domestic swine					
01039290	" "					
01041010	Pure-bred sheep for breeding					
01060090	Other live animals					

Source: TARIC, *Official Journal of the European Communities*, C 119 A, 23.04.2001.

## Annex to Chapter 3, continued

## CN Chapter 2 - Meat

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code	Product
02031190	Meat of swine, not domestic	All other products	0201	Bovine meat	ex 0204	Goat & sheep (within q. of 200 t)
02031290	" "		0202	" "	0205	Horse meat
02031990	" "		ex. 0204	Goat & sheep meat (above q. of 200 t)	02068091	Various edible offal
02032190	" "				02069091	" "
02032290	" "		02061095	Various edible offal	02071391	Meat and edible offal of poultry
02032990	" "		02062991	" "	02071491	" "
02061010	Various edible offal				02072691	" "
02061091	" "			<i>Within quota of 1,000 t:</i>	02072791	" "
02061099	" "		02072510	Meat and offal of poultry	02073591	" "
020621	" "		02072590	" "	02081011	Other meat and edible meat offal
020622	" "		02072730-70	" "	02081019	" "
02062910	" "				02082000	" "
02062999	" "		021020	Bovine meat	02089050	" "
02063010	" "		02109041	" "	02089060	" "
02064110	" "		02109090	Meat flour	02089080	" "
020649	" "				ex 0210: Preserved:	
02068010	" "				02101190	Meat of swine, not domestic
02068099	" "				02101290	" "
02069010	" "				02101990	" "
02069099	" "				02109010	Horse meat
02073410	Meat and offal of poultry				02109021	Meat of reindeer
02073490	" "				02109029	Other...
02073681	" "				02109049	Other...
02073685	" "			02109060	Sheep and goat meat	
02081090	Other meat and meat offal			02109071	Preserved poultry liver	
02089020	" "			02109079	" "	
02089040	" "			02109080	Other	

Annex to Chapter 3, continued

**CN Chapter 4 - Dairy Products, Eggs, Honey**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code	Product
04081120	Egg yolks, not for consumption	All other products	04031051-99	Flavoured yogurt	04062010	Grated or powd. cheese
04081920	" "		04039071-99	Buttermilk..., flavoured	04069019	Other cheese
04089120	Dried eggs, not for consumption		04052010	Dairy spreads	04070090	Eggs (excl. poultry eggs)
04089920	Eggs, not for consumption		04052030	" "	0409	Honey
					0410	Turtles' eggs & others
			Cheese above quota (1,500 t):		Cheese within quota (1,500 t):	
			ex 04069029	Above quota cheese	ex 04069029	Within quota cheese
			ex 04069031	" "	ex 04069031	" "
			ex 04069050	" "	ex 04069050	" "
			ex 04069086	" "	ex 04069086	" "
			ex 04069087	" "	ex 04069087	" "
			ex 04069088	" "	ex 04069088	" "

**CN Chapter 5 - Products of Animal Origin not Elsewhere Specified**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code	Product
All other products					05090090	Natural sponges

**CN Chapter 6 - Live Plants and Flowers**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code	Product
06012010	Chicory plants and roots					All other products
06021010	Unrooted vine cuttings					
06022010	Vine slips					
06029020	Pineapple plants					
06041010	Mosses and lichens					
06049910	" "					

Annex to Chapter 3, continued

**CN Chapter 7 - Vegetables**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference		MFN barrier, no barrier for Turkey		
CN code	Product	CN code	Product	CN code	Product			
07096091	Capsicum	<i>specific tariffs:</i>		0702	Tomatoes (EP)	All other products		
07096095	Capsicum	07099039	Olives for oil production	0707 (excl. 07070090)	Cucumbers (EP)			
07129011	Corn (for sowing)	07099060	Fresh sweetcorn	070910	Artichokes, 1.11-30.6 (EP)			
071310-40	Dried leg. vegetables	07112090	Olives, provisionally preserved	ex 070930	Eggplant, 15.1-30.4 (EP)			
		07119030	Sweetcorn, provisionally preserved	ex 070930	Eggplant, 1.5-14.1 in quota of 1,000 t (EP)			
		07129019	Dried sweetcorn	ex 07099070	Courgettes, 1.12-28.2 (EP)			
		07141010	Pellets of manioc flour	ex 07099070	Courgettes, 1.3-30.11 in quota of 500 t (EP)			
		07141091	Frozen manioc					
		07141099	Fresh manioc					
		07149011-19	Arrowroot					
		<i>Ad valorem tariffs:</i>						
		ex 07019050	Potatoes, 1.4-31.12					
		ex 07031011, -19	Onions, 16.5-14.2, above q. of 2,000 t					
ex 070820	Beans, 1.5-31.10							
ex 070890	Beans, 1.5-30.6							
ex 070930	Eggplant, 1.5-14.01, above q. of 1,000 t							
ex 070940	Celery, 1.5-31.12							
ex 07099070	Courgettes, 1.3-30.11, above q. of 500 t							
ex 07099090	Pumpkin, 1.3-30.11							
ex 07099090	Wild onions, 16.5-14.2							

## CN Chapter 8 - Fruit and Nuts

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference		MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product	CN code	Product	
0801	Coconuts, cashew	08030019	Bananas	080221-22	Hazelnuts	All other products
08021110	Bitter almonds in shell	ex 08061010	Grapes, 1.5-17.6, 1.8-14.11	ex 080510 (excl. 08051080)	Oranges (EP), 1.12-31.5	
08021210	Bitter almonds	ex 080711	Watermelons, 16.6-31.3, above q. of 14,000 t	ex 080520	Mandarins, 1.11-28.2 (EP)	
08029020	Areka nuts	ex 080719	Melons, 1.6-31.10,	08053010	Lemons (EP)	
080450	Guavas, mangoes	ex 08094005	Plums, 16.6-30.4	ex 08061010	Grapes, 21.7-31.7, 15.11-20.11 (EP)	
080720	Papayas			08081020-90	Apples (EP)	
08104010	Cowberries			ex 08082050	Pears, 1.7-30.4 (EP)	
08109030-40	Other fruit			ex 080910	Apricots, 1.6-31.7 (EP)	
08134060-70	Dried tamarinds...			ex 080920	Cherries, 21.5-10.8 (EP)	
				ex 080930	Peaches, 11.6-30.09 (EP)	
				ex 08094005	Plums, 11.6-15.6 (EP)	
				ex 08111011,	Frozen strawberries, above quota of 100 t	
				ex 08112011,	"..."	
				ex 08119019	"..."	
				08119011	Other...	

Annex to Chapter 3, continued

**CN Chapter 9 - Coffee, Tea, Mate**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference	MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code   Product
090220	Green tea, >3 kg				All other products
090230	Black fermented tea, <3 kg				
090240	Black fermented tea, >3 kg				
0903	Mate				
090411	Pepper				
09042030	Capsicum & pimenta				
0906	Cinnamon				
0908	Nutmeg, mace, cardamoms				
0909	Anise and other seeds				
091010	Ginger				
092010	Safran				
091030	Turmeric curcuma				
09104011	Wild thyme				
091050	Curry				
09109910	Fenugreek seed				
09109110	Other spices				
09109991	Other spices, neither crushed nor ground				

## Annex to Chapter 3, continued

## CN Chapter 10 - Cereals

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code	Product
10051011-19	Hybrid maize seed	All other products	100110	Durum wheat	10019010	Spelt for sowing
100830	Canary seed		1002	Rye	10061010	Rice in husk for sowing
					10070010	Hybrid sorghum, for sowing

## CN Chapter 11 - Products of the Milling Industry

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code	Product
		All other products	110710	Malt, not roasted	1105	Potato flour and meal, flakes...
			110720	Roasted malt	110610	Flour and meal of peas, beans...
					110630	Flour, meal of powder of fruit
					110820	Inulin



Annex to Chapter 3, continued

**CN Chapter 12 - Oilseeds and Oleaginous Fruit**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference	MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product		
1201	Soya beans	121291	Sugar beet		All other products
1202	Groundnuts	121292	Sugar cane		
1203	Copra				
1204	Linseed				
1205	Rape or colza seeds				
1206	Sunflower seeds				
1207	Other oilseeds				
120890	Flours and meal of oilseeds				
120922	Seeds, fruits and spores, for sowing				
12092311	" "				
12092315	" "				
120924-120926	" "				
12092910	" "				
12099910	Forest-tree seed for sowing				
121110	Liquorice roots				
121120	Ginseng roots				
12119070-99	Other roots				
12121091	Locust beans				
121220	Seaweeds and other algae				
121230	Fruit stones and kernels...				
121299	" "				
1213	Cereal straw and husks				
121410	Alfalfa meal and pellets				
121490	Other				

## Annex to Chapter 3, continued

**CN Chapter 13 - Lacs, Gums, Resins and other Vegetable Saps and Extracts**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference	MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product		
1301	Lac, natural gums				All other products
130211	Opium				
130214	Sap and extract of pyrethrum				
13021930	Intermixtures of vegetable extracts				
13021991	Medicinal vegetable saps and extracts				
13021998	Vegetable saps and extracts				
130231	Mucilages and thickeners				
130232	" "				
130239	" "				

**CN Chapter 14 - Vegetable Plaiting Materials and Vegetable Products not Elsewhere Specified**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference	MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product		
All products					

Annex to Chapter 3, continued

CN Chapter 15 - Animal and Vegetable Fats and Oils

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference		MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product	CN code	Product	
15010011	Pig fat (including lard)	15010019	Lard, other pig fat	1509	Olive oil	All other products
15020010	Fats of bovine animals, sheep or goats	15220031	Soapstocks	1510	Olive oil	
15030011	Lard stearin	15220039	Other...	15171010	Margarine	
15030030	Tallow oil for industrial uses			15179010	Mixtures of fats	
15041091	Fish-liver oils					
15041099	Fish-liver oils					
15042090	Fish fats and oils					
15043090	Marine mammal fats and oils					
150590	Other woolgrease					
1506	Other animal fats and oils and their fractions					
15081010	Crude peanut oil					
15111010	Crude palmoil					
15153010	Castor oil and fractions thereof					
151540	Tungoil and its fractions					
151560	Crude jojoba oil					
15159010	Other fixed vegetable fats and oils and their fractions					
15159021	"..."					
15159031	"..."					
1520	Glycerol, crude; glycerol waters and lyes					
152110	Crude vegetable waxes					
15219010	Other vegetable waxes					
15219091	"..."					
15220099	Other degreas					

**CN Chapter 16 - Preparations of Meat, Fish or Crustaceans, Molluscs or other Aquatic Invertebrates**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference	MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product		
16030080	Extracts & juices of meat, fish...	16010091	Uncooked sausages...		All other products
16053010	Lobster, prepared or preserved	16010099	Sausages...		
		16023211	Poultry meat		
		16023921	" "		
		16024110	Hams and cuts thereof, of domestic swine		
		16024210	Prep. or pres. shoulders of domestic swine...		
		16024911-50	Various meat preparations of domestic swine		
		16025010	Mixtures of uncooked bovine meat		
		16029051	Prep. of meat containing meat of dom. swine...		
		16029061	Prep. of meat containing meat of bovine animals...		

**CN Chapter 17 - Sugar and Sugar Products**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
CN code	Product		CN code	Product	CN code	Product
	All other products		17041011-99	Chewing gum	170211	Lactose and lactose syrup
			17049030-99	Various sugar confectionery	17022090	Other than maple sugar and maple syrup
					170250	Fructose
					17029010	Maltose
					17049010	Liquorice extract, >10 % sucrose

Annex to Chapter 3, continued

**CN Chapter 18 - Cocoa and Cocoa Preparations**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference		MFN barrier, no barrier for Turkey
CN code	Product		CN code	Product	
1802	Cocoa shells and other waste		18061020-90	Cocoa powder, >5% sucrose	All other products
1801	Cocoa beans, whole or broken, raw or roasted		180620-90	Cocoa preparations other than powder	

**CN Chapter 19 - Preparations of Cereals, Flour, Starch or Milk; Pastry cooks' Products**

No MFN barrier	MFN barrier, no preference		MFN barrier, partial preference		MFN barrier, no barrier for Turkey	
	CN code	Product	CN code	Product	CN code	Product
	19022030	Pasta, stuffed with meat	All other products		19019091	Preparations of flour, meal...
					19022010	Pasta, stuffed with meat

**CN Chapter 20 - Preparations of Vegetables, Fruit, Nuts or other Parts of Plants**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference		MFN barr., no barrier for Turkey
CN code	Product	CN code	Product	CN code	Product	
20019010	Mango chutney	ex 200210	Prepared tomatoes (above q. of 8,000 t)	20019030-40	Sweetcorn, sweet potatoes...	All other products
20060010	Ginger			20031020,-30	Mushrooms	
20089941	Ginger			20041091	Froz. potato flour, meal	
				20049010	Sweetcorn..., frozen	
				20052010	Potatoe flour, meal or flakes	
		22029011	Tomato paste -19, (above q. of 30,000 t)	200580	Sweetcorn	
		20029031	-99	200660031-38	Cherries, guavas, mangoes	
		ex	Abricot pulp (above q. of 600 t)	20071010	Preparations of marmalades	
		20085092	-94	20079110	Citrus fruit jams, marmalades	
				ex 20079130	Citr. jams (above q. of 100 t)	
				20079920-35	Various jams, jellies, purees...	
				ex 20079939	Oth. prep. (above q. of 100 t)	
				20079951-58	Various jams...	
				20082011,-31	Various prepared fruit	
				20083019	" "	
				20084019,-31	" "	
				20085019,-51	" "	
				20086019	" "	
				20087019,-51	" "	
				20088019	" "	
				20089216-18	" "	
				20089921	" "	
				20089932-34	" "	
				20089985-91	" "	
				20091111,-91	Various fruit & veget. juices	
				20091911,-91	" "	
				20092011	" "	
				20092091	" "	
				20093011	" "	
				20093051	" "	
				20093091	" "	
				20094011	" "	
				20094091	" "	
				200960	Grape juice (EP)	
				20097011	Various fruit & veget. juices	
				20097091	" "	
				20098011	" "	
				20098032-35	" "	
				20098061	" "	
				20098083-86	" "	
				20099011	" "	
				20099021	" "	
				20099031	" "	
				20099071	" "	
				20099092-94	" "	

Annex to Chapter 3, continued

**CN Chapter 21 - Miscellaneous Edible Preparations**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference		MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product	CN code	Product	
21033010	Mustard flour	21069030-59	Sugar syrups	21011298	Preparations with a basis of coffee	All other products
21039010	Liquid Mango chutney			21012098	Preparations with a basis of tea or mate	
21039030	Aromatic bitters			21013019	Roasted coffee substitutes (excl. chicory)	
		21013099	Extracts of roasted coffee substitutes			
		2105	Ice cream			
		21061080	Protein concentrates			
		21069010,-98	Other food preparations			

**CN Chapter 22 - Beverages, Spirits and Vinegar**

No MFN barrier		MFN barrier, no preference		MFN barrier, partial preference		MFN barrier, no barrier for Turkey
CN code	Product	CN code	Product	CN code	Product	
2201	Mineral waters	22041011,-19,-91	Sparkling wine	22029091-99	Other non alcoholic beverages	All other products
22082012-89	Spirits from distilling grapes	22041099	" "			
220830	Whiskies	22042111-78	Quality wines, <2 l	22043092-98 (EP)	Grape must, nonfermented	
220850-	Other alcohols	ex 22042179-80	" "			
22089078		22042181-82	" "			
		ex 22042183-84	" "			
		22042187-93	" "			
		22042195-97	" "			
		22042912-64	Quality wines, >2 l			
		22042971-72	" "			
		22042981-82	" "			
		22042987-93	" "			
		22042995-97	" "			
		22043092-98	Other grape must			
		ex 22089091,-99	Ethyl alcohol			

## Annex to Chapter 3, continued

**CN Chapter 23 - Residues and Waste from the Food Industries; Prepared Animal Fodder**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference	MFN barrier, no barrier for Turkey	
CN code	Product			CN code	Product
2301	Flours, meals and pellets of meat	All other products	230250	Bran, sharps of leguminous...	
23031019-90	Residues from the manufacture of starch		23089090	Maize stalks...	
230320	Beet pulp, bagasse and other waste of sugar		23091090	Dog or cat food	
230330	Brewing or distilling dregs and waste		23099010	Fish or marine mammals solubles	
2304	Oil-cake and other... from the extr. of soya-bean oil		23099091-97	Various animal feeds	
2305	Oil-cake and other... from the extr. of groundnut oil				
230610-70	Oil-cake and other... from the extr. of various oils				
23069011	Oil-cake and other... from the extr. of olive oil				
23069090	Oil-cake and other... from the extr. of various oils				
23070011	Wine lees				
23070090	Argol				
230810	Acorns and horse-chestnuts for animal feeding				
23089011	Grape marc of a kind used in animal feeding				
23089030	Marc for animal feeding				
23091011	Dog or cat food				
23091031	Dog or cat food				
23099020	Dog or cat food				

**CN Chapter 24 - Tobacco and Manufactured Tobacco Substitutes**

No MFN barrier		MFN barrier, no preference	MFN barrier, partial preference	MFN barrier, no barrier for Turkey	
CN code	Product			CN code	Product
				All products	



## Annex to Chapter 5: TURKSIM GAMS Code

```
1  option limrow =1; option limcol = 0; option solprint = off;
2
3  Sets
4  $onempty;
5  sc Simulations
6  /base          Base run for calibration
7  s_quo         Unchanged policy parameters (except WTO requirements)
8  liberal       Abolition of all agricultural market policies
9  ch_lib        Internal scenario for analysis of parameter variation
10 eu1           Customs Union, Mid Term Review fully implemented/
11 sc_q(sc) Simulations for which a sugar quota is restricting production
12 /base, s_quo, eu1/
13 sc_wf(sc) Simulations for which welfare effects are compared to the status quo scenario
14 /liberal, ch_lib, eu1/
15 wf Different welfare measures
16 /seq,n_seq,l_ap/
17 i All products
18 /cwheat, dwheat, barley, maize_, chpeas, drbean, lentil, tobacc, sugar_, cotton, sunsee, soybea,
19 onions, potato, ttomat, ptomat, tmelon, cucumb, pepper, apples, tolive, olioil, lemons, orange,
20 mandar, hazeln, tgrape, sgrape, tea___, milk___, sheepl, bovine, poultr, eggs___, sunoil, suncak,
21 soyoil, soycak, cotlin, cotsee, cotoil, cotcak/
22 pl(i) All plant products (products for which supply equals yield * area)
23 /cwheat, dwheat, barley, maize_, chpeas, drbean, lentil, tobacc, sugar_, cotton, sunsee, soybea,
24 onions, potato, ttomat, ptomat, tmelon, cucumb, pepper, apples, tolive, olioil, lemons, orange,
25 mandar, hazeln, tgrape, sgrape, tea___/
26 an(i) Animal products (products without area explicitly modeled)
27 /milk___, sheepl, bovine, poultr, eggs___/
28
29 Subindices to model supply for quota products
30 pl_q(pl) Products with a supply limit
31 /sugar_/
32 pl_nq(pl) Products without supply limit - complementary set
33 /cwheat, dwheat, barley, maize_, chpeas, drbean, lentil, tobacc, cotton, sunsee, soybea, onions,
34 potato, ttomat, ptomat, tmelon, cucumb, pepper, apples, tolive, olioil, lemons, orange, mandar,
35 hazeln, tgrape, sgrape, tea___/
36
37 Subindices for solving the two stage processing problem for cotton
38 cot(i) /cotton/
39 i_excot(i) All products except cotton (in order to exclude cotton from the border price
40 mechanism) - complementary set
41
42 Subindices to structure the feed problem
43 fe(i) All feed products
44 /cwheat, barley, maize_, chpeas, lentil, suncak, soycak, cotcak, milk___/
45 i_non_fe(i) All non-feed products - complementary set
46
47 Subindices to structure the processing problem
48 pr_in(i) Inputs for the processing industry
49 /cotton, cotsee, sunsee, soybea/
50 pr_in1(pr_in) Inputs for the first stage (cotton) processing industry
51 /cotton/
```

52 pr\_in2(pr\_in) Inputs for the second stage (seed-crushing) processing industry  
53 /cotsee, sunsee, soybea/  
54 pr\_out(i)  
55 /sunoil, suncak, soyoil, soycak, cotoil, cotcak, cotsee,cotlin/  
56 pr\_out1(pr\_out) Outputs of the first stage of cotton processing  
57 /cotlin, cotsee/  
58 pr\_out2(pr\_out) Outputs of the oilseed-crushing industry  
59 /sunoil, suncak, soyoil, soycak, cotoil, cotcak/  
60 out\_sun(pr\_out2) Outputs of the sunseed processing industry  
61 /sunoil, suncak/  
62 out\_soy(pr\_out2) Outputs of the soybean processing industry  
63 /soyoil, soycak/  
64 out\_cotseed(pr\_out2) Outputs of the cottonseed processing industry  
65 /cotoil, cotcak/  
66 farm(i) All farm products  
67 /cwheat,dwheat,barley,maize\_,chpeas,drbean,lentil,tobacc,sugar\_,cotton,sunsee,  
68 soybea,onions,potato,tomat,ptomat,tmelon,cucumb,pepper,apples,tolive,olioil,  
69 lemons,orange,mandar,hazeln,tgrape,sgrape,tea\_\_\_\_  
70 milk\_,sheepm,bovine,poultr,eggs\_/

71 farm\_non\_pr(farm) All farm products which do not enter the processing industry -  
72 complementary set  
73

74 *Irrigation*  
75 irr(pl) Products which are grown on the additional irrigated area in the southeast  
76 /cwheat, dwheat, barley, maize\_, chpeas, drbean, lentil, tobacc, sugar\_, cotton, sunsee, soybea,  
77 onions, potato, tomat, ptomat, tmelon, cucumb, pepper, apples, tolive, olioil, tgrape, sgrape/  
78 irr\_nq(irr) Nonquota products  
79 /cwheat, dwheat, barley, maize\_, chpeas, drbean, lentil, tobacc, cotton, sunsee, soybea, onions,  
80 potato, tomat, ptomat, tmelon, cucumb, pepper, apples, tolive, olioil, tgrape, sgrape/  
81 irr\_q(irr) Quota products  
82 /sugar\_/

83 irr1(irr) Products for which a priori weighting factors are fixed  
84 /cwheat, dwheat, barley, maize\_, chpeas, drbean, lentil, cotton, sunsee, soybea, apples, tolive,  
85 olioil, tgrape, sgrape/  
86 irr2(irr) Prod. which share the remaining irr. area at the same ratio as on the "old area"  
87 /tobacc, sugar\_, onions, potato, tomat, ptomat, tmelon, cucumb, pepper/  
88 irr2\_nq(irr2) Nonquota products  
89 /tobacc, onions, potato, tomat, ptomat, tmelon, cucumb, pepper/  
90 non\_irr(pl) Products which are not grown on the add. irr. area in the southeast  
91 /lemons,orange,mandar,hazeln,tea\_\_\_\_/  
92

93 *Subindices to indicate whether the domestic price in the observed base period is import based*  
94 *(ib), export based (eb), or not linked to a trade price (dom). In the case of a domestic price,*  
95 *whether the import price (dom\_im) or the export price (dom\_ex) is observed is indicated.*  
96 ib(i) Farmgate price in the base situation linked to the import price  
97 /cwheat, maize\_, cotlin, cotsee, sunsee, soybea, soycak, suncak,milk\_,sunoil,soyoil/  
98 eb(i) Farmgate price in the base situation linked to the export price - complementary set  
99 dom\_im(i) No link between farmgate and trade price in the base period - import price observed  
100 /bovine, sheepm/  
101 dom\_ex(i) No link between farmgate and trade price in the base period, export price observed  
102 /cotton/  
103

104 *Subindices introduced to specify cif-fob spreads for different products*  
105 cer(i) Cereals pulses and oilseeds

106 /cwheat, dwheat, barley, maize\_, chpeas, drbean, lentil, sunsee, soybea/  
107 fru\_veg(i) Fruit and vegetables  
108 /onions, potato, ttomat, tmelon, cucumb, pepper, apples, lemons, orange, mandar, tgrape/  
109 oprod(i) Other products  
110 /tobacc, sugar\_, cotton, ptomat, tolive, olioil, hazeln, sgrape, tea \_\_\_/  
111  
112 *Subindices introduced for the aggregation of results*  
113 ce(i) Cereals  
114 /cwheat, dwheat, barley, maize\_/  
115 oc(i) Other crops  
116 /chpeas, drbean, lentil, tobacc, sugar\_, cotton, sunsee, soybea, onions, potato/  
117 fr(i) Fruit  
118 /apples, tolive, olioil, lemons, orange, mandar, hazeln, tgrape, sgrape, tea \_\_\_/  
119 ve(i) Vegetables  
120 /ttomat, ptomat, tmelon, cucumb, pepper/  
121 os(i) Oilseeds  
122 /sunsee, soybea, cotsee/  
123 oi(i) Oils  
124 /sunoil, cotoil, soyoil/  
125 ca(i) Oilcakes  
126 /suncak, soycaak, cotcak/  
127  
128 iteration Specifies the number of loops to check the trade situation for all products  
129 /1/  
130 reg Production regions  
131 /cno, aeg, eur, med, nea, sea, bse, eas, cso/  
132 reg\_irr(reg) Regions with additional irrigation area  
133 /sea/  
134 inc Income quintiles  
135 /quin1, quin2, quin3, quin4, quin5/  
136 res Variables for which starting and base scenario values are compared in order to check for  
137 correct reproduction of base data  
138 /area\_t, f\_sup\_t, pr\_sup, h\_dem\_t, pr\_dem, fe\_dem\_t, nx, p\_fg/  
139  
140 *Complementary sets*  
141 i\_excot(i) = not cot(i);  
142 i\_non\_fe(i) = not fe(i);  
143 eb(i) = not ib(i) and not dom\_im(i) and not dom\_ex(i);  
144 farm\_non\_pr(farm) = not pr\_in(farm);  
145  
146 **alias** (i,ii,iii); **alias** (an,ans); **alias** (pl,pls); **alias** (farm,farms); **alias** (pl\_nq,pls\_nq); **alias**  
147 (irr,irrs); **alias** (irr2,irr2s); **alias** (irr2\_nq,irr2s\_nq); **alias** (fe,fes); **alias** (pr\_out2,pr\_out2s); **alias**  
148 (out\_cotseed,out\_cotseeds); **alias** (out\_sun,out\_suns); **alias** (out\_soy,out\_soy); **alias**  
149 (reg,regs); **alias** (pr\_out,pr\_outs); **alias** (ce,ces); **alias** (oc,ocs); **alias** (fr,frs); **alias** (ve,ves);  
150 **alias** (os,oss); **alias** (oi,ois); **alias** (ca,cas);  
151  
152 **Parameters**  
153 *Price parameters*  
154 p\_im(sc,i) Import price in € per ton  
155 p\_im\_tl(sc,i) Import price in 1997 mill TL  
156 p\_ex(sc,i) Export price in € per ton  
157 p\_ex\_tl(sc,i) Export price in 1997 mill TL  
158 p\_wm(sc,i) World market price (average of p\_im and p\_ex)  
159 p\_eb(sc,i) Farmgate price in an exporting situation

160	p_ib(sc,i)	Farmgate price in an importing situation
161	er(sc)	Exchange rate: mio TL per Euro (1997)
162		
163	<i>Policy parameters</i>	
164	t_av(sc,i)	Ad valorem tariff
165	t_sp(sc,i)	Specific tariff (per unit)
166	es(sc,i)	Export subsidy (per unit)
167	prem(i)	Producer premium (per unit)
168	quota_nat(pl_q)	National quota in 1000 tons
169	quota(pl_q,sc)	National quota in 1000 tons
170	quota_share(pl_q,reg)	Share of regions in national quota in the base and all quota scenarios
171		
172	<i>Price margins</i>	
173	tr_im(i)	Transport margin between farmgate and import price in an importing situation
174	tr_ex(i)	Transport margin between farmgate and export price in an exporting situation
175	qual(sc,i)	Quality margin (calculated in the base situation: residue not explained by
176		policy parameters, transportation or processing margin)
177	pm_a(i)	Absolute difference between farmgate and wholesale price
178	pm_r(i)	Relative difference between farmgate and wholesale price
179	cfsp(i)	Spread between cif and fob price
180	pr_tr(i)	Price transmission coefficient
181		
182	<i>Calibrated intercepts</i>	
183	int_ar(pl,reg)	Intercept of the area allocation function (only plant products)
184	int_yi(pl,reg)	Intercept of the yield function (only plant products)
185	int_sa(an,reg)	Intercept of the supply function (only ans)
186	int_hd(i,inc)	Intercept of the demand function (all final products)
187	int_pd(pr_in2)	Intercept of the proc. demand function (inputs crushing industry)
188	int_fd(fe,an)	Intercept of the feed demand function
189	int_hd_c(i,inc)	Intercept of the compensated demand curve
190		
191	<i>Elasticities</i>	
192	el_yi(pl,reg)	Elast. of yield with respect to own price
193	el_ar(pl,pls,reg)	Elast. of area alloc. with respect to own and cross prices
194	el_sa(an,ans,reg)	Elast. of an. supply with respect to own and cross prices
195	el_de(i,ii,inc)	Elast. of human demand with respect to own and cross prices
196	el_de_c(i,ii,inc)	Compensated own and cross price elast. of demand
197	el_in(i,inc)	Elast. of human demand with respect to income
198	el_po(pr_in2,pr_out2)	Elast. of proc. demand for the raw prod. with resp. to prices of outputs
199	el_pi(pr_in2)	Elast. of proc. demand for the raw prod. with respect to raw product p.
200	el_fd(fe,fes,an)	Elast. of feed demand with respect to the price of feed components
201		
202	<i>Technical coefficients</i>	
203	exf(pr_out)	Share of processing output in the raw material input
204	waste_perc(i)	Percentage waste per product
205	seed(i)	Seed demand per ha (kg)
206	exp(inc)	Total expenditure per inc. group (for calc. of compensated elasticities)
207	exp_share(i,inc)	Expenditure share (for calc. of compensated elasticities)
208	exp_share_t(inc)	Expenditure share of all products covered by this analysis
209		
210	<i>Vectors to save results of different simulations</i>	
211	<i>a) Regional supply variables</i>	
212	r_area(sc,i,reg)	Regional area (1000 ha)
213	r_yield(sc,i,reg)	Regional yield (kg)

214	r_f_sup(sc,i,reg)	Regional supply (1000 t)
215	r_t_area_reg(sc,reg)	Total area grown to plant products ("pl") per region (1000 ha)
216	r_qu_r(sc,pl_q,reg)	Regional area quota
217	r_share(sc,pl)	Shares of plant products in the newly irrigated area
218		
219	<i>a) Regional supply variables used to solve the irrigation problem</i>	
220	r_area_pre_irr(sc,i)	Regional area per crop without any add. irr. (1000 ha)
221	r_area_pre_irr_t(sc)	Total regional area without additional irrigation (1000 ha)
222		
223	<i>b) National supply variables aggregated from regions</i>	
224	r_area_t(sc,i)	National area (1000 ha)
225	r_yield_t(sc,i)	National average yield (kg)
226	r_f_sup_t(sc,i)	National supply (1000 t)
227	r_t_area_nat(sc)	Total national area (1000 ha)
228		
229	<i>c) National supply variables</i>	
230	r_pr_sup(sc,i)	Processing supply (1000 t)
231	r_waste(sc,i)	Total waste (waste_perc*supply)(1000 t)
232	r_t_sup(sc,i)	Total supply (1000 t)
233		
234	<i>d) Regional demand variables</i>	
235	r_fe_dem(sc,fe,an)	Feed demand per ton of animal output (kg)
236	r_fe_dem_reg(sc,fe,reg)	Regional feed demand (1000 t)
237		
238	<i>e) National demand variables from aggregation over regions</i>	
239	r_fe_dem_t(sc,i)	National feed demand (1000 t)
240		
241	<i>f) Demand variables (national)</i>	
242	r_h_dem(sc,i,inc)	Human demand per income group (1000 t)
243	r_h_dem_t(sc,i)	Total human demand (1000 t)
244	r_pr_dem(sc,i)	Processing demand (1000 t)
245	r_s_dem(sc,i)	Seed demand (1000 t)
246	r_t_dem(sc,i)	Total demand (1000 t)
247		
248	<i>g) Price variables (national)</i>	
249	r_p_fg(sc,i)	Farmgate price (mill. 1997 TL)
250	r_p_ef(sc,i)	Farmgate price plus premium (mill. 1997 TL)
251	r_p_ws(sc,i)	Wholesale price (mill. 1997 TL)
252	r_fci(sc,an)	Feed cost index (mill. 1997 TL)
253	r_p_shadow(sc,pl_q,reg)	Shadow price for quota products (mill. 1997 TL)
254		
255	<i>h) Other variables (national)</i>	
256	r_nx(sc,i)	Net exports (1000 t)
257	r_sup_unrestrict_t(sc,pl_q)	Supply quant. which would occur without quota restr. (for checking whether quota is binding)
258		
259		
260	<i>i) Parameters that are saved per scenario</i>	
261	r_pm_a(sc,i)	Fixed element of processing margin (mill. 1997 TL)
262	r_procmarg(sc,i)	Total processing margin (mill. 1997 TL)
263	r_productivity(sc,i)	Productivity factor relative to base
264	r_income(sc,inc)	Income relative to base
265	r_pop(sc)	Population relative to base
266		

267 *Vectors to check whether the base run reproduces the base data*  
268 ch\_base(i,res) Vector of base values directly taken from calibration data  
269 results(i,res) Vector of results of the base scenario  
270 ch\_calib(i,res) Vector of ch\_calib-results; If larger than 0: automatically abort program  
271  
272  
273 *Parameter to scan for exceptionally high quality margins*  
274 qual\_size\_check(i)  
275  
276 *Shifters*  
277 years Projection period  
278 pop\_growth(sc) Yearly population growth (in %)  
279 pop Population in the scenario concerned ((1+pop\_growth)\*\*years )  
280 inc\_growth(sc) Yearly income growth (in %)  
281 income(inc) Inc. in the scen. concerned (rel. to base: (1+inc\_growth)\*\*years)  
282 prod\_chg(sc,i) Yearly yield (plants) or supply (animals) growth (in %) due to increased  
283 productivity  
284 productivity(i) Prod. in the scen. concerned (rel. to base: (1+prod\_chg)\*\*years)  
285 irr\_w(i) Ratio of the share of "i" in total area grown to "irr"-products on the newly  
286 irr. area relative to the share on the former area grown to "irr"-products  
287 ad\_ha Parameter which indicates the add. irr. area for "irr"-products  
288 ha Actual add. irr. area for "irr"-products in all scen. exc. base (1000 ha)  
289 chg\_wm(sc,i) Change in world market prices;  
290  
291 *Input data tables*  
292 \$include turkdata arbeitsversion.gms  
293  
294 **Positive variables**  
295 *Regional supply variables*  
296 area(pl,reg) Regional area  
297 yield(pl,reg) Regional yield  
298 f\_sup(i,reg) Regional farm supply of plant products and animal products  
299 t\_area\_reg(reg) Total regional area  
300  
301 *a1) Regional supply variables to solve the irrigation problem*  
302 area\_pre\_irr(i) Regional area per crop without any additional irrigation  
303 area\_pre\_irr\_t Total regional area without any additional irrigation  
304 share(pl) Shares for the distribution of newly irrigated area among plant products  
305  
306 *a2) Supply variables for modeling quota products*  
307 qu\_r(pl\_q,reg) Regional quota for sugar area  
308 sup\_unrestrict(pl\_q,reg) Regional area which would occur without quota restriction  
309 sup\_unrestrict\_t(pl\_q) National area which would occur without quota restriction  
310 p\_sh(pl\_q,reg) Shadow price for quota products  
311  
312 *National supply variables from aggregation over regions*  
313 area\_t(pl) National area per crop  
314 yield\_t(pl) National yield average  
315 f\_sup\_t(i) National farm supply  
316 t\_area\_nat Total national area  
317  
318 *National supply variables*  
319 pr\_sup(i) National processing supply  
320 waste(i) Total waste per product  
321 t\_sup(i) Total national supply

321 *Regional demand variables*

322 fe\_dem(fe,an)           Feed per animal

323 fe\_dem\_reg(fe,reg)     Total feed per region

324

325 *National demand variables from aggregation over regions*

326 fe\_dem\_t(i)            National feed demand

327

328 *National demand variables*

329 h\_dem(i,inc)           Human demand per income group

330 h\_dem\_t(i)            Total human demand

331 pr\_dem(i)             Processing demand

332 s\_dem(i)              Seed demand

333 t\_dem(i)              Total national demand

334

335 *Price variables (national)*

336 p\_fg(i)                Farmgate price

337 p\_ws(i)                Wholesale price (p\_fg + pm\_a)

338 p\_ef(i)                Effective producer price (p\_fg + premium)

339 fci(an)                Feed cost index

340

341 **Free variables**

342 *Other national variables*

343 nx(i)                 Net exports

344 obj                  Objective function (artificial);

345

346 *Read technical coefficients*

347 seed(i)              = start\_nat (i,"seed");

348 pr\_tr(i)             = start\_nat (i,"pr\_tr");

349

350 *Read start vectors*

351 area.l(pl,reg)       = start\_area(pl,reg);

352 yield.l(pl,reg)      = start\_yield(pl,reg);

353 f\_sup.l(pl,reg)      = area.l(pl,reg)\*yield.l(pl,reg)/1000;

354 f\_sup.l(an,reg)      = start\_sup(an,reg);

355 area\_t.l(pl)         = sum(reg, area.l(pl,reg));

356 t\_area\_reg.l(reg)    = sum(pl, area.l(pl,reg));

357 t\_area\_nat.l         = sum(reg, t\_area\_reg.l(reg));

358 h\_dem.l(i,inc)       = start\_h\_dem (i,inc);

359 pr\_dem.l(i)          = start\_nat(i,"pr\_dem");

360 fe\_dem.l(fe,an)      = start\_fe\_dem(fe,an);

361 p\_fg.l(i)             = start\_nat (i,"p\_fg");

362 waste\_perc(i)        = start\_nat (i,"waste\_perc");

363 p\_ef.l(i)             = start\_nat (i,"p\_fg")+premium(i,"base");

364 p\_ws.l(i) = start\_nat (i,"p\_fg")\*(1+start\_nat(i,"pm\_r"))/(1-waste\_perc(i))+start\_nat(i,"pm\_a");

365 fci.l(an)             = sum(fe,p\_ws.l(fe)\*fe\_dem.l(fe,an)/sum(fes,fe\_dem.l(fes,an)));

366 p\_sh.l(pl\_q,reg)     = 0.8\*p\_ef.l(pl\_q);

367 area\_pre\_irr.l("soybea") = 100;

368 area\_pre\_irr.l("cotton") = 300;

369 area\_pre\_irr.l("maize\_") = 200;

370 area\_pre\_irr.l("sugar\_") = 150;

371 area\_pre\_irr\_t.l     = 750;

372

```

373 Calculation of start values
374 fe_dem_t.l(fe) = sum(reg, sum(an, fe_dem.l(fe, an)*f_sup.l(an, reg)/1000));
375 h_dem_t.l(i) = sum(inc, h_dem.l(i, inc));
376 pr_sup.l(out_sun) = exf(out_sun)*pr_dem.l("sunsee");
377 pr_sup.l(out_soy) = exf(out_soy)*pr_dem.l("soybee");
378 pr_sup.l(out_cotseed) = exf(out_cotseed)*pr_dem.l("cotsee");
379 pr_sup.l(pr_out1) = exf(pr_out1)*pr_dem.l("cotton");
380 f_sup_t.l(farm) = sum(reg, f_sup.l(farm, reg));
381 t_sup.l(i) = f_sup_t.l(i)+pr_sup.l(i);
382 s_dem.l(pl) = seed(pl)*area_t.l(pl)/1000;
383 s_dem.l(an) = seed(an)*f_sup_t.l(an)/1000;
384 t_dem.l(i) = h_dem_t.l(i)+pr_dem.l(i)+fe_dem_t.l(i)+s_dem.l(i);
385 waste.l(i) = t_sup.l(i)*(waste_perc(i));
386 nx.l(i) = t_sup.l(i) - waste.l(i) - t_dem.l(i);
387
388 Read elasticities
389 el_ar(pl, pls, "cno") = el_ar_cno(pl, pls);
390 el_ar(pl, pls, "aeg") = el_ar_aeg(pl, pls);
391 el_ar(pl, pls, "eur") = el_ar_eur(pl, pls);
392 el_ar(pl, pls, "med") = el_ar_med(pl, pls);
393 el_ar(pl, pls, "nea") = el_ar_nea(pl, pls);
394 el_ar(pl, pls, "sea") = el_ar_sea(pl, pls);
395 el_ar(pl, pls, "bse") = el_ar_bse(pl, pls);
396 el_ar(pl, pls, "eas") = el_ar_eas(pl, pls);
397 el_ar(pl, pls, "cso") = el_ar_cso(pl, pls);
398 el_yi(pl, reg) = el_yi(pl, reg);
399 el_sa(an, ans, "cno") = el_sa_cno(an, ans);
400 el_sa(an, ans, "aeg") = el_sa_aeg(an, ans);
401 el_sa(an, ans, "eur") = el_sa_eur(an, ans);
402 el_sa(an, ans, "med") = el_sa_med(an, ans);
403 el_sa(an, ans, "nea") = el_sa_nea(an, ans);
404 el_sa(an, ans, "sea") = el_sa_sea(an, ans);
405 el_sa(an, ans, "bse") = el_sa_bse(an, ans);
406 el_sa(an, ans, "eas") = el_sa_eas(an, ans);
407 el_sa(an, ans, "cso") = el_sa_cso(an, ans);
408 el_sa_fe(an, reg) = el_sa_fe(an, reg);
409 el_de_c(i, ii, "quin1") = el_de_1(i, ii);
410 el_de_c(i, ii, "quin2") = el_de_2(i, ii);
411 el_de_c(i, ii, "quin3") = el_de_3(i, ii);
412 el_de_c(i, ii, "quin4") = el_de_4(i, ii);
413 el_de_c(i, ii, "quin5") = el_de_5(i, ii);
414 el_in(i, inc) = el_in(i, inc);
415 el_fd(fe, fes, "milk_") = el_fd_milk(fe, fes);
416 el_fd(fe, fes, "bovine") = el_fd_bovine(fe, fes);
417 el_fd(fe, fes, "sheepm") = el_fd_sheep(fe, fes);
418 el_fd(fe, fes, "poultr") = el_fd_poultry(fe, fes);
419 el_fd(fe, fes, "eggs_") = el_fd_eggs(fe, fes);
420
421 Calculation of compensated price elasticities
422 exp_share(i, inc) = p_ws.l(i)*h_dem.l(i, inc)/exp(inc);
423 el_de(i, ii, inc) = el_de_c(i, ii, inc)-exp_share(ii, inc)*el_in(i, inc);
424 exp_share_t(inc) = sum(i, exp_share(i, inc));
425

```



```

426 Read price and policy parameters
427 p_im("base",i) = start_nat(i,"p_im");
428 p_ex("base",i) = start_nat(i,"p_ex");
429 pm_a(i) = start_nat(i,"pm_a");
430 pm_r(i) = start_nat(i,"pm_r");
431 t_av(sc,i) = ad_valorem_tariffs(i,sc);
432 t_sp(sc,i) = specific_tariffs(i,sc);
433 es(sc,i) = export_subsidies(i,sc);
434 chg_wm(sc,i) = wm_price_changes(i,sc);
435 er(sc) = var_chg("er",sc);
436 income(inc) = 1;
437
438 Read shift parameters
439 prod_chg(sc,i) = change_productivity(i,sc);
440 pop_growth(sc) = var_chg("pop_growth",sc);
441 inc_growth(sc) = var_chg("inc_growth",sc);
442 irr_w(i) = start_nat(i,"irr_w");
443
444 Read other parameters
445 quota(pl_q,"base") = sum(reg, f_sup.l(pl_q,reg));
446 quota(pl_q,"s_quo") = 2244;
447 quota(pl_q,"liberal") = 3*quota(pl_q,"base");
448 quota(pl_q,"ch_lib") = 3*quota(pl_q,"base");
449 quota(pl_q,"eu1") = 2243;
450 quota_share(pl_q,reg) = f_sup.l(pl_q,reg)/sum(regs, f_sup.l(pl_q,regs));
451
452 Read the ch_base values
453 ch_base(pl,"area_t") = sum(reg, start_area(pl,reg));
454 ch_base(pl,"f_sup_t") = sum(reg, start_area(pl,reg)*start_yield(pl,reg)/1000);
455 ch_base(an,"f_sup_t") = sum(reg, start_sup(an,reg));
456 ch_base(out_sun,"pr_sup") = start_nat("sunsee","pr_dem")*exf(out_sun);
457 ch_base(out_soy,"pr_sup") = start_nat("soybea","pr_dem")*exf(out_soy);
458 ch_base(out_cotseed,"pr_sup") = start_nat("cotsee","pr_dem")*exf(out_cotseed);
459 ch_base(pr_out1,"pr_sup") = ch_base("cotton","f_sup_t")*(1-waste_perc("cotton"))
460 *exf(pr_out1);
461 ch_base(i,"h_dem_t") = sum(inc, start_h_dem(i,inc));
462 ch_base(pr_in,"pr_dem") = start_nat(pr_in,"pr_dem");
463 ch_base(fe,"fe_dem_t") = sum(an, fe_dem.l(fe,an)*sum(regs, start_sup(an,regs))/1000);
464 ch_base(farm_non_pr,"nx") = ch_base(farm_non_pr,"f_sup_t")*(1-waste_perc
465 (farm_non_pr))-ch_base(farm_non_pr,"h_dem_t") -
466 ch_base(farm_non_pr,"fe_dem_t")-s_dem.l(farm_non_pr);
467 ch_base(pr_out1,"nx") = ch_base(pr_out1,"pr_sup")*(1-waste_perc(pr_out1))-
468 ch_base(pr_out1,"h_dem_t")-ch_base(pr_out1,"pr_dem")-
469 ch_base(pr_out1,"fe_dem_t");
470 ch_base(pr_out2,"nx") = ch_base(pr_out2,"pr_sup")*(1-waste_perc(pr_out2))-
471 ch_base(pr_out2,"h_dem_t")-ch_base(pr_out2,"fe_dem_t");
472 ch_base(pr_in2,"nx") = ch_base(pr_in2,"f_sup_t")*(1-waste_perc(pr_in2))+ch_base
473 (pr_in2,"pr_sup")*(1-waste_perc(pr_in2))-start_nat
474 (pr_in2,"pr_dem")-ch_base(pr_in2,"h_dem_t")-
475 seed(pr_in2)*ch_base(pr_in2,"area_t")/1000;
476 ch_base("cotton","nx") = 0;
477 ch_base(i,"p_fg") = start_nat(i,"p_fg");
478

```

479 *Calibration of intercepts*  
480  $\text{int\_ar}(\text{pl\_nq,reg}) = \text{area.l}(\text{pl\_nq,reg})/(\text{Prod}(\text{pls\_nq, p\_ef.l}(\text{pls\_nq}) ** \text{el\_ar}(\text{pl\_nq,pls\_nq,reg}))$   
481  $* \text{Prod}(\text{pl\_q, p\_sh.l}(\text{pl\_q,reg}) ** \text{el\_ar}(\text{pl\_nq,pl\_q,reg})));$   
482  $\text{int\_ar}(\text{pl\_q,reg}) = \text{area.l}(\text{pl\_q,reg})/(\text{Prod}(\text{pls\_nq, p\_ef.l}(\text{pls\_nq}) ** \text{el\_ar}(\text{pl\_q,pls\_nq,reg}))$   
483  $* \text{p\_sh.l}(\text{pl\_q,reg}) ** \text{el\_ar}(\text{pl\_q,pl\_q,reg}));$   
484  $\text{int\_yi}(\text{pl,reg}) = \text{yield.l}(\text{pl,reg})/\text{p\_ef.l}(\text{pl}) ** \text{el\_yi}(\text{pl,reg});$   
485  $\text{int\_sa}(\text{an,reg}) = \text{f\_sup.l}(\text{an,reg})/(\text{Prod}(\text{ans, p\_ef.l}(\text{ans}) ** \text{el\_sa}(\text{an,ans,reg})) * \text{fci.l}(\text{an}$   
486  $** \text{el\_sa\_fe}(\text{an,reg}));$   
487  $\text{int\_hd}(\text{i,inc}) = \text{h\_dem.l}(\text{i,inc})/(\text{Prod}(\text{ii, p\_ws.l}(\text{ii}) ** \text{el\_de}(\text{i,ii,inc})) * \text{income}(\text{inc}$   
488  $** \text{el\_in}(\text{i,inc}));$   
489  $\text{int\_pd}(\text{"sunsee"}) = \text{pr\_dem.l}(\text{"sunsee"})/(\text{Prod}(\text{out\_sun, p\_ws.l}(\text{out\_sun}) **$   
490  $\text{el\_po}(\text{"sunsee",out\_sun}) * \text{p\_ws.l}(\text{"sunsee"}) ** \text{el\_pi}(\text{"sunsee"}));$   
491  $\text{int\_pd}(\text{"soybea"}) = \text{pr\_dem.l}(\text{"soybea"})/(\text{Prod}(\text{out\_soy, p\_ws.l}(\text{out\_soy}) **$   
492  $\text{el\_po}(\text{"soybea",out\_soy}) * \text{p\_ws.l}(\text{"soybea"}) ** \text{el\_pi}(\text{"soybea"}));$   
493  $\text{int\_pd}(\text{"cotsee"}) = \text{pr\_dem.l}(\text{"cotsee"})/(\text{Prod}(\text{out\_cotseed, p\_ws.l}(\text{out\_cotseed}) **$   
494  $\text{el\_po}(\text{"cotsee",out\_cotseed}) * \text{p\_ws.l}(\text{"cotsee"}) ** \text{el\_pi}(\text{"cotsee"}));$   
495  $\text{int\_fd}(\text{fe,an}) = \text{fe\_dem.l}(\text{fe,an})/\text{Prod}(\text{fes, p\_ws.l}(\text{fes}) ** \text{el\_fd}(\text{fe,fes,an}));$   
496

497 *Calculation of start value*

498  $\text{area\_pre\_irr.l}(\text{irr\_nq}) = \text{int\_ar}(\text{irr\_nq,"sea"}) * \text{Prod}(\text{pls\_nq,p\_ef.l}(\text{pls\_nq}) ** \text{el\_ar}$   
499  $(\text{irr\_nq,pls\_nq,"sea"})) * \text{Prod}(\text{pl\_q, p\_sh.l}(\text{pl\_q,"sea"}) ** \text{el\_ar}(\text{irr\_nq,pl\_q,"sea"}));$   
500

501 **Equations**

502 *1) Regional supply equations*

503 *1.1) Regional area allocation equations in scenarios without sugar quota*

504 *1.1.1) Area allocation without sugar quota*

505  $\text{q\_area1}(\text{pl,reg})$  Regional area allocation for GAP region

506  $\text{q\_area2}(\text{pl,reg})$  Regional area allocation for other regions  
507

508 *1.1.2) Distribution of newly irr. area under sc gt 1 without sugar quota*

509  $\text{q\_area\_pre\_irr1}(\text{irr})$  Regional area per crop without any additional irrigation

510  $\text{q\_share2}(\text{irr2})$  Shares for the distr. of irr. area among plant products based on old sh.  
511

512 *1.2) Regional area allocation equations in scenarios with sugar quota*

513 *1.2.1) Area allocation in case of binding sugar quota*

514  $\text{q\_area3}(\text{pl\_nq,reg})$  Regional area allocation for GAP region

515  $\text{q\_area4}(\text{pl\_nq,reg})$  Regional area allocation for other regions

516  $\text{q\_area5}(\text{pl\_q,reg})$  Determination of regional area for quota products  
517

518 *1.2.2) Distrib. of newly irr. area under sc gt 1 in case of sugar quota*

519  $\text{q\_area\_pre\_irr2}(\text{irr\_nq})$  Reg. area per cr. without any add. irr. for nq products

520  $\text{q\_area\_pre\_irr3}(\text{irr\_q})$  Reg. area per cr. without any add. irr. for quota prod.

521  $\text{q\_share4}(\text{irr2\_nq})$  Shares for distr. of newly irr. ar. among plant prod. based on old shares

522  $\text{q\_share5}(\text{pl\_q})$  Shares for distr. of newly irr. ar. among plant prod. based on old shares  
523

524 *1.2.3) Determination of the sugar shadow price*

525  $\text{q\_p\_shadow}(\text{pl\_q,reg})$   
526

527 *1.3) Regional supply equations for the distribution of newly irrigated area which apply in*  
528 *quota and nonquota scenarios*

529 *1.3.1) Determination of area allocation in case of no quota (to determine allocation shares)*

530  $\text{q\_area\_pre\_irr\_t}$  Total regional area without any additional irrigation  
531

532 1.3.2) *Determination of area allocation shares for additional irrigated area*  
533  $q\_share1(irr1)$  Shares for the distribution of newly irrigated area among plant products  
534 (based on old shares (variables) and weighting factors (parameters))  
535  $q\_share3(non\_irr)$  Shares for the distrib. of newly irr. area (=0 for "non-irr"-products)  
536

537 1.4) *Quota equations*  
538 1.4.1) *Determ. of regional area quotas based on national quantity quotas*  
539  $q\_qu\_r(pl\_q,reg)$   
540

541 1.4.2) *Determination of the quantities which would occur without quota (for comparison)*  
542  $q\_sup\_unrestrict1(pl\_q,reg)$   
543  $q\_sup\_unrestrict2(pl\_q,reg)$   
544  $q\_sup\_unrestrict\_t(pl\_q)$   
545

546 1.5) *Regional yield function*  
547  $q\_yield(pl,reg)$  Regional yield  
548

549 1.6) *Regional supply function for plant products*  
550  $q\_f\_sup\_pl(pl,reg)$  Regional crop supply  
551

552 1.7) *Regional supply function for animal products*  
553  $q\_f\_sup\_an(an,reg)$  Regional supply of animal products  
554

555 1.8) *Determination of total crop area per region*  
556  $q\_t\_area\_reg(reg)$   
557

558 2) *Aggregation of regional supply equations to a national level*  
559  $q\_area\_t(pl)$  National area per crop as sum of regional area  
560  $q\_yield\_t(pl)$  National yield per crop as weighted av. of regional yield  
561  $q\_f\_sup\_t(farm)$  National supply per crop as sum of regional supply  
562  $q\_t\_area\_nat$  Total national area as sum of regional area  
563

564 3) *National supply equations*  
565 3.1) *National processing supply*  
566  $q\_pr\_sup1(out\_sun)$  Processing supply of sunseed outputs  
567  $q\_pr\_sup2(out\_soy)$  Processing supply of soybean outputs  
568  $q\_pr\_sup3(out\_cotseed)$  Processing supply of cottonseed outputs  
569  $q\_pr\_sup4(pr\_out1)$  Processing supply of cotton outputs (seed & lint)  
570

571 3.2) *Total supply as sum of farm and processing supply*  
572  $q\_t\_sup(i)$  Total national supply ( $f\_supply\_t + pr\_supply$ )  
573

574 4) *Regional feed demand equations*  
575  $q\_fe\_dem(fe,an)$  Feed demand per ton of animal product  
576  $q\_fe\_dem\_reg(fe,reg)$  Total feed demand per region  
577

578 5) *National feed demand from aggregation over regions*  
579  $q\_fe\_dem\_t(i)$  National feed demand  
580

581 6) *National demand equations*  
582 6.1) *Human demand*  
583  $q\_h\_dem(i,inc)$  Human demand per income group  
584  $q\_h\_dem\_t(i)$  Total human demand (sum of income groups)  
585

586 6.2) *Processing demand*  
587 q\_pr\_dem\_1(pr\_in1) Processing demand for cotton  
588 q\_pr\_dem\_2(pr\_in2) Processing demand for oilseeds which are processed  
589  
590 6.3) *Seed demand*  
591 q\_s\_dem(pl) Seed demand (seed\*ha)  
592 q\_s\_dem\_1(an) Seed demand (seed\*animal quantity)  
593  
594 6.4) *Total demand*  
595 q\_t\_dem(i) Total national demand (h\_demand\_t + pr\_demand)  
596  
597 7) *Price equations (national)*  
598 q\_p\_ws(i) Wholesale price (p\_fg + pm\_a)  
599 q\_p\_ef(i) Effective farmgate price(p\_fg + premium)  
600 q\_fci(an) Feed cost index  
601 q\_p\_ws\_cotton Cotton price as weighted average of seed & lint price  
602  
603 8) *Other national equations*  
604 q\_waste(i) Total national waste  
605 q\_nx(i) Net exports  
606 q\_obj Objective function (artificial);  
607  
608 *Restrictions on variables*  
609 s\_dem.fx("milk") = 0; s\_dem.fx("bovine")= 0; s\_dem.fx("sheepm") = 0;  
610 s\_dem.fx("poultr") = 0; s\_dem.fx(pr\_out2) = 0; s\_dem.fx(pr\_out2) = 0;  
611 s\_dem.fx(pr\_out1) = 0; pr\_sup.fx(farm) = 0; pr\_dem.fx(farm\_non\_pr) = 0;  
612 pr\_dem.fx(pr\_out2) = 0; pr\_dem.fx("cotlin")= 0; f\_sup\_t.fx(pr\_out2) = 0;  
613 f\_sup\_t.fx(pr\_out1) = 0; fe\_dem\_t.fx(i\_non\_fe) = 0;  
614  
615 *Definition of Equations*  
616 1) *Regional supply equations*  
617 1.1) *Regional area allocation equations in scenarios without sugar quota*  
618 1.1.1) *Area allocation without sugar quota*  
619 q\_area1(pl,reg)\$ (ORD(reg) eq 6) area(pl,reg) =E=  
620 int\_ar(pl,reg)\* Prod(pls, p\_ef(pls)\*\*el\_ar(pl,pls,reg))+ad\_ha\*share(pl);  
621 q\_area2(pl,reg)\$ (ORD(reg) ne 6).. area(pl,reg) =E=  
622 int\_ar(pl,reg)\* Prod(pls, p\_ef(pls)\*\*el\_ar(pl,pls,reg));  
623  
624 1.1.2) *Distribution of newly irr. area under sc gt 1 without sugar quota*  
625 q\_area\_pre\_irr1(irr).. area\_pre\_irr(irr) =E=  
626 int\_ar(irr,"sea")\* Prod(pls, p\_ef(pls)\*\*el\_ar(irr,pls,"sea"));  
627 q\_share2(irr2).. share(irr2) =E=  
628 (1-sum(irr1, share(irr1)))\*area\_pre\_irr(irr2)/sum(irr2s, area\_pre\_irr(irr2s));  
629  
630 1.2) *Regional area allocation equations in scenarios with sugar quota*  
631 1.2.1) *Area allocation in case of binding sugar quota*  
632 q\_area3(pl\_nq,reg)\$ (ORD(reg) eq 6).. area(pl\_nq,reg) =E=  
633 int\_ar(pl\_nq,reg)\* Prod(pls\_nq, p\_ef(pls\_nq)\*\*el\_ar(pl\_nq,pls\_nq,reg))\*  
634 Prod(pl\_q, p\_sh(pl\_q,reg)\*\*el\_ar(pl\_nq,pl\_q,reg))+ad\_ha\*share(pl\_nq);  
635 q\_area4(pl\_nq,reg)\$ (ORD(reg) ne 6).. area(pl\_nq,reg) =E=  
636 int\_ar(pl\_nq,reg)\* Prod(pls\_nq, p\_ef(pls\_nq)\*\*el\_ar(pl\_nq,pls\_nq,reg))\*  
637 Prod(pl\_q, p\_sh(pl\_q,reg)\*\*el\_ar(pl\_nq,pl\_q,reg));  
638 q\_area5(pl\_q,reg).. area(pl\_q,reg) =E= qu\_r(pl\_q,reg);  
639

640 1.2.2) *Distribution of newly irr. area under sc gt 1 in case of sugar quota*  
641  $q\_area\_pre\_irr2(irr\_nq).. \quad area\_pre\_irr(irr\_nq) =E=$   
642  $int\_ar(irr\_nq,"sea")*Prod(pls\_nq,p\_ef(pls\_nq)**el\_ar(irr\_nq,pls\_nq,"sea"))*$   
643  $Prod(pl\_q,p\_sh(pl\_q,"sea"))**el\_ar(irr\_nq,pl\_q,"sea"));$   
644  $q\_area\_pre\_irr3(irr\_q).. \quad area\_pre\_irr(irr\_q) =E= \quad qu\_r("sugar\_","sea");$   
645  $q\_share4(irr2\_nq).. \quad share(irr2\_nq) =E=$   
646  $(1-\sum(irr1,share(irr1)))*area\_pre\_irr(irr2\_nq)/\sum(irr2s\_nq,area\_pre\_irr(irr2s\_nq));$   
647  $q\_share5(pl\_q).. \quad share(pl\_q) =E= \quad 0;$   
648

649 1.2.3) *Determination of p\_sh for sugar*  
650  $q\_p\_shadow(pl\_q,reg).. \quad qu\_r(pl\_q,reg) =E=$   
651  $int\_ar(pl\_q,reg)*Prod(pl\_nq,p\_ef(pl\_nq)**el\_ar(pl\_q,pl\_nq,reg))*$   
652  $p\_sh(pl\_q,reg)**el\_ar(pl\_q,pl\_q,reg);$   
653

654 1.3) *Regional supply equations for distribution of irr. area which apply in q and nq scen.*  
655 1.3.1) *Determ. of area alloc. in case of nq (for determ. of alloc. shares)*  
656  $q\_area\_pre\_irr\_t.. \quad area\_pre\_irr\_t =E= \quad \sum(irr,area\_pre\_irr(irr));$   
657

658 1.3.2) *Determination of area allocation shares for additional irrigated area*  
659  $q\_share1(irr1) \quad share(irr1) =E= \quad irr\_w(irr1)*area\_pre\_irr(irr1)/area\_pre\_irr\_t;$   
660  $q\_share3(non\_irr) \quad share(non\_irr) =E= \quad 0;$   
661

662 1.4) *Quota equations*  
663 1.4.1) *Determination of regional area quotas based on national quantity quotas*  
664  $q\_qu\_r(pl\_q,reg).. \quad qu\_r(pl\_q,reg) =E=$   
665  $quota\_nat(pl\_q)*quota\_share(pl\_q,reg)/yield(pl\_q,reg)*1000;$   
666

667 1.4.2) *Determination of the quantities which would occur without quota*  
668  $q\_sup\_unrestrict1(pl\_q,reg)\$(ORD(reg)eq 6).. \quad sup\_unrestrict(pl\_q,reg) =E=$   
669  $(int\_ar(pl\_q,reg)* \quad Prod(pls, \quad p\_ef(pls)**el\_ar(pl\_q,pls,reg)) \quad +ad\_ha*share(pl\_q))$   
670  $*yield(pl\_q,reg)/1000;$   
671  $q\_sup\_unrestrict2(pl\_q,reg)\$(ORD(reg)ne 6).. \quad sup\_unrestrict(pl\_q,reg) =E=$   
672  $(int\_ar(pl\_q,reg)* \quad Prod(pls, \quad p\_ef(pls)**el\_ar(pl\_q,pls,reg)))*yield(pl\_q,reg)/1000;$   
673  $q\_sup\_unrestrict\_t(pl\_q) \quad sup\_unrestrict\_t(pl\_q) =E= \quad \sum(reg, \quad sup\_unrestrict(pl\_q,reg));$   
674

675 1.5) *Regional yield function*  
676  $q\_yield(pl,reg).. \quad yield(pl,reg) =E= \quad int\_yi(pl,reg)*p\_ef(pl)**el\_yi(pl,reg)*productivity(pl);$   
677

678 1.6) *Regional supply function for plant products*  
679  $q\_f\_sup\_pl(pl,reg) \quad f\_sup(pl,reg) =E= \quad area(pl,reg)*yield(pl,reg)/1000;$   
680

681 1.7) *Regional supply function for animals*  
682  $q\_f\_sup\_an(an,reg).. \quad f\_sup(an,reg) =E=$   
683  $int\_sa(an,reg)* \quad Prod(ans, \quad p\_ef(ans)**el\_sa(an,ans,reg))* \quad productivity(an)*fci(an)$   
684  $**el\_sa\_fe(an,reg);$   
685

686 1.8) *Determination of total crop area per region*  
687  $q\_t\_area\_reg(reg).. \quad t\_area\_reg(reg) =E= \quad \sum(pl, \quad area(pl,reg));$   
688

689 2) *Aggregation of regional supply equations to a national level*  
690  $q\_area\_t(pl).. \quad area\_t(pl) =E= \quad \sum(reg, \quad area(pl,reg));$   
691  $q\_yield\_t(pl).. \quad yield\_t(pl) =E= \quad \sum(reg, \quad yield(pl,reg)*area(pl,reg))/area\_t(pl);$   
692  $q\_f\_sup\_t(farm).. \quad f\_sup\_t(farm) =E= \quad \sum(reg, \quad f\_sup(farm,reg));$   
693  $q\_t\_area\_nat.. \quad t\_area\_nat =E= \quad \sum(reg, \quad t\_area\_reg(reg));$

```

694 3) National supply equations
695 3.1) National processing supply
696 q_pr_sup1(out_sun).. pr_sup(out_sun) =E= exf(out_sun)*pr_dem("sunsee");
697 q_pr_sup2(out_soy).. pr_sup(out_soy) =E= exf(out_soy)*pr_dem("soybea");
698 q_pr_sup3(out_cotseed).. pr_sup(out_cotseed) =E= exf(out_cotseed)*pr_dem("cotsee");
699 q_pr_sup4(pr_out1).. pr_sup(pr_out1) =E= exf(pr_out1)*pr_dem("cotton");
700
701 3.2) Total supply as sum of farm and processing supply
702 q_t_sup(i).. t_sup(i) =E= f_sup_t(i)+pr_sup(i);
703
704 4) Regional feed demand equations
705 q_fe_dem(fe,an).. fe_dem(fe,an) =E= int_fd(fe,an)* Prod(fes,p_ws(fes)**el_fd(fe,fes,an));
706 q_fe_dem_reg(fe,reg).. fe_dem_reg(fe,reg) =E= sum(an,fe_dem(fe,an)*f_sup(an,reg)/1000);
707
708 5) National feed demand from aggregation over regions
709 q_fe_dem_t(fe).. fe_dem_t(fe) =E= sum(reg,fe_dem_reg(fe,reg));
710
711 6) National demand equations
712 6.1) Human demand
713 q_h_dem(i,inc).. h_dem(i,inc) =E=
714 int_hd(i,inc)* Prod(ii,p_ws(ii)**el_de(i,ii,inc))*income(inc)**el_in(i,inc)*pop;
715 q_h_dem_t(i).. h_dem_t(i) =E= sum(inc,h_dem(i,inc));
716
717 6.2) Processing demand
718 q_pr_dem_1(pr_in1).. pr_dem(pr_in1) =E= f_sup_t(pr_in1)-waste(pr_in1);
719 q_pr_dem_2(pr_in2).. pr_dem(pr_in2) =E=
720 int_pd(pr_in2)*(Prod(pr_out2,p_ws(pr_out2)**el_po(pd,pr_in2,pr_out2))*p_ws(pr_in2)
721 **el_pi(pr_in2));
722
723 6.3) Seed demand
724 q_s_dem(pl).. s_dem(pl) =E= seed(pl)*area_t(pl)/1000;
725 q_s_dem_1(an).. s_dem(an) =E= seed(an)*f_sup_t(an)/1000;
726
727 6.4) Total demand
728 q_t_dem(i).. t_dem(i) =E= h_dem_t(i)+pr_dem(i)+fe_dem_t(i)+s_dem(i);
729
730 7) Price equations (national)
731 q_p_ws(i).. p_fg(i) =E= (p_ws(i)-pm_a(i))*(1-waste_perc(i))/(1+pm_r(i));
732 q_p_ef(i).. p_ef(i) =E= p_fg(i)+premi(i);
733 qfci(an).. fci(an) =E=
734 sum(fe,p_ws(fe)*fe_dem(fe,an)/sum(fes,fe_dem(fes,an)));
735 q_p_ws_cotton.. p_ws("cotton") =E= sum(pr_out1,exf(pr_out1)*p_ws(pr_out1));
736
737 8) Other equations (national)
738 q_waste(i).. waste(i) =E= t_sup(i)*(waste_perc(i));
739 q_nx(i).. nx(i) =E= t_sup(i) - waste(i) - t_dem(i);
740 q_obj.. obj =E= sum(i,t_sup(i));
741
742 The following loop creates ib and eb prices for all scenarios.
743 Loop(sc,
744
745 The following loops calculate the qual. margins and the missing ib/eb prices for the base
746 If(ord(sc)eq 1,
747 Loop(ib,

```

```

748 qual("base",ib)=p_ws.l(ib)-(P_im("base",ib)*er(sc)*(1+t_av("base",ib))
749 +t_sp("base",ib)+tr_im(ib));
750 p_ex("base",ib)=p_im("base",ib)-cfsp(ib);
751 p_eb("base",ib)=p_ex("base",ib)*er(sc)+ES("base",ib)+tr_ex(ib)+qual("base",ib);
752 p_ib("base",ib)=p_ws.l(ib));
753 Loop(eb,
754 qual("base",eb)=p_ws.l(eb)-(P_ex("base",eb)*er(sc)+ES("base",eb)+tr_ex(eb));
755 p_im("base",eb)=p_ex("base",eb)+cfsp(eb);
756 p_ib("base",eb)=P_im("base",eb)*er(sc)*(1+t_av("base",eb))+t_sp("base",eb)
757 +tr_im(eb)+ qual("base",eb);
758 p_eb("base",eb)=p_ws.l(eb));
759 Loop(dom_im,
760 p_ib("base",dom_im)=P_im("base",dom_im)*er(sc)*(1+t_av("base",dom_im))+t_sp("base",do
761 m_im)
762 +tr_im(dom_im);
763 p_ex("base",dom_im)=p_im("base",dom_im)-cfsp(dom_im);
764 p_eb("base",dom_im)=p_ex("base",dom_im)*er(sc)+ES("base",dom_im)+tr_ex(dom_im));
765 Loop(dom_ex, p_eb("base",dom_ex)=(P_ex("base",dom_ex)*er(sc)+ES("base",dom_ex)
766 +tr_ex(dom_ex));
767 p_im("base",dom_ex)=p_ex("base",dom_ex)+cfsp(dom_ex);
768 p_ib("base",dom_ex)=P_im("base",dom_ex)*er(sc)*(1+t_av("base",dom_ex))+t_sp("base",do
769 m_ex)+tr_im(dom_ex));
770 p_wm("base",i)=(p_im("base",i)+p_ex("base",i))/2;
771
772 The following loop calculates the ib/eb prices for the other scenarios
773 If(ord(sc)gt 1,
774 Loop(i,
775 If(ord(sc)gt 1,
776
777 Import-based price
778 p_ib(sc,i)=(p_im("base",i)+p_wm("base",i)*(chg_wm(sc,i))*er(sc)*
779 (1+t_av(sc,i))+t_sp(sc,i)+tr_im(i)+qual("base",i)*(1+chg_wm(sc,i));
780
781 Special case milk EU
782 p_ib("eu1","milk__") =
783 (p_im("base","milk__")+p_wm("base","milk__)*(chg_wm("eu1","milk__"))*er("eu1")*
784 (1+t_av("eu1","milk__))+t_sp("eu1","milk__")+tr_im("milk__")+qual("s_quo","milk__");
785
786 Incomplete price transmission
787 p_ib(sc,i) = p_ib("base",i)+pr_tr(i)*(p_ib(sc,i)-p_ib("base",i));
788
789 Adjustment for products for which the domestic price is not linked to the trade price in the base
790 Set back of incomplete price transmission in the importing situation
791 p_ib(sc,"sheepm") = (p_im("base","sheepm")+p_wm("base","sheepm"*
792 (chg_wm(sc,"sheepm")))*er(sc)*(1+t_av(sc,"sheepm))+t_sp(sc,"sheepm")+tr_im("sheepm")+
793 qual("base","sheepm")*(1+chg_wm(sc,"sheepm"));
794 p_ib(sc,"bovine") = (p_im("base","bovine")+p_wm("base","bovine")*
795 (chg_wm(sc,"bovine")))*er(sc)*(1+t_av(sc,"bovine))+t_sp(sc,"bovine")+tr_im("bovine")+qua
796 l("base","bovine")*(1+chg_wm(sc,"bovine"));
797
798 Conditional incomplete price transmission in the importing situation
799 If(p_ib(sc,"sheepm")-p_ib("base","sheepm")) gt (p_ws.l("sheepm")-p_ib("base","sheepm")),
800 p_ib(sc,"sheepm") = p_ib(sc,"sheepm")
801 else

```

```

802 p_ib(sc,"sheepm") = p_ib("base","sheepm")+ p_ws.l("sheepm")-p_ib("base","sheepm")+
803 pr_tr("sheepm")*(p_ib(sc,"sheepm")-p_ws.l("sheepm"));
804 If((p_ib(sc,"bovine")-p_ib("base","bovine")) gt (p_ws.l("bovine")-p_ib("base","bovine")),
805 p_ib(sc,"bovine") = p_ib(sc,"bovine")
806 else
807 p_ib(sc,"bovine") = p_ib("base","bovine")+ p_ws.l("bovine")-p_ib("base","bovine")+
808 pr_tr("bovine")*(p_ib(sc,"bovine")-p_ws.l("bovine"));
809
810 Export-based price
811 p_eb(sc,i) = (p_ex("base",i)+p_wm("base",i))*(chg_wm(sc,i))*er(sc)+
812 es(sc,i)+tr_ex(i)+qual("base",i)*(1+chg_wm(sc,i));
813
814 Incomplete price transmission
815 p_eb(sc,i) = p_eb("base",i)+pr_tr(i)*(p_eb(sc,i)-p_eb("base",i));
816
817 No set back of incomplete price transmission at the export side, as no exporting situation exists
818 in the current scenario formulation; special case milk not necessary
819
820 Other parameters
821 p_ex(sc,i) = p_ex("base",i)+p_wm("base",i)*(chg_wm(sc,i));
822 p_im(sc,i) = p_im("base",i)+p_wm("base",i)*(chg_wm(sc,i));
823 qual(sc,i) = qual("base",i)*(1+chg_wm(sc,i));
824 qual("eu1","milk__") = qual("s_quo","milk__");););
825
826 Fixed eb/ib prices for the EU scenario
827 p_eb("eu1","sugar__") = 84.85;
828 p_ib("eu1","sugar__") = 103.71;
829 p_eb("eu1","sheepm") = 521.97;
830 p_ib("eu1","sheepm") = 579.96;
831
832 Ensures that ib and eb prices are consistent
833 Parameter
834 inconsistency(sc,i);
835 Loop(sc,Loop(i,
836 inconsistency(sc,i) = p_ib(sc,i)-p_eb(sc,i);
837 Abort$(p_eb(sc,i) gt p_ib(sc,i) "ib and eb prices inconsistent", inconsistency)););
838
839 Model Turkey_nq /
840 q_area3, q_area4, q_area5, q_p_shadow, q_qu_r, q_yield, q_f_sup_pl, q_f_sup_an,
841 q_t_area_reg, q_area_pre_irr2, q_area_pre_irr3, q_area_pre_irr_t, q_share1, q_sup_unrestrict1,
842 q_sup_unrestrict2, q_sup_unrestrict_t, q_share4, q_share5, q_share3, q_area_t, q_yield_t,
843 q_f_sup_t, q_t_area_nat, q_pr_sup1, q_pr_sup2, q_pr_sup3, q_pr_sup4, q_t_sup, q_fe_dem,
844 q_fe_dem_reg, q_fe_dem_t, q_h_dem, q_h_dem_t, q_pr_dem_1, q_pr_dem_2, q_s_dem,
845 q_s_dem_1, q_t_dem, q_p_ws, q_p_ef, q_fci, q_p_ws_cotton, q_waste, q_nx, q_obj/;
846 Model Turkey_nq/
847 q_area1, q_area2, q_qu_r, q_yield, q_f_sup_pl, q_f_sup_an, q_t_area_reg, q_area_pre_irr1,
848 q_area_pre_irr_t, q_share1, q_share2, q_share3, q_area_t, q_yield_t, q_f_sup_t, q_t_area_nat,
849 q_pr_sup1, q_pr_sup2, q_pr_sup3, q_pr_sup4, q_t_sup, q_fe_dem, q_fe_dem_reg, q_fe_dem_t,
850 q_h_dem, q_h_dem_t, q_pr_dem_1, q_pr_dem_2, q_s_dem, q_s_dem_1, q_t_dem, q_p_ws,
851 q_p_ef, q_fci, q_p_ws_cotton, q_waste, q_nx, q_obj/;
852
853 Irrigated area and shifters are set to zero for the base
854 ad_ha = 0;
855 pm_a(i) = start_nat(i,"pm_a");

```



```

856 pm_r(i)      = start_nat (i,"pm_r");
857 pop         = 1;
858 productivity(i) = 1;
859
860 The following loop takes the actual "sc" prices and the model is solved
861 LOOP(sc,
862 quota_nat(pl_q) = quota(pl_q,sc);
863 prem(i)         = premium(i,sc);
864
865 The following loop sets various parameters at the value of the scenario to be solved
866 IF(ord(sc)gt 1,
867 ad_ha          = ha;
868 pm_a(i)        = start_nat(i,"pm_a")+change_pm_a(i,sc)*start_nat (i,"pm_a");
869 pm_r(i)        = start_nat(i,"pm_r")+change_pm_a(i,sc)*start_nat (i,"pm_r");
870 pop            = (1+pop_growth(sc))**years;
871 productivity(i) = (1+prod_chg(sc,i))**years;
872 income(inc)    = (1+inc_growth(sc))**years;);
873 p_ws.fx(i_excot) = p_eb(sc,i_excot);
874 nx.fx("cotton") = 0;
875 IF(sc_q(sc),
876 solve Turkey_q using NLP maximizing obj
877 ELSE solve Turkey_nq using NLP maximizing obj);
878
879 The following loop screens the net trade position for all products and the relevant border price
880 or internal price formation mechanism is chosen
881 Loop(iii,
882 IF(nx.l(iii) lt 0,
883 p_ws.fx(iii) = P_ib(sc,iii);
884 IF(sc_q(sc),
885 solve Turkey_q using NLP maximizing obj
886 ELSE solve Turkey_nq using NLP maximizing obj);
887 IF(nx.l(iii) gt 0,
888 nx.fx(iii) = 0;
889 p_ws.up(iii) = +inf;
890 p_ws.lo(iii) = -inf;
891 IF(sc_q(sc),
892 solve Turkey_q using NLP maximizing obj
893 ELSE solve Turkey_nq using NLP maximizing obj);
894 );););
895
896 Loop(Iteration,
897 Loop(iii, IF(nx.l(iii) lt 0,
898 p_ws.fx(iii) = P_ib(sc,iii);
899 IF(sc_q(sc),
900 solve Turkey_q using NLP maximizing obj
901 ELSE solve Turkey_nq using NLP maximizing obj);
902 IF(nx.l(iii) gt 0,
903 p_ws.fx(iii) = P_eb(sc,iii);
904 IF(sc_q(sc),
905 solve Turkey_q using NLP maximizing obj
906 ELSE solve Turkey_nq using NLP maximizing obj);
907 IF(nx.l(iii) lt 0,
908 nx.fx(iii) = 0;
909 p_ws.up(iii) = +inf;

```

```

910 p_ws.lo(iii) = -inf;
911 IF(sc_q(sc),
912 solve Turkey_q using NLP maximizing obj
913 ELSE solve Turkey_nq using NLP maximizing obj);
914 );););
915
916 Loop(iii, IF(nx.l(iii) gt 0,
917 p_ws.fx(iii) = P_eb(sc,iii);
918 IF(sc_q(sc),
919 solve Turkey_q using NLP maximizing obj
920 ELSE solve Turkey_nq using NLP maximizing obj);
921 IF(nx.l(iii) lt 0,
922 p_ws.fx(iii) = P_ib(sc,iii);
923 IF(sc_q(sc),
924 solve Turkey_q using NLP maximizing obj
925 ELSE solve Turkey_nq using NLP maximizing obj);
926 IF(nx.l(iii) gt 0,
927 nx.fx(iii) = 0;
928 p_ws.up(iii) = +inf;
929 p_ws.lo(iii) = -inf;
930 IF(sc_q(sc),
931 solve Turkey_q using NLP maximizing obj
932 ELSE solve Turkey_nq using NLP maximizing obj);
933 );););
934
935 Loop(iii, If(p_ws.l(iii) gt p_ib(sc,iii),
936 nx.up(iii) = +inf;
937 nx.lo(iii) = -inf;
938 p_ws.fx(iii) = p_ib(sc,iii);
939 IF(sc_q(sc),
940 solve Turkey_q using NLP maximizing obj
941 ELSE solve Turkey_nq using NLP maximizing obj);););
942 Loop(iii, If(p_ws.l(iii) lt p_eb(sc,iii),
943 nx.up(iii) = +inf;
944 nx.lo(iii) = -inf;
945 p_ws.fx(iii) = p_eb(sc,iii);
946 IF(sc_q(sc),
947 solve Turkey_q using NLP maximizing obj
948 ELSE solve Turkey_nq using NLP maximizing obj);
949 );););
950
951 The following saves the results of the loops
952 a) Regional supply variables
953 r_area(sc,pl,reg) = area.l(pl,reg);
954 r_yield(sc,pl,reg) = yield.l(pl,reg);
955 r_f_sup(sc,i,reg) = f_sup.l(i,reg);
956 r_t_area_reg(sc,reg) = t_area_reg.l(reg);
957 r_area_pre_irr(sc, i) = area_pre_irr.l(i);
958 r_area_pre_irr_t(sc) = area_pre_irr_t.l;
959 r_sup_unrestrict_t(sc, pl_q) = sup_unrestrict_t.l(pl_q);
960 If(sc_q(sc),r_p_shadow(sc, pl_q,reg) = p_sh.l(pl_q,reg)
961 else r_p_shadow(sc, pl_q,reg) = 0);
962 r_qu_r(sc,pl_q,reg) = qu_r.l(pl_q,reg);
963 r_share(sc,pl) = share.l(pl);

```

964 *b) National supply variables aggregated from regions*  
 965 `r_area_t(sc,pl)` = `area_t.l(pl)`;  
 966 `r_yield_t(sc,pl)` = `yield_t.l(pl)`;  
 967 `r_f_sup_t(sc,i)` = `f_sup_t.l(i)`;  
 968 `r_t_area_nat(sc)` = `t_area_nat.l`;  
 969  
 970 *c) National supply variables*  
 971 `r_pr_sup(sc,i)` = `pr_sup.l(i)`;  
 972 `r_t_sup(sc,i)` = `t_sup.l(i)`;  
 973  
 974 *d) Regional demand variables*  
 975 `r_fe_dem(sc,fe,an)` = `fe_dem.l(fe,an)`;  
 976 `r_fe_dem_reg(sc,fe,reg)` = `fe_dem_reg.l(fe,reg)`;  
 977  
 978 *e) National demand variables from aggregation over regions*  
 979 `r_fe_dem_t(sc,i)` = `fe_dem_t.l(i)`;  
 980  
 981 *f) Demand variables (national)*  
 982 `r_h_dem(sc,i,inc)` = `h_dem.l(i,inc)`;  
 983 `r_h_dem_t(sc,i)` = `h_dem_t.l(i)`;  
 984 `r_pr_dem(sc,i)` = `pr_dem.l(i)`;  
 985 `r_s_dem(sc,i)` = `s_dem.l(i)`;  
 986 `r_t_dem(sc,i)` = `t_dem.l(i)`;  
 987  
 988 *g) Price variables (national)*  
 989 `r_p_fg(sc,i)` = `p_fg.l(i)`;  
 990 `r_p_ef(sc,i)` = `p_ef.l(i)`;  
 991 `r_p_ws(sc,i)` = `p_ws.l(i)`;  
 992 `r_fci(sc,an)` = `fci.l(an)`;  
 993  
 994 *h) Other variables (national)*  
 995 `r_waste(sc,i)` = `waste.l(i)`;  
 996 `r_nx(sc,i)` = `nx.l(i)`;  
 997  
 998 *i) Parameters that must be saved per scenario*  
 999 `r_pm_a(sc,i)` = `pm_a(i)`;  
 1000 `r_productivity(sc,i)` = `productivity(i)`;  
 1001 `r_income(sc,inc)` = `income(inc)`;  
 1002 `r_pop(sc)` = `pop`;  
 1003  
 1004 *The following saves "results" to check the base run*  
 1005 `results(pl,"area_t")` = `area_t.l(pl)`;  
 1006 `results(farm,"f_sup_t")` = `f_sup_t.l(farm)`;  
 1007 `results(out_sun,"pr_sup")` = `pr_sup.l(out_sun)`;  
 1008 `results(out_soy,"pr_sup")` = `pr_sup.l(out_soy)`;  
 1009 `results(out_cotseed,"pr_sup")` = `pr_sup.l(out_cotseed)`;  
 1010 `results(pr_out1,"pr_sup")` = `pr_sup.l(pr_out1)`;  
 1011 `results(i,"h_dem_t")` = `h_dem_t.l(i)`;  
 1012 `results(pr_in,"pr_dem")` = `pr_dem.l(pr_in)`;  
 1013 `results(i,"fe_dem_t")` = `fe_dem_t.l(i)`;  
 1014 `results(i,"nx")` = `nx.l(i)`;  
 1015 `results(i,"p_fg")` = `p_fg.l(i)`;  
 1016

```

1017 Loosen bounds for the next scenario
1018 Loop(ii,
1019 nx.up(ii) = +inf;
1020 nx.lo(ii) = -inf;
1021 display ch_base, results;
1022
1023 The following if-loop checks for the correct representation of base data
1024 If(Ord(sc)eq 1,
1025 ch_calib(i,res) = ch_base(i,res)-results(i,res);
1026 qual_size_check(i) = qual("base",i)/er("base")/p_wm("base",i);
1027 Loop(i, Loop(res,
1028 Abort$(abs(ch_calib(i,res))gt 1.E-4) "Calibration does not return base data",ch_calib;);
1029 Abort$(qual_size_check(i) gt 0.2) "Check reason for size of qual. margin", qual_size_check;););
1030
1031
1032 The following loop checks the technical feasibility of the irrigation weights. If the sum of new
1033 shares becomes > 1 the program is aborted.
1034 Loop(sc,
1035 If(Ord(sc)gt 1,
1036 Abort$(sum(irr1, irr_w(irr1)*r_area_pre_irr(sc,irr1))gt r_area_pre_irr_t(sc))
1037 "Irrigation weights are not feasible as the share of irr1 products becomes >1"););
1038
1039 Welfare calculations, reference: status quo
1040 Parameter
1041 Parameters used for the calculation of integrals (upper and lower limit)
1042 new(i,reg), old(i,reg), new1(i,inc), old1(i,inc), new2(i), old2(i)
1043
1044 Parameters used for the calculation of producer surplus changes for sugar
1045 a(reg), b(reg), c(reg)
1046
1047 Price parameters (for stepwise introd. of price changes in the sequ. approach)
1048 p_ef_ps(i) Effective farmgate price used in the calc. of integrals
1049 fci_ps(an) Effective feed cost index used in the calc. of integrals
1050 p_ws_cv(i) Effective wholesale price used in the calc. of integrals
1051 p_sh_ps(pl_q,reg) Effective shadow price used in the calc. of integrals
1052
1053 Parameter for the calc. of prod. surplus changes due to feed cost changes
1054 fe_per_ton(sc,an) Ton feed per ton of animal output
1055
1056 Welfare measures (all in billion 1997 TL)
1057 Change in producer surplus (ps) compared to the status quo scenario
1058 Regional measures
1059 d_ps_out(wf,sc_wf,i,reg) Change in ps due to ch. output prices per prod.
1060 d_ps_out_t(wf,sc_wf,reg) Change in ps due to ch. output prices
1061 d_ps_in(wf,sc_wf,i,reg) Change in ps due to ch. input prices per prod.
1062 d_ps_in_t(wf,sc_wf,reg) Change in ps due to ch. input prices
1063 d_ps_irr(wf,sc_wf,i,reg) Change in ps due to distr. of irr. area per prod.
1064 d_ps_irr_t(wf,sc_wf,reg) Change in ps due to distr. of irr. area
1065 d_ps(wf,sc_wf,i,reg) Total change in ps per product per region
1066 d_ps_t(wf,sc_wf,reg) Total change in ps per region
1067
1068 National measures
1069 d_ps_out_nat(wf,sc_wf,i) Change in ps due to changing output prices
1070 d_ps_out_t_nat(wf,sc_wf) Change in ps due to changing output prices

```

1071	d_ps_in_nat(wf,sc_wf,i)	Change in ps due to changing input prices
1072	d_ps_in_t_nat(wf,sc_wf)	Change in ps due to changing output prices
1073	d_ps_nat(wf,sc_wf,i)	Total change in ps per prod. per region
1074	d_ps_t_nat(wf,sc_wf)	Total change in ps per region
1075		
1076	<i>Aggregation</i>	
1077	d_ps_an_reg(wf,sc_wf,reg)	
1078	d_ps_an_nat(wf,sc_wf)	
1079	d_ps_pl_reg(wf,sc_wf,reg)	
1080	d_ps_pl_nat(wf,sc_wf)	
1081		
1082	<i>Calculation of the compensating variation (reference: status quo scenario)</i>	
1083	<i>Measures per income group</i>	
1084	cv(wf,sc_wf,i,inc)	Compensating variation per product and per income group
1085	cv_t(wf,sc_wf,inc)	Total compensating variation and per income group
1086		
1087	<i>Measures for total population</i>	
1088	cv_nat(wf,sc_wf,i)	Compensating variation per product
1089	cv_t_nat(wf,sc_wf)	Total compensating variation
1090		
1091	<i>Welfare measures for the oilseed-crushing industry</i>	
1092	d_proc_out(wf,sc_wf,i,i)	Change in ps due to the price of cake or oil
1093	d_proc_out_t(wf,sc_wf,pr_in2)	Ch. in ps due to the price of cake and oil
1094	d_proc_in(wf,sc_wf,i)	Change in ps due to the price of seed and beans
1095	d_proc(wf,sc_wf,i)	Total change in ps per processing industry
1096	d_proc_t(wf,sc_wf)	Total change in ps in the crushing industry
1097		
1098	<i>Budget</i>	
1099	<i>Budget per product per scenario</i>	
1100	b_prem(sc,i)	Outlays for producer premiums
1101	b_tariff(sc,i)	Tariff revenue
1102	b_es(sc,i)	Outlays for export subsidies
1103		
1104	<i>National totals per scenario</i>	
1105	b_prem_t(sc)	Outlays for producer premiums
1106	b_tariff_t(sc)	Tariff revenue
1107	b_es_t(sc)	Outlays for export subsidies
1108		
1109	<i>Budgetary effects compared to the status quo scenario</i>	
1110	<i>Effects per product</i>	
1111	d_b_prem(sc_wf,i)	Change in outlays for producer premiums
1112	d_b_tariff(sc_wf,i)	Change in tariff revenue
1113	d_b_es(sc_wf,i)	Change in outlays for export subsidies
1114	d_budget(sc_wf,i)	Total budgetary effects per product
1115		
1116	<i>National totals</i>	
1117	d_b_prem_t(sc_wf)	Change in outlays for producer premiums
1118	d_b_tariff_t(sc_wf)	Change in tariff revenue
1119	d_b_es_t(sc_wf)	Change in outlays for export subsidies
1120	d_budget_t(sc_wf)	Total budgetary effects
1121		
1122	<i>Total welfare compared to the status quo scenario</i>	
1123	d_twf_i(wf,sc_wf,i)	Total welfare change per product
1124	d_twf(wf,sc_wf)	Total national welfare change

1125 *Calculation of welfare measures*  
1126 *Loop over the different methodologies of welfare calc. (sequ./nonsequential)*  
1127 **Loop**(wf,  
1128  
1129 *Loop over scenarios, for which welfare changes relative to the status quo scen. are calc.*  
1130 **Loop**(sc\_wf,  
1131  
1132 *1. Setting prices at the reference scenario "status quo"*  
1133 p\_ef\_ps(i) = r\_p\_eff("s\_quo",i);  
1134 fci\_ps(an) = r\_fci("s\_quo",an);  
1135 p\_ws\_cv(i) = r\_p\_ws("s\_quo",i);  
1136 p\_sh\_ps(pl\_q,reg) = r\_p\_shadow("s\_quo",pl\_q,reg);  
1137  
1138 *2 Calculation of welfare measures at the supply side*  
1139 *2.1 Calculation of producer surplus for animal products*  
1140 **Loop**(an,  
1141  
1142 *Integral with status quo price of product as limit of integration*  
1143 old(an,reg) =  
1144 1/(1+el\_sa(an,an,reg))\*  
1145 int\_sa(an,reg)\*  
1146 p\_ef\_ps(an)\*\*(1+el\_sa(an,an,reg))\*  
1147 **Prod**(ans, p\_ef\_ps(ans)\*\*el\_sa(an,ans,reg)/  
1148 (p\_ef\_ps(an)\*\*el\_sa(an,an,reg))\*  
1149 fci\_ps(an)\*\*el\_sa\_fe(an,reg)\*  
1150 r\_productivity("s\_quo",an);  
1151  
1152 *Replacement of the status quo price of the product concerned by the price of the actual*  
1153 *scenario. In the sequential approach this price "remains" the p\_ef\_ps for the following*  
1154 *products, which may have cross-price relationships with the product concerned*  
1155 p\_ef\_ps(an)= r\_p\_eff(sc\_wf,an);  
1156  
1157 *Integral with "new" price of product as limit of integration*  
1158 new(an,reg) =  
1159 1/(1+el\_sa(an,an,reg))\*  
1160 int\_sa(an,reg)\*  
1161 p\_ef\_ps(an)\*\*(1+el\_sa(an,an,reg))\*  
1162 **Prod**(ans, p\_ef\_ps(ans)\*\*el\_sa(an,ans,reg)/  
1163 (p\_ef\_ps(an)\*\*el\_sa(an,an,reg))\*  
1164 fci\_ps(an)\*\*el\_sa\_fe(an,reg)\*  
1165 r\_productivity("s\_quo",an);  
1166  
1167 *Calculation of the definite integral*  
1168 d\_ps\_out(wf,sc\_wf,an,reg) = new(an,reg)-old(an,reg);  
1169  
1170 *Setting price back to status quo state for non-sequential approach*  
1171 **IF**(ord(wf) eq 2, p\_ef\_ps(an)= r\_p\_eff("s\_quo",an));  
1172  
1173 *Calculation of welfare change due to changing input prices (only feed cost)*  
1174 *Integral below supply curve with feed cost index as limit of integration*  
1175 new(an,reg)=  
1176 1/(1+el\_sa\_fe(an,reg))\*  
1177 int\_sa(an,reg)\*  
1178 **Prod**(ans, p\_ef\_ps(ans)\*\*el\_sa(an,ans,reg))\*

```

1179 r_fci(sc_wf,an)**(1+el_sa_fe(an,reg))*
1180 r_productivity("s_quo",an);
1181 old(an,reg)=
1182 1/(1+el_sa_fe(an,reg))*
1183 int_sa(an,reg)*
1184 Prod(ans, p_ef_ps(ans)**el_sa(an,ans,reg))*
1185 r_fci("s_quo",an)**(1+el_sa_fe(an,reg))*
1186 r_productivity("s_quo",an);
1187
1188 Change in producer surplus as sum of integral below supply curve and linear approximation
1189 of the effect due to more feed per product unit
1190 fe_per_ton(sc,an)=
1191 sum(fe,r_fe_dem(sc,fe,an))/1000;
1192 d_ps_in(wf,sc_wf,an,reg) =
1193 -(new(an,reg)-old(an,reg))*
1194 (fe_per_ton("s_quo",an)+fe_per_ton(sc_wf,an))/2);
1195
1196 2.2 Calculation of producer surplus for nonquota plant products
1197 Loop(pl_nq,
1198
1199 Integral with status_quo price of product as limit of integration
1200 old(pl_nq,reg) =
1201 1/(1+el_ar(pl_nq,pl_nq,reg)+el_yi(pl_nq,reg))*
1202 int_ar(pl_nq,reg)*int_yi(pl_nq,reg)*
1203 p_ef_ps(pl_nq)**(1+el_ar(pl_nq,pl_nq,reg)+el_yi(pl_nq,reg))*
1204 Prod(pls_nq, p_ef_ps(pls_nq)**el_ar(pl_nq,pls_nq,reg))/
1205 (p_ef_ps(pl_nq)**el_ar(pl_nq,pl_nq,reg))*
1206 Prod(pl_q, p_sh_ps(pl_q,reg)**el_ar(pl_nq,pl_q,reg))*
1207 r_productivity("s_quo",pl_nq)/1000;
1208
1209 Replacement of the status_quo price of the product concerned by the price of the actual
1210 scenario. In the sequential approach this price "remains" the p_ef_ps for the following
1211 products, which may have cross-price relationships with the product concerned
1212 p_ef_ps(pl_nq)= r_p_ef(sc_wf,pl_nq);
1213
1214 Integral with "new" price of product concerned as limit of integration
1215 new(pl_nq,reg) =
1216 1/(1+el_ar(pl_nq,pl_nq,reg)+el_yi(pl_nq,reg))*
1217 int_ar(pl_nq,reg)*int_yi(pl_nq,reg)*
1218 p_ef_ps(pl_nq)**(1+el_ar(pl_nq,pl_nq,reg)+el_yi(pl_nq,reg))*
1219 Prod(pls_nq, p_ef_ps(pls_nq)**el_ar(pl_nq,pls_nq,reg))/
1220 (p_ef_ps(pl_nq)**el_ar(pl_nq,pl_nq,reg))*
1221 Prod(pl_q, p_sh_ps(pl_q,reg)**el_ar(pl_nq,pl_q,reg))*
1222 r_productivity("s_quo",pl_nq)/1000;
1223
1224 Calculation of the definite integral
1225 d_ps_out(wf,sc_wf,pl_nq,reg)=(new(pl_nq,reg)-old(pl_nq,reg))*(1-
1226 seed(pl_nq)/r_yield(sc_wf,pl_nq,reg));
1227
1228 Setting price back to status_quo state for nonsequential approach
1229 IF(ord(wf) eq 2, p_ef_ps(pl_nq)= r_p_ef("s_quo",pl_nq);
1230 );
1231
1232 2.3 Calculation of producer surplus changes for sugar

```

```

1233 2.3.1 In case of a binding sugar quota under sc_wf (EU scenario)
1234 If the quota size does not change the welfare change is the price diff. multipl. by the quota size
1235 IF(sc_q(sc_wf),
1236 d_ps_out(wf,sc_wf,"sugar_",reg)=
1237 (r_p_ef(sc_wf,"sugar_")-
1238 r_p_ef(sc_wf,"sugar_*))*quota("sugar_", "s_quo")*quota_share("sugar_",reg);
1239
1240 2.3.2 In case of abolition of sugar quota under sc_wf ("Liberalization")
1241 Else
1242
1243 In case of the new price being below the shadow price in the s_quo-scenario
1244 Provisionally, this check is done with the shadow price in
1245 Loop(reg,
1246 If(r_p_ef(sc_wf,"sugar_") lt p_sh_ps("sugar_",reg),
1247
1248 Calculation of p_sh at the status_quo with all cross prices already changed
1249 p_sh_ps(pl_q,reg) = (r_qu_r("s_quo",pl_q,reg)/
1250 (int_ar(pl_q,reg)*Prod(pl_nq, p_ef_ps(pl_nq)**el_ar(pl_q,
1251 pl_nq,reg))))*(1/el_ar(pl_q,pl_q,reg));
1252
1253 Setting p_sh back to the original status_quo for the nonseq. approach
1254 IF(ord(wf) eq 2, p_sh_ps(pl_q,reg)= r_p_shadow("s_quo",pl_q,reg));
1255
1256 Calculation of change in quota-rent above the p_sh-line ("a")
1257 Loop(pl_q,
1258 a(reg) = (p_sh_ps(pl_q,reg)-p_ef_ps(pl_q))*quota(pl_q,"s_quo")*quota_share(pl_q,reg);
1259
1260 Calculation of change in producer surplus below the shadow price line ("b")
1261 Integral with status_quo price of product as limit of integration
1262 old(pl_q,reg) =
1263 1/(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1264 int_ar(pl_q,reg)*int_yi(pl_q,reg)*
1265 p_sh_ps(pl_q,reg)**(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1266 Prod(pls_nq, p_ef_ps(pls_nq)**el_ar(pl_q,pls_nq,reg))*
1267 r_productivity("s_quo",pl_q)/1000;
1268
1269 Integral with "new" price of product as limit of integration
1270 new(pl_q,reg) =
1271 1/(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1272 int_ar(pl_q,reg)*int_yi(pl_q,reg)*
1273 r_p_ef(sc_wf,pl_q)**(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1274 Prod(pls_nq, p_ef_ps(pls_nq)**el_ar(pl_q,pls_nq,reg))*
1275 r_productivity("s_quo",pl_q)/1000;
1276
1277 Calculation of the definite integral
1278 b(reg) = new(pl_q,reg)-old(pl_q,reg);
1279 d_ps_out(wf,sc_wf,pl_q,reg) = a(reg)+b(reg);
1280 )else
1281
1282 When the new price is above the shadow price in the s_quo-scenario
1283 Loop(pl_q,
1284 Calc. of change in quota rent above the p_sh-line ("a")
1285 a(reg) = (r_p_ef(sc_wf,pl_q)-p_ef_ps(pl_q))*quota(pl_q,"s_quo")*quota_share(pl_q,reg);
1286

```



```

1287 Calculation of change in producer surplus below the shadow price line ("b")
1288 Integral with status_quo price of product as limit of integration
1289 old(pl_q,reg) =
1290 1/(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1291 int_ar(pl_q,reg)*int_yi(pl_q,reg)*
1292 p_sh_ps(pl_q,reg)**(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1293 Prod(pls_nq, p_ef_ps(pls_nq)**el_ar(pl_q,pls_nq,reg))*
1294 r_productivity("s_quo",pl_q)/1000;
1295
1296 Integral with "new" price of product as limit of integration
1297 new(pl_q,reg) =
1298 1/(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1299 int_ar(pl_q,reg)*int_yi(pl_q,reg)*
1300 r_p_ef(sc_wf,pl_q)**(1+el_ar(pl_q,pl_q,reg)+el_yi(pl_q,reg))*
1301 Prod(pls_nq, p_ef_ps(pls_nq)**el_ar(pl_q,pls_nq,reg))*
1302 r_productivity("s_quo",pl_q)/1000;
1303
1304 Calculation of the definite integral
1305 b(reg) = new(pl_q,reg)-old(pl_q,reg);
1306
1307 Calculation of area to be deducted from definite integral
1308 c(reg) = (r_p_ef(sc_wf,pl_q)-p_sh_ps(pl_q,reg))*quota(pl_q,"s_quo")*quota_share(pl_q,reg);
1309 d_ps_out(wf,sc_wf,pl_q,reg) = a(reg)+(b(reg)-c(reg));
1310 )););
1311
1312 2.4 Calculation of welfare changes on newly irr. area, lin. approx., nonsequ.
1313 Loop(reg,
1314 If(reg_irr(reg),
1315
1316 For quota scenarios
1317 If(sc_q(sc_wf),
1318 d_ps_irr(wf,sc_wf,pl,reg) =
1319 (r_p_ef(sc_wf,pl)-r_p_ef("s_quo",pl))*
1320 ((ad_ha*r_share(sc_wf,pl)*r_yield(sc_wf,pl,reg)/1000)+
1321 (ad_ha*r_share("s_quo",pl)*r_yield("s_quo",pl,reg)/1000))/2;
1322 d_ps_irr(wf,sc_wf,"sugar_",reg) = 0
1323
1324 For other scenarios
1325 Else
1326 d_ps_irr(wf,sc_wf,pl,reg)=
1327 (r_p_ef(sc_wf,pl)-r_p_ef("s_quo",pl))*
1328 ((ad_ha*r_share(sc_wf,pl)*r_yield(sc_wf,pl,reg)/1000)+
1329 (ad_ha*r_share("s_quo",pl)*r_yield("s_quo",pl,reg)/1000))/2;
1330
1331 For regions without additional irrigation
1332 Else
1333 d_ps_irr(wf,sc_wf,pl,reg)=0
1334 )););
1335
1336 2.5 Calculation of changes in producer surplus for plant products due to input price changes
1337 d_ps_in(wf,sc_wf,pl,reg)=0;
1338
1339 2.6 Calculation of compensating variation
1340 Loop(i,

```

```

1341 Calibration of the compensated demand curves for the sequential approach
1342 int_hd_c(i,inc) =
1343 int_hd(i,inc)* Prod(ii, p_ws_cv(ii)**el_de(i,ii,inc))*
1344 r_income("s_quo",inc)**el_in(i,inc)*r_pop("s_quo")/
1345 (Prod(ii, p_ws_cv(ii)**el_de_c(i,ii,inc))*
1346 r_income("s_quo",inc)**el_in(i,inc)*r_pop("s_quo"));
1347
1348 Calibration of the compensated demand curves for the nonsequential approach
1349 IF(ord(wf) eq 2,
1350 int_hd_c(i,inc) =
1351 r_h_dem("s_quo",i,inc)/
1352 (Prod(ii, r_p_ws("s_quo",ii)**el_de_c(i,ii,inc))*
1353 r_income("s_quo",inc)**el_in(i,inc)*r_pop("s_quo")));
1354
1355 Integral with status_quo price of product as limit of integration
1356 old1(i,inc) =
1357 1/(1+el_de_c(i,i,inc))*
1358 int_hd_c(i,inc)*
1359 p_ws_cv(i)**(1+el_de_c(i,i,inc))*
1360 Prod(ii, p_ws_cv(ii)**el_de_c(i,ii,inc))/
1361 (p_ws_cv(i)**el_de_c(i,i,inc))*
1362 r_income("s_quo",inc)**el_in(i,inc)*
1363 r_pop("s_quo");
1364
1365 Replacement of the status_quo price of the product by the price of the actual scenario. In the
1366 sequential approach this price "remains" the p_ef_ps for the following products, which may
1367 have crossprice relationships with the product concerned
1368 p_ws_cv(i) = r_p_ws(sc_wf,i);
1369
1370 Integral with "new" price of product as limit of integration
1371 new1(i,inc) =
1372 1/(1+el_de_c(i,i,inc))*
1373 int_hd_c(i,inc)*
1374 p_ws_cv(i)**(1+el_de_c(i,i,inc))*
1375 Prod(ii, p_ws_cv(ii)**el_de_c(i,ii,inc))/
1376 (p_ws_cv(i)**el_de_c(i,i,inc))*
1377 r_income("s_quo",inc)**el_in(i,inc)*
1378 r_pop("s_quo");
1379
1380 Calculation of the definite integral
1381 cv(wf_sc_wf,i,inc) = (new1(i,inc)-old1(i,inc));
1382 Setting the price back to the status_quo state for the non-sequential approach
1383 IF(ord(wf) eq 2, p_ws_cv(i) = r_p_ws("s_quo",i);
1384 );
1385
1386 3. Calculation of welfare effects for the oilseed-crushing industry
1387 p_ws_cv(i) = r_p_ws("s_quo",i);
1388
1389 3.1 Welfare effects due to output prices
1390 3.1.1 Cottonseed
1391 Loop(out_cotseed,
1392 Integral with status_quo price of product as limit of integration
1393 old2(out_cotseed) =
1394 1/(1+el_po("cotsee",out_cotseed))*

```

```

1395 int_pd("cotsee")*
1396 p_ws_cv(out_cotseed)**(1+el_po("cotsee",out_cotseed))*
1397 Prod(out_cotseeds, p_ws_cv(out_cotseeds)**el_pi("cotsee",out_cotseeds))/
1398 (p_ws_cv(out_cotseed)**el_po("cotsee",out_cotseed))*
1399 p_ws_cv("cotsee")**el_pi("cotsee");
1400
1401 Replacement of the status quo price of the product by the price of the actual scenario. In the
1402 sequential approach this price "remains" the p_ef_ps for the following products, which may
1403 have cross-price relationships with the product concerned
1404 p_ws_cv(out_cotseed)= r_p_ws(sc_wf,out_cotseed);
1405
1406 Integral with "new" price of product concerned as limit of integration
1407 new2(out_cotseed)=
1408 1/(1+el_po("cotsee",out_cotseed))*
1409 int_pd("cotsee")*
1410 p_ws_cv(out_cotseed)**(1+el_po("cotsee",out_cotseed))*
1411 Prod(out_cotseeds, p_ws_cv(out_cotseeds)**el_pi("cotsee",out_cotseeds))/
1412 (p_ws_cv(out_cotseed)**el_po("cotsee",out_cotseed))*
1413 p_ws_cv("cotsee")**el_pi("cotsee");
1414
1415 Calculation of the definite integral
1416 d_proc_out(wf,sc_wf,"cotsee",out_cotseed)=
1417 (new2(out_cotseed)-old2(out_cotseed))*exf(out_cotseed);
1418
1419 Setting the price back to the status quo state for the non-sequential approach
1420 IF(ord(wf) eq 2, p_ws_cv(out_cotseed)=r_p_ws("s_quo",out_cotseed);
1421 );
1422
1423 3.1.2 Soybeans
1424 Loop(out_soy,
1425 Integral with status quo price of product concerned as limit of integration
1426 old2(out_soy)=
1427 1/(1+el_po("soybea",out_soy))*
1428 int_pd("soybea")*
1429 p_ws_cv(out_soy)**(1+el_po("soybea",out_soy))*
1430 Prod(out_soy, p_ws_cv(out_soy)**el_pi("soybea",out_soy))/
1431 p_ws_cv(out_soy)**el_po("soybea",out_soy)*
1432 p_ws_cv("soybea")**el_pi("soybea");
1433
1434 Replacement of the status quo price of the product by the price of the actual scenario. In the
1435 sequential approach this price "remains" the p_ef_ps for the following products, which may
1436 have cross-price relationships with the product concerned
1437 p_ws_cv(out_soy)= r_p_ws(sc_wf,out_soy);
1438
1439 Integral with "new" price of product as limit of integration
1440 new2(out_soy)=
1441 1/(1+el_po("soybea",out_soy))*
1442 int_pd("soybea")*
1443 p_ws_cv(out_soy)**(1+el_po("soybea",out_soy))*
1444 Prod(out_soy, p_ws_cv(out_soy)**el_pi("soybea",out_soy))/
1445 p_ws_cv(out_soy)**el_po("soybea",out_soy)*
1446 p_ws_cv("soybea")**el_pi("soybea");
1447

```

```

1448 Calculation of the definite integral
1449 d_proc_out(wf,sc_wf,"soybea",out_soy) =
1450 (new2(out_soy)-old2(out_soy))*exf(out_soy);
1451
1452 Setting the price back to the status quo for the nonsequential approach
1453 IF(ord(wf) eq 2, p_ws_cv(out_soy)= r_p_ws("s_quo",out_soy));
1454 );
1455
1456 3.1.3 Sunseed
1457 Loop(out_sun,
1458 Integral with status quo price of product as limit of integration
1459 old2(out_sun) =
1460 1/(1+el_po("sunsee",out_sun))*
1461 int_pd("sunsee")*
1462 p_ws_cv(out_sun)**(1+el_po("sunsee",out_sun))*
1463 Prod(out_suns, p_ws_cv(out_suns)**el_po("sunsee",out_suns))/
1464 (p_ws_cv(out_sun)**el_po("sunsee",out_sun))*
1465 p_ws_cv("sunsee")**el_pi("sunsee")*exf(out_sun);
1466
1467 Replacement of the status quo price of the product by the price of the actual scenario. In the
1468 sequential approach this price "remains" the p_ef_ps for the following products, which may
1469 have crossprice relationships with the product concerned
1470 p_ws_cv(out_sun)= r_p_ws(sc_wf,out_sun);
1471
1472 Integral with "new" price of product as limit of integration
1473 new2(out_sun) =
1474 1/(1+el_po("sunsee",out_sun))*
1475 int_pd("sunsee")*
1476 p_ws_cv(out_sun)**(1+el_po("sunsee",out_sun))*
1477 Prod(out_suns, p_ws_cv(out_suns)**el_po("sunsee",out_suns))/
1478 (p_ws_cv(out_sun)**el_po("sunsee",out_sun))*
1479 p_ws_cv("sunsee")**el_pi("sunsee")*exf(out_sun);
1480
1481 Calculation of the definite integral
1482 d_proc_out(wf,sc_wf,"sunsee",out_sun) =
1483 (new2(out_sun)-old2(out_sun));
1484
1485 Setting the price back to the status quo for the nonsequential approach
1486 IF(ord(wf) eq 2, p_ws_cv(out_sun)= r_p_ws("s_quo",out_sun));
1487 );
1488
1489 3.2 Welfare effects due to input prices
1490 Loop(pr_in2,
1491 Integral with status quo price of product as limit of integration
1492 old2(pr_in2) =
1493 1/(1+el_pi(pr_in2))*
1494 int_pd(pr_in2)*
1495 Prod(pr_out2, p_ws_cv(pr_out2)**el_po(pr_in2,pr_out2))*
1496 p_ws_cv(pr_in2)**(1+el_pi(pr_in2));
1497
1498 Replacement of the status quo price of the product by the price of the actual scenario. In the
1499 sequential approach this price "remains" the p_ef_ps for the following products, which may
1500 have cross-price relationships with the product concerned
1501 p_ws_cv(pr_in2)= r_p_ws(sc_wf,pr_in2);

```

```

1502 Integral with "new" price of product as limit of integration
1503 new2(pr_in2) =
1504 1/(1+el_pi(pr_in2))*
1505 int_pd(pr_in2)*
1506 Prod(pr_out2, p_ws_cv(pr_out2)**el_po(pr_in2,pr_out2))*
1507 p_ws_cv(pr_in2)**(1+el_pi(pr_in2));
1508
1509 Calculation of the definite integral
1510 d_proc_in(wf,sc_wf,pr_in2) = -(new2(pr_in2)-old2(pr_in2));
1511 );)
1512
1513 Welfare effects calculated with the linear approximation method
1514 If(ord(wf)eq 3,
1515 d_ps_out(wf,sc_wf,farm,reg) =
1516 (r_p_ef(sc_wf,farm)-r_p_ef("s_quo",farm))*
1517 (r_f_sup(sc_wf,farm,reg)+r_f_sup("s_quo",farm,reg))/2;
1518 d_ps_in(wf,sc_wf,an,reg) =
1519 -(r_fci(sc_wf,an)-r_fci("s_quo",an))*
1520 (fe_per_ton(sc_wf,an)*r_f_sup(sc_wf,an,reg)+
1521 fe_per_ton("s_quo",an)*r_f_sup("s_quo",an,reg))/2;
1522 d_ps_irr(wf,sc_wf,i,reg) = 0;
1523 d_proc_out(wf,sc_wf,"cotsee",pr_out1) =
1524 (r_p_ws(sc_wf,pr_out1)-r_p_ws("s_quo",pr_out1))*
1525 (r_pr_sup(sc_wf,pr_out1)+r_pr_sup("s_quo",pr_out1))/2;
1526 d_proc_out(wf,sc_wf,"sunsee",out_sun) =
1527 (r_p_ws(sc_wf,out_sun)-r_p_ws("s_quo",out_sun))*
1528 (r_pr_sup(sc_wf,out_sun)+r_pr_sup("s_quo",out_sun))/2;
1529 d_proc_out(wf,sc_wf,"soybea",out_soy) =
1530 (r_p_ws(sc_wf,out_soy)-r_p_ws("s_quo",out_soy))*
1531 (r_pr_sup(sc_wf,out_soy)+r_pr_sup("s_quo",out_soy))/2;
1532 d_proc_in(wf,sc_wf,pr_in2) =
1533 -(r_p_ws(sc_wf,pr_in2)-r_p_ws("s_quo",pr_in2))*
1534 (r_pr_dem(sc_wf,pr_in2)+r_pr_dem("s_quo",pr_in2))/2;
1535 cv(wf,sc_wf,i,inc) =
1536 -(r_p_ws(sc_wf,i)-r_p_ws("s_quo",i))*
1537 (r_h_dem(sc_wf,i,inc)+r_h_dem("s_quo",i,inc))/2;
1538 ););
1539
1540 4) Budgetary effects
1541 b_prem(sc,i)=
1542 premium(i,sc)*r_f_sup_t(sc,i);
1543 Loop(sc,
1544 Loop(i,
1545 If(r_nx(sc,i)lt 0,
1546 b_tariff(sc,i)= -1*r_nx(sc,i)*(p_im(sc,i)*t_av(sc,i)*er(sc)+t_sp(sc,i));
1547 b_es(sc,i) = 0;
1548 else
1549 b_tariff(sc,i)=0;
1550 b_es(sc,i)= r_nx(sc,i)*es(sc,i);
1551 )));
1552 d_b_prem(sc_wf,i) = b_prem("s_quo",i) - b_prem(sc_wf,i);
1553 d_b_tariff(sc_wf,i) = b_tariff(sc_wf,i) - b_tariff("s_quo",i);
1554 d_b_es(sc_wf,i) = b_es("s_quo",i) - b_es(sc_wf,i);
1555 d_budget(sc_wf,i) = d_b_prem(sc_wf,i)+d_b_tariff(sc_wf,i)+d_b_es(sc_wf,i);

```

1556 5) *Aggregation over welfare components at the supply side*  
1557 5.1) *At farm level*  
1558  $d\_ps(wf,sc\_wf,i,reg) = d\_ps\_out(wf,sc\_wf,i,reg)+d\_ps\_in$   
1559  $(wf,sc\_wf,i,reg)+d\_ps\_irr(wf,sc\_wf,i,reg);$   
1560 5.2) *At oilseed-crushing industry level*  
1561  $d\_proc\_out\_t(wf,sc\_wf,pr\_in2) =$   
1562  $sum(pr\_out2s,d\_proc\_out(wf,sc\_wf,pr\_in2,pr\_out2s));$   
1563  $d\_proc(wf,sc\_wf,pr\_in2) =$   
1564  $sum(pr\_out2,d\_proc\_out(wf,sc\_wf,pr\_in2,pr\_out2))+d\_proc\_in(wf,sc\_wf,pr\_in2);$   
1565  
1566 6) *Aggregation over products*  
1567 6.1) *Supply side*  
1568  $d\_ps\_out\_t(wf,sc\_wf,reg) = sum(i,d\_ps\_out(wf,sc\_wf,i,reg));$   
1569  $d\_ps\_in\_t(wf,sc\_wf,reg) = sum(i,d\_ps\_in(wf,sc\_wf,i,reg));$   
1570  $d\_ps\_irr\_t(wf,sc\_wf,reg) = sum(i,d\_ps\_irr(wf,sc\_wf,i,reg));$   
1571  $d\_ps\_t(wf,sc\_wf,reg) = sum(i,d\_ps(wf,sc\_wf,i,reg));$   
1572  
1573 6.2) *Demand side*  
1574  $cv\_t(wf,sc\_wf,inc) = sum(i,cv(wf,sc\_wf,i,inc));$   
1575  
1576 6.3) *Processing*  
1577  $d\_proc\_t(wf,sc\_wf) = sum(i,d\_proc(wf,sc\_wf,i));$   
1578  
1579 6.4) *Budget*  
1580  $b\_prem\_t(sc) = sum(i,b\_prem(sc,i));$   
1581  $b\_tariff\_t(sc) = sum(i,b\_tariff(sc,i));$   
1582  $b\_es\_t(sc) = sum(i,b\_es(sc,i));$   
1583  $d\_b\_prem\_t(sc\_wf) = sum(i,d\_b\_prem(sc\_wf,i));$   
1584  $d\_b\_tariff\_t(sc\_wf) = sum(i,d\_b\_tariff(sc\_wf,i));$   
1585  $d\_b\_es\_t(sc\_wf) = sum(i,d\_b\_es(sc\_wf,i));$   
1586  $d\_budget\_t(sc\_wf) = sum(i,d\_budget(sc\_wf,i));$   
1587  
1588 7) *Aggregation over regions and income groups*  
1589 7.1) *Supply side*  
1590  $d\_ps\_out\_nat(wf,sc\_wf,i) = sum(reg,d\_ps\_out(wf,sc\_wf,i,reg));$   
1591  $d\_ps\_out\_t\_nat(wf,sc\_wf) = sum(reg,d\_ps\_out\_t(wf,sc\_wf,reg));$   
1592  $d\_ps\_in\_nat(wf,sc\_wf,i) = sum(reg,d\_ps\_in(wf,sc\_wf,i,reg));$   
1593  $d\_ps\_in\_t\_nat(wf,sc\_wf) = sum(reg,d\_ps\_in\_t(wf,sc\_wf,reg));$   
1594  $d\_ps\_nat(wf,sc\_wf,i) = sum(reg,d\_ps(wf,sc\_wf,i,reg));$   
1595  $d\_ps\_t\_nat(wf,sc\_wf) = sum(reg,d\_ps\_t(wf,sc\_wf,reg));$   
1596  
1597 7.2) *Demand side*  
1598  $cv\_nat(wf,sc\_wf,i) = sum(inc,cv(wf,sc\_wf,i,inc));$   
1599  $cv\_t\_nat(wf,sc\_wf) = sum(inc,cv\_t(wf,sc\_wf,inc));$   
1600  
1601 8) *Calculation of total national welfare effects*  
1602  $d\_twf\_i(wf,sc\_wf,i) =$   
1603  $d\_ps\_nat(wf,sc\_wf,i)+cv\_nat(wf,sc\_wf,i)+d\_budget(sc\_wf,i)+d\_proc(wf,sc\_wf,i);$   
1604  $d\_twf(wf,sc\_wf) =$   
1605  $d\_ps\_t\_nat(wf,sc\_wf)+cv\_t\_nat(wf,sc\_wf)+d\_budget\_t(sc\_wf)+d\_proc\_t(wf,sc\_wf);$

**Table A-6.1: Allen Substitution Elasticities of Area Allocation**

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te
cwheat	1.0	1.0	0.4	0.7	0.7	0.7	0.4	0.4	0.4	0.8	0.4	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
dwheat		1.0	0.4	0.7	0.7	0.7	0.4	0.4	0.4	0.8	0.4	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
barley			1.0	0.4	0.7	0.7	0.4	0.4	0.4	0.8	0.4	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
maize_				1.0	0.4	0.4	0.4	0.8	0.8	0.8	0.4	0.8	0.4	0.4	0.3	0.3	0.3	0.3	0.3	0.09	0.09	0.09	0.09	0.09	0.09	0.04	0.09	0.09	0.20
chpeas					1.0	2.5	2.5	0.4	0.4	0.4	1.3	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
drbean						1.0	2.5	0.4	0.4	0.4	1.3	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
lentil							1.0	0.4	0.4	1.3	0.4	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
tobacc								1.0	0.8	0.8	0.4	0.8	0.4	0.4	0.3	0.3	0.3	0.3	0.3	0.09	0.09	0.09	0.09	0.09	0.09	0.04	0.09	0.09	
sugar_									1.0	0.8	0.4	0.8	0.4	0.4	0.3	0.3	0.3	0.3	0.3	0.09	0.09	0.09	0.09	0.09	0.09	0.04	0.09	0.09	
cotton										1.0	0.4	0.8	0.4	0.4	0.3	0.3	0.3	0.3	0.3	0.09	0.09	0.09	0.09	0.09	0.09	0.04	0.09	0.09	
sunsee											1.0	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
soybea												1.0	0.4	0.4	0.3	0.3	0.3	0.3	0.3	0.09	0.09	0.09	0.09	0.09	0.09	0.04	0.09	0.09	
onions													1.0	2.2	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
potato														1.0	0.1	0.1	0.1	0.1	0.1	0.03	0.03	0.03	0.03	0.03	0.03	0.01	0.03	0.03	
ttomat															1.0	3.0	2.0	2.0	2.0	0.10	0.10	0.10	0.10	0.10	0.10	0.04	0.10	0.10	0.20
ptomat																1.0	2.0	2.0	2.0	0.10	0.10	0.10	0.10	0.10	0.10	0.04	0.10	0.10	0.20
tmelon																	1.0	2.0	2.0	0.10	0.10	0.10	0.10	0.10	0.10	0.04	0.10	0.10	0.20
cucumb																		1.0	2.0	0.10	0.10	0.10	0.10	0.10	0.10	0.04	0.10	0.10	0.20
pepper																			1.0	0.10	0.10	0.10	0.10	0.10	0.10	0.04	0.10	0.10	0.20
apples																				0.7	0.7	0.7	0.7	0.7	0.1	0.7	0.7		
tolive																					0.7	5.0	0.7	0.7	0.7	0.1	0.7	0.7	
olioil																						0.7	0.7	0.7	0.1	0.7	0.7		
lemons																							2.2	2.2	0.1	0.7	0.7		
orange																								2.2	0.1	0.7	0.7		
mandar																									2.2	0.1	0.7	0.7	
hazeln																										0.1	0.7	0.7	
tgrape																											0.1	0.7	
sgrape																												3.0	
tea																													1.0

Table A-6.2: Price Elasticities of Area Allocation, North Central

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te
cwheat	0.39	-0.06	-0.14																										
dwheat	-0.23	0.45	-0.13																										
barley	-0.23	-0.06	0.45																										
maize_	-0.08			0.45					-0.08																				
chpeas	-0.16	-0.10		0.45																									
drbean	-0.16	-0.10		-0.08	0.45																								
lentil	-0.16	-0.10		-0.08		0.45																							
tobacc	-0.08						0.70	-0.08																					
sugar_	-0.08							0.70																					
cotton									0.47																				
sunsee	-0.18	-0.11								0.62																			
soybea										0.50	-0.08	-0.06			-0.05		-0.07												
onions	-0.09	-0.06											0.70	-0.10															
potato	-0.09	-0.06												-0.13	0.70														
ttomat														1.10		-0.22													
ptomat															-0.26	1.10	-0.13												
tmelon																	0.90												
cucumb																		-0.14	1.10										
pepper																				1.10									
apples																				0.50									
tolive																					0.30								
oiloil																						0.30							
lemons																							0.50						
orange																								0.50					
mandar																									0.50				
hazeln																										0.20			
tgrape																											0.30		
sgrape																												0.30	
tea																													0.16



**Table A-6.3: Price Elasticities of Area Allocation, Aegean**

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te	
cwheat	0.39							-0.05																						
dwheat	-0.08	0.45						-0.05																						
barley	-0.08		0.45					-0.05																						
maize_				0.45				-0.09	-0.08																					
chpeas	-0.06				0.45			-0.08	-0.06																					
drbean	-0.06					0.45		-0.08	-0.06																					
lentil	-0.06						0.45	-0.07	-0.06																					
tobacc								0.70	-0.08																					
sugar_								-0.09	0.70	-0.08																				
cotton								-0.09		0.47																				
sunsee	-0.07										0.62																			
soybea								-0.09	-0.08		0.50																			
onions												0.70	-0.05																	
potato													0.70																	
ttomat														1.10	-0.07	-0.14	-0.06													
ptomat														-0.23	1.10	-0.14	-0.06													
tmelon														-0.15		0.90	-0.06													
cucumb														-0.15		-0.14	1.10	-0.06												
pepper														-0.15		-0.14	1.10													
apples																				0.50	-0.06									
tolive																					0.30	-0.07								
oliioil																					-0.13	0.30								
lemons																						0.50								
orange																							0.50							
mandar																								0.50						
hazeln																									0.20					
tgrape																										0.30	-0.09			
sgrape																											-0.16	0.30		
tea																														0.16

Table A-6.4: Price Elasticities of Area Allocation, Europe

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te			
cwheat	<b>0.39</b>																															
dwheat	-0.19	<b>0.45</b>																														
barley	-0.19		<b>0.45</b>																													
maize_	-0.07			<b>0.45</b>					-0.09	-0.08																						
chpeas	-0.14				<b>0.45</b>				-0.06	-0.05																						
drbean	-0.14					<b>0.45</b>			-0.06																							
lentil	-0.14						<b>0.45</b>		-0.05																							
tobacc	-0.07							<b>0.70</b>	-0.08																							
sugar_	-0.07								<b>0.70</b>	-0.08																						
cotton	-0.07									<b>0.47</b>																						
sunsee	-0.16										<b>0.62</b>																					
soybea	-0.07								-0.09	-0.08		<b>0.50</b>																				
onions	-0.08												<b>0.70</b>	-0.05																		
potato	-0.08													<b>0.70</b>																		
ttomat															<b>1.10</b>	-0.07	-0.14		-0.06													
ptomat																<b>1.10</b>	-0.10															
tmelon																	<b>0.90</b>		-0.06													
cucumb																		<b>1.10</b>	-0.06													
pepper																			<b>1.10</b>													
apples																				<b>0.50</b>	-0.06											
tolive																					<b>0.30</b>	-0.07										
olioil																						<b>0.30</b>										
lemons																							<b>0.50</b>									
orange																								<b>0.50</b>								
mandar																									<b>0.50</b>							
hazeln																										<b>0.20</b>						
tgrape																											<b>0.30</b>	-0.09				
sgrape																												<b>0.30</b>				
tea																																<b>0.16</b>

**Table A-6.5: Price Elasticities of Area Allocation, Mediterranean**

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te		
cwheat	0.39																														
dwheat	-0.16	0.45																													
barley	-0.16		0.45																												
maize_	-0.06			0.45						-0.06																					
chpeas	-0.11				0.45					-0.05																					
drbean	-0.11					0.45																									
lentil	-0.11						0.45																								
tobacc	-0.06							0.70		-0.06																					
sugar_	-0.06								0.70	-0.06																					
cotton	-0.06										0.47																				
sunsee	-0.13											0.62																			
soybea	-0.06									-0.06		0.50																			
onions	-0.06												0.70																		
potato	-0.06													0.70																	
ttomat															1.10	-0.12	-0.10	-0.10													
ptomat																1.10															
tmelon																	0.90	-0.06	-0.06												
cucumb																	-0.07	1.10	-0.10												
pepper																	-0.07	-0.10	1.10												
apples																				0.50											
tolive																					0.30										
olioil																					-0.09	0.30									
lemons																						0.50	-0.13								
orange																							0.50								
mandar																								0.50							
hazeln																									0.20						
tgrape																										0.30					
sgrape																											0.30				
tea																															0.16

Table A-6.6: Price Elasticities of Area Allocation, Northeast

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te	
cwheat	0.39	-0.06	-0.15						-0.05					-0.05																
dwheat	-0.22	0.45	-0.13																											
barley	-0.22	-0.05	0.45						-0.05					-0.05																
maize_	-0.08		-0.05	0.45					-0.12																					
chpeas	-0.15	-0.10		0.45	-0.07				-0.05					-0.05																
drbean	-0.15	-0.10			0.45				-0.05					-0.05																
lentil	-0.15	-0.10				-0.07	0.45		-0.05					-0.05																
tobacc	-0.08	-0.05						0.70	-0.12																					
sugar_	-0.08	-0.05							0.70					-0.06																
cotton	-0.08	-0.05							-0.14	0.47																				
sunsee	-0.18	-0.12							-0.07		0.62			-0.05																
soybea											0.50			-0.20																
onions	-0.09	-0.06							-0.07				0.70	-0.19																
potato	-0.09	-0.06							-0.07					0.70																
ttomat								-0.05						1.10	-0.11	-0.10														
ptomat								-0.05						-0.24	1.10															
tmelon								-0.05						-0.16		0.90														
cucumb								-0.05						-0.16			1.10													
pepper								-0.05						-0.16			-0.10	1.10												
apples																			0.50											
tolive																				0.30										
oliioil																					0.30									
lemons																						0.50								
orange																							0.50							
mandar																								0.50						
hazeln																									0.20					
tgrape																										0.20				
sgrape																											0.30			
tea																														0.16

**Table A-6.7: Price Elasticities of Area Allocation, Southeast**

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te		
cwheat	<b>0.39</b>		-0.07				-0.06			-0.08																					
dwheat	-0.15	<b>0.45</b>	-0.07				-0.06			-0.08																					
barley	-0.15		<b>0.45</b>				-0.06			-0.08																					
maize_	-0.05			<b>0.45</b>			-0.06			-0.19																					
chpeas	-0.11	-0.05			<b>0.45</b>		-0.20			-0.09																					
drbean	-0.11	-0.05				<b>0.45</b>	-0.20			-0.09																					
lentil	-0.11	-0.05					<b>0.45</b>			-0.10																					
tobacc	-0.05							<b>0.70</b>		-0.19																					
sugar_	-0.05							-0.06	<b>0.70</b>	-0.19																					
cotton	-0.05							-0.06		<b>0.47</b>																					
sunsee	-0.12	-0.06					-0.11			-0.09	<b>0.62</b>																				
soybea	-0.05							-0.06		-0.19		<b>0.50</b>																			
onions	-0.06									-0.09			<b>0.70</b>																		
potato	-0.06									-0.09				<b>0.70</b>																	
ttomat										-0.07					<b>1.10</b>	-0.21															
ptomat										-0.07					-0.09	<b>1.10</b>	-0.21														
tmelon										-0.07					-0.06	<b>0.90</b>		-0.06													
cucumb										-0.07					-0.06	-0.39	<b>1.10</b>														
pepper										-0.07					-0.06	-0.39	<b>1.10</b>														
apples																				<b>0.50</b>										-0.07	
tolive																					<b>0.30</b>										
olicoil																					<b>0.00</b>	<b>0.30</b>									
lemons																						<b>0.50</b>									-0.10
orange																							<b>0.50</b>								-0.10
mandar																								<b>0.50</b>							-0.10
hazeln																									<b>0.20</b>						
tgrape																										<b>0.20</b>					
sgrape																											<b>0.30</b>				
tea																															<b>0.16</b>



**Table A-6.9: Price Elasticities of Area Allocation, East**

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te		
cwheat	0.39	-0.05																													
dwheat	-0.19	0.45																													
barley	-0.19	-0.05	0.45																												
maize_	-0.07			0.45				-0.09	-0.08																						
chpeas	-0.13				0.45																										
drbean	-0.13					0.45																									
lentil	-0.13						0.45																								
tobacc	-0.07							0.70	-0.08																						
sugar_	-0.07							-0.09	0.70																						
cotton	-0.07							-0.09	-0.08	0.47																					
sunsee	-0.15										0.62																				
soybea												0.50	-0.10	-0.05	-0.08																
onions	-0.07												0.70	-0.10																	
potato	-0.07													-0.18	0.70																
ttomat															1.10	-0.15	-0.05														
ptomat															-0.44	1.10															
tmelon															-0.29	0.90															
cucumb															-0.29	-0.09	1.10														
pepper															-0.29	-0.09		1.10													
apples																			0.50												
tolive																			-0.02	0.30											
olioil																					0.30										
lemons																						0.50									
orange																							0.50								
mandar																								0.50							
hazeln																									0.20						
tgrape																										0.20					
sgrape																											0.30				
tea																															0.16

Table A-6.10: Price Elasticities of Area Allocation, South Central

	cw	dw	ba	ma	ch	db	le	tb	su	co	ss	so	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te	
cvheat	0.39		-0.13						-0.05					-0.08																
dwheat	-0.16	0.45	-0.13						-0.05					-0.08																
barley	-0.16		0.45						-0.05					-0.08																
maize_	-0.06			0.45					-0.11					-0.08																
chpeas	-0.11		-0.09		0.45				-0.05					-0.08																
drbean	-0.11		-0.09			0.45			-0.05					-0.08																
lentil	-0.11		-0.09				0.45		-0.05					-0.08																
tobacc								0.70	-0.13					-0.08																
sugar_	-0.06								0.70					-0.09																
cotton										0.47				-0.11																
sunsee	-0.13		-0.10						-0.06		0.62			-0.08																
soybea												0.50		-0.23																
onions	-0.06		-0.05						-0.06				0.70	-0.22																
potato	-0.06		-0.05						-0.06					0.70																
ttomat								-0.05						1.10	-0.10	-0.06														
ptomat								-0.05						-0.26	1.10															
tmelon								-0.05						-0.17		0.90														
cucumb								-0.05						-0.17			1.10													
pepper								-0.05						-0.17				1.10												
apples																			0.50										-0.07	
tolive																				0.30										
oiloil																					0.30									
lemons																						0.50								-0.10
orange																							0.50							-0.10
mandar																								0.50						-0.10
hazeln																									0.20					
tgrape																										0.20				
sgrape																											0.30			
tea																														0.16



**Table A-6.11: Price Elasticities of Animal Supply, North Central**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>		0.05		
sheepm	0.11	<b>0.40</b>	-0.16		
bovine	0.11	-0.11	<b>0.50</b>		
poultr				<b>1.50</b>	-0.10
eggs__				-0.40	<b>1.50</b>

**Table A-6.12: Price Elasticities of Animal Supply, Aegean**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>				
sheepm	0.12	<b>0.40</b>	-0.13		
bovine	0.12	-0.11	<b>0.50</b>		
poultr				<b>1.50</b>	-0.17
eggs__				-0.33	<b>1.50</b>

**Table A-6.13: Price Elasticities of Animal Supply, Europe**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>				
sheepm	0.12	<b>0.40</b>	-0.13		
bovine	0.12	-0.11	<b>0.50</b>		
poultr				<b>1.50</b>	-0.12
eggs__				-0.38	<b>1.50</b>

**Table A-6.14: Price Elasticities of Animal Supply, Mediterranean**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>	0.05			
sheepm	0.12	<b>0.40</b>	-0.07		
bovine	0.12	-0.16	<b>0.50</b>		
poultr				<b>1.50</b>	-0.26
eggs__				-0.24	<b>1.50</b>

**Table A-6.15: Price Elasticities of Animal Supply, Northeast**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>				
sheepm	0.12	<b>0.40</b>	-0.13		
bovine	0.12	-0.11	<b>0.50</b>		
poultr				<b>1.50</b>	-0.19
eggs__				-0.31	<b>1.50</b>

**Table A-6.16: Price Elasticities of Animal Supply, Southeast**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>	0.07			
sheepm	0.10	<b>0.40</b>	-0.09		
bovine	0.10	-0.21	<b>0.50</b>		
poultr				<b>1.50</b>	-0.40
eggs__				-0.10	<b>1.50</b>

**Table A-6.17: Price Elasticities of Animal Supply, Black Sea**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>		0.05		
sheepm	0.14	<b>0.40</b>	-0.16		
bovine	0.14	-0.04	<b>0.50</b>		
poultr				<b>1.50</b>	-0.35
eggs__				-0.15	<b>1.50</b>

**Table A-6.18: Price Elasticities of Animal Supply, East**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>				
sheepm	0.12	<b>0.40</b>	-0.14		
bovine	0.12	-0.09	<b>0.50</b>		
poultr				<b>1.50</b>	-0.21
eggs__				-0.29	<b>1.50</b>

**Table A-6.19: Price Elasticities of Animal Supply, South Central**

	milk	sheepm	bovine	poultr	eggs
milk__	<b>0.60</b>				
sheepm	0.11	<b>0.40</b>	-0.14		
bovine	0.11	-0.14	<b>0.50</b>		
poultr				<b>1.50</b>	-0.43
eggs__				-0.07	<b>1.50</b>

**Table A-6.20: Allen Substitution Elasticities of Human Demand**

	cw	dw	ba	ma	ch	db	le	tb	su	ss	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te	mi	sh	bo	po	eg	sl	yl	li	cl					
cwheat	3.0	0.5	1.8	0.9	0.9	0.9	0.1					0.6																													
dwheat		0.5	1.8	0.9	0.9	0.9	0.1					0.6																													
barley			0.5	0.5	0.5	0.5	0.1																																		
maize				0.9	0.9	0.9	0.1					0.6																													
chpeas					3.0	3.0						0.3																													
drbean						3.0						0.3																													
lentil												0.3																													
tobac																																									
sugar																																									
sunsee																										9.0															
onion													3.6	1.8	1.1	3.6	3.6		3.6																						
potato													1.8	0.9	0.5	1.8	1.8		1.8																						
tomat														22.0	6.3	21.0	21.0		21.0																						
ptomat															0.6	2.1	2.1		2.1																						
tmelon																6.3	6.3	17.0	6.3	5.1	17.0	17.0				17.0	13.6														
cucum																	21.0		21.0																						
pepper																			21.0																						
apple																					5.1	17.0	17.0	5.1	17.0	13.6															
tolive																						10.0																			
olioil																																							18.0	18.0	18.0
lemons																							5.1	5.1	5.1	5.1	4.1														
orange																								22.1	5.1	17.0	13.6														
mandar																									5.1	17.0	13.6														
hazeln																										5.1	5.1														
tgrape																											13.6														
sgrape																												13.6													
tea																																									
milk																																							2.9	2.9	2.9
sheepm																																							1.6	1.6	1.6
bovine																																							1.6	1.6	1.6
poultry																																							1.6	1.6	1.6
eggs																																							1.6	1.6	1.6
sunoil																																							30.0	30.0	30.0
soyoil																																								30.0	30.0
cotiin																																									
cotoil																																									

Table A-6.21: Compensated Price Elasticities of Human Demand, Quintile 1

	cw	dw	ba	ma	ch	db	le	tb	su	ss	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te	mi	sh	bo	po	eg	sl	yl	li	cl	
cwheat	-0.17	0.05																																			
dwheat	0.20	-0.16																																			
barley			-1.01																																		
maize	0.12			-0.16																																	
chpea	0.06				-0.16																																
drbean	0.06					-0.16																															
lentil	0.06						-0.16																														
tobac								-1.01																													
sugar									-0.19																												
sunsee										-0.70																											
onion											-0.28																										
potato												-0.33																									
tomat													0.05	-1.23	0.06	0.20			0.25																		
ptomat														0.73	-1.23																						
tmelon																-1.23	0.05		0.23	0.05		0.09															
cucum																	-1.23																				
pepper																	0.15	-1.23																			
apple													0.05	0.70					-1.23	0.06		0.11	0.07														
tolive																			0.08	-1.23																	
olioil																				0.12	-1.28																
lemon																					-0.62																
orange																						-1.23		0.07													
mandar																						0.12	-1.24	0.06													
hazeln																																					
tgrap																																					
sgrap																																					
tea																																					
milk																																					
sheep																																					
bovine																																					
poultr																																					
eggs																																					
sunoil																																					
soyoil																																					
cotlin																																					
cotoil																																					

**Table A-6.22: Compensated Price Elasticities of Human Demand, Quintile 2**

	cw	dw	ba	ma	ch	db	le	tb	su	ss	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te	mi	sh	bo	po	eg	sl	yl	li	cl	
cwheat	-0.16																																				
dwheat	0.16	-0.15																																			
barley			-1.09																																		
maize	0.10			-0.15																																	
chpea					-0.15																																
drbean						-0.15																															
lentil							-0.15																														
tobac								-1.08																													
sugar									-0.18																												
sunsee										-0.65																											
onion											-0.26		0.10																								
potato												-0.30	0.05																								
tomat													-1.20	0.05	0.14	0.17	0.26		0.22																		
ptomat													0.63	-1.20																							
tmelon													0.18	-1.20	0.07			0.21	0.05			0.09															
cucum													0.60	0.13	-1.20	0.22																					
pepper													0.60	0.13	0.15	-1.20																					
apple													0.35					-1.20	0.05			0.09		0.06	0.38												
tolive													0.60	0.10				0.07	-1.20														0.28	0.06		0.06	
olioil																		0.10	-1.06																		
lemon													0.10																								
orange													0.35																								
mandar													0.35																								
hazeln																																					
tgrap													0.35																								
sgrap													0.28																								
tea																																					
milk																																					
sheep																																					
bovine																																					
poultr																																					
eggs																																					
sunoil																																					
soyoil																																					
cotiln																																					
cotoil																																					



**Table A-6.24: Compensated Price Elasticities of Human Demand, Quintile 4**

	cw	dw	ba	ma	ch	db	le	tb	su	ss	on	po	tt	pt	tm	cu	pe	ap	to	oo	le	or	ma	ha	tg	sg	te	mi	sh	bo	po	eg	sl	yl	li	cl
cwheat	-0.12																																			
dwheat	0.10	-0.11																																		
barley			-1.13																																	
maize	0.06			-0.11																																
chpea					-0.11																															
drbean						-0.11																														
lentil							-0.11																													
tobac								-0.11																												
sugar									-0.12																											
sunsee										-0.15																										
onion											-0.55																									
potato												-0.22	0.08												0.08											
tomat													-1.10	0.04	0.10	0.13	0.20		0.16																	
ptomat													0.48	-1.11																						
trnelon													0.14	-1.10		0.06	0.17					0.07														
cucum													0.45	0.10	-1.11	0.20																				
pepper													0.45	0.10	0.13	-1.11																				
apple														0.28			-1.11					0.07														
tolive													0.45	0.08			0.05	-1.11																0.18		
oiloil																		0.08	-1.09																	
lemon														0.08				0.05																		
orange														0.28				0.17																		
mandar														0.28				0.17																		
hazeln																		0.05																		
tgrap														0.28				0.17				0.07														
sgrap														0.22				0.14				0.06														
tea																											-0.55									
milk																																				
sheep																																				
bovine																																				
poultr																																				
eggs																																				
sunoil																																				
soyoil																																				
cotlin																																				
cotoil																																				





**Table A-6.26: Allen Substitution Elasticities of Feed Demand, Milk**

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
coarse	///	1.8	1.8	1.8		0.8	0.8	0.8	0.5	0.8
cwheat		///	3.0	3.0		0.8	0.8	0.8	0.5	0.8
barley			///	3.0		0.8	0.8	0.8	0.5	0.8
maize				///		0.8	0.8	0.8	0.5	0.8
milk					///					
suncak						///	2.8	4.0	1.0	1.0
soycak							///	2.8	1.0	1.0
cotcak								///	1.0	1.0
chpeas									///	4.0
lentil										///

**Table A-6.28: Allen Substitution Elasticities of Feed Demand, Beef**

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
coarse	///	1.2	1.2	1.2		0.4	0.4	0.4	0.4	0.4
cwheat		///	2.0	2.0		0.4	0.4	0.4	0.4	0.4
barley			///	2.0		0.4	0.4	0.4	0.4	0.4
maize				///		0.4	0.4	0.4	0.4	0.4
milk					///					
suncak						///	2.8	4.0	2.4	2.4
soycak							///	2.8	2.4	2.4
cotcak								///	2.4	2.4
chpeas									///	4.0
lentil										///

**Table A-6.30: Allen Substitution Elasticities of Feed Demand, Eggs**

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
Other E	///	1.8	1.8	1.4					0.2	0.2
cwheat		///	2.3	1.4					0.2	0.2
barley			///	1.4					0.2	0.2
maize				///					0.2	0.2
milk					///					
suncak						///	3.1	4.4	3.1	3.1
soycak							///	3.1	3.1	3.1
cotcak								///	3.1	3.1
chpeas									///	4.4
lentil										///

**Table A-6.27: Allen Substitution Elasticities of Feed Demand, Sheep**

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
coarse	///	1.3	1.3	1.3		0.5	0.5	0.5	0.5	0.5
cwheat		///	2.2	2.2		0.5	0.5	0.5	0.5	0.5
barley			///	2.2		0.5	0.5	0.5	0.5	0.5
maize				///		0.5	0.5	0.5	0.5	0.5
milk					///					
suncak						///	3.5	5.0	3.0	3.0
soycak							///	3.5	3.0	3.0
cotcak								///	3.0	3.0
chpeas									///	6.5
lentil										///

**Table A-6.29: Allen Substitution Elasticities of Feed Demand, Poultry**

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
Other E	///	2.0	2.0	1.5					0.2	0.2
cwheat		///	2.5	1.5					0.2	0.2
barley			///	1.5					0.2	0.2
maize				///					0.2	0.2
milk					///					
suncak						///	2.9	3.8	2.7	2.7
soycak							///	2.9	2.7	2.7
cotcak								///	2.7	2.7
chpeas									///	3.8
lentil										///

Table A-6.31: Price Elasticities of Feed Demand, Milk

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
coarse	<b>-0.40</b>		0.23							
cwheat	1.13	<b>-1.50</b>	0.38	0.05						
barley	1.13	0.05	<b>-1.35</b>	0.05						
maize_	1.13	0.05	0.38	<b>-1.50</b>						
milk_					<b>-0.01</b>					
suncak	0.47	0.09				<b>-0.70</b>	0.07			
soycak	0.47	0.09				<b>-0.70</b>	0.05			
cotcak	0.47	0.09					<b>-0.70</b>			
chpeas	0.89	0.18						<b>-1.13</b>		
lentil	0.47	0.09						0.07	<b>-0.70</b>	

Table A-6.33: Price Elasticities of Feed Demand, Sheep

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
coarse	<b>-0.65</b>	0.08	0.53	0.07						
cwheat	0.28	<b>-1.30</b>	0.88	0.12						
barley	0.28	0.13	<b>-0.65</b>	0.12						
maize_	0.28	0.13	0.88	<b>-1.30</b>						
milk_					<b>-0.01</b>					
suncak	0.09	0.18				<b>-0.70</b>	0.15	0.09		
soycak	0.09	0.18				0.07	<b>-0.70</b>	0.10	0.09	
cotcak	0.09	0.18				0.10	<b>-0.70</b>	0.09		
chpeas	0.12	0.24				0.08	0.12	<b>-0.70</b>	0.07	
lentil	0.09	0.18				0.06	0.09	0.15	<b>-0.70</b>	

Table A-6.35: Price Elasticities of Feed Demand, Eggs

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
Other E	<b>-0.96</b>	0.29	0.22	0.48						
cwheat	0.07	<b>-0.80</b>	0.28	0.48						
barley	0.07	0.37	<b>-0.96</b>	0.48						
maize_	0.06	0.22	0.17	<b>-0.38</b>						
milk_					<b>-0.01</b>					
suncak						<b>-0.80</b>	0.37	0.10	0.07	0.09
soycak						0.25	<b>-0.56</b>	0.07	0.07	0.09
cotcak						0.35	0.37	<b>-0.96</b>	0.07	0.09
chpeas						0.14	0.20		<b>-0.80</b>	0.12
lentil						0.25	0.37	0.07	0.10	<b>-0.96</b>

Table A-6.32: Price Elasticities of Feed Demand, Beef

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
coarse	<b>-0.40</b>		0.31							
cwheat	0.76	<b>-1.30</b>	0.52	0.08						
barley	0.76	0.08	<b>-1.04</b>	0.08						
maize_	0.76	0.08	0.52	<b>-1.30</b>						
milk_					<b>-0.01</b>					
suncak	0.32	0.13				<b>-0.70</b>	0.08		0.07	
soycak	0.32	0.13					<b>-0.70</b>	0.06	0.07	
cotcak	0.32	0.13				0.06	<b>-0.70</b>		0.07	
chpeas	0.14	0.06						<b>-0.50</b>	0.16	
lentil	0.32	0.13						0.11	<b>-0.63</b>	

Table A-6.34: Price Elasticities of Feed Demand, Poultry

	ca	cw	ba	ma	mi	sc	yc	cc	ch	le
Other E	<b>-0.96</b>	0.28	0.16	0.52						
cwheat	0.08	<b>-0.80</b>	0.20	0.52						
barley	0.08	0.36	<b>-0.96</b>	0.52						
maize_	0.06	0.21	0.12	<b>-0.38</b>						
milk_					<b>-0.01</b>					
suncak						<b>-0.80</b>	0.38	0.12	0.08	0.10
soycak						0.26	<b>-0.56</b>	0.09	0.08	0.10
cotcak						0.35	0.38	<b>-0.96</b>	0.08	0.10
chpeas						0.14	0.20		<b>-0.80</b>	0.14
lentil						0.25	0.35	0.08	0.12	<b>-0.96</b>

**Table A-7.1: Base Area, Yield and Production per Region and National Totals**

	North Central			Aegean			Europe			Mediterranean			Northeast		
	Area (1000 ha)	Yield (kg/ha)	Supply (1000 t)	Area (1000 ha)	Yield (kg/ha)	Supply (1000 t)	Area (1000 ha)	Yield (kg/ha)	Supply (1000 t)	Area (1000 ha)	Yield (kg/ha)	Supply (1000 t)	Area (1000 ha)	Yield (kg/ha)	Supply (1000 t)
Common wheat	1,564	2,043	3,195	622	2,395	1,489	633	2,850	1,803	875	2,590	2,265	388	1,311	508
Durum wheat	391	2,043	799	155	2,395	372	158	2,850	451	219	2,590	566	97	1,311	127
Barley	960	2,532	2,430	235	2,459	577	89	3,176	282	193	2,100	405	277	1,547	429
Maize	19	4,120	79	38	4,100	157	82	5,339	439	160	6,357	1,016	4	2,162	10
Chickpeas	191	946	180	90	999	90	4	1,113	4	119	802	95	4	1,127	5
Dry beans	25	1,279	32	17	1,453	25	9	1,466	12	19	1,825	35	10	1,527	16
Lentils	74	835	62	2	748	2	0	1,109	0	46	876	40	2	981	2
Tobacco	11	824	9	153	876	134	2	936	2	14	966	13	0	1,248	0
Sugar	100	5,229	525	20	4,766	96	19	5,880	114	20	5,232	104	34	3,732	127
Cotton	0	0	0	253	2,915	738	1	965	1	190	2,984	568	1	1,966	1
Sunseed	70	1,084	76	58	1,311	76	381	1,722	657	8	1,706	13	3	1,428	4
Soybeans	0	0	0	0	472	0	0	1,056	0	19	2,588	50	0	0	0
Onions	23	26,713	625	11	18,710	207	18	20,034	357	16	22,426	361	1	18,903	24
Potatoes	24	23,405	565	20	23,578	480	10	17,181	166	6	23,406	142	15	16,844	261
Table tomatoes	12	39,660	475	30	39,660	1,197	31	39,660	1,244	54	39,660	2,126	1	39,660	53
Tomato paste	1	7,296	5	32	7,296	235	2	7,296	14	3	7,296	24	0	7,296	1
Total melon	34	24,954	840	61	24,954	1,516	17	24,954	420	48	24,954	1,195	2	24,954	49
Cucumbers	2	33,652	81	8	33,652	261	2	33,652	63	20	33,652	664	1	33,652	31
Total pepper	3	19,773	58	16	19,773	315	10	19,773	188	23	19,773	458	0	19,773	3
Apples	25	5,523	137	43	18,844	808	17	6,899	118	29	11,512	339	7	4,680	32
Table olives	1	777	1	262	1,122	293	39	1,171	46	60	1,509	91	1	1,196	1
Olive oil	1	130	0	424	187	79	63	195	12	98	251	25	1	199	0
Lemons	0	0	0	2	10,373	17	0	0	0	17	22,161	376	0	1,642	0
Oranges	0	0	0	6	10,003	57	0	0	0	35	25,107	878	0	2,548	0
Mandarins	0	0	0	13	10,370	132	0	0	0	16	20,085	312	0	4,758	1
Hazelnuts	101	558	56	0	1,652	0	131	716	94	0	15,562	0	8	555	4
Table grapes	45	3,783	172	58	10,603	618	24	9,053	216	108	4,883	527	2	6,986	14
Sultana grapes	0	0	0	95	2,356	225	0	0	0	0	0	0	0	0	0
Tea	0	0	0	0	0	0	0	0	0	0	0	0	9	1,609	14
Milk			1,075			1,679			1,108			1,124			1,000
Sheep meat			34			46			32			48			28
Beef			55			60			42			22			35
Poultry			218			196			183			15			8
Eggs			85			160			88			26			8

Sources: Various sources, see Section 7.1.1.

Table A-7.1 (continued): Base Area (1,000 ha), Yield (kg/ha) and Production (1,000 t) per Region and National Totals

	Southeast			Black Sea			East			South Central			National			Supply		
	Area	Yield	Supply	Area	Yield	Supply	Area	Yield	Supply	Area	Yield	Supply	Area	Yield	Supply			
Common wheat	1,002	1,561	1,564	333	1,848	615	725	1,835	1,329	1,280	2,034	2,603	7,420	2,072	15,372	Sunflower oil	528	
Durum wheat	250	1,561	391	83	1,848	154	181	1,835	332	320	2,034	651	1,855	2,072	3,843	Sunflower cake	626	
Barley	545	1,752	954	118	1,961	232	198	2,090	414	1,029	2,505	2,577	3,644	2,278	8,300	Soya oil	56	
Maize	3	3,612	11	216	2,221	481	10	3,000	31	2	1,703	3	536	4,157	2,226	Soya cake	250	
Chickpeas	79	979	78	2	1,019	2	56	1,084	61	120	993	119	665	954	635	Cotton lint	835	
Dry beans	5	1,468	7	31	737	23	17	1,467	25	40	1,535	61	173	1,369	236	Cotton seed	1,229	
Lentils	362	896	324	1	1,177	1	22	1,062	24	27	838	23	536	890	477	Cotton oil	213	
Tobacco	23	1,630	38	30	887	27	41	912	37	0	0	0	274	949	260	Cotton cake	533	
Sugar	20	3,036	62	28	4,311	123	60	4,679	280	159	5,533	877	461	5,005	2,307			
Cotton	277	2,929	810	0	0	0	11	2,447	26	0	0	0	733	2,928	2,145			
Sunseed	10	923	9	10	1,941	20	9	1,995	18	26	1,200	32	575	1,572	903			
Soybeans	0	726	0	2	2,064	5	0	0	0	0	0	0	22	2,515	55			
Onions	3	14,161	45	2	10,987	24	22	21,063	468	10	17,374	179	108	21,294	2,290			
Potatoes	6	14,592	87	32	14,939	476	14	20,790	282	84	35,596	2,991	211	25,810	5,450			
Table tomatoes	5	39,660	212	8	39,660	309	11	39,660	417	8	39,660	301	160	39,660	6,334			
Tomato paste	0	7,296	2	0	7,296	4	1	7,296	5	0	7,296	3	40	7,296	294			
Total melon	40	24,954	989	6	24,954	142	12	24,954	296	10	24,954	249	228	24,954	5,697			
Cucumbers	2	33,652	67	5	33,652	184	2	33,652	63	3	33,652	97	45	33,652	1,508			
Total pepper	3	19,773	68	10	19,773	190	2	19,773	30	1	19,773	20	67	19,773	1,331			
Apples	4	3,450	15	24	3,772	91	14	6,219	86	90	9,724	874	253	9,872	2,500			
Table olives	1	1,454	1	1	561	0	1	118	0	0	4,289	2	365	1,193	435			
Olive oil	1	242	0	1	94	0	1	20	0	1	715	1	591	199	118			
Lemons	0	0	0	0	845	0	0	0	0	0	0	0	19	21,021	393			
Oranges	0	0	0	0	4,278	1	0	0	0	0	0	0	41	22,846	937			
Mandarins	0	0	0	1	4,377	4	0	0	0	0	0	0	29	15,331	448			
Hazelnuts	1	712	0	737	476	351	2	190	0	0	293	0	980	517	507			
Table grapes	71	4,896	345	2	4,258	7	37	3,535	132	98	5,342	523	445	5,742	2,554			
Sultana grapes	0	0	0	0	0	0	0	0	0	0	0	0	95	2,356	225			
Tea	0	0	0	68	2,327	159	0	0	0	0	0	0	77	2,246	172			
Milk			936			1,215			961			928			10,026			
Sheep meat			60			10			22			38			318			
Beef			27			47			37			42			367			
Poultry			3			14			17			24			677			
Eggs			19			49			20			225			680			

Sources: Various sources, see Section 7.1.1.

**Table A-7.2: Base Commodity Balances (1,000 t)**

	Pro- duction	Waste	Seed demand	Feed demand	Process. demand	Human demand	Net trade
Common wheat	0	2,307	1,336	967	0	10,969	-206
Durum wheat	0	577	334	0	0	2,802	130
Barley	0	1,200	729	4,534	0	1,133	705
Maize	0	90	54	1,633	0	1,256	-807
Chickpeas	0	19	80	150	0	212	173
Dry beans	0	8	16	0	0	197	16
Lentils	0	15	43	100	0	265	54
Tobacco	0	26	0	0	0	134	100
Sugar	0	0	0	0	0	1,949	358
Cotton	0	0	0	0	2,145	0	0
Sunseed	0	44	17	0	1,405	10	-573
Soybeans	0	14	3	0	325	9	-296
Onions	0	343	0	0	0	1,752	194
Potatoes	0	550	422	0	0	4,399	78
Table tomatoes	0	1,052	0	0	0	4,599	684
Tomato paste	0	0	0	0	0	131	163
Total melon	0	855	0	0	0	4,821	21
Cucumbers	0	121	0	0	0	1,378	10
Total pepper	0	200	0	0	0	1,101	30
Apples	0	175	0	0	0	2,090	235
Table olives	0	35	0	0	0	380	20
Olive oil	0	0	0	0	0	51	66
Lemons	0	28	0	0	0	236	129
Oranges	0	38	0	0	0	819	79
Mandarins	0	58	0	0	0	271	119
Hazelnuts	0	25	0	0	0	416	66
Table grapes	0	255	0	0	0	2,254	45
Sultana grapes	0	23	0	0	0	17	185
Tea	0	0	0	0	0	162	10
Milk	0	561	0	1,321	0	8,235	-92
Sheep meat	0	0	0	0	0	318	0
Beef	0	0	0	0	0	367	0
Poultry	0	0	0	0	0	673	4
Eggs	0	31	20	0	0	603	26
Sunflower oil	528	0	0	0	0	582	-54
Sunflower cake	626	0	0	689	0	0	-62
Soya oil	56	0	0	0	0	162	-105
Soya cake	250	0	0	671	0	0	-421
Cotton lint	835	0	0	0	0	1,118	-283
Cotton seed	1,229	39	44	0	1,224	0	-79
Cotton oil	213	0	0	0	0	203	10
Cotton cake	533	0	0	531	0	0	1

Sources: Various sources, see Subchapter 7.1.

**Table A-7.3: Human Demand (1,000 t) per Quintile and Total**

	Quin 1	Quin 2	Quin 3	Quin 4	Quin 5	Total	Assumptions on distribution
Common wheat	1,891	2,277	2,282	2,410	2,109	10,969	Own quantity data
Durum wheat	483	582	583	616	539	2,802	Own quantity data
Barley	122	173	211	257	371	1,133	Like sheep meat
Maize	216	261	261	276	241	1,256	Like wheat
Chickpeas	37	44	44	47	41	212	Like wheat
Dry beans	34	41	41	43	38	197	Like wheat
Lentils	46	55	55	58	51	265	Like wheat
Tobacco	15	20	25	30	44	134	Like sheep meat
Sugar	292	353	386	428	490	1,949	0.3 of sheep meat spread
Cotton							
Sunseed	1	2	2	2	3	10	0.3 of sheep meat spread
Soybeans							
Onions	262	317	347	385	441	1,752	0.3 of sheep meat spread
Potatoes	758	913	915	967	846	4,399	Like wheat
Table tomatoes	606	776	887	1,024	1,306	4,599	0.6 of sheep meat spread
Tomato paste	17	22	25	29	37	131	0.6 of sheep meat spread
Total melon	635	814	930	1,073	1,369	4,821	0.6 of sheep meat spread
Cucumbers	182	233	266	307	391	1,378	0.6 of sheep meat spread
Total pepper	145	186	212	245	312	1,101	0.6 of sheep meat spread
Apples	275	353	403	465	593	2,090	0.6 of sheep meat spread
Table olives	50	64	73	85	108	380	0.6 of sheep meat spread
Olive oil	7	8	11	11	14	51	Own quantity data
Lemons	31	40	46	53	67	236	0.6 of sheep meat spread
Oranges	108	138	158	182	233	819	0.6 of sheep meat spread
Mandarins	36	46	52	60	77	271	0.6 of sheep meat spread
Hazelnuts	55	70	80	93	118	416	0.6 of sheep meat spread
Table grapes	297	381	435	502	640	2,254	0.6 of sheep meat spread
Sultana grapes	2	3	3	4	5	17	0.6 of sheep meat spread
Tea	21	27	31	36	46	162	0.6 of sheep meat spread
Milk	1,116	1,494	1,695	1,836	2,094	8,235	Own quantity data
Sheep meat	34	49	59	72	104	318	Own quantity data
Beef	36	54	71	84	122	367	Own quantity data
Poultry	61	93	129	165	225	673	Own quantity data
Eggs	85	112	125	140	141	603	Own quantity data
Sunflower oil	97	113	118	126	127	582	Equal distribution
Sunflower cake							
Soya oil	27	31	33	35	35	162	Equal distribution
Soya cake							
Cotton lint	102	155	214	274	374	1,118	Like poultrymeat
Cotton seed							
Cotton oil	34	39	41	44	44	203	Equal distribution
Cotton cake							

Sources: Various sources (see Subchapter 7.1), own calculations.

**Table A-7.4: Prices and Price Margins in the Base Period (in €/t)**

Column Nr.	1	2	3	4	5	6	7	8	9	10	11	12
	p_fg	prem	p_eff	pm_a	pm_r	tot. pm	p_ws	p_ex	es	qual	tr_ex	p_eb
Common wheat	175.8		175.8	5.3	2%	40.4	216.3	134.0		24.1	-5.9	152.2
Durum wheat	187.6		187.6	5.3	2%	42.8	230.4	217.0		19.2	-5.9	230.4
Barley	140.7		140.7	5.3	2%	31.4	172.1	100.0	58.0	20.0	-5.9	172.1
Maize	170.0		170.0	5.3	2%	15.9	185.9	113.0		23.1	-5.9	130.2
Chickpeas	445.5		445.5	5.3	2%	28.2	473.7	425.0		54.6	-5.9	473.7
Dry beans	662.4		662.4	5.3	2%	39.4	701.8	648.0		59.6	-5.9	701.8
Lentils	445.5		445.5	5.3	2%	28.2	473.7	472.0		7.6	-5.9	473.7
Tobacco	3,587.3		3,587.3	100.2	2%	578.5	4,165.9	3,215.0	814.8	153.7	-17.6	4,165.9
Sugar	463.1		463.1	11.1	2%	20.4	483.5	290.0	208.2	2.8	-17.6	483.5
Cotton	533.4		533.4	72.8	2%	83.4	616.8	100.0			-17.6	82.4
Sunseed	439.6		439.6	10.0	2%	42.4	482.0	217.0		191.7	-5.9	402.9
Soybeans	281.4		281.4	10.0	2%	111.3	392.6	244.0		122.8	-5.9	360.9
Onions	222.7		222.7	19.9	2%	64.5	287.2	136.0		162.9	-11.7	287.2
Potatoes	193.4		193.4	19.9	2%	45.7	239.2	174.0		7.5	-11.7	239.2
T-tomatoes	257.9		257.9	18.2	2%	77.2	335.1	336.0	10.6	0.3	-11.7	335.1
Paste-tomatoes	398.6		398.6	586.2	2%	594.1	992.7	686.0	53.3	271.0	-17.6	992.7
Total melon	187.6		187.6	14.7	2%	52.2	239.7	197.0		54.5	-11.7	239.7
Cucumbers	281.4		281.4	5.9	2%	36.4	317.8	479.0		-149.5	-11.7	317.8
Total pepper	392.7		392.7	135.4	2%	214.0	606.7	642.0		-23.6	-11.7	606.7
Apples	281.4		281.4	32.8	2%	60.1	341.4	490.0		-136.9	-11.7	341.4
Table-olives	1,219.2		1,219.2	90.9	2%	223.4	1,442.6	1,044.0		416.2	-17.6	1,442.6
Olive oil	2,356.4		2,356.4	303.0	2%	350.2	2,706.6	1,550.0	6.4	1,167.7	-17.6	2,706.6
Lemons	422.0		422.0	134.8	2%	175.7	597.7	452.0	17.0	140.4	-11.7	597.7
Oranges	252.1		252.1	91.4	2%	107.2	359.2	337.0	17.0	17.0	-11.7	359.2
Mandarins	269.6		269.6	91.4	2%	137.9	407.6	368.0	17.0	34.3	-11.7	407.6
Hazelnuts	1,418.5		1,418.5	58.6	2%	163.1	1,581.7	1,695.0		-95.8	-17.6	1,581.7
Table-grape	345.8		345.8	138.9	2%	185.0	530.9	449.0		93.6	-11.7	530.9
Sultana-grape	580.3		580.3	49.8	2%	127.2	707.5	958.0		-232.9	-17.6	707.5
Tea	1,518.2		1,518.2	1,495.3	50%	2,254.4	3,772.6	674.0	1,199.9	1,916.3	-17.6	3,772.6
Milk	304.8	3.9	308.7	246.2	2%	272.1	576.9	186.0		182.2	-46.9	321.3
Sheepmeat	3,194.6		3,194.6	150.1	5%	309.8	3,504.4	2,100.0			-46.9	2,053.1
Beef	3,001.2		3,001.2	150.1	5%	300.1	3,301.3	1,872.0			-46.9	1,825.1
Poultry	1,699.9		1,699.9	150.1	5%	235.1	1,934.9	1,280.0	28.1	673.7	-46.9	1,934.9
Eggs	1,072.7		1,072.7	139.5	2%	218.5	1,291.2	834.0	5.3	498.9	-46.9	1,291.2
Sunoil	1,266.1		1,266.1				1,266.1	516.0		538.6		1,054.6
Suncake	129.0		129.0				129.0	128.0		-1.6		126.4
Soyoil	920.3		920.3				920.3	518.0		283.1		801.1
Soycake	134.8		134.8				134.8	243.0		-113.0		130.0
Cotton lint	1,336.5		1,336.5				1,336.5	1,480.0		-143.5		1,336.5
Cotton seed	164.1		164.1			5.1	169.2	130.0		34.0		164.0
Cotton oil	791.3		791.3				791.3	540.0		251.3		791.3
Cotton cake	140.7		140.7				140.7	138.0		2.7		140.7

Sources: Various sources (see Section 7.2), own calculations.

Table A-7.4 (continued): Prices and Price Margins in the Base Period (in €/t)

Column Nr.	13	14	15	16	17	18	19	20	21	22
	cf_sp	p_lm	t_av	t_sp	qual	tr_lm	p_lb	Trade	Source	Source
Common wheat	20.0	154.0	21%	0.0	24.1	5.9	216.3	ib	SIS	calculated
Durum wheat	20.0	237.0	19%	0.0	19.2	5.9	307.1	eb	SIS unpubl.	calculated
Barley	20.0	120.0	17%	58.6	20.0	5.9	224.8	eb	SIS unpubl.	calculated
Malze	20.0	133.0	18%	0.0	23.1	5.9	185.9	ib	SIS	calculated
Chickpeas	20.0	445.0	17%	0.0	54.6	5.9	581.1	eb	SIS	calculated
Dry beans	20.0	668.0	6%	0.0	59.6	5.9	773.6	eb	SIS	calculated
Lentils	20.0	492.0	17%	0.0	7.6	5.9	589.1	eb	SIS	calculated
Tobacco	40.0	3,255.0	25%	0.0	153.7	11.7	4,234.2	eb	SIS	calculated
Sugar	40.0	330.0	126%	0.0	2.8	11.7	760.4	eb	SIS /0.12	SIS refined
Cotton	40.0	140.0		0.0	0.0	11.7	851.7	dom	SIS	Seed & lint
Sunseed	20.0	237.0	20%	0.0	191.7	5.9	482.0	ib	SIS	calculated
Soybeans	20.0	264.0	0%	0.0	122.8	5.9	392.6	ib	SIS	calculated
Onions	60.0	196.0	45%	0.0	162.9	17.6	464.7	eb	SIS	calculated
Potatoes	60.0	234.0	23%	0.0	75.7	17.6	381.1	eb	SIS	calculated
T-tomatoes	60.0	396.0	52%	0.0	0.3	17.6	619.8	eb	SIS	SIS
Paste-tomatoes	40.0	726.0	146%	0.0	271.0	11.7	2,068.7	eb	40% of p_ws	SIS
Total melon	60.0	257.0	77%	0.0	54.5	17.6	526.9	eb	SIS	SIS
Cucumbers	60.0	539.0	28%	0.0	-149.5	17.6	558.0	eb	SIS	SIS
Total pepper	60.0	702.0	23%	0.0	-23.6	17.6	857.5	eb	SIS	SIS
Apples	60.0	550.0	59%	0.0	-136.9	17.6	755.2	eb	SIS	SIS
Table-olives	40.0	1,084.0	18%	0.0	416.2	11.7	1,707.0	eb	SIS adj. for oil	SIS
Olive oil	40.0	1,590.0	37%	0.0	1,167.7	11.7	3,357.7	eb	calculated	SIS
Lemons	60.0	512.0	53%	0.0	140.4	17.6	941.4	eb	SIS	SIS
Oranges	60.0	397.0	53%	0.0	17.0	17.6	642.0	eb	SIS	SIS
Mandarins	60.0	428.0	53%	0.0	34.3	17.6	706.7	eb	SIS	calculated
Hazelnuts	40.0	1,735.0	42%	0.0	-95.8	11.7	2,379.7	eb	SIS	SIS
Table-grape	60.0	509.0	51%	0.0	93.6	17.6	879.8	eb	SIS	SIS
Sultana-grape	40.0	998.0	51%	0.0	-232.9	11.7	1,285.8	eb	calculated	SIS
Tea	40.0	714.0	55%	1,817.1	1,916.3	11.7	4,851.8	eb	SIS dried	SIS
Milk	20.0	206.0	103%	0.0	182.2	-23.4	576.9	ib	SIS	calculated
Sheepmeat	100.0	2,200.0	157%	0.0	0.0	46.9	5,700.9	dom_im	OECD	calculated
Beef	100.0	1,972.0	157%	0.0	0.0	46.9	5,114.9	dom_im	OECD	calculated
Poultry	100.0	1,380.0	65%	0.0	673.7	46.9	2,997.6	eb	SIS	calculated
Eggs	50.0	884.0	70%	0.0	498.9	46.9	2,048.5	eb	SIS	SIS
Sunoil	0.0	516.0	41%	0.0	538.6	0.0	1,266.1	ib		SIS
Suncake	0.0	128.0	2%	0.0	-1.6	0.0	129.0	ib		IUV & tariff
Soyoil	0.0	518.0	23%	0.0	283.1	0.0	920.3	ib		IUV & tariff
Soycake	0.0	243.0	2%	0.0	-113.0	0.0	134.8	ib	Av. Sun-	& cottoncake
Cotton lint	0.0	1,480.0	0%	0.0	-143.5	0.0	1,336.5	ib		SIS
Cotton seed	0.0	130.0	4%	0.0	34.0	0.0	169.2	ib		IUV & tariff
Cotton oil	0.0	540.0	23%	0.0	251.3	0.0	915.5	eb		SIS
Cotton cake	0.0	138.0	2%	0.0	2.7	0.0	143.4	eb		EUU

Sources: Various sources (see Section 7.2), own calculations.



Table A-8.1: Prices and Price Margins under the Status Quo Scenario (in €/t)

Column Nr.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
	p_fg	prem	p_eff	pm_a	pm_r	total	p_ws	p_ex	es	qual	tr_ex	p_eb	cf_sp	p_lm	t_av	t_sp	qual	tr_lm	p_ib
Common wheat	170.9		170.9	5.3	2%	39.5	210.3	129.7		23.4	-5.9	147.2	20.0	149.7	21%		23.4	5.9	210.3
Durum wheat	182.0		182.0	5.3	2%	41.7	223.6	210.2		18.6	-5.9	223.0	20.0	230.2	19%		18.6	5.9	298.4
Barley	136.4		136.4	5.3	2%	30.7	167.0	107.7	43.8	21.4	-5.9	167.0	20.0	127.7	17%	58.6	21.4	5.9	235.2
Maize	166.8		166.8	5.3	2%	15.7	182.5	110.5		22.6	-5.9	127.3	20.0	130.5	18%		22.6	5.9	182.5
Chickpeas	445.5		445.5	5.3	2%	28.2	473.7	425.0		54.6	-5.9	473.7	20.0	445.0	17%		54.6	5.9	581.1
Dry beans	662.4		662.4	5.3	2%	39.4	701.8	648.0		59.6	-5.9	701.8	20.0	668.0	6%		59.6	5.9	773.6
Lentils	445.5		445.5	5.3	2%	28.2	473.7	472.0		7.6	-5.9	473.7	20.0	492.0	17%		7.6	5.9	589.1
Tobacco	2,969.4		2,969.4	100.2	2%	496.2	3,465.6	2,988.6	351.7	142.9	-17.6	3,465.6	40.0	3,028.6	25%		142.9	11.7	3,940.4
Sugar	463.1		463.1	11.1	2%	20.4	483.5	274.5		2.7	-17.6	259.6	40.0	314.5	126%		2.7	11.7	725.2
Cotton	495.8		495.8	72.8	2%	82.7	578.5	100.0			-17.6	82.4	40.0	140.0				11.7	851.7
Sunseed	396.4		396.4	10.0	2%	39.2	435.6	194.3		172.5	-5.9	361.0	20.0	214.3	20%		172.5	5.9	435.6
Soybeans	253.7		253.7	10.0	2%	101.3	354.9	218.6		110.5	-5.9	323.2	20.0	238.6			110.5	5.9	354.9
Onions	222.7		222.7	19.9	2%	64.5	287.2	136.0		162.9	-11.7	287.2	60.0	196.0	45%		162.9	17.6	464.7
Potatoes	193.4		193.4	19.9	2%	45.7	239.2	174.0	1.2	75.7	-11.7	239.2	60.0	234.0	19%		75.7	17.6	372.5
T-tomatoes	253.4		253.4	18.2	2%	76.2	329.6	336.0	5.0	0.3	-11.7	329.6	60.0	396.0	49%		0.3	17.6	606.3
Paste-tomatoes	398.6		398.6	586.2	2%	594.1	992.7	686.0	53.3	271.0	-17.6	992.7	40.0	726.0	136%		271.0	11.7	1,995.3
Total melon	187.6		187.6	14.7	2%	52.2	239.7	197.0		54.5	-11.7	239.7	60.0	257.0	77%		54.5	17.6	526.9
Cucumbers	281.4		281.4	5.9	2%	36.4	317.8	479.0		-149.5	-11.7	317.8	60.0	539.0	28%		-149.5	17.6	558.0
Total pepper	392.7		392.7	135.4	2%	214.0	606.7	642.0		-23.6	-11.7	606.7	60.0	702.0	23%		-23.6	17.6	857.5
Apples	281.4		281.4	32.8	2%	60.1	341.4	490.0		-136.9	-11.7	341.4	60.0	550.0	59%		-136.9	17.6	755.2
Table-olives	1,219.2		1,219.2	90.9	2%	223.4	1,442.6	1,044.0		416.2	-17.6	1,442.6	40.0	1,084.0	18%		416.2	11.7	1,707.0
Olive oil	2,356.4		2,356.4	303.0	2%	350.2	2,706.6	1,550.0	6.4	1,167.7	-17.6	2,706.6	40.0	1,590.0	31%		1,167.7	17.6	3,262.3
Lemons	422.0		422.0	134.8	2%	175.7	597.7	452.0	17.0	140.4	-11.7	597.7	60.0	512.0	53%		140.4	17.6	941.4
Oranges	259.9		259.9	91.4	2%	107.7	367.5	337.0	17.0	17.0	-11.7	359.2	60.0	397.0	53%		17.0	17.6	642.0
Mandarins	269.6		269.6	91.4	2%	137.9	407.6	368.0	17.0	34.3	-11.7	407.6	60.0	428.0	53%		34.3	17.6	706.7
Hazelnuts	1,418.5		1,418.5	58.6	2%	163.1	1,581.7	1,695.0		-95.8	-17.6	1,581.7	40.0	1,735.0	42%		-95.8	11.7	2,379.7
Table-grape	352.0		352.0	138.9	2%	185.9	537.8	449.0		93.6	-11.7	530.9	60.0	509.0	51%		93.6	17.6	879.8
Sultana-grape	580.3		580.3	49.8	2%	12.2	707.5	958.0		-232.9	-17.6	707.5	40.0	998.0	51%		-232.9	11.7	1,285.8
Tea	1,544.7		1,544.7	1,495.3	50%	2,267.7	3,812.4	583.8		1,667.2	-17.6	2,233.3	40.0	623.8	55%	1,817.1	1,667.2	11.7	4,462.9
Milk	256.1	3.9	260.0	246.2	2%	268.0	524.1	197.8		193.1	-46.9	339.5	20.0	217.8	103%		193.1	-23.4	604.8
Sheepmeat	3,683.5		3,683.5	150.1	5%	334.2	4,017.8	2,358.0			-46.9	2,223.4	100.0	2,458.0	157%			46.9	6,364.0
Beef	3,353.0		3,353.0	150.1	5%	317.7	3,670.8	2,141.1			-46.9	2,002.7	100.0	2,241.1	157%			46.9	5,806.5
Poultry	1,819.6		1,819.6	150.1	5%	241.0	2,060.6	1,280.0	28.1	673.7	-46.9	1,934.9	100.0	1,380.0	65%		673.7	46.9	2,997.6
Eggs	1,072.7		1,072.7	139.5	2%	218.5	1,291.2	834.0	5.3	498.9	-46.9	1,291.2	50.0	884.0	70%		498.9	46.9	2,048.5
Sunoil	962.3		962.3				962.3	392.2		409.3		801.5		392.2	41%			409.3	962.3
Suncake	129.0		129.0				129.0	128.0		-1.6		126.4		128.0	2%			-1.6	129.0
Soyoil	699.4		699.4				699.4	393.7		215.2		608.9		393.7	23%			215.2	699.4
Soycake	126.7		126.7				126.7	228.4		-106.3		122.2		228.4	2%			-106.3	126.7
Cotton lint	1,269.6		1,269.6				1,269.6	1,406.0		-136.4		1,269.6		1,406.0				-136.4	1,269.6
Cotton seed	143.2		143.2			4.4	147.6	117.0		30.6		147.6		117.0	4%			30.6	152.3
Cotton oil	695.8		695.8				695.8	410.4		191.0		601.4		410.4	23%			191.0	695.8
Cotton cake	143.4		143.4				143.4	138.0		2.7		140.7		138.0	2%			2.7	143.4

Source: Own calculations.

Table A-8.2: Prices and Price Margins under the Liberalisation Scenario (in €/t)

Column Nr.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
	p_fg	prem	p_eff	pm_a	pm_r	total pm	p_ws	p_ex	es	qual	tr_ex	p_eb	cf_sp	p_lm	t_av	t_sp	qual	tr_lm	p_lb	
Common wheat	144.7	144.7		5.3	2%	34.2	178.9	129.7		23.4	-5.9	147.2	20.0	149.7			23.4	5.9	178.9	
Durum wheat	181.4	181.4		5.3	2%	41.6	223.0	210.2		18.6	-5.9	223.0	20.0	230.2			18.6	5.9	254.7	
Barley	119.8	119.8		5.3	2%	27.6	147.4	107.7		21.4	-5.9	123.2	20.0	127.7			21.4	5.9	154.9	
Maize	144.7	144.7		5.3	2%	14.3	159.0	110.5		22.6	-5.9	127.3	20.0	130.5			22.6	5.9	159.0	
Chickpeas	445.5	445.5		5.3	2%	28.2	473.7	425.0		54.6	-5.9	473.7	20.0	445.0			54.6	5.9	505.4	
Dry beans	662.4	662.4		5.3	2%	39.4	701.8	648.0		59.6	-5.9	701.8	20.0	668.0			59.6	5.9	733.5	
Lentils	445.5	445.5		5.3	2%	28.2	473.7	472.0		7.6	-5.9	473.7	20.0	492.0			7.6	5.9	505.4	
Tobacco	2,720.3	2,720.3		100.2	2%	462.9	3,183.2	2,988.6		142.9	-17.6	3,113.9	40.0	3,028.6			142.9	11.7	3,183.2	
Sugar	311.6	311.6		11.1	2%	17.4	328.9	274.5		2.7	-17.6	259.6	40.0	314.5			2.7	11.7	328.9	
Cotton	495.8	495.8		72.8	2%	82.7	578.5	100.0			-17.6	82.4	40.0	140.0					11.7	851.7
Sunseed	356.5	356.5		10.0	2%	36.2	392.7	194.3		172.5	-5.9	361.0	20.0	214.3			172.5	5.9	392.7	
Soybeans	253.7	253.7		10.0	2%	101.3	354.9	218.6		110.5	-5.9	323.2	20.0	238.6			110.5	5.9	354.9	
Onions	222.7	222.7		19.9	2%	64.5	287.2	136.0		162.9	-11.7	287.2	60.0	196.0			162.9	17.6	376.5	
Potatoes	192.4	192.4		19.9	2%	45.6	238.0	174.0		75.7	-11.7	238.0	60.0	234.0			75.7	17.6	327.3	
T-tomatoes	249.3	249.3		18.2	2%	75.2	324.6	336.0		0.3	-11.7	324.6	60.0	396.0			0.3	17.6	413.9	
Paste-tomatoes	346.3	346.3		586.2	2%	593.1	939.4	686.0		271.0	-17.6	939.4	40.0	726.0			271.0	11.7	1,008.7	
Total melon	189.1	189.1		14.7	2%	52.5	241.6	197.0		54.5	-11.7	239.7	60.0	257.0			54.5	17.6	329.1	
Cucumbers	281.4	281.4		5.9	2%	36.4	317.8	479.0		-149.5	-11.7	317.8	60.0	539.0			-149.5	17.6	407.1	
Total pepper	392.7	392.7		135.4	2%	214.0	606.7	642.0		-23.6	-11.7	606.7	60.0	702.0			-23.6	17.6	696.0	
Apples	281.4	281.4		32.8	2%	60.1	341.4	490.0		-136.9	-11.7	341.4	60.0	550.0			-136.9	17.6	430.7	
Table-olives	1,219.2	1,219.2		90.9	2%	223.4	1,442.6	1,044.0		416.2	-17.6	1,442.6	40.0	1,084.0			416.2	11.7	1,511.9	
Olive oil	2,350.1	2,350.1		303.0	2%	350.0	2,700.1	1,550.0		1,167.7	-17.6	2,700.1	40.0	1,590.0			1,167.7	11.7	2,769.4	
Lemons	406.5	406.5		134.8	2%	174.2	580.7	452.0		140.4	-11.7	580.7	60.0	512.0			140.4	17.6	670.0	
Oranges	262.8	262.8		91.4	2%	107.9	370.6	337.0		17.0	-11.7	342.2	60.0	397.0			17.0	17.6	431.6	
Mandarins	255.1	255.1		91.4	2%	135.4	390.6	368.0		34.3	-11.7	390.6	60.0	428.0			34.3	17.6	479.9	
Hazelnuts	1,418.5	1,418.5		58.6	2%	163.1	1,581.7	1,695.0		-95.8	-17.6	1,581.7	40.0	1,735.0			-95.8	11.7	1,651.0	
Table-grape	357.2	357.2		138.9	2%	186.6	543.8	449.0		93.6	-11.7	530.9	60.0	509.0			93.6	17.6	620.2	
Sultana-grape	580.3	580.3		49.8	2%	127.2	707.5	958.0		-232.9	-17.6	707.5	40.0	998.0			-232.9	11.7	776.8	
Tea	538.2	538.2		1,495.3	50%	1,764.4	2,302.7	583.8		1,667.2	-17.6	2,233.3	40.0	623.8			1,667.2	11.7	2,302.7	
Milk	165.1	165.1		246.2	2%	260.2	425.3	197.8		193.1	-46.9	339.5	20.0	217.8			193.1	-23.4	425.3	
Sheepmeat	2,566.3	2,566.3		150.1	5%	278.4	2,844.7	2,358.0			-46.9	2,223.4	100.0	2,458.0				46.9	2,844.7	
Beef	2,364.2	2,364.2		150.1	5%	268.3	2,632.5	2,141.1			-46.9	2,002.7	100.0	2,241.1				46.9	2,632.5	
Poultry	1,697.6	1,697.6		150.1	5%	234.9	1,932.6	1,280.0		673.7	-46.9	1,916.4	100.0	1,380.0			673.7	46.9	2,405.6	
Eggs	1,068.8	1,068.8		139.5	2%	218.3	1,287.0	834.0		498.9	-46.9	1,287.0	50.0	884.0			498.9	46.9	1,553.5	
Sunoil	801.5	801.5					801.5	392.2		409.3		801.5		392.2			409.3		801.5	
Suncake	126.4	126.4					126.4	128.0		-1.6		126.4		128.0			-1.6		126.4	
Soyoil	608.9	608.9					608.9	393.7		215.2		608.9		393.7			215.2		608.9	
Soycake	122.2	122.2					122.2	228.4		-106.3		122.2		228.4			-106.3		122.2	
Cotton lint	1,269.6	1,269.6					1,269.6	1,406.0		-136.4		1,269.6		1,406.0			-136.4		1,269.6	
Cotton seed	143.2	143.2				4.4	147.6	117.0		30.6		147.6		117.0			30.6		147.6	
Cotton oil	601.4	601.4					601.4	410.4		191.0		601.4		410.4			191.0		601.4	
Cotton cake	140.7	140.7					140.7	138.0		2.7		140.7		138.0			2.7		140.7	

Source: Own calculations.

**Table A-8.3: Prices and Price Margins under the Customs Union Scenario (in €/t)**

Column Nr.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
	p_fg	prem	p_eff	pm_a	pm_r	total	pm	p_ws	p_ex	es	qual	tr_ex	p_eb	cf_sp	p_lm	t_av	t_sp	qual	tr_lm	p_ib
Common wheat	144.7		144.7	5.3	2%	34.2	178.9	129.7		23.4	-5.9	147.2	20.0	149.7				23.4	5.9	178.9
Durum wheat	181.4		181.4	5.3	2%	41.6	223.0	210.2		18.6	-5.9	223.0	20.0	230.2				18.6	5.9	254.7
Barley	126.2		126.2	5.3	2%	28.7	154.9	107.7		21.4	-5.9	123.2	20.0	127.7				21.4	5.9	154.9
Maize	144.7		144.7	5.3	2%	14.3	159.0	110.5		22.6	-5.9	127.3	20.0	130.5				22.6	5.9	159.0
Chickpeas	445.5		445.5	5.3	2%	28.2	473.7	425.0		54.6	-5.9	473.7	20.0	445.0				54.6	5.9	505.4
Dry beans	662.4		662.4	5.3	2%	39.4	701.8	648.0		59.6	-5.9	701.8	20.0	668.0				59.6	5.9	733.5
Lentils	445.5		445.5	5.3	2%	28.2	473.7	472.0		7.6	-5.9	473.7	20.0	492.0				7.6	5.9	505.4
Tobacco	2,858.4		2,858.4	100.2	2%	481.4	3,339.8	2,988.6		142.9	-17.6	3,113.9	40.0	3,028.6	15%			142.9	11.7	3,631.4
Sugar	476.7		476.7	11.1	2%	20.7	497.4	274.5		2.7	-17.6	497.4	40.0	314.5				2.7	11.7	607.9
Cotton	495.8		495.8	72.8	2%	82.7	578.5	100.0				82.4	40.0	140.0					11.7	851.7
Sunseed	356.5		356.5	10.0	2%	36.2	392.7	194.3		172.5	-5.9	361.0	20.0	214.3				172.5	5.9	392.7
Soybeans	253.7		253.7	10.0	2%	101.3	354.9	218.6		110.5	-5.9	323.2	20.0	238.6				110.5	5.9	354.9
Onions	241.9		241.9	19.9	2%	68.3	310.2	147.6		174.4	-11.7	310.2	60.0	207.6				174.4	17.6	399.6
Potatoes	210.1		210.1	19.9	2%	47.9	258.1	188.7		81.2	-11.7	258.1	60.0	248.7				81.2	17.6	347.4
T-tomatoes	249.3		249.3	18.2	2%	75.2	324.6	336.0		0.3	-11.7	324.6	60.0	396.0				0.3	17.6	413.9
Paste-tomatoes	391.3		391.3	586.2	2%	594.0	985.3	719.2		283.7	-17.6	985.3	40.0	759.2				283.7	11.7	1,054.6
Total melon	189.7		189.7	14.7	2%	52.6	242.3	197.0		54.5	-11.7	239.7	60.0	257.0				54.5	17.6	329.1
Cucumbers	281.4		281.4	5.9	2%	36.4	317.8	479.0		-149.5	-11.7	317.8	60.0	539.0				-149.5	17.6	407.1
Total pepper	392.7		392.7	135.4	2%	214.0	606.7	642.0		-23.6	-11.7	606.7	60.0	702.0	7%			-23.6	17.6	746.5
Apples	281.4		281.4	32.8	2%	60.1	341.4	490.0		-136.9	-11.7	341.4	60.0	550.0				-136.9	17.6	430.7
Table-olives	1,219.2		1,219.2	90.9	2%	223.4	1,442.6	1,044.0		416.2	-17.6	1,442.6	40.0	1,084.0	6%			416.2	11.7	1,581.3
Olive oil	2,484.3		2,484.3	303.0	2%	352.7	2,837.0	1,628.5		1,226.1	-17.6	2,837.0	40.0	1,668.5				1,226.1	11.7	2,906.3
Lemons	406.5		406.5	134.8	2%	174.2	580.7	452.0		140.4	-11.7	580.7	60.0	512.0				140.4	17.6	670.0
Oranges	267.1		267.1	91.4	2%	108.1	375.2	337.0		17.0	-11.7	342.2	60.0	397.0				17.0	17.6	431.6
Mandarins	255.1		255.1	91.4	2%	135.4	390.6	368.0		34.3	-11.7	390.6	60.0	428.0				34.3	17.6	479.9
Hazelnuts	1,463.8		1,463.8	58.6	2%	166.5	1,630.2	1,746.5		-98.6	-17.6	1,630.2	40.0	1,786.5				-98.6	11.7	1,699.5
Table-grape	405.5		405.5	138.9	2%	193.0	598.4	505.5		104.6	-11.7	598.4	60.0	565.5	2%			104.6	17.6	701.3
Sultana-grape	580.3		580.3	49.8	2%	127.2	707.5	958.0		-232.9	-17.6	707.5	40.0	998.0				-232.9	11.7	776.8
Tea	538.2		538.2	1,495.3	50%	1,764.4	2,302.7	583.8		1,667.2	-17.6	2,233.3	40.0	623.8				1,667.2	11.7	2,302.7
Milk	245.8		245.8	246.2	2%	267.1	512.9	323.2	-586.2	193.1	-48.9	64.2	20.0	343.2				193.1	-23.4	512.9
Sheepmeat	3,094.7		3,094.7	150.1	5%	304.8	3,399.5	2,358.0			-46.9	3,059.6	100.0	2,458.0					46.9	3,399.5
Beef	2,364.2		2,364.2	150.1	5%	268.3	2,632.5	2,141.1			-46.9	2,002.7	100.0	2,241.1					46.9	2,632.5
Poultry	1,719.1		1,719.1	150.1	5%	236.0	1,955.1	1,280.0		673.7	-46.9	1,916.4	100.0	1,380.0				673.7	46.9	2,405.6
Eggs	1,068.8		1,068.8	139.5	2%	218.3	1,287.0	834.0		498.9	-46.9	1,287.0	50.0	884.0				498.9	46.9	1,553.5
Sunoil	826.6		826.6				826.6	392.2		409.3		801.5		392.2	6%			409.3		826.6
Suncake	126.4		126.4				126.4	128.0		-1.6		126.4		128.0				-1.6		126.4
Soyoil	608.9		608.9				608.9	393.7		215.2		608.9		393.7				215.2		608.9
Soycake	122.2		122.2				122.2	228.4		-106.3		122.2		228.4				-106.3		122.2
Cotton lint	1,269.6		1,269.6				1,269.6	1,406.0		-136.4		1,269.6		1,406.0				-136.4		1,269.6
Cotton seed	143.2		143.2			4.4	147.6	117.0		30.6		147.6		117.0				30.6		147.6
Cotton oil	601.4		601.4				601.4	410.4		191.0		601.4		410.4				191.0		601.4
Cotton cake	140.7		140.7				140.7	138.0		2.7		140.7		138.0				2.7		140.7

Source: Own calculations.

Annex Table A-9: Results per Product

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Common Wheat</b>							
Effective farmgate price (€/t)	175.8	170.9	144.7	144.7	-3%	-15%	-15%
Wholesale price (€/t)	216.3	210.3	178.9	178.9	-3%	-15%	-15%
Export price (€/t)	134.0	129.7	129.7	129.7	-3%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	152.2	147.2	147.2	147.2	-3%		
Import price (€/t)	154.0	149.7	149.7	149.7	-3%		
Ad valorem tariff	21%	21%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	216.3	210.3	178.9	178.9	-3%	-15%	-15%
Total area (1,000 ha)	7,420	7,451	7,085	7,023	0%	-5%	-6%
Newly irrigated area (1,000 ha)		10	10	10		-4%	-4%
Farm supply (1,000 t)	15,373	16,003	14,910	14,783	4%	-7%	-8%
Processing supply (1,000 t)							
Total supply (1,000 t)	15,373	16,003	14,910	14,783	4%	-7%	-8%
Human demand (1,000 t)	10,969	12,031	12,192	12,248	10%	1%	2%
Processing demand (1,000 t)							
Feed demand (1,000 t)	965	1,134	1,129	1,231	18%	0%	9%
Seed demand (1,000 t)	1,336	1,341	1,275	1,264	0%	-5%	-6%
Total demand (1,000 t)	13,269	14,506	14,596	14,743	9%	1%	2%
Post harvest losses (1,000 t)	2,306	2,400	2,236	2,218	4%	-7%	-8%
Net exports (1,000 t)	-202	-904	-1,923	-2,177	348%	113%	141%
Change in prod. surpl. (output) (1,000 €)			-367,592	-367,592			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-368,003	-368,002			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			381,980	381,980			
Change in tariff revenue (1,000 €)			-28,417	-28,417			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-28,417	-28,417			
Total welf. change (exc. feed) (1,000 €)			-14,441	-14,439			
<b>Durum Wheat</b>							
Effective farmgate price (€/t)	187.6	182.0	181.4	181.4	-3%	0%	0%
Wholesale price (€/t)	230.4	223.6	223.0	223.0	-3%	0%	0%
Export price (€/t)	217.0	210.2	210.2	210.2	-3%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	230.4	223.0	223.0	223.0	-3%		
Import price (€/t)	237.0	230.2	230.2	230.2	-3%		
Ad valorem tariff	19%	19%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	307.1	298.4	254.7	254.7	-3%	-15%	-15%
Total area (1,000 ha)	1,855	1,864	1,942	1,926	0%	4%	3%
Newly irrigated area (1,000 ha)		2	3	3		5%	5%
Farm supply (1,000 t)	3,843	4,002	4,166	4,132	4%	4%	3%
Processing supply (1,000 t)							
Total supply (1,000 t)	3,843	4,002	4,166	4,132	4%	4%	3%
Human demand (1,000 t)	2,802	3,066	2,984	2,997	9%	-3%	-2%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)	334	335	350	347	0%	4%	3%
Total demand (1,000 t)	3,136	3,402	3,334	3,344	8%	-2%	-2%
Post harvest losses (1,000 t)	576	600	625	620	4%	4%	3%
Net exports (1,000 t)	131		208	169	-100%		
Change in prod. surpl. (output) (1,000 €)			-1,969	-1,969			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-1,972	-1,972			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			1,980	1,980			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			9	9			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Barley</b>							
Effective farmgate price (€/t)	140.7	136.4	119.8	126.2	-3%	-12%	-7%
Wholesale price (€/t)	172.1	167.0	147.4	154.9	-3%	-12%	-7%
Export price (€/t)	100.0	107.7	107.7	107.7	8%		
Export subsidy (€/t)	58.0	43.8			-24%	-100%	-100%
Export based wholesale price (€/t)	172.1	167.0	123.2	123.2	-3%	-26%	-26%
Import price (€/t)	120.0	127.7	127.7	127.7	6%		
Ad valorem tariff	17%	17%				-100%	-100%
Specific tariff (€/t)	58.6	58.6				-100%	-100%
Import based wholesale price (€/t)	224.8	235.2	154.9	154.9	5%	-34%	-34%
Total area (1,000 ha)	3,644	3,656	3,563	3,629	0%	-3%	-1%
Newly irrigated area (1,000 ha)		5	5	5		-2%	0%
Farm supply (1,000 t)	8,301	8,905	8,525	8,745	7%	-4%	-2%
Processing supply (1,000 t)							
Total supply (1,000 t)	8,301	8,905	8,525	8,745	7%	-4%	-2%
Human demand (1,000 t)	1,133	1,434	1,685	1,570	27%	17%	9%
Processing demand (1,000 t)							
Feed demand (1,000 t)	4,530	5,385	4,934	5,288	19%	-8%	-2%
Seed demand (1,000 t)	729	731	713	726	0%	-3%	-1%
Total demand (1,000 t)	6,392	7,551	7,332	7,583	18%	-3%	0%
Post harvest losses (1,000 t)	1,162	1,247	1,194	1,224	7%	-4%	-2%
Net exports (1,000 t)	747	107		-63	-86%	-100%	-159%
Change in prod. surpl. (output) (1,000 €)			-130,224	-81,500			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-130,389	-81,604			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			30,121	18,089			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			4,699	4,699			
Total change in budget (1,000 €)			4,699	4,699			
Total welf. change (exc. feed) (1,000 €)			-95,569	-58,816			
<b>Maize</b>							
Effective farmgate price (€/t)	170.0	166.8	144.7	144.7	-2%	-13%	-13%
Wholesale price (€/t)	185.9	182.5	159.0	159.0	-2%	-13%	-13%
Export price (€/t)	113.0	110.5	110.5	110.5	-2%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	130.2	127.3	127.3	127.3	-2%		
Import price (€/t)	133.0	130.5	130.5	130.5	-2%		
Ad valorem tariff	18%	18%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	185.9	182.5	159.0	159.0	-2%	-13%	-13%
Total area (1,000 ha)	535	559	541	539	4%	-3%	-4%
Newly irrigated area (1,000 ha)		18	18	18		-3%	-4%
Farm supply (1,000 t)	2,225	2,345	2,216	2,205	5%	-6%	-6%
Processing supply (1,000 t)							
Total supply (1,000 t)	2,225	2,345	2,216	2,205	5%	-6%	-6%
Human demand (1,000 t)	1,256	1,373	1,371	1,377	9%	0%	0%
Processing demand (1,000 t)							
Feed demand (1,000 t)	1,635	1,902	1,870	1,975	16%	-2%	4%
Seed demand (1,000 t)	54	56	54	54	4%	-3%	-4%
Total demand (1,000 t)	2,944	3,331	3,295	3,406	13%	-1%	2%
Post harvest losses (1,000 t)	89	94	89	88	5%	-6%	-6%
Net exports (1,000 t)	-808	-1,080	-1,168	-1,290	34%	8%	19%
Change in prod. surpl. (output) (1,000 €)			-47,269	-47,269			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-48,712	-48,707			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			32,532	32,532			
Change in tariff revenue (1,000 €)			-25,383	-25,383			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-25,383	-25,383			
Total welf. change (exc. feed) (1,000 €)			-41,564	-41,559			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Chickpeas</b>							
Effective farmgate price (€/t)	445.5	445.5	445.5	445.5			
Wholesale price (€/t)	473.7	473.7	473.7	473.7			
Export price (€/t)	425.0	425.0	425.0	425.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	473.7	473.7	473.7	473.7			
Import price (€/t)	445.0	445.0	445.0	445.0			
Ad valorem tariff	17%	17%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	581.1	581.1	505.4	505.4		-13%	-13%
Total area (1,000 ha)	666	678	700	695	2%	3%	2%
Newly irrigated area (1,000 ha)		1	1	1		4%	4%
Farm supply (1,000 t)	635	647	668	663	2%	3%	2%
Processing supply (1,000 t)							
Total supply (1,000 t)	635	647	668	663	2%	3%	2%
Human demand (1,000 t)	212	232	229	230	9%	-1%	-1%
Processing demand (1,000 t)							
Feed demand (1,000 t)	150	171	150	161	14%	-12%	-6%
Seed demand (1,000 t)	80	81	84	83	2%	3%	2%
Total demand (1,000 t)	442	484	463	475	10%	-4%	-2%
Post harvest losses (1,000 t)	19	19	20	20	2%	3%	2%
Net exports (1,000 t)	174	143	185	168	-17%	29%	17%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							
<b>Dry Beans</b>							
Effective farmgate price (€/t)	662.4	662.4	662.4	662.4			
Wholesale price (€/t)	701.8	701.8	701.8	701.8			
Export price (€/t)	648.0	648.0	648.0	648.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	701.8	701.8	701.8	701.8			
Import price (€/t)	668.0	668.0	668.0	668.0			
Ad valorem tariff	6%	6%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	773.6	773.6	733.5	733.5		-5%	-5%
Total area (1,000 ha)	173	176	181	180	2%	3%	2%
Newly irrigated area (1,000 ha)		0	0	0		4%	4%
Farm supply (1,000 t)	236	259	267	264	9%	3%	2%
Processing supply (1,000 t)							
Total supply (1,000 t)	236	259	267	264	9%	3%	2%
Human demand (1,000 t)	197	215	212	213	9%	-1%	-1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)	16	16	16	16	2%	3%	2%
Total demand (1,000 t)	212	231	229	229	9%	-1%	-1%
Post harvest losses (1,000 t)	7	8	8	8	9%	3%	2%
Net exports (1,000 t)	17	20	30	27	18%	50%	36%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Lentils</b>							
Effective farmgate price (€/t)	445.5	445.5	445.5	445.5			
Wholesale price (€/t)	473.7	473.7	473.7	473.7			
Export price (€/t)	472.0	472.0	472.0	472.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	473.7	473.7	473.7	473.7			
Import price (€/t)	492.0	492.0	492.0	492.0			
Ad valorem tariff	17%	17%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	589.1	589.1	505.4	505.4	-14%	-14%	
Total area (1,000 ha)	536	550	567	564	3%	3%	2%
Newly irrigated area (1,000 ha)		4	4	4		4%	4%
Farm supply (1,000 t)	477	490	505	502	3%	3%	2%
Processing supply (1,000 t)							
Total supply (1,000 t)	477	490	505	502	3%	3%	2%
Human demand (1,000 t)	265	290	286	287	9%	-1%	-1%
Processing demand (1,000 t)							
Feed demand (1,000 t)	100	114	99	107	14%	-13%	-6%
Seed demand (1,000 t)	43	44	45	45	3%	3%	2%
Total demand (1,000 t)	409	448	431	440	10%	-4%	-2%
Post harvest losses (1,000 t)	14	15	15	15	3%	3%	2%
Net exports (1,000 t)	55	27	58	47	-50%	115%	73%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							
<b>Tobacco</b>							
Effective farmgate price (€/t)	3,587.3	2,969.4	2,720.3	2,858.4	-17%	-8%	-4%
Wholesale price (€/t)	4,165.9	3,465.6	3,183.2	3,339.8	-17%	-8%	-4%
Export price (€/t)	3,215.0	2,988.6	2,988.6	2,988.6	-7%		
Export subsidy (€/t)	814.8	351.7			-57%	-100%	-100%
Export based wholesale price (€/t)	4,165.9	3,465.6	3,113.9	3,113.9	-17%	-10%	-10%
Import price (€/t)	3,255.0	3,028.6	3,028.6	3,028.6	-7%		
Ad valorem tariff	25%	25%		0.1		-100%	-41%
Specific tariff (€/t)							
Import based wholesale price (€/t)	4,234.2	3,940.4	3,183.2	3,631.4	-7%	-19%	-8%
Total area (1,000 ha)	274	256	240	250	-7%	-6%	-2%
Newly irrigated area (1,000 ha)		13	9	11		-30%	-10%
Farm supply (1,000 t)	260	245	225	237	-6%	-8%	-3%
Processing supply (1,000 t)							
Total supply (1,000 t)	260	245	225	237	-6%	-8%	-3%
Human demand (1,000 t)	135	202	229	214	50%	13%	6%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	135	202	229	214	50%	13%	6%
Post harvest losses (1,000 t)	26	24	22	24	-6%	-8%	-3%
Net exports (1,000 t)	100	18	-27		-82%	-250%	-100%
Change in prod. surpl. (output) (1,000 €)			-53,999	-24,550			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-58,190	-26,646			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			59,728	25,952			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			6,280	6,280			
Total change in budget (1,000 €)			6,280	6,280			
Total welf. change (exc. feed) (1,000 €)			7,817	5,586			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Sugar</b>							
Effective farmgate price (€/t)	463.1	463.1	311.6	476.7	0%	-33%	3%
Wholesale price (€/t)	483.5	483.5	328.9	497.4	0%	-32%	3%
Export price (€/t)	290.0	274.5	274.5	274.5		-5%	
Export subsidy (€/t)	208.2				-100%		
Export based wholesale price (€/t)	483.5	259.6	259.6	497.4	-46%		92%
Import price (€/t)	330.0	314.5	314.5	314.5		-5%	
Ad valorem tariff	126%	126%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	760.4	725.2	328.9	607.9	-5%	-55%	-16%
Total area (1,000 ha)	461	417	429	415	-9%	3%	0%
Newly irrigated area (1,000 ha)			8				
Farm supply (1,000 t)	2,307	2,244	2,165	2,243	-3%	-4%	0%
Processing supply (1,000 t)							
Total supply (1,000 t)	2,307	2,244	2,165	2,243	-3%	-4%	0%
Human demand (1,000 t)	1,949	2,244	2,404	2,243	15%	7%	0%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	1,949	2,244	2,404	2,243	15%	7%	0%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	358		-239	0	-100%		
Change in prod. surpl. (output) (1,000 €)			-339,414				
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-341,384				
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			356,692	-30,974			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			15,308	-30,974			
<b>Cotton</b>							
Effective farmgate price (€/t)	533.4	495.8	495.8	495.8	-7%		
Wholesale price (€/t)	616.8	578.5	578.5	578.5	-6%		
Export price (€/t)	100.0	100.0	100.0	100.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	82.4	82.4	82.4	82.4			
Import price (€/t)	140.0	140.0	140.0	140.0			
Ad valorem tariff	500%	500%	5.0	5.0			
Specific tariff (€/t)							
Import based wholesale price (€/t)	851.7	851.7	851.7	851.7			
Total area (1,000 ha)	733	881	899	894	20%	2%	1%
Newly irrigated area (1,000 ha)		162	167	166		3%	3%
Farm supply (1,000 t)	2,145	3,198	3,263	3,245	49%	2%	1%
Processing supply (1,000 t)							
Total supply (1,000 t)	2,145	3,198	3,263	3,245	49%	2%	1%
Human demand (1,000 t)							
Processing demand (1,000 t)	2,145	3,198	3,263	3,245	49%	2%	1%
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	2,145	3,198	3,263	3,245	49%	2%	1%
Post harvest losses (1,000 t)							
Net exports (1,000 t)							
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							



Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
	<b>Sunflower Seed</b>						
Effective farmgate price (€/t)	439.6	396.4	356.5	356.5	-10%	-10%	-10%
Wholesale price (€/t)	482.0	435.6	392.7	392.7	-10%	-10%	-10%
Export price (€/t)	217.0	194.3	194.3	194.3	-10%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	402.9	361.0	361.0	361.0	-10%		
Import price (€/t)	237.0	214.3	214.3	214.3	-10%		
Ad valorem tariff	20%	20%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	482.0	435.6	392.7	392.7	-10%	-10%	-10%
Total area (1,000 ha)	575	553	535	531	-4%	-3%	-4%
Newly irrigated area (1,000 ha)		5	4	4		-2%	-3%
Farm supply (1,000 t)	904	908	864	857	0%	-5%	-6%
Processing supply (1,000 t)							
Total supply (1,000 t)	904	908	864	857	0%	-5%	-6%
Human demand (1,000 t)	10	12	13	13	22%	7%	7%
Processing demand (1,000 t)	1,405	1,298	1,250	1,268	-8%	-4%	-2%
Feed demand (1,000 t)							
Seed demand (1,000 t)	17	17	16	16	-4%	-3%	-4%
Total demand (1,000 t)	1,432	1,327	1,279	1,296	-7%	-4%	-2%
Post harvest losses (1,000 t)	45	45	43	43	0%	-5%	-6%
Net exports (1,000 t)	-574	-464	-458	-482	-19%	-1%	4%
Change in prod. surpl. (output) (1,000 €)			-34,000	-34,000			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-34,172	-34,172			
Change in welfare (process.) (1,000 €)			-20,009	-8,648			
Compensating variation (1,000 €)			537	537			
Change in tariff revenue (1,000 €)			-19,899	-19,899			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-19,899	-19,899			
Total welf. change (exc. feed) (1,000 €)			-73,543	-62,181			
	<b>Soybeans</b>						
Effective farmgate price (€/t)	281.4	253.7	253.7	253.7	-10%		
Wholesale price (€/t)	392.6	354.9	354.9	354.9	-10%		
Export price (€/t)	244.0	218.6	218.6	218.6	-10%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	360.9	323.2	323.2	323.2	-10%		
Import price (€/t)	264.0	238.6	238.6	238.6	-10%		
Ad valorem tariff							
Specific tariff (€/t)							
Import based wholesale price (€/t)	392.6	354.9	354.9	354.9	-10%		
Total area (1,000 ha)	22	31	32	31	40%	2%	2%
Newly irrigated area (1,000 ha)		10	10	10		3%	3%
Farm supply (1,000 t)	55	63	64	64	14%	2%	2%
Processing supply (1,000 t)							
Total supply (1,000 t)	55	63	64	64	14%	2%	2%
Human demand (1,000 t)							
Processing demand (1,000 t)	325	310	295	295	-5%	-5%	-5%
Feed demand (1,000 t)							
Seed demand (1,000 t)	3	4	4	4	40%	2%	2%
Total demand (1,000 t)	328	313	299	299	-4%	-5%	-5%
Post harvest losses (1,000 t)	14	16	16	16	14%	2%	2%
Net exports (1,000 t)	-287	-266	-250	-251	-7%	-6%	-6%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)			-5,836	-5,836			
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			-5,836	-5,836			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Onions</b>							
Effective farmgate price (€/t)	222.7	222.7	222.7	241.9			9%
Wholesale price (€/t)	287.2	287.2	287.2	310.2			8%
Export price (€/t)	136.0	136.0	136.0	147.6			9%
Export subsidy (€/t)							
Export based wholesale price (€/t)	287.2	287.2	287.2	310.2			8%
Import price (€/t)	196.0	196.0	196.0	207.6			6%
Ad valorem tariff	45%	45%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	464.7	464.7	376.5	399.6		-19%	-14%
Total area (1,000 ha)	108	111	113	119	3%	1%	7%
Newly irrigated area (1,000 ha)		2	1	2		-26%	-2%
Farm supply (1,000 t)	2,291	2,586	2,629	2,797	13%	2%	8%
Processing supply (1,000 t)							
Total supply (1,000 t)	2,291	2,586	2,629	2,797	13%	2%	8%
Human demand (1,000 t)	1,752	2,015	2,033	1,987	15%	1%	-1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	1,752	2,015	2,033	1,987	15%	1%	-1%
Post harvest losses (1,000 t)	344	388	394	419	13%	2%	8%
Net exports (1,000 t)	195	183	202	390	-6%	10%	113%
Change in prod. surpl. (output) (1,000 €)				50,792			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)				51,381			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)				-45,991			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)				5,391			
<b>Potatoes</b>							
Effective farmgate price (€/t)	193.4	193.4	192.4	210.1	-1%		9%
Wholesale price (€/t)	239.2	239.2	238.0	258.1	0%		8%
Export price (€/t)	174.0	174.0	174.0	188.7			8%
Export subsidy (€/t)	1.2	1.2				-100%	-100%
Export based wholesale price (€/t)	239.2	239.2	238.0	258.1		0%	8%
Import price (€/t)	234.0	234.0	234.0	248.7			6%
Ad valorem tariff	23%	19%				-16%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	381.1	372.5	327.3	347.4	-2%	-12%	-7%
Total area (1,000 ha)	211	218	220	233	3%	1%	7%
Newly irrigated area (1,000 ha)		4	3	4		-26%	-2%
Farm supply (1,000 t)	5,452	6,237	6,312	6,765	14%	1%	8%
Processing supply (1,000 t)							
Total supply (1,000 t)	5,452	6,237	6,312	6,765	14%	1%	8%
Human demand (1,000 t)	4,400	4,806	4,761	4,683	9%	-1%	-3%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)	423	436	440	467	3%	1%	7%
Total demand (1,000 t)	4,822	5,242	5,202	5,150	9%	-1%	-2%
Post harvest losses (1,000 t)	545	624	631	677	14%	1%	8%
Net exports (1,000 t)	85	372	479	939	337%	29%	153%
Change in prod. surpl. (output) (1,000 €)			-5,933	99,618			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-5,987	100,625			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			5,638	-90,170			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			436	436			
Total change in budget (1,000 €)			436	436			
Total welf. change (exc. feed) (1,000 €)			86	10,891			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Table Tomatoes</b>							
Effective farmgate price (€/t)	257.9	253.4	249.3	249.3	-2%	-2%	-2%
Wholesale price (€/t)	335.1	329.6	324.6	324.6	-2%	-2%	-2%
Export price (€/t)	336.0	336.0	336.0	336.0			
Export subsidy (€/t)	10.6	5.0			-53%	-100%	-100%
Export based wholesale price (€/t)	335.1	329.6	324.6	324.6	-2%	-2%	-2%
Import price (€/t)	396.0	396.0	396.0	396.0			
Ad valorem tariff	52%	49%			-7%	-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	619.8	606.3	413.9	413.9	-2%	-32%	-32%
Total area (1,000 ha)	160	161	159	159	1%	-1%	-1%
Newly irrigated area (1,000 ha)		3	2	3		-28%	-10%
Farm supply (1,000 t)	6,334	7,099	6,983	6,962	12%	-2%	-2%
Processing supply (1,000 t)							
Total supply (1,000 t)	6,334	7,099	6,983	6,962	12%	-2%	-2%
Human demand (1,000 t)	4,598	5,543	5,739	5,714	21%	4%	3%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	4,598	5,543	5,739	5,714	21%	4%	3%
Post harvest losses (1,000 t)	1,077	1,207	1,187	1,184	12%	-2%	-2%
Net exports (1,000 t)	659	350	57	65	-47%	-84%	-81%
Change in prod. surpl. (output) (1,000 €)			-27,896	-27,896			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-28,387	-28,438			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			27,844	27,844			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			1,741	1,741			
Total change in budget (1,000 €)			1,741	1,741			
Total welf. change (exc. feed) (1,000 €)			1,198	1,148			
<b>Tomato Paste</b>							
Effective farmgate price (€/t)	398.6	398.6	346.3	391.3	-13%	-2%	
Wholesale price (€/t)	992.7	992.7	939.4	985.3	-5%	-1%	
Export price (€/t)	686.0	686.0	686.0	719.2		5%	
Export subsidy (€/t)	53.3	53.3				-100%	-100%
Export based wholesale price (€/t)	992.7	992.7	939.4	985.3	-5%	-1%	
Import price (€/t)	726.0	726.0	726.0	759.2		5%	
Ad valorem tariff	146%	136%			-7%	-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	2,068.7	1,995.3	1,008.7	1,054.6	-4%	-49%	-47%
Total area (1,000 ha)	40	41	35	40	2%	-14%	-1%
Newly irrigated area (1,000 ha)		0	0	0		-37%	-10%
Farm supply (1,000 t)	293	334	276	327	14%	-17%	-2%
Processing supply (1,000 t)							
Total supply (1,000 t)	293	334	276	327	14%	-17%	-2%
Human demand (1,000 t)	131	153	165	155	17%	7%	1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	131	153	165	155	17%	7%	1%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	163	181	112	172	11%	-38%	-5%
Change in prod. surpl. (output) (1,000 €)			-15,813	-2,388			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-15,876	-2,398			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			8,418	1,142			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			9,638	9,638			
Total change in budget (1,000 €)			9,638	9,638			
Total welf. change (exc. feed) (1,000 €)			2,179	8,381			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Melon</b>							
Effective farmgate price (€/t)	187.6	187.6	189.1	189.7	1%	1%	
Wholesale price (€/t)	239.7	239.7	241.6	242.3	1%	1%	
Export price (€/t)	197.0	197.0	197.0	197.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	239.7	239.7	239.7	239.7			
Import price (€/t)	257.0	257.0	257.0	257.0			
Ad valorem tariff	77%	77%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	526.9	526.9	329.1	329.1	-38%	-38%	
Total area (1,000 ha)	228	255	254	258	12%	-1%	1%
Newly irrigated area (1,000 ha)		24	18	23		-26%	-7%
Farm supply (1,000 t)	5,699	6,848	6,816	6,931	20%	0%	1%
Processing supply (1,000 t)							
Total supply (1,000 t)	5,699	6,848	6,816	6,931	20%	0%	1%
Human demand (1,000 t)	4,821	5,726	5,794	5,892	19%	1%	3%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	4,821	5,726	5,794	5,892	19%	1%	3%
Post harvest losses (1,000 t)	855	1,027	1,022	1,040	20%	0%	1%
Net exports (1,000 t)	23	95			309%	-100%	-100%
Change in prod. surpl. (output) (1,000 €)			9,800	13,125			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			10,697	14,453			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			-10,771	-14,381			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			-74	72			
<b>Cucumbers</b>							
Effective farmgate price (€/t)	281.4	281.4	281.4	281.4			
Wholesale price (€/t)	317.8	317.8	317.8	317.8			
Export price (€/t)	479.0	479.0	479.0	479.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	317.8	317.8	317.8	317.8			
Import price (€/t)	539.0	539.0	539.0	539.0			
Ad valorem tariff	28%	28%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	558.0	558.0	407.1	407.1	-27%	-27%	
Total area (1,000 ha)	45	47	47	47	4%	1%	1%
Newly irrigated area (1,000 ha)		1	1	1		-27%	-9%
Farm supply (1,000 t)	1,514	1,813	1,826	1,828	20%	1%	1%
Processing supply (1,000 t)							
Total supply (1,000 t)	1,514	1,813	1,826	1,828	20%	1%	1%
Human demand (1,000 t)	1,378	1,618	1,640	1,629	17%	1%	1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	1,378	1,618	1,640	1,629	17%	1%	1%
Post harvest losses (1,000 t)	121	145	146	146	20%	1%	1%
Net exports (1,000 t)	15	50	41	53	229%	-18%	6%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Peppers</b>							
Effective farmgate price (€/t)	392.7	392.7	392.7	392.7			
Wholesale price (€/t)	606.7	606.7	606.7	606.7			
Export price (€/t)	642.0	642.0	642.0	642.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	606.7	606.7	606.7	606.7			
Import price (€/t)	702.0	702.0	702.0	702.0			
Ad valorem tariff	23%	23%		0.1		-100%	-69%
Specific tariff (€/t)							
Import based wholesale price (€/t)	857.5	857.5	696.0	746.5		-19%	-13%
Total area (1,000 ha)	67	70	71	71	4%	1%	1%
Newly irrigated area (1,000 ha)		2	2	2		-27%	-9%
Farm supply (1,000 t)	1,331	1,576	1,591	1,592	18%	1%	1%
Processing supply (1,000 t)							
Total supply (1,000 t)	1,331	1,576	1,591	1,592	18%	1%	1%
Human demand (1,000 t)	1,101	1,293	1,310	1,301	17%	1%	1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	1,101	1,293	1,310	1,301	17%	1%	1%
Post harvest losses (1,000 t)	200	236	239	239	18%	1%	1%
Net exports (1,000 t)	30	47	42	52	54%	-9%	11%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							
<b>Apples</b>							
Effective farmgate price (€/t)	281.4	281.4	281.4	281.4			
Wholesale price (€/t)	341.4	341.4	341.4	341.4			
Export price (€/t)	490.0	490.0	490.0	490.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	341.4	341.4	341.4	341.4			
Import price (€/t)	550.0	550.0	550.0	550.0			
Ad valorem tariff	59%	59%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	755.2	755.2	430.7	430.7		-43%	-43%
Total area (1,000 ha)	253	254	254	253	0%	0%	-1%
Newly irrigated area (1,000 ha)		0	0	0		2%	0%
Farm supply (1,000 t)	2,501	3,150	3,156	3,131	26%	0%	-1%
Processing supply (1,000 t)							
Total supply (1,000 t)	2,501	3,150	3,156	3,131	26%	0%	-1%
Human demand (1,000 t)	2,090	2,488	2,551	2,607	19%	3%	5%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	2,090	2,488	2,551	2,607	19%	3%	5%
Post harvest losses (1,000 t)	175	221	221	219	26%	0%	-1%
Net exports (1,000 t)	237	442	384	306	87%	-13%	-31%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
	<b>Table Olives</b>						
Effective farmgate price (€/t)	1,219.2	1,219.2	1,219.2	1,219.2			
Wholesale price (€/t)	1,442.6	1,442.6	1,442.6	1,442.6			
Export price (€/t)	1,044.0	1,044.0	1,044.0	1,044.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	1,442.6	1,442.6	1,442.6	1,442.6			
Import price (€/t)	1,084.0	1,084.0	1,084.0	1,084.0			
Ad valorem tariff	18%	18%		0.1		-100%	-64%
Specific tariff (€/t)							
Import based wholesale price (€/t)	1,707.0	1,707.0	1,511.9	1,581.3		-11%	-7%
Total area (1,000 ha)	365	366	367	364	0%	0%	0%
Newly irrigated area (1,000 ha)		0	0	0		2%	1%
Farm supply (1,000 t)	435	491	493	490	13%	0%	0%
Processing supply (1,000 t)							
Total supply (1,000 t)	435	491	493	490	13%	0%	0%
Human demand (1,000 t)	380	447	452	450	17%	1%	1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	380	447	452	450	17%	1%	1%
Post harvest losses (1,000 t)	35	39	39	39	13%	0%	0%
Net exports (1,000 t)	20	6	1	1	-72%	-85%	-91%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							
	<b>Olive Oil</b>						
Effective farmgate price (€/t)	2,356.4	2,356.4	2,350.1	2,484.3	0%	5%	
Wholesale price (€/t)	2,706.6	2,706.6	2,700.1	2,837.0	0%	5%	
Export price (€/t)	1,550.0	1,550.0	1,550.0	1,628.5		5%	
Export subsidy (€/t)	6.4	6.4				-100%	-100%
Export based wholesale price (€/t)	2,706.6	2,706.6	2,700.1	2,837.0		0%	5%
Import price (€/t)	1,590.0	1,590.0	1,590.0	1,668.5		5%	
Ad valorem tariff	37%	31%				-16%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	3,357.7	3,262.3	2,769.4	2,906.3		-3%	-15%
Total area (1,000 ha)	591	593	594	602	0%	0%	2%
Newly irrigated area (1,000 ha)		0	0	0		2%	2%
Farm supply (1,000 t)	117	133	133	136	13%	0%	3%
Processing supply (1,000 t)							
Total supply (1,000 t)	117	133	133	136	13%	0%	3%
Human demand (1,000 t)	52	56	55	52	9%	-3%	-8%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	52	56	55	52	9%	-3%	-8%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	66	76	78	85	16%	2%	11%
Change in prod. surpl. (output) (1,000 €)			-838	17,193			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-838	17,195			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			363	-7,150			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			493	493			
Total change in budget (1,000 €)			493	493			
Total welf. change (exc. feed) (1,000 €)			18	10,538			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
	<b>Lemons</b>						
Effective farmgate price (€/t)	422.0	422.0	406.5	406.5	-4%	-4%	
Wholesale price (€/t)	597.7	597.7	580.7	580.7	-3%	-3%	
Export price (€/t)	452.0	452.0	452.0	452.0			
Export subsidy (€/t)	17.0	17.0			-100%	-100%	
Export based wholesale price (€/t)	597.7	597.7	580.7	580.7	-3%	-3%	
Import price (€/t)	512.0	512.0	4.0	512.0	-99%		
Ad valorem tariff	53%	53%			-100%	-100%	
Specific tariff (€/t)							
Import based wholesale price (€/t)	941.4	941.4	670.0	670.0	-29%	-29%	
Total area (1,000 ha)	19	19	18	18	0%	-2%	-2%
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	394	393	384	382	0%	-2%	-3%
Processing supply (1,000 t)							
Total supply (1,000 t)	394	393	384	382	0%	-2%	-3%
Human demand (1,000 t)	236	280	291	291	19%	4%	4%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	236	280	291	291	19%	4%	4%
Post harvest losses (1,000 t)	28	28	27	27	0%	-2%	-3%
Net exports (1,000 t)	130	85	66	64	-34%	-22%	-25%
Change in prod. surpl. (output) (1,000 €)			-6,018	-6,018			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-6,018	-6,018			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			4,803	4,803			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			1,453	1,453			
Total change in budget (1,000 €)			1,453	1,453			
Total welf. change (exc. feed) (1,000 €)			238	238			
	<b>Oranges</b>						
Effective farmgate price (€/t)	252.1	259.9	262.8	267.1	3%	1%	3%
Wholesale price (€/t)	359.2	367.5	370.6	375.2	2%	1%	2%
Export price (€/t)	337.0	337.0	337.0	337.0			
Export subsidy (€/t)	17.0	17.0			-100%	-100%	
Export based wholesale price (€/t)	359.2	359.2	342.2	342.2	-5%	-5%	
Import price (€/t)	397.0	397.0	397.0	397.0			
Ad valorem tariff	53%	53%			-100%	-100%	
Specific tariff (€/t)							
Import based wholesale price (€/t)	642.0	642.0	431.6	431.6	-33%	-33%	
Total area (1,000 ha)	41	42	42	42	2%	1%	2%
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	937	989	1,004	1,011	6%	2%	2%
Processing supply (1,000 t)							
Total supply (1,000 t)	937	989	1,004	1,011	6%	2%	2%
Human demand (1,000 t)	819	950	964	970	16%	2%	2%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	819	950	964	970	16%	2%	2%
Post harvest losses (1,000 t)	37	40	40	40	6%	2%	2%
Net exports (1,000 t)	80				-100%		
Change in prod. surpl. (output) (1,000 €)			2,866	7,208			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			2,866	7,208			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			-2,899	-7,201			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			-33	7			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Mandarins</b>							
Effective farmgate price (€/t)	269.6	269.6	255.1	255.1	-5%	-5%	
Wholesale price (€/t)	407.6	407.6	390.6	390.6	-4%	-4%	
Export price (€/t)	368.0	368.0	368.0	368.0			
Export subsidy (€/t)	17.0	17.0			-100%	-100%	
Export based wholesale price (€/t)	407.6	407.6	390.6	390.6	-4%	-4%	
Import price (€/t)	428.0	428.0	428.0	428.0			
Ad valorem tariff	53%	53%			-100%	-100%	
Specific tariff (€/t)							
Import based wholesale price (€/t)	706.7	706.7	479.9	479.9	-32%	-32%	
Total area (1,000 ha)	29	29	28	28	0%	-2%	-3%
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	447	515	497	495	15%	-4%	-4%
Processing supply (1,000 t)							
Total supply (1,000 t)	447	515	497	495	15%	-4%	-4%
Human demand (1,000 t)	271	322	347	353	19%	7%	10%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	271	322	347	353	19%	7%	10%
Post harvest losses (1,000 t)	58	67	65	64	15%	-4%	-4%
Net exports (1,000 t)	119	126	86	77	6%	-32%	-39%
Change in prod. surpl. (output) (1,000 €)			-7,333	-7,333			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-7,333	-7,333			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			5,608	5,608			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			2,143	2,143			
Total change in budget (1,000 €)			2,143	2,143			
Total welf. change (exc. feed) (1,000 €)			418	418			
<b>Hazelnuts</b>							
Effective farmgate price (€/t)	1,418.5	1,418.5	1,418.5	1,463.8			3%
Wholesale price (€/t)	1,581.7	1,581.7	1,581.7	1,630.2			3%
Export price (€/t)	1,695.0	1,695.0	1,695.0	1,746.5			3%
Export subsidy (€/t)							
Export based wholesale price (€/t)	1,581.7	1,581.7	1,581.7	1,630.2			3%
Import price (€/t)	1,735.0	1,735.0	1,735.0	1,786.5			3%
Ad valorem tariff	42%	42%					
Specific tariff (€/t)							
Import based wholesale price (€/t)	2,379.7	2,379.7	1,651.0	1,699.5			-31%
Total area (1,000 ha)	980	980	981	987	0%	0%	1%
Newly irrigated area (1,000 ha)	1	1	1	1	0%	0%	1%
Farm supply (1,000 t)	506	571	571	578	13%	0%	1%
Processing supply (1,000 t)							
Total supply (1,000 t)	506	571	571	578	13%	0%	1%
Human demand (1,000 t)	416	503	517	497	21%	3%	-1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	416	503	517	497	21%	3%	-1%
Post harvest losses (1,000 t)	25	29	29	29	13%	0%	1%
Net exports (1,000 t)	65	39	26	52	-40%	-35%	32%
Change in prod. surpl. (output) (1,000 €)				25,985			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)				25,985			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)				-24,030			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)				1,954			



Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
	<b>Table Grapes</b>						
Effective farmgate price (€/t)	345.8	352.0	357.2	405.5	2%	1%	15%
Wholesale price (€/t)	530.9	537.8	543.8	598.4	1%	1%	11%
Export price (€/t)	449.0	449.0	449.0	505.5			13%
Export subsidy (€/t)							
Export based wholesale price (€/t)	530.9	530.9	530.9	598.4			13%
Import price (€/t)	509.0	509.0	509.0	565.5			11%
Ad valorem tariff	51%	51%		0.0		-100%	-95%
Specific tariff (€/t)							
Import based wholesale price (€/t)	879.8	879.8	620.2	701.3		-30%	-20%
Total area (1,000 ha)	445	452	455	472	2%	1%	4%
Newly irrigated area (1,000 ha)		4	4	4		2%	6%
Farm supply (1,000 t)	2,554	2,929	2,958	3,147	15%	1%	7%
Processing supply (1,000 t)							
Total supply (1,000 t)	2,554	2,929	2,958	3,147	15%	1%	7%
Human demand (1,000 t)	2,254	2,636	2,662	2,382	17%	1%	-10%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	2,254	2,636	2,662	2,382	17%	1%	-10%
Post harvest losses (1,000 t)	255	293	296	315	15%	1%	7%
Net exports (1,000 t)	44			451			-100%
Change in prod. surpl. (output) (1,000 €)			15,309	161,352			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			15,412	162,443			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			-15,569	-150,785			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			-157	11,658			
	<b>Sultanas</b>						
Effective farmgate price (€/t)	580.3	580.3	580.3	580.3			
Wholesale price (€/t)	707.5	707.5	707.5	707.5			
Export price (€/t)	958.0	958.0	958.0	958.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	707.5	707.5	707.5	707.5			
Import price (€/t)	998.0	998.0	998.0	998.0			
Ad valorem tariff	51%	51%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	1,285.8	1,285.8	776.8	776.8		-40%	-40%
Total area (1,000 ha)	96	96	96	94	0%	0%	-2%
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	225	254	254	248	13%	0%	-2%
Processing supply (1,000 t)							
Total supply (1,000 t)	225	254	254	248	13%	0%	-2%
Human demand (1,000 t)	17	20	21	21	19%	2%	4%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	17	20	21	21	19%	2%	4%
Post harvest losses (1,000 t)	22	25	25	25	13%	0%	-2%
Net exports (1,000 t)	185	208	207	202	12%	0%	-3%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Tea</b>							
Effective farmgate price (€/t)	1,518.2	1,544.7	538.2	538.2	2%	-65%	-65%
Wholesale price (€/t)	3,772.6	3,812.4	2,302.7	2,302.7	1%	-40%	-40%
Export price (€/t)	674.0	583.8	583.8	583.8	-13%		
Export subsidy (€/t)	1,199.9				-100%		
Export based wholesale price (€/t)	3,772.6	2,233.3	2,233.3	2,233.3	-41%		
Import price (€/t)	714.0	623.8	623.8	623.8	-13%		
Ad valorem tariff	55%	55%				-100%	-100%
Specific tariff (€/t)	1,817.1	1,817.1				-100%	-100%
Import based wholesale price (€/t)	4,851.8	4,462.9	2,302.7	2,302.7	-8%	-48%	-48%
Total area (1,000 ha)	77	77	65	65	0%	-15%	-15%
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	173	191	153	153	10%	-20%	-20%
Processing supply (1,000 t)							
Total supply (1,000 t)	173	191	153	153	10%	-20%	-20%
Human demand (1,000 t)	162	191	255	252	18%	34%	32%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	162	191	255	252	18%	34%	32%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	11		-102	-99	-100%		
Change in prod. surpl. (output) (1,000 €)			-175,372	-175,372			
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)			-175,372	-175,372			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			326,846	326,846			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			151,474	151,474			
<b>Milk</b>							
Effective farmgate price (€/t)	308.7	260.0	165.1	245.8	-16%	-36%	-5%
Wholesale price (€/t)	576.9	524.1	425.3	512.9	-9%	-19%	-2%
Export price (€/t)	186.0	197.8	197.8	323.2	6%		63%
Export subsidy (€/t)				-586.2			
Export based wholesale price (€/t)	321.3	339.5	339.5	64.2	6%		-81%
Import price (€/t)	206.0	217.8	217.8	343.2	6%		58%
Ad valorem tariff	103%	103%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	576.9	604.8	425.3	512.9	5%	-30%	-15%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	10,026	12,239	9,479	11,774	22%	-23%	-4%
Processing supply (1,000 t)							
Total supply (1,000 t)	10,026	12,239	9,479	11,774	22%	-23%	-4%
Human demand (1,000 t)	8,235	9,900	10,790	9,918	20%	9%	0%
Processing demand (1,000 t)							
Feed demand (1,000 t)	1,325	1,605	1,257	1,530	21%	-22%	-5%
Seed demand (1,000 t)							
Total demand (1,000 t)	9,560	11,504	12,047	11,448	20%	5%	0%
Post harvest losses (1,000 t)	602	734	569	706	22%	-23%	-4%
Net exports (1,000 t)	-136		-3,137	-381	-100%		
Change in prod. surpl. (output) (1,000 €)			-1,026,920	-170,955			
Change in prod. surpl. (input) (1,000 €)				263,517			98,684
Change in prod. surpl. (total) (1,000 €)			-763,402	-72,270			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			1,020,607	111,517			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			47,348	47,348			
Total welf. change (1,000 €)			304,553	86,595			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
	<b>Sheep Meat</b>						
Effective farmgate price (€/t)	3,194.6	3,683.5	2,566.3	3,094.7	15%	-30%	-16%
Wholesale price (€/t)	3,504.4	4,017.8	2,844.7	3,399.5	15%	-29%	-15%
Export price (€/t)	2,100.0	2,358.0	2,358.0	2,358.0	12%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	2,053.1	2,223.4	2,223.4	3,059.6	8%		38%
Import price (€/t)	2,200.0	2,458.0	2,458.0	2,458.0	12%		
Ad valorem tariff	157%	157%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	5,700.9	6,364.0	2,844.7	3,399.5	12%	-55%	-47%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	319	343	296	333	8%	-14%	-3%
Processing supply (1,000 t)							
Total supply (1,000 t)	319	343	296	333	8%	-14%	-3%
Human demand (1,000 t)	319	343	477	380	8%	39%	11%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	319	343	477	380	8%	39%	11%
Post harvest losses (1,000 t)							
Net exports (1,000 t)			-181	-47			
Change in prod. surpl. (output) (1,000 €)			-358,213	-195,210			
Change in prod. surpl. (input) (1,000 €)			21,434	14,882			
Change in prod. surpl. (total) (1,000 €)			-336,779	-180,329			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			495,994	234,872			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (1,000 €)			159,215	54,544			
	<b>Beef</b>						
Effective farmgate price (€/t)	3,001.2	3,353.0	2,364.2	2,364.2	12%	-29%	-29%
Wholesale price (€/t)	3,301.3	3,670.8	2,632.5	2,632.5	11%	-28%	-28%
Export price (€/t)	1,872.0	2,141.1	2,141.1	2,141.1	14%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	1,825.1	2,002.7	2,002.7	2,002.7	10%		
Import price (€/t)	1,972.0	2,241.1	2,241.1	2,241.1	14%		
Ad valorem tariff	157%	157%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	5,114.9	5,806.5	2,632.5	2,632.5	14%	-55%	-55%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	367	408	348	353	11%	-15%	-14%
Processing supply (1,000 t)							
Total supply (1,000 t)	367	408	348	353	11%	-15%	-14%
Human demand (1,000 t)	367	408	560	585	11%	37%	43%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	367	408	560	585	11%	37%	43%
Post harvest losses (1,000 t)							
Net exports (1,000 t)			-212	-233			
Change in prod. surpl. (output) (1,000 €)			-372,204	-372,204			
Change in prod. surpl. (input) (1,000 €)			64,897	36,727			
Change in prod. surpl. (total) (1,000 €)			-307,307	-335,478			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			518,931	518,931			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (1,000 €)			211,624	183,453			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Poultry</b>							
Effective farmgate price (€/t)	1,699.9	1,819.6	1,697.6	1,719.1	7%	-7%	-6%
Wholesale price (€/t)	1,934.9	2,060.6	1,932.6	1,955.1	6%	-6%	-5%
Export price (€/t)	1,280.0	1,280.0	1,280.0	1,280.0			
Export subsidy (€/t)	28.1	28.1				-100%	-100%
Export based wholesale price (€/t)	1,934.9	1,934.9	1,916.4	1,916.4		-1%	-1%
Import price (€/t)	1,380.0	1,380.0	1,380.0	1,380.0			
Ad valorem tariff	65%	65%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	2,997.6	2,997.6	2,405.6	2,405.6		-20%	-20%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	677	818	761	775	21%	-7%	-5%
Processing supply (1,000 t)							
Total supply (1,000 t)	677	818	761	775	21%	-7%	-5%
Human demand (1,000 t)	673	818	761	775	22%	-7%	-5%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	673	818	761	775	22%	-7%	-5%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	4					-100%	
Change in prod. surpl. (output) (1,000 €)			-94,849	-78,845			
Change in prod. surpl. (input) (1,000 €)			27,535	26,149			
Change in prod. surpl. (total) (1,000 €)			-67,314	-52,696			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			109,050	89,188			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (1,000 €)			41,736	36,492			
<b>Eggs</b>							
Effective farmgate price (€/t)	1,072.7	1,072.7	1,068.8	1,068.8	0%	0%	
Wholesale price (€/t)	1,291.2	1,291.2	1,287.0	1,287.0	0%	0%	
Export price (€/t)	834.0	834.0	834.0	834.0			
Export subsidy (€/t)	5.3	5.3				-100%	-100%
Export based wholesale price (€/t)	1,291.2	1,291.2	1,287.0	1,287.0		0%	0%
Import price (€/t)	884.0	884.0	884.0	884.0			
Ad valorem tariff	70%	70%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	2,048.5	2,048.5	1,553.5	1,553.5		-24%	-24%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)	680	773	839	832	14%	9%	8%
Processing supply (1,000 t)							
Total supply (1,000 t)	680	773	839	832	14%	9%	8%
Human demand (1,000 t)	603	694	672	686	15%	-3%	-1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)	20	23	25	25	14%	9%	8%
Total demand (1,000 t)	624	717	697	711	15%	-3%	-1%
Post harvest losses (1,000 t)	34	39	42	42	14%	9%	8%
Net exports (1,000 t)	22	17	100	80	-24%	496%	374%
Change in prod. surpl. (output) (1,000 €)			-3,029	-3,029			
Change in prod. surpl. (input) (1,000 €)			37,995	35,276			
Change in prod. surpl. (total) (1,000 €)			34,966	32,247			
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			2,931	2,931			
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)			89	89			
Total change in budget (1,000 €)			89	89			
Total welf. change (1,000 €)			37,987	35,267			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Sunflower Oil</b>							
Effective farmgate price (€/t)	1,266.1	962.3	801.5	826.6	-24%	-17%	-14%
Wholesale price (€/t)	1,266.1	962.3	801.5	826.6	-24%	-17%	-14%
Export price (€/t)	516.0	392.2	392.2	392.2	-24%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	1,054.6	801.5	801.5	801.5	-24%		
Import price (€/t)	516.0	392.2	392.2	392.2	-24%		
Ad valorem tariff	41%	41%		0.1		-100%	-84%
Specific tariff (€/t)							
Import based wholesale price (€/t)	1,266.1	962.3	801.5	826.6	-24%	-17%	-14%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)		528	488	470	477	-8%	-4%
Total supply (1,000 t)		528	488	470	477	-8%	-4%
Human demand (1,000 t)		582	722	730	753	24%	1%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)		582	722	730	753	24%	1%
Post harvest losses (1,000 t)							
Net exports (1,000 t)		-53	-234	-260	-277	338%	11%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			121,951	102,083			
Change in tariff revenue (1,000 €)			-37,654	-30,710			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-37,654	-30,710			
Total welf. change (exc. feed) (1,000 €)			84,296	71,373			
<b>Sunflower Cake</b>							
Effective farmgate price (€/t)	129.0	129.0	126.4	126.4	-2%	-2%	
Wholesale price (€/t)	129.0	129.0	126.4	126.4	-2%	-2%	
Export price (€/t)	128.0	128.0	128.0	128.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	126.4	126.4	126.4	126.4			
Import price (€/t)	128.0	128.0	128.0	128.0			
Ad valorem tariff	2%	2%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	129.0	129.0	126.4	126.4	-2%	-2%	
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)		626	579	558	565	-8%	-4%
Total supply (1,000 t)		626	579	558	565	-8%	-4%
Human demand (1,000 t)							
Processing demand (1,000 t)							
Feed demand (1,000 t)		693	801	731	783	16%	-9%
Seed demand (1,000 t)							
Total demand (1,000 t)		693	801	731	783	16%	-9%
Post harvest losses (1,000 t)							
Net exports (1,000 t)		-67	-223	-173	-217	233%	-22%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)			-570	-570			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-570	-570			
Total welf. change (exc. feed) (1,000 €)			-570	-570			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Soybean Oil</b>							
Effective farmgate price (€/t)	920.3	699.4	608.9	608.9	-24%	-13%	-13%
Wholesale price (€/t)	920.3	699.4	608.9	608.9	-24%	-13%	-13%
Export price (€/t)	518.0	393.7	393.7	393.7	-24%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	801.1	608.9	608.9	608.9	-24%		
Import price (€/t)	518.0	393.7	393.7	393.7	-24%		
Ad valorem tariff	23%	23%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	920.3	699.4	608.9	608.9	-24%	-13%	-13%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)	56	54	51	51	-5%	-5%	-5%
Total supply (1,000 t)	56	54	51	51	-5%	-5%	-5%
Human demand (1,000 t)	162	201	195	206	24%	-3%	3%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	162	201	195	206	24%	-3%	3%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	-105	-147	-144	-155	39%	-2%	6%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			19,231	19,231			
Change in tariff revenue (1,000 €)			-13,305	-13,305			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-13,305	-13,305			
Total welf. change (exc. feed) (1,000 €)			5,926	5,926			
<b>Soy Cake</b>							
Effective farmgate price (€/t)	134.8	126.7	122.2	122.2	-6%	-4%	-4%
Wholesale price (€/t)	134.8	126.7	122.2	122.2	-6%	-4%	-4%
Export price (€/t)	243.0	228.4	228.4	228.4	-6%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	130.0	122.2	122.2	122.2	-6%		
Import price (€/t)	243.0	228.4	228.4	228.4	-6%		
Ad valorem tariff	2%	2%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	134.8	126.7	122.2	122.2	-6%	-4%	-4%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)	250	238	226	226	-5%	-5%	-5%
Total supply (1,000 t)	250	238	226	226	-5%	-5%	-5%
Human demand (1,000 t)							
Processing demand (1,000 t)							
Feed demand (1,000 t)	667	810	792	818	21%	-2%	1%
Seed demand (1,000 t)							
Total demand (1,000 t)	667	810	792	818	21%	-2%	1%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	-418	-573	-565	-592	37%	-1%	3%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)			-2,616	-2,616			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-2,616	-2,616			
Total welf. change (exc. feed) (1,000 €)			-2,616	-2,616			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Cotton Lint</b>							
Effective farmgate price (€/t)	1,336.5	1,269.6	1,269.6	1,269.6	-5%		
Wholesale price (€/t)	1,336.5	1,269.6	1,269.6	1,269.6	-5%		
Export price (€/t)	1,480.0	1,406.0	1,406.0	1,406.0	-5%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	1,336.5	1,269.6	1,269.6	1,269.6	-5%		
Import price (€/t)	1,480.0	1,406.0	1,406.0	1,406.0	-5%		
Ad valorem tariff							
Specific tariff (€/t)							
Import based wholesale price (€/t)	1,336.5	1,269.6	1,269.6	1,269.6	-5%		
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)	834	1,244	1,269	1,262	49%	2%	1%
Total supply (1,000 t)	834	1,244	1,269	1,262	49%	2%	1%
Human demand (1,000 t)	1,118	1,410	1,464	1,433	26%	4%	2%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	1,118	1,410	1,464	1,433	26%	4%	2%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	-284	-165	-195	-170	-42%	18%	3%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)							
<b>Cottonseed</b>							
Effective farmgate price (€/t)	164.1	143.2	143.2	143.2	-13%		
Wholesale price (€/t)	169.2	147.6	147.6	147.6	-13%		
Export price (€/t)	130.0	117.0	117.0	117.0	-10%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	164.0	147.6	147.6	147.6	-10%		
Import price (€/t)	130.0	117.0	117.0	117.0	-10%		
Ad valorem tariff	4%	4%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	169.2	152.3	147.6	147.6	-10%	-3%	-3%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)	1,229	1,833	1,870	1,859	49%	2%	1%
Total supply (1,000 t)	1,229	1,833	1,870	1,859	49%	2%	1%
Human demand (1,000 t)							
Processing demand (1,000 t)	1,224	1,231	1,167	1,167	1%	-5%	-5%
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	1,224	1,231	1,167	1,167	1%	-5%	-5%
Post harvest losses (1,000 t)	37	55	56	56	49%	2%	1%
Net exports (1,000 t)	-32	546	647	637	-1810%	18%	17%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)			-21,202	-21,202			
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)							
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)							
Total welf. change (exc. feed) (1,000 €)			-21,202	-21,202			

Annex Table A-9: Results per Product (continued)

	Absolute values				Changes in percent		
	Base	S. Quo	Lib.	CU	SQ/Base	Lib/SQ	CU/SQ
<b>Cotton Oil</b>							
Effective farmgate price (€/t)	791.3	695.8	601.4	601.4	-12%	-14%	-14%
Wholesale price (€/t)	791.3	695.8	601.4	601.4	-12%	-14%	-14%
Export price (€/t)	540.0	410.4	410.4	410.4	-24%		
Export subsidy (€/t)							
Export based wholesale price (€/t)	791.3	601.4	601.4	601.4	-24%		
Import price (€/t)	540.0	410.4	410.4	410.4	-24%		
Ad valorem tariff	23%	23%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	915.5	695.8	601.4	601.4	-24%	-14%	-14%
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)	213	214	203	203	1%	-5%	-5%
Total supply (1,000 t)	213	214	203	203	1%	-5%	-5%
Human demand (1,000 t)	203	220	215	229	9%	-2%	4%
Processing demand (1,000 t)							
Feed demand (1,000 t)							
Seed demand (1,000 t)							
Total demand (1,000 t)	203	220	215	229	9%	-2%	4%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	10	-6	-12	-26	-159%	104%	318%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)			22,080	22,080			
Change in tariff revenue (1,000 €)			-577	-577			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-577	-577			
Total welf. change (exc. feed) (1,000 €)			21,503	21,503			
<b>Cottonseed Cake</b>							
Effective farmgate price (€/t)	140.7	143.4	140.7	140.7	2%	-2%	-2%
Wholesale price (€/t)	140.7	143.4	140.7	140.7	2%	-2%	-2%
Export price (€/t)	138.0	138.0	138.0	138.0			
Export subsidy (€/t)							
Export based wholesale price (€/t)	140.7	140.7	140.7	140.7			
Import price (€/t)	138.0	138.0	138.0	138.0			
Ad valorem tariff	2%	2%				-100%	-100%
Specific tariff (€/t)							
Import based wholesale price (€/t)	143.4	143.4	140.7	140.7	-2%	-2%	
Total area (1,000 ha)							
Newly irrigated area (1,000 ha)							
Farm supply (1,000 t)							
Processing supply (1,000 t)	533	536	507	507	1%	-5%	-5%
Total supply (1,000 t)	533	536	507	507	1%	-5%	-5%
Human demand (1,000 t)							
Processing demand (1,000 t)							
Feed demand (1,000 t)	527	603	506	571	15%	-16%	-5%
Seed demand (1,000 t)							
Total demand (1,000 t)	527	603	506	571	15%	-16%	-5%
Post harvest losses (1,000 t)							
Net exports (1,000 t)	6	-68	2	-64	-1232%	-103%	-5%
Change in prod. surpl. (output) (1,000 €)							
Change in prod. surpl. (input) (1,000 €)							
Change in prod. surpl. (total) (1,000 €)							
Change in welfare (process.) (1,000 €)							
Compensating variation (1,000 €)							
Change in tariff revenue (1,000 €)			-187	-187			
Change in ex. subsidy outlays (1,000 €)							
Total change in budget (1,000 €)			-187	-187			
Total welf. change (exc. feed) (1,000 €)			-187	-187			



## Map of Turkish Agricultural Regions



Source: SIS (1994).

<b>Agricultural Regions in Turkey</b>		V	North-east
I	North central	VI	South-east
II	Aegean	VII	Black Sea
III	Europe	VIII	East
IV	Mediterranean	IX	South central

## CeGE-Schriften

Das CeGE – Center for Globalization and Europeanization of the Economy – wurde 1999 von der Wirtschaftswissenschaftlichen Fakultät der Georg-August-Universität Göttingen gegründet. Das Zentrum dient als Forum zur internationalen und interdisziplinären Zusammenarbeit bei der Analyse ökonomischer Fragestellungen von europäischer oder globaler Bedeutung. In den CeGE-Schriften werden Forschungsergebnisse aus Dissertationen, Habilitationen und anderen Forschungsprojekten des Zentrums veröffentlicht.

- Band 1 Axel Gerloff: Wechselkurspolitik in Mittel- und Osteuropa. Eine theoretische Analyse unter besonderer Berücksichtigung der Erfahrungen der zehn Kandidaten für eine EU-Osterweiterung. 2001.
- Band 2 Ingo Konrad: Zur Integration ausgewählter mittel- und osteuropäischer Länder in die währungspolitische Ordnung Europas. 2002.
- Band 3 Axel Hennighausen: Wegekostenfinanzierung und Lenkung im deregulierten europäischen Verkehrsmarkt. 2002.
- Band 4 Wolfgang Münch: Effects of EU Enlargement to the Central European Countries on Agricultural Markets. 2002.
- Band 5 Holger Niermann: Welchen Finanzausgleich braucht Europa? Ein konkreter Vorschlag zur Neugestaltung der europäischen Finanzbeziehungen mit Simulationsmodell. 2002.
- Band 6 Jens Südekum: Agglomeration and Regional Unemployment Disparities. A Theoretical Analysis with Reference to the European Union. 2003.
- Band 7 Christoph Schinke: Der Geldmarkt im Euro-Währungsraum. Geldmarktgeschäfte, Zinsbildung und die Taylor Rule. 2004.
- Band 8 Kai Stukenbrock: The Stability of Currency Boards. 2004.
- Band 9 Harald Grethe: Effects of Including Agricultural Products in the Customs Union between Turkey and the EU. A Partial Equilibrium Analysis for Turkey. 2004.

[www.peterlang.de](http://www.peterlang.de)